

Board Meeting Agenda
December 3, 2025
Van Go, Inc.

- 1) Welcome New Board Members
 - a) Sophie Lamb
 - b) Peter Jasso
 - c) Maria Fisher
 - d) Stan Rasmussen
 - e) Matt Cullen
 - f) Brad Shanks
- 2) Call to Order
- 3) Consent Agenda
 - a) Approval of the Agenda
 - b) Approval of the Minutes
- 4) Organization Updates
 - a) Financial Report
 - b) Executive Director
 - c) Program Report
 - d) Development Report
- 5) Old Business
- 6) New Business
 - a) Board Recruitment
 - b) Board Executive Committee
 - c) 2026 Budget
- 7) Adjourn

Dinner on the Curve



Van Go, Inc. | 715 New Jersey St./PO Box 153, Lawrence, KS 66044
785.842.3797 | van-go.org





Van Go

Pre-Employment Prep Program (PEPP)

Tues, Jan 13th - Thurs, Feb 5th, 2026

The Pre-Employment Prep Program (PEPP) is a 4-week learning opportunity for youth, ages 14-15, with limited or no prior work history, who are interested in expanding their knowledge related to employment and life skills, with an element of art expression. Youth will leave with a customizable resume, mock interview experience, & employability and life skills training.

Participants can earn up to a \$300 paid stipend for their full participation in this 30-hour program.

Applications Due:
Dec 4th by 5:00pm
 Submit to: peppevan-go.org

Van Go

PRE EMPLOYMENT PREPARATION PROGRAM

Adornment





Holiday Markets

IN LAWRENCE, KS
 2025: *let's shop small & local!*

11/15 11AM - 4PM: NORTH LAWRENCE HOLIDAY MARKET AT WOODLAWN
 11/16 10AM-4PM: BLOCK PARTY EXTRAVAGANZA AT LCNS
 11/22 10AM-3PM: HASKELL OPEN MARKET AT STIDHAM UNION
 11/22-23 & 11/29-30 9AM-5PM: PENDLETON'S HOLIDAY OPEN HOUSE
 11/23 & 12/14 1-5PM: HOLIDAY SUITES SHOWCASE AT 4801 BUILDING
 11/28 5-9PM & 11/29 9AM-5PM: BIZARRE BAZAAR AT THE ARTS CENTER
 11/29 9AM-5PM & 11/30 11AM-4PM: PLANTALAND TROPICAL HOLIDAY POP-UP MALL AT VINLAND VALLEY NURSERY
 11/29-30 9AM-5PM: PENDLETON'S HOLIDAY OPEN HOUSE AT THE FARM
 11/29 10AM-5PM: HOLIDAY MARKET AT PINE'S GARDEN & MARKET
 11/29 10AM-6PM & 11/30 10AM-4PM: NOLAW ART FEST AT VENUE 1235
 11/29 7PM: VAN GO ADORNMENT OPENING NIGHT - OPEN FOR SHOPPING WITH VARYING HOURS UNTIL 12/21 AT VAN GO + ONLINE
 12/05 5-9PM: ASTRA ART & MAKERS MARKET AT VAN GO
 12/06 9AM-4PM: HOLIDAY EXTRAVAGANZA AT SPORTS PAVILION
 12/06 4-8PM: HOLIDAY ART MARKET AT RIVER RAT PRINT & SKATE
 12/07 10AM-5PM: LOLA GIANT MARKET AT VAN GO
 12/07 1-4PM :YOUTH MAKERS MARKET AT HOLCOM REC CENTER
 12/12 5-9PM & 12/13 10AM-5PM: KU WINTER MARKET STUDENT ART SALE AT OFF SITE ART SPACE
 12/13 9AM-4PM: HOLIDAY FARMERS MARKET AT THE FAIRGROUNDS
 12/13 10AM-5PM & 12/14 10AM-4PM: LAWRENCE ART GUILD HOLIDAY ART FAIR AT CIDER GALLERY
 12/13 11AM-6PM & 12/14 12-5PM: WINTER INCLUSIVE MARKET AT LIED
 12/13 3-7PM: WINTERLIGHT FAIRE AT PRAIRIE MOON WALDORF SCHOOL

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Van Go Full Board Meeting Minutes Wednesday, October 15, 2025

Present: Rachel Rademacher, Charlie Sedlock, Jennifer Carttar, Curtis Marsh, Katie Winter, Kaylin Dillon, Sarah Mahoney, Michel Loomis, Lindsey Slater, Kevin Kelley, Cassie Gilmore, Courtney Vardar,

Also present: Lori McSorley, Sarah Humbert, Alexis Whipple, Emma Givens, Chris Kohart

Call to Order

Board president Jen Carttar called the meeting to order at 4:02PM.

Consent Agenda


Everyone approved the agenda. Curtis moved to approve, Charlie seconded motion to approve of the minutes from the August meeting. All approved the minutes.

Org Updates – Exec Director Report

Last time we met we were in the process of hiring a new Community Engagement Director. Lori announced that Kathryn Clark started about a month ago and has taken things by storm. She's energetic, takes initiative and has been a great addition to the team. She's not here today because she's in Detroit for the next 2 days, but she'll be back for Dinner on the Curve.

In New Business we'll discuss new board members, but Lori wants to talk about the Executive Committee for next year. Sarah Mahoney has agreed to be president next year. Jen Carttar will be our Past President. Cassie Gilmore has agreed to be secretary. Aaron Urban will be our treasurer. Steve Kelly will remain a member at large, and Rachel Rademacher will join as our second member at large. The exec committee meets monthly and is Lori's sounding board and helpers.

We got a contract from WIOA super early this morning. (Actually sent last night at 11pm.) Today is the last day of our current contract. Lori notes there are some differences in this contract, and she is unsure why there are differences. One of the main differences is removing the pass-through cost of paying the youth. Currently we pay the youth through our payroll system and WIOA reimburses us. The new contract has WIOA paying the youth directly. We have questions—are they going to pay every 2 weeks or monthly? We're managing the youth and scheduling them—but the approval of those hours is on the WIOA side? Will that change our outlook on grants? Right now our admin expense is lower because we pay the youth. When you take that out of the equation, our admin expense



goes up. Having lower admin makes us competitive for grants. This was a surprise to us. It had been discussed as a possibility but then was written into the contract without further discussion. As Kansas WorkforceONE is working through their multiple mergers across the state, some communication is getting lost.

Next week, Alexis, Lori, and Emma are going to go to Topeka for intensive training. We are going to sign the contract with a written caveat that we have the ability to make changes, especially since we had to project admin costs before getting the training to know the amount of work we'd be putting in. The new contract doesn't specify the youth wage rates. Everything is very loose and vague and feels like there are loopholes.

This contract has a lot of outs for both them and us in it. It's for 6 months. Lindsey Slater asked if that's typical. No—usually our contracts are for 2 years, but with the merger we've had two 3-month extensions and now a 6-month extension.


There were some suggestions made for requesting an extension of the current contract through next week or through the end of this pay period for the youth, to allow time for the training and for Van Go to learn more. Having WIOA pay the youth directly changes our FOH/overhead ratios and could impact our relationships with donors. How much we pay in wages helps us show what we're accomplishing. Would we even have access to that information?

Lori noted in her meeting with the directors on staff today they discussed that this is buying us 6 months to find other funding options so we wouldn't necessarily be beholden to WIOA/Kansas WorkforceONE. If given the option, KWFO doesn't seem like they'd mind cutting us out. It's a game we have to play.

Kaylin Dillon asked if WIOA had been pushing us to expand service to more than Douglas County. That was part of last year's contract. Our cost per participant is substantially higher than others they serve, but our depth of service is also much deeper. KWFO has a ton of money to expend, and if they don't it goes back to the government which isn't a good look. Lindsey asked if the federal shutdown is impacting us. No, because KWFO is a private entity who already has the money in the bank.

Curtis asked about just changing the message to show that the only thing that's changed is who writes the checks – we can write narrative to cover the change in grant applications, but in bold numbers on a budget it's still going to look worse if we aren't paying the youth ourselves.

Kaylin asked why they seem so eager to get rid of Van Go if they have money to spend. Emma said it feels like this is the KWFO Executive Director's world and we're all just living in it. She doesn't seem to have capacity right now to think more than 12 hours ahead. Van Go has, seemingly successfully, done everything in-house up to this point. Emma feels the ED



wants to control everything more tightly when she is stressed—so having us handle it ourselves takes things out of her control. She’s never had to work with an entity the way she must work with Van Go. She doesn’t have the capacity to think about working in a different way to accommodate us.

Chris Kohart said that for 2025, this change in how pay is issued to the youth wouldn’t impact our financials much, but for 2026 it would start to show in our overhead pretty quickly. Sarah Mahoney asked about the ability for KWFO to “poach” youth once they have all their info in their system—we’ve already seen it with one youth. We’re kickstarting their database in Douglas County, and the more info they get from our youth, the more easily they can start to transfer or outsource them to other entities like the Workforce Development center and cut us out.

Kevin Kelley said that KWFO has hired 2 people in the local office and Peaslee is seeing improvements in payments and enrollment processing. He doesn’t know if that will impact Van Go or not.

Chris said the most recent extension was unclear what the budget was covering—it really only had youth and staff wages. The newer budget we submitted had more supplies, travel and training. We’ve been covering a higher percentage of staff wages as well, so the new budget is updated.

Several board members expressed concern about Van Go receiving the contract within 24 of the deadline to sign and return it, without time to discuss or negotiate these changed terms. Lindsey noted it feels like they have Van Go between a rock and a hard place.

Org Updates – Financial Report

Chris Kohart reports a cash position of \$125k at end of September. Our current loss in operating is \$257k. The number of days cash on hand is 39, which is approaching our baseline of 30 days cash on hand. We know that this is where the cash gets collected—in the next 3 months through Dinner on the Curve, grants, and the annual mailer. Last year we were at a \$216k loss so this is not abnormal, comparatively. We’re projecting revenue at \$1.096 M, previously projected at \$1.124M. WIOA wages are down due to issues with those extensions. Our revenue is pretty close to budget. From an expense perspective Chris expects us to be \$25k below budgeted expenditures. We anticipate a loss of \$36k which is about what we expected.

Chris said one of Lynne’s favorite things to say with WIOA was not to let the tail wag the dog. This new grant feels like the tail wagging. This Q4 for this year is important- let’s show out at Dinner on the Curve, with giving, and bringing in friends to not let WIOA run the show.

Curtis moved to approve the financials, and Kaylin seconded the motion. All approved.



Org Updates – Program Report

Alexis Whipple reported that we're looking for a math tutor to help someone 1:1 with their GED. Alexis' email is in the board packet if you know anyone. Jen Carttar is trying to get her husband on board. Katie suggested we could have flyers out at Dinner on the Curve.

Emma reported The Arts Train is moving. We're starting to reach out to the overflow of fall applicants to start recruiting for the 4 open spots for Spring. Most of TAT have completed their probationary period. JAMS is going. They are making paper mâché snowmen. Look for those at Adornment. Lori, Alexis, and Emma met and decided we will be doing our PEPP program again. We are reimagining what that looks like because Bailey will be on maternity leave (and traditionally that JAMS social worker position runs PEPP.) Applications will probably go out the second week of November.

Alexis and Emma are hoping to set up an Adornment Shop & Learn session for referral partners during Adornment to help rebuild relationships and get them into our space.

Katie moved to approve the program report, and Michel Loomis seconded the motion. All approved.

Org Updates – Development Report

Lori reported that Dinner on the Curve is the main thing on our minds! We set some goals and are excited to share we met them. We met our sponsorship goal, and we are sold out of tickets. We have some volunteer needs, so Lori passed around our sign-up for volunteer roles. If you have time Friday afternoon or Saturday morning to help with setup, or Saturday evening to help at the event or help break down—we want your hands! The Development Committee of the board knocked our Silent Auction out of the park—we have over \$20,000 in Silent Auction items. If anyone wants to contribute to our “Rake in the Cash”, we'd love your help!

Charlie moved to approve the Development report, and Jen Carttar seconded. All approved


Old Business

No old business.

New Business

Board recruitment is in swing. Lori already discussed our proposed slate for the Executive Committee. Jen asked the nominating committee members to introduce the nominees for the vacant spots.

Kaylin nominated Sophie Lamb. She worked at Endowment and was part of the largest gift in KU History. She is full of energy. She's in sales and is a great connection who cares a lot



about Van Go. She's participated in May Day Hey Day and helped do mock interviews with The Arts Train in the spring. Curtis worked with her at Endowment and agrees she's great.

Lori suggested Peter Jasso. He's married to Marlo Angell who works at the Arts Center. He worked for the Kansas Arts Commission and currently is at Mid-America Arts Alliance. He really gets what we do. He's a huge proponent of our work.

Maria Fisher used to work at the Dole Institute. She's a new graduate of Leadership Lawrence from last year. Emma initially suggested her. Maria said that coming to Van Go last year on Arts and Culture Day with Leadership Lawrence really made her fall in love with it. Sarah Mahoney said she thinks she'll be very hand-on and energetic.

Rachel Rademacher has known Stan Rasmussen for 20 years. He's a strong, methodical, and a critical thinker. He has a bench. He's also been an attorney which is experience we'd love, and he just retired so he has plenty of time!

Jen Carrtar recommended Matt Cullen. He was incredibly honored to be approached. He is one of the owners of 715. He's very interested in helping the youth in the community. He met with Curtis' son Carson. He wants to invest in youth getting into the workforce. He bought a table with Michel for Dinner on the Curve. He's also super generous. Michel said he's high energy and has loved Van Go since she brought him to lunch at Van Go a few years ago.

Katie spoke about Brad Shanks. Justin recommended him. He used to own Taco Zone. He knows lots of people. He just got into the insurance world at CEK. He's doing such a great job and has a great business sense. He's very calm and solid.

Jen asked for a motion to allow the nominating committee to invite these new members to join the board. Cassie moved to approve the motion, Sarah Mahoney seconded. All approved.

Adjourn

Meeting adjourned at 5:08 PM.

The next board meeting will be held Wednesday, December 3. (Earlier in the month due to the holidays)

	Actual 2018	Actual 2019	Actual 2020	Actual 2021	Actual 2022	Actual 2023	Actual 2024	Projected 2025	Proposed 2026	Notes
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SELF-GENERATED

Commissioned Sales										
Benchmark	\$21,575	\$25,145	\$4,306	\$19,299	\$20,517	\$31,390	\$29,948	\$34,868	\$30,000	
Commissioned Sales - Other	\$18,765	\$12,400	\$24,790	\$22,272	\$17,094	\$22,550	\$10,150	\$16,570	\$16,400	
Total Commissioned Sales	\$38,340	\$37,545	\$29,096	\$21,571	\$37,611	\$53,940	\$40,098	\$51,438	\$46,400	
Gallery Sales										
Administration	\$32,937	\$29,452	\$28,250	\$29,468	\$31,325	\$31,718	\$21,715	\$30,000	\$30,000	
Gallery Sales - Other	\$2,541	\$2,949	\$4,500	\$10,566	\$4,994	\$4,546	\$1,239	\$6,050	\$3,500	
Total Gallery Sales	\$35,478	\$32,401	\$32,750	\$40,034	\$36,319	\$36,263	\$22,954	\$36,050	\$33,500	
Space Rental	\$15,350	\$8,700	\$0	\$0	\$0	\$9,963	\$3,960	\$5,600	\$10,000	
TOTAL SELF-GENERATED	\$89,168	\$78,646	\$61,846	\$61,555	\$73,929	\$100,166	\$67,511	\$93,088	\$91,900	
	10.1%	8.8%	6.8%	5.7%	8.8%	9.3%	6.8%	8.5%	8.1%	

DEVELOPMENT

Contributions Income	\$142,663	\$117,181	\$151,103	\$149,182	\$153,751	\$156,770	\$150,750	\$191,000	\$200,000	
Foundation and Corporations										
Journeys Scholarship (DOCF)	\$1,190	\$0	\$1,955	\$0	\$0	\$0	\$0	\$0	\$0	
Withdrawl Benefits	\$35,067	\$63,739	\$56,520	\$27,506	\$70,119	\$14,457	\$50,000	\$50,000	\$50,000	
Individual Contributions	\$130,887	\$105,576	\$130,158	\$214,027	\$209,654	\$247,981	\$189,505	\$184,087	\$240,000	Not included on DB RPL as just a transfer between accounts
Total Contributions Income	\$309,807	\$286,495	\$339,736	\$417,715	\$433,524	\$419,208	\$390,255	\$425,087	\$493,000	\$225,000 in general contributions, \$15,000 for 2nd appeal for benchmark
Fundraiser										
Cullinary Hearts/May/Day Hey Day	\$40,443	\$47,940	\$8,314	\$22,187	\$10,690	\$25,123	\$0	\$6,000	\$10,000	
Flour Your Boak/Dinner on the Curve	\$101,994	\$107,904	\$67,169	\$110,182	\$158,883	\$144,751	\$151,349	\$166,925	\$152,906	
Sponsorships	\$142,387	\$155,844	\$75,483	\$132,369	\$177,573	\$169,874	\$151,349	\$172,925	\$170,406	
TOTAL DEVELOPMENT	\$452,194	\$442,340	\$415,230	\$550,084	\$611,097	\$589,082	\$541,604	\$598,012	\$663,406	
	51.0%	49.3%	45.8%	51.3%	56.0%	55.0%	54.2%	54.5%	58.2%	

GOVERNMENT/PUBLIC MONEY

Hearland Worker (WTA)	\$353,213	\$268,280	\$215,607	\$269,761	\$286,916	\$328,048	\$321,696	\$339,406	\$300,743	
City Alcohol Tax	\$26,500	\$31,000	\$30,000	\$28,650	\$0	\$0	\$0	\$0	\$0	
City of Lawrence	\$29,500	\$30,040	\$24,000	\$20,000	\$0	\$24,700	\$9,000	\$10,000	\$0	
Douglas County	\$20,000	\$20,000	\$26,700	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$40,000	
KCCDC	\$7,534	\$72,466	\$27,000	\$21,433	\$7,500	\$0	\$26,593	\$6,211	\$9,000	
Other (Kriz among others)	\$8,500	\$3,790						\$20,250	\$30,000	
TOTAL GOVERNMENT/PUBLIC MONEY	\$345,247	\$375,536	\$313,307	\$359,844	\$314,416	\$372,748	\$377,269	\$394,167	\$379,743	
	38.9%	41.9%	35.7%	33.6%	28.8%	34.8%	37.8%	36.1%	33.3%	

OTHER RESOURCES

Interest Income	\$0	\$6	\$48	\$26	\$103	\$9,820	\$12,475	\$9,854	\$5,000	
Payroll Reduction Program	\$0	\$0	\$106,100	\$99,630	\$0	\$0	\$0	\$0	\$0	
Employee Retention Credit	\$0	\$0	\$0	\$0	\$91,439	\$0	\$0	\$0	\$0	
Other to be found					\$0	\$0	\$0	\$0	\$0	

TOTAL OTHER RESOURCES	\$0	\$6	\$106,148	\$99,656	\$91,542	\$9,820	\$12,475	\$9,854	\$5,000	
	0.0%	0.0%	11.7%	9.3%	8.4%	0.9%	1.2%	0.9%	0.4%	

TOTAL PROJECTED INCOME	\$886,610	\$896,527	\$906,520	\$1,071,318	\$1,090,984	\$1,071,817	\$998,879	\$1,096,871	\$1,148,049	
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
			\$11,006,906	\$1,103,511	\$-104,632	\$-36,688	\$46,822			

Van Go Inc
2026 Proposed Budget

	Actual 2018	Actual 2019	Actual 2020	Actual 2021	Actual 2022	Actual 2023	Actual 2024	Projected 2025	Proposed 2026
Development									
Advertising and Marketing	4,846.58	3,160.82	2,137.00	2,120.68	1,092.40	1,539.06	1,607.34	2,351.11	2,200.00
Contracted Employees									
Grant Writer	26,133.12	26,917.08	27,904.82	27,659.85	28,462.92	28,462.92	28,500.00	28,462.92	28,500.00
Marketing and Events	3,170.00	4,550.00	3,579.00	6,725.00	6,725.00	5,000.00	5,034.22	5,134.90	6,000.00
VISTA	4,000.00		4,500.00	3,000.00	-	-			
Donation Processing Fees	4,386.04	5,172.07	3,152.83	5,169.87	5,392.31	6,229.33	4,098.94	4,919.20	4,919.20
Dues, Licenses and Subscriptions	4,181.34	6,895.77	3,441.31	3,441.31	6,369.89	5,272.39	5,847.74	7,086.43	7,086.43
Equipment Purchases	400.00	419.00						133.50	900.00
Equipment Rental	14,567.62	15,407.50	392.00	6,411.30	15,973.60	11,942.37	7,135.23	9,346.21	9,346.21
Food and Beverage									
Development	667.49	930.40		1,650.15	708.60	1,182.03	914.22	1,566.10	2,500.00
Events	6,226.66	11,567.08	6,163.24	754.93	22,473.40	24,568.39	17,274.28	18,141.48	25,000.00
Fringe Benefits									
FICA Expenses	3,392.25	3,852.22	3,889.49	5,280.42	2,125.81	2,232.14	5,085.54	7,910.86	10,422.36
Health/Dental Insurance	5,146.30	5,438.78	5,965.93	4,521.68	-	-	5,456.06	3,917.96	12,220.54
Retirement Plan Expense	992.16	1,197.03	1,527.80	1,461.20	902.11	909.02	1,506.26	2,544.92	4,087.20
SUTA Expenses	32.69	(10.83)	-	60.14		-	-	-	53.23
Insurance									
Payroll Expenses									
Salary	45,008.04	50,409.00	51,041.84	56,120.31	27,001.09	29,069.77	79,412.97	103,617.05	136,240.04
Postage and Delivery									
Printing and Reproduction									
Professional Fees									
Photography	1,151.95	595.64	192.00	466.00	1,100.00	1,119.50	1,582.50	2,070.00	1,000.00
Events	6,943.04	4,289.51	4,550.00	2,320.00	4,559.25	7,520.00	600.00	800.00	2,000.00
Supplies/Equipment									
Agency Development	3,962.47	4,665.17	874.39	1,793.60	3,788.97	3,381.86	3,853.45	6,922.81	6,922.81
Supplies/Equipment - Product									
Merchandise	4,362.00	3,532.06	2,610.43	5,735.10	4,391.16	5,258.42	4,214.53	5,661.12	5,670.00
Travel & Training									
Staff Development					1,813.24	479.00	180.00	1,000.00	3,500.00
Travel					1,003.41	7.70	35.31	-	300.00
	<u>139,569.75</u>	<u>148,988.31</u>	<u>121,922.08</u>	<u>133,501.36</u>	<u>142,961.34</u>	<u>139,507.28</u>	<u>180,096.97</u>	<u>220,266.76</u>	<u>276,868.02</u>
				Approved Budget	147,613.32	155,961.44	192,787.14	273,958.62	
						5.66%	15.48%	14.25%	1.06%

Van Go Inc 2026 Proposed Budget

Program Services	Actual 2018	Actual 2019	Actual 2020	Actual 2021	Actual 2022	Actual 2023	Actual 2024	Projected 2025	Proposed 2026
Advertising and Marketing					595.00	335.93	6.28	574.00	500.00
Awards/Gifts			1,060.00	701.07	2,439.13	2,761.33	3,334.72	2,856.62	3,200.00
Contracted Employees	16,137.00	15,825.00	11,143.25	16,409.00	17,988.00	12,779.50	14,621.00	14,993.00	15,592.00
Contract Teaching Artists			3,510.00	5,100.00	5,190.00	4,125.00	5,475.00	5,345.00	5,600.00
Go Healthy Chef	4,830.00	4,080.00	4,432.28	3,954.85	3,291.30	4,055.50	3,943.41	6,770.18	6,500.00
Dues, Licenses and Subscriptions	1,292.50	2,158.50	6,146.01	11,911.90	(185.00)	24.95	266.98	(25.00)	300.00
Equipment Purchases	4,243.00	528.00	2,585.37	1,792.87	-	-	-	-	500.00
Equipment Rental									
Food and Beverage									
Food based events	9,319.71	11,014.57	5,637.57	8,219.45	1,688.08	1,122.80	789.00	1,252.84	1,500.00
Snacks					3,201.49	3,269.91	3,112.03	2,547.21	3,790.00
Summer Lunch					3,138.24	3,191.29	3,921.53	3,914.57	4,808.00
Fringe Benefits									
FICA Expenses	21,342.41	24,023.21	25,300.08	26,417.48	26,589.83	33,229.12	33,509.30	32,480.41	29,167.62
Health/Dental Insurance	11,997.53	15,429.24	16,292.10	22,621.59	19,211.68	19,572.90	27,861.24	24,812.48	24,441.08
Retirement Plan Expense	4,069.06	4,999.08	6,947.54	7,310.24	6,460.53	6,516.39	8,612.85	7,282.95	10,215.18
SUTA Expenses	205.65	(67.54)	-	300.90	249.69	246.28	488.78	572.29	208.55
Insurance									
Automobile	3,266.73	5,230.23	7,182.74	5,726.27	4,644.56	6,826.08	7,517.52	7,436.34	7,733.79
Miscellaneous									
Other				800.00	-	-	-	-	-
Background checks	218.19	464.70	103.85	30.75	10.25	30.75	179.38	273.00	402.50
Participant Assistance	1,260.40	2,196.82	3,710.44	5,414.57	1,937.89	5,834.97	2,919.18	7,065.75	5,000.00
Payroll Expenses									
Arts Train Wages	45,961.37	57,491.04	53,887.76	58,001.06	61,506.97	80,925.52	89,203.29	95,098.57	40,770.00
Jams Wages	52,620.16	46,349.86	46,016.53	34,725.41	53,347.35	63,948.71	65,788.01	67,893.53	340,506.08
Salary	184,587.37	210,519.31	232,108.84	280,765.13	221,721.84	265,232.65	293,530.71	263,179.45	340,506.08
Professional Fees									
Payroll	206.25	8,243.10	7,832.21	8,889.18	5,648.21	8,898.43	8,727.70	11,100.65	10,975.65
Repairs and Maintenance									
Equipment							118.04	16.98	
Vehicle	764.12	1,554.27	809.47	538.82	1,698.93	3,278.06	1,476.85	1,273.23	2,000.00
Supplies/Equipment									
Program Supplies				1,128.44	2,421.61	1,674.97	960.28	1,601.09	3,500.00
Supplies/Equipment - Product	37,165.30	32,663.90	31,990.77	32,748.65	37,831.46	32,070.57	31,486.38	39,418.80	35,700.00
Art	6,831.53	5,661.02	6,123.01	566.50	4,628.96	5,372.96	5,771.87	4,946.41	6,300.00
Woodshop									
Travel & Training					1,771.56	3,353.28	2,595.66	747.18	1,400.00
Staff Development					459.92	2,049.41	531.28	69.00	1,500.00
Travel	1,067.20	1,367.86	377.46	1,622.45					
	<u>407,385.49</u>	<u>449,732.17</u>	<u>473,197.28</u>	<u>535,696.58</u>	<u>487,487.48</u>	<u>570,727.26</u>	<u>616,748.27</u>	<u>603,496.53</u>	<u>562,110.46</u>
				Approved Budget	550,037.15	575,322.85	639,243.69	653,650.41	
						4.60%	7.20%	-5.59%	-14.00%

**Van Go Inc
2026 Proposed Budget**

Supporting Services	Actual 2018	Actual 2019	Actual 2020	Actual 2021	Actual 2022	Actual 2023	Actual 2024	Projected 2025	Proposed 2026
Bank Service Fees (CNR/Insurance)	520.00	138.00	120.00	120.00	296.18	732.76	914.41	1,120.98	1,000.00
Contracted Employees									
Accountant	12,000.00	24,000.00	25,200.00	25,662.00	27,000.00	27,540.00	28,944.90	28,652.62	28,652.62
Dues, Licenses and Subscriptions	1,070.64	2,397.26	775.71	2,272.31	2,470.21	3,313.10	3,794.66	3,327.93	3,500.00
Equipment Purchases		509.23			1,349.00	1,431.62	2,233.07	3,090.57	3,500.00
Equipment Rental	7,849.73	8,693.60	861.79	597.62	2,715.10	2,406.80	2,362.04	2,711.32	3,500.00
Food and Beverage									
Board of Directors	3,050.47	500.95	229.99	625.99	453.84	571.89	358.60	421.16	461.44
Staff Food	1,325.13	1,979.01	613.88	2,610.09	3,234.13	4,454.32	4,709.95	4,324.72	4,325.00
Fringe Benefits									
FICA Expenses	9,242.76	8,017.54	4,988.53	5,565.43	9,761.60	9,809.05	9,548.57	11,273.43	7,536.47
Health/Dental Insurance	10,292.60	7,362.68	7,636.49	4,765.74	15,562.12	18,245.20	12,355.36	17,572.55	12,220.54
Retirement Plan Expense	2,703.31	2,491.36	1,959.50	1,540.06	3,678.19	3,880.73	3,408.38	3,849.88	2,955.48
SUTA Expenses	89.06	(22.54)	-	63.39	223.11	235.45	(4.98)	-	62.32
Insurance									
Building	6,991.25	7,279.42	7,500.91	7,760.77	6,901.59	3,961.16	5,854.00	7,203.00	7,300.00
D&O	1,597.00	2.00	1,587.00	1,677.00	1,771.00	1,837.00	1,992.00	2,090.00	2,175.26
Liability	5,355.33	6,089.08	6,363.00	5,086.59	6,158.39	7,540.77	6,601.94	8,133.85	8,459.20
Workers Compensation	3,009.75	2,620.00	2,316.65	2,148.50	3,385.80	2,944.25	3,138.80	4,646.10	4,831.94
Interest	14,195.04	9,486.70	463.22	325.45					
Payroll Expenses									
Salary	122,632.00	104,915.00	65,464.46	59,143.43	140,329.61	160,561.35	172,517.77	147,366.17	98,516.00
Postage and Delivery	3,678.07	3,657.17	3,059.40	438.91	670.90	691.46	782.74	1,274.34	1,275.00
Printing and Reproduction	6,070.59	8,205.08	6,725.01	1,389.26	1,140.38	1,287.14	1,587.27	2,969.33	3,500.00
Professional Fees									
Accounting	1,415.00	1,515.00	1,540.00	1,600.00	825.00	1,825.00	-	1,500.00	1,500.00
Cleaning	1,875.00	1,544.00	1,170.00	3,546.00	4,465.00	4,159.00	4,087.00	4,163.00	3,120.00
Payroll									
Consulting	8,670.00		2,610.74	2,963.06	2,797.80	2,919.75	1,674.55	2,518.24	2,518.24
Repairs and Maintenance									
Building	17,303.72	3,694.76	15,244.83	22,813.74	2,858.58	4,322.19	3,552.01	6,854.13	6,734.00
Equipment	154.88	597.11			129.56	43.67	123.67	-	491.00
Staff Awards/Gifts									
Supplies/Equipment									
Building	1,404.15	1,013.33	3,877.71	5,826.87	1,524.18	2,299.22	4,247.86	4,752.99	4,200.00
Office	5,934.37	5,823.49	2,961.84	5,712.33	3,285.77	2,144.43	4,704.61	3,317.50	3,366.03
Travel & Training									
Staff Development									
Travel	281.65	2,740.30	298.16	422.53	511.94	544.08	254.18	541.72	1,050.00
Utilities									
Gas and Electric	14,163.53	13,908.61	10,512.20	12,187.41	10,618.45	12,553.38	10,746.76	10,964.37	11,402.94
Internet Access	1,235.40	887.39	914.55	920.00	904.29	1,204.68	1,492.35	1,645.20	1,711.01
Security system									
Telephone	3,081.29	4,806.97	575.00	755.38	991.24	689.00	689.00	882.16	917.45
Water/Trash	2,393.25	1,852.46	1,280.84	2,016.07	7,323.34	7,454.36	5,198.01	5,369.18	5,584.68
	269,584.97	236,704.95	192,475.55	203,933.73	255,015.88	296,671.16	306,665.53	309,745.72	254,249.02
				Approved Budget	251,999.24	268,465.34	260,628.15	231,577.39	
					6.53%	6.53%	14.23%	18.85%	9.79%

▪ **Cash**

	\$73,532	Operations (CNB checking, Sweep MM, CD & Paypal)
	\$141	Petty Cash
	\$73,673	Total Cash

▪ **Total Assets \$3,158,413**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 11/30/2025

	Actual YTD	Annual Budget (Proposed)	\$ Over Under (-) Budget
Total Income	\$786,230	\$1,124,058	-\$337,828
Total Expenses	\$1,026,082	\$1,159,186	-\$133,104
Net Operating Income	-\$239,852	-\$35,128	-\$204,724

▪ **Financial Developments**

- Van Go’s current ratio for 2025 is 16.63. At this time last year Van Go’s current ratio was 12.47. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2025 is 23.15. At this time last year Van Go’s number of days of cash on hand was 79.90. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY25 (\$235,608) is a 13.72% change from net operating income for FY24 (\$207,175)

Balance Sheet

Van Go Inc

As of November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	AS OF NOVEMBER 30, 2025	AS OF NOVEMBER 30, 2024 (PY)
Assets		
Current Assets		
Bank Accounts		
Central National Bank Checking	29,700.59	28,702.42
Central National Prestige MM	0.00	0.00
Central National Sweep MM	35,395.86	66,357.41
CNB Wealth Management	\$0.00	\$8,808.69
CNB CDs	0.00	125,000.00
Total for CNB Wealth Management	\$0.00	\$133,808.69
Envista	0.00	0.00
PayPal	8,435.96	10,305.96
Petty Cash	141.00	1,027.77
Total for Bank Accounts	\$73,673.41	\$240,202.25
Accounts Receivable		
Accounts Receivable	\$0.00	\$0.00
Allowance for Doubtful Accounts	0.00	0.00
Endowment Pledges Receivable	0.00	0.00
Grants Receivable	141,659.13	116,150.68
Merchandise Sales	0.00	0.00
Pledges Receivable	0.00	0.00
Total for Accounts Receivable	\$141,659.13	\$116,150.68
Total for Accounts Receivable	\$141,659.13	\$116,150.68
Other Current Assets		
Channel Clearing Account		
Shopify shop-van-go.myshopify.com Clearing Account	0.00	51.83
Shopify shop-van-go.myshopify.com PayPal Clearing Account	0.00	0.00
Total for Channel Clearing Account	\$0.00	\$51.83
Employee Advances	0.00	0.00
Prepaid Expenses	\$0.00	\$11,192.21
Prepaid Art Supplies	0.00	0.00
Total for Prepaid Expenses	\$0.00	\$11,192.21
Uncategorized Asset	0.00	0.00
Undeposited Funds	20,000.00	2,971.17
Total for Other Current Assets	\$20,000.00	\$14,215.21
Total for Current Assets	\$235,332.54	\$370,568.14

Balance Sheet

Van Go Inc

As of November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	AS OF NOVEMBER 30, 2025	AS OF NOVEMBER 30, 2024 (PY)
Fixed Assets		
Building		
Accumulated Depreciation	-887,066.82	-887,066.82
Cost	1,656,985.56	1,656,985.56
Total for Building	\$769,918.74	\$769,918.74
Equipment/Furnishings		
Accumulated Depreciation	-209,138.40	-209,138.40
Cost	315,398.05	315,398.05
Total for Equipment/Furnishings	\$106,259.65	\$106,259.65
Land and Land Improvements	45,277.00	45,277.00
Total for Fixed Assets	\$921,455.39	\$921,455.39
Other Assets		
Beneficial interest held - DCCF	1,138,394.86	1,087,720.76
Due to/from	0.00	0.00
LeCompete Funds held at DCCF	574,663.47	557,448.10
Operating Funds held at DCCF	288,566.99	274,789.36
Total for Other Assets	\$2,001,625.32	\$1,919,958.22
Total for Assets	\$3,158,413.25	\$3,211,981.75
Liabilities and Equity		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	-\$14.84	\$5,538.11
Accrued expenses	0.00	0.00
Total for Accounts Payable	-\$14.84	\$5,538.11
Total for Accounts Payable	-\$14.84	\$5,538.11
Credit Cards		
Charity Charge	9,587.46	19,669.63
Chase Card	0.00	0.00
Home Depot	0.00	0.00

Balance Sheet

Van Go Inc

As of November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	AS OF NOVEMBER 30, 2025	AS OF NOVEMBER 30, 2024 (PY)
Total for Credit Cards	\$9,587.46	\$19,669.63
Other Current Liabilities		
Accrued Expenses	0.00	0.00
Deferred Revenue	0.00	0.00
Gift Certificate Payable	0.00	0.00
Line of Credit	0.00	0.00
*Payroll Liabilities	\$2,414.57	\$2,131.42
FICA & Federal Withholding Tax	83.47	105.27
Ks Withholding Tax	-0.58	0.73
Retirement Plan Payable	2,064.04	2,279.47
SUTA Liability	0.00	0.00
United Way	0.00	0.00
Total for *Payroll Liabilities	\$4,561.50	\$4,516.89
Retailers' Sales Tax Payable	0.00	0.00
Sales Tax Agency Payable	0.00	0.00
Sales Tax Payable	15,537.27	13,522.50
Total for Other Current Liabilities	\$20,098.77	\$18,039.39
Total for Current Liabilities	\$29,671.39	\$43,247.13
Long-term Liabilities		
Total for Liabilities	\$29,671.39	\$43,247.13
Equity		
Opening Bal Equity	0.00	0.00
Retained Earnings	3,183,520.03	3,203,958.20
Net Income	-54,778.17	-35,223.58
Total for Equity	\$3,128,741.86	\$3,168,734.62
Total for Liabilities and Equity	\$3,158,413.25	\$3,211,981.75

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Income		
Building Event Revenue	3,607.50	3,225.00
Commissioned Sales	\$17,570.00	\$10,150.00
Benchmark	30,768.00	29,259.50
Total for Commissioned Sales	\$48,338.00	\$39,409.50
Contributions Income	\$158,649.10	\$134,781.21
Corporate Sponsors	2,000.00	4,750.00
Foundations	\$41,000.00	\$83,999.91
Douglas Co Comm Foundation		10,000.00
Total for Foundations	\$41,000.00	\$93,999.91
Total for Contributions Income	\$201,649.10	\$233,531.12
Fundraiser		
Annual Event	185,579.62	150,852.78
Spring Event	6,000.00	
Total for Fundraiser	\$191,579.62	\$150,852.78
Gallery Sales	\$5,121.00	\$1,709.20
Adornment		528.23
Total for Gallery Sales	\$5,121.00	\$2,237.43
Grants	\$250.00	
City of Lawrence	10,000.00	9,000.00
Douglas County	20,000.00	20,000.00
Heartland Works (WIA)	290,705.38	297,117.56
KS Arts Commission OS	6,211.00	26,593.00
Total for Grants	\$327,166.38	\$352,710.56
Interest Income	8,768.86	12,076.12
Total for Income	\$786,230.46	\$794,042.51
Gross Profit	\$786,230.46	\$794,042.51
Expenses		
Development		
Advertising and Marketing	1,191.11	724.34
Contracted Employees		
Grant Writer	26,091.01	26,091.01
Marketing and Events	5,208.00	5,034.22
Total for Contracted Employees	\$31,299.01	\$31,125.23
Donation Processing Fees	4,407.97	3,394.27
Dues, Licenses and Subscriptions	5,950.33	5,492.21
Equipment Purchases	133.50	

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Equipment Rental	3,951.23	7,534.17
Food and Beverage		
Development	1,255.35	813.77
Events	20,465.24	17,274.28
Total for Food and Beverage	\$21,720.59	\$18,088.05
Fringe Benefits		
FICA Expenses	7,250.40	4,155.91
Health/Dental Insurance	6,578.86	4,479.38
Retirement Plan Expense	2,033.69	1,283.32
Total for Fringe Benefits	\$15,862.95	\$9,918.61
Payroll Expenses		
Salary	94,983.54	67,261.06
Total for Payroll Expenses	\$94,983.54	\$67,261.06
Postage and Delivery	1,305.81	536.59
Printing and Reproduction	1,638.65	2,986.87
Professional Fees		
Events	1,500.00	600.00
Photography	1,420.00	1,132.50
Total for Professional Fees	\$2,920.00	\$1,732.50
Supplies/Equipment		
Agency Development	3,725.60	3,771.19
Total for Supplies/Equipment	\$3,725.60	\$3,771.19
Supplies/Equipment - Product		
Merchandise	2,962.87	4,214.53
Total for Supplies/Equipment - Product	\$2,962.87	\$4,214.53
Travel & Training		
Staff Development	1,000.00	180.00
Travel		35.31
Total for Travel & Training	\$1,000.00	\$215.31
Total for Development	\$193,053.16	\$156,994.93
Program Services		
Advertising and Marketing	474.00	6.28
Awards/Gifts	2,233.88	3,114.72
Contracted Employees		
Contract Artists/JAMS		3,960.00
Contract Teaching Artists	12,559.25	10,172.75
Healthy Chef	4,920.00	4,900.00
Total for Contracted Employees	\$17,479.25	\$19,032.75

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Dues, Licenses and Subscriptions	6,304.14	3,761.49
Equipment Purchases	-65.00	266.98
Food and Beverage		
Program Based Events	973.74	712.46
Snacks	2,081.81	2,983.13
Summer Lunch	4,061.58	3,921.53
Total for Food and Beverage	\$7,117.13	\$7,617.12
Fringe Benefits		
FICA Expenses	30,143.75	31,032.53
Health/Dental Insurance	23,740.06	24,009.48
Retirement Plan Expense	6,701.95	7,959.72
SUTA Expenses	481.72	471.39
Total for Fringe Benefits	\$61,067.48	\$63,473.12
Insurance		
Automobile	7,587.96	7,517.52
Total for Insurance	\$7,587.96	\$7,517.52
Miscellaneous		
Background checks	163.25	179.38
Total for Miscellaneous	\$163.25	\$179.38
Participant Assistance		
Futures Fund	\$5,586.73	\$2,296.29
Total for Participant Assistance	\$5,586.73	\$2,403.19
Payroll Expenses		
Arts Train Wages	86,694.05	83,323.66
Jams Wages	67,249.95	65,788.01
Salary	241,782.91	267,034.99
Total for Payroll Expenses	\$395,726.91	\$416,146.66
Professional Fees		
Payroll	\$125.00	
Payroll	9,265.91	7,943.91
Total for Professional Fees	\$9,390.91	\$7,943.91
Repairs and Maintenance		
Equipment	16.98	118.04
Vehicle	1,498.73	1,356.08
Total for Repairs and Maintenance	\$1,515.71	\$1,474.12
Supplies/Equipment - Product		
Art	37,285.77	31,014.09
Woodshop	3,998.85	5,595.24
Total for Supplies/Equipment - Product	\$41,284.62	\$36,609.33

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Supplies/Equipment		
Program Supplies	983.26	960.28
Total for Supplies/Equipment	\$983.26	\$960.28
Travel & Training	\$1,400.00	
Staff Development	2,140.33	2,354.27
Travel	1,992.48	531.28
Total for Travel & Training	\$5,532.81	\$2,885.55
Total for Program Services	\$562,383.04	\$573,392.40
Supporting Services		
Bank Service Fees (CNB/Insurance)	920.98	858.61
Contracted Employees		
Accountant	21,442.66	23,363.10
Total for Contracted Employees	\$21,442.66	\$23,363.10
Dues, Licenses and Subscriptions	3,161.98	3,532.71
Equipment Purchases	2,673.51	2,233.07
Equipment Rental	1,600.20	2,202.02
Food and Beverage		
Board of Directors	171.16	358.60
Staff	2,631.12	3,783.90
Total for Food and Beverage	\$2,802.28	\$4,142.50
Fringe Benefits		
FICA Expenses	9,990.18	8,347.23
Health/Dental Insurance	13,488.03	7,738.36
Retirement Plan Expense	3,507.11	3,105.44
SUTA Expenses		-4.98
Total for Fringe Benefits	\$26,985.32	\$19,186.05
Insurance		
Building	7,203.00	5,854.00
D & O	2,053.00	1,967.00
Liability	6,736.50	6,601.94
Workers Compensation	2,359.85	2,401.30
Total for Insurance	\$18,352.35	\$16,824.24
Payroll Expenses		
Salary	130,591.78	156,814.03
Total for Payroll Expenses	\$130,591.78	\$156,814.03
Postage and Delivery	796.51	519.94

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Printing and Reproduction	1,985.40	1,391.62
Professional Fees	\$400.00	\$675.00
Accounting	925.00	
Cleaning	2,883.00	3,751.00
Consulting	14,073.21	3,017.20
Payroll	2,071.18	1,536.24
Total for Professional Fees	\$20,352.39	\$8,979.44
Repairs and Maintenance		
Building	5,433.29	3,552.01
Equipment	523.95	123.67
Total for Repairs and Maintenance	\$5,957.24	\$3,675.68
Staff Awards/Gifts	911.18	382.69
Supplies/Equipment		
Building	3,803.48	3,792.66
Office	2,141.72	4,557.02
Total for Supplies/Equipment	\$5,945.20	\$8,349.68
Travel & Training		
Staff Development	1,430.19	254.18
Travel	1,872.88	
Total for Travel & Training	\$3,303.07	\$254.18
Utilities		
Gas and Electric	8,782.72	9,184.05
Internet Access	1,364.29	1,361.96
Security system	785.58	689.00
Telephone	4,961.21	4,780.71
Water/Trash	2,726.78	2,105.39
Total for Utilities	\$18,620.58	\$18,121.11
Total for Supporting Services	\$266,402.63	\$270,830.67
Total for Expenses	\$1,021,838.83	\$1,001,218.00
Net Operating Income	-\$235,608.37	-\$207,175.49
Other Income		
Endowment Campaign	700.00	1,400.00
Investment Income	\$82,080.44	\$100,427.19
Beneficial interest	108,180.67	125,285.53
Total for Investment Income	\$190,261.11	\$225,712.72
Total for Other Income	\$190,961.11	\$227,112.72

Profit and Loss

Van Go Inc

January 1-November 30, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - NOV 30 2025	JAN 1 - NOV 30 2024 (PY)
Other Expenses		
Non-Recurring Expenses	10,130.91	55,160.81
Total for Other Expenses	\$10,130.91	\$55,160.81
Net Other Income	\$180,830.20	\$171,951.91
Net Income	-\$54,778.17	-\$35,223.58

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Building Event Revenue	3,607.50	7,500.00	-3,892.50	48.10 %
Commissioned Sales	17,570.00	16,400.00	1,170.00	107.13 %
Benchmark	30,768.00	35,000.00	-4,232.00	87.91 %
Total Commissioned Sales	48,338.00	51,400.00	-3,062.00	94.04 %
Contributions Income	158,649.10	200,000.00	-41,350.90	79.32 %
Corporate Sponsors	2,000.00		2,000.00	
Foundations	41,000.00	200,000.00	-159,000.00	20.50 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
Total Foundations	41,000.00	203,000.00	-162,000.00	20.20 %
Total Contributions Income	201,649.10	403,000.00	-201,350.90	50.04 %
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event	185,579.62	165,000.00	20,579.62	112.47 %
Spring Event	6,000.00	0.00	6,000.00	
Total Fundraiser	191,579.62	165,000.00	26,579.62	116.11 %
Gallery Sales	5,121.00	4,700.00	421.00	108.96 %
Adornment		30,000.00	-30,000.00	
Total Gallery Sales	5,121.00	34,700.00	-29,579.00	14.76 %
Grants	250.00	30,000.00	-29,750.00	0.83 %
City of Lawrence	10,000.00		10,000.00	
Douglas County	20,000.00	20,000.00	0.00	100.00 %
Heartland Works (WIA)	290,705.38	357,458.00	-66,752.62	81.33 %
KS Arts Commission OS	6,211.00	0.00	6,211.00	
Total Grants	327,166.38	407,458.00	-80,291.62	80.29 %
Interest Income	8,768.86	5,000.00	3,768.86	175.38 %
Total Income	\$786,230.46	\$1,124,058.00	\$ -337,827.54	69.95 %
GROSS PROFIT	\$786,230.46	\$1,124,058.00	\$ -337,827.54	69.95 %
Expenses				
Development				
Advertising and Marketing	1,191.11	1,589.87	-398.76	74.92 %
Contracted Employees				
Grant Writer	26,091.01	28,462.92	-2,371.91	91.67 %
Marketing and Events	5,208.00	5,134.90	73.10	101.42 %
Total Contracted Employees	31,299.01	33,597.82	-2,298.81	93.16 %
Donation Processing Fees	4,407.97	4,796.40	-388.43	91.90 %
Dues, Licenses and Subscriptions	5,950.33	5,600.00	350.33	106.26 %
Equipment Purchases	133.50		133.50	
Equipment Rental	3,951.23	7,910.88	-3,959.65	49.95 %
Food and Beverage				
Development	1,255.35	959.93	295.42	130.78 %
Events	20,465.24	18,095.85	2,369.39	113.09 %

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Food and Beverage	21,720.59	19,055.78	2,664.81	113.98 %
Fringe Benefits				
FICA Expenses	7,250.40	11,810.84	-4,560.44	61.39 %
Health/Dental Insurance	6,578.86	12,013.16	-5,434.30	54.76 %
Retirement Plan Expense	2,158.69	4,631.70	-2,473.01	46.61 %
SUTA Expenses		53.23	-53.23	
Total Fringe Benefits	15,987.95	28,508.93	-12,520.98	56.08 %
Payroll Expenses				
Salary	94,983.54	154,390.03	-59,406.49	61.52 %
Total Payroll Expenses	94,983.54	154,390.03	-59,406.49	61.52 %
Postage and Delivery	1,305.81	1,173.02	132.79	111.32 %
Printing and Reproduction	1,638.65	5,372.87	-3,734.22	30.50 %
Professional Fees				
Events	1,500.00	630.00	870.00	238.10 %
Photography	1,420.00	1,500.00	-80.00	94.67 %
Total Professional Fees	2,920.00	2,130.00	790.00	137.09 %
Supplies/Equipment				
Agency Development	3,725.60	3,983.22	-257.62	93.53 %
Total Supplies/Equipment	3,725.60	3,983.22	-257.62	93.53 %
Supplies/Equipment - Product				
Merchandise	2,962.87	4,899.80	-1,936.93	60.47 %
Total Supplies/Equipment - Product	2,962.87	4,899.80	-1,936.93	60.47 %
Travel & Training				
Staff Development	1,000.00	700.00	300.00	142.86 %
Travel		250.00	-250.00	
Total Travel & Training	1,000.00	950.00	50.00	105.26 %
Total Development	193,178.16	273,958.62	-80,780.46	70.51 %
Program Services				
Advertising and Marketing	474.00	312.40	161.60	151.73 %
Awards/Gifts	2,233.88	3,167.98	-934.10	70.51 %
Contracted Employees				
Contract Artists/JAMS		0.00	0.00	
Contract Teaching Artists	12,911.00	12,694.00	217.00	101.71 %
Healthy Chef	4,920.00	5,600.00	-680.00	87.86 %
Total Contracted Employees	17,831.00	18,294.00	-463.00	97.47 %
Dues, Licenses and Subscriptions	6,304.14	4,224.00	2,080.14	149.25 %
Equipment Purchases	-65.00	750.00	-815.00	-8.67 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	973.74	1,500.00	-526.26	64.92 %
Snacks	2,081.81	3,790.00	-1,708.19	54.93 %
Summer Lunch	4,061.58	4,808.00	-746.42	84.48 %

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Food and Beverage	7,117.13	10,098.00	-2,980.87	70.48 %
Fringe Benefits				
FICA Expenses	30,342.56	36,454.28	-6,111.72	83.23 %
Health/Dental Insurance	23,740.06	24,026.33	-286.27	98.81 %
Retirement Plan Expense	7,370.27	8,953.39	-1,583.12	82.32 %
SUTA Expenses	484.86	428.25	56.61	113.22 %
Total Fringe Benefits	61,937.75	69,862.25	-7,924.50	88.66 %
Insurance				
Automobile	7,587.96	6,956.81	631.15	109.07 %
Total Insurance	7,587.96	6,956.81	631.15	109.07 %
Miscellaneous				
Background checks	163.25	200.00	-36.75	81.63 %
Total Miscellaneous	163.25	200.00	-36.75	81.63 %
Participant Assistance	5,586.73	6,000.00	-413.27	93.11 %
Futures Fund				
Total Participant Assistance	5,586.73	6,000.00	-413.27	93.11 %
Payroll Expenses				
Arts Train Wages	89,308.56	113,580.00	-24,271.44	78.63 %
Jams Wages	67,333.95	64,500.00	2,833.95	104.39 %
Salary	241,782.91	298,446.47	-56,663.56	81.01 %
Total Payroll Expenses	398,425.42	476,526.47	-78,101.05	83.61 %
Professional Fees	125.00		125.00	
Payroll	9,265.91	8,902.25	363.66	104.09 %
Total Professional Fees	9,390.91	8,902.25	488.66	105.49 %
Repairs and Maintenance				
Equipment	16.98		16.98	
Vehicle	1,498.73	2,000.00	-501.27	74.94 %
Total Repairs and Maintenance	1,515.71	2,000.00	-484.29	75.79 %
Supplies/Equipment				
Program Supplies	983.26	3,500.00	-2,516.74	28.09 %
Total Supplies/Equipment	983.26	3,500.00	-2,516.74	28.09 %
Supplies/Equipment - Product				
Art	37,285.77	33,366.22	3,919.55	111.75 %
Woodshop	3,998.85	5,590.03	-1,591.18	71.54 %
Total Supplies/Equipment - Product	41,284.62	38,956.25	2,328.37	105.98 %
Travel & Training	1,400.00		1,400.00	
Staff Development	2,140.33	1,400.00	740.33	152.88 %
Travel	1,992.48	1,500.00	492.48	132.83 %
Total Travel & Training	5,532.81	2,900.00	2,632.81	190.79 %
Total Program Services	566,303.57	653,650.41	-87,346.84	86.64 %
Supporting Services				

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Bank Service Fees (CNB/Insurance)	920.98	647.78	273.20	142.17 %
Contracted Employees				
Accountant	21,442.66	28,652.62	-7,209.96	74.84 %
Total Contracted Employees	21,442.66	28,652.62	-7,209.96	74.84 %
Dues, Licenses and Subscriptions	3,161.98	3,719.79	-557.81	85.00 %
Equipment Purchases	2,673.51	1,671.23	1,002.28	159.97 %
Equipment Rental	1,600.20	2,002.39	-402.19	79.91 %
Food and Beverage				
Board of Directors	171.16	461.44	-290.28	37.09 %
Staff	2,631.12	4,071.10	-1,439.98	64.63 %
Total Food and Beverage	2,802.28	4,532.54	-1,730.26	61.83 %
Fringe Benefits				
FICA Expenses	9,990.18	7,386.23	2,603.95	135.25 %
Health/Dental Insurance	13,488.03	12,013.16	1,474.87	112.28 %
Retirement Plan Expense	3,704.99	2,896.56	808.43	127.91 %
SUTA Expenses		62.32	-62.32	
Total Fringe Benefits	27,183.20	22,358.27	4,824.93	121.58 %
Insurance				
Building	7,203.00	7,388.80	-185.80	97.49 %
D & O	2,053.00	2,091.60	-38.60	98.15 %
Liability	6,736.50	7,171.37	-434.87	93.94 %
Workers Compensation	2,359.85	3,023.75	-663.90	78.04 %
Total Insurance	18,352.35	19,675.52	-1,323.17	93.28 %
Payroll Expenses				
Salary	130,591.78	96,552.00	34,039.78	135.26 %
Total Payroll Expenses	130,591.78	96,552.00	34,039.78	135.26 %
Postage and Delivery	796.51	821.88	-25.37	96.91 %
Printing and Reproduction	1,985.40	1,666.63	318.77	119.13 %
Professional Fees	400.00		400.00	
Accounting	925.00	1,500.00	-575.00	61.67 %
Cleaning	2,883.00	4,200.00	-1,317.00	68.64 %
Consulting	14,073.21	9,000.00	5,073.21	156.37 %
Payroll	2,071.18	1,758.28	312.90	117.80 %
Total Professional Fees	20,352.39	16,458.28	3,894.11	123.66 %
Repairs and Maintenance				
Building	5,433.29	3,577.59	1,855.70	151.87 %
Equipment	523.95	98.97	424.98	529.40 %
Total Repairs and Maintenance	5,957.24	3,676.56	2,280.68	162.03 %
Staff Awards/Gifts	911.18	431.13	480.05	211.35 %
Supplies/Equipment				
Building	3,803.48	3,366.03	437.45	113.00 %
Office	2,141.72	2,608.63	-466.91	82.10 %

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Supplies/Equipment	5,945.20	5,974.66	-29.46	99.51 %
Travel & Training				
Staff Development	1,430.19	1,050.00	380.19	136.21 %
Travel	1,872.88	250.00	1,622.88	749.15 %
Total Travel & Training	3,303.07	1,300.00	2,003.07	254.08 %
Utilities				
Gas and Electric	8,782.72	11,284.10	-2,501.38	77.83 %
Internet Access	1,364.29	1,566.97	-202.68	87.07 %
Security system	785.58	723.45	62.13	108.59 %
Telephone	4,961.21	5,457.91	-496.70	90.90 %
Water/Trash	2,726.78	2,403.68	323.10	113.44 %
Total Utilities	18,620.58	21,436.11	-2,815.53	86.87 %
Total Supporting Services	266,600.51	231,577.39	35,023.12	115.12 %
Total Expenses	\$1,026,082.24	\$1,159,186.42	\$ -133,104.18	88.52 %
NET OPERATING INCOME	\$ -239,851.78	\$ -35,128.42	\$ -204,723.36	682.79 %
Other Income				
Endowment Campaign	700.00		700.00	
Investment Income	82,080.44		82,080.44	
Beneficial interest	108,180.67		108,180.67	
Total Investment Income	190,261.11		190,261.11	
Total Other Income	\$190,961.11	\$0.00	\$190,961.11	0.00%
Other Expenses				
Non-Recurring Expenses	10,130.91		10,130.91	
Total Other Expenses	\$10,130.91	\$0.00	\$10,130.91	0.00%
NET OTHER INCOME	\$180,830.20	\$0.00	\$180,830.20	0.00%
NET INCOME	\$ -59,021.58	\$ -35,128.42	\$ -23,893.16	168.02 %

Van Go Inc
Budget vs. Actuals: FY_2025 - Projection

	January - November 2025 - Actual	December 2025 - Projected	January - December 2025 - Projected	Budget	over (under) Budget	% of Budget
Income						
Building Event Revenue	3,607.50	1,000.00	4,607.50	7,500.00	-2,892.50	61.43%
Commissioned Sales	17,570.00	0.00	17,570.00	16,400.00	1,170.00	107.13%
Benchmark	30,768.00	1,000.00	31,768.00	35,000.00	-3,232.00	90.77%
Total Commissioned Sales	\$ 48,338.00	\$ 1,000.00	\$ 49,338.00	\$ 51,400.00	-\$ 2,062.00	95.99%
Contributions Income	158,649.10	54,723.63	213,372.73	200,000.00	13,372.73	106.69%
Corporate Sponsors	2,000.00	0.00	2,000.00			
Foundations	41,000.00	150,000.00	191,000.00	200,000.00	-7,000.00	96.50%
Douglas Co Comm Foundation	0.00	0.00	0.00	3,000.00	-3,000.00	0.00%
Total Foundations	\$ 41,000.00	\$ 150,000.00	\$ 191,000.00	\$ 203,000.00	-\$ 12,000.00	94.09%
Total Contributions Income	\$ 201,649.10	\$ 204,723.63	\$ 406,372.73	\$ 403,000.00	\$ 3,372.73	100.84%
Endowment Earnings	0.00	50,000.00	50,000.00	50,000.00	0.00	100.00%
Fundraiser						
Annual Event	185,579.62	0.00	185,579.62	165,000.00	20,579.62	112.47%
Spring Event	6,000.00	0.00	6,000.00	0.00	6,000.00	
Total Fundraiser	\$ 191,579.62	\$ 0.00	\$ 191,579.62	\$ 165,000.00	\$ 26,579.62	116.11%
Gallery Sales	5,121.00	500.00	5,621.00	4,700.00	921.00	119.60%
Adornment	0.00	30,000.00	30,000.00	30,000.00	0.00	100.00%
Total Gallery Sales	\$ 5,121.00	\$ 30,500.00	\$ 35,621.00	\$ 34,700.00	\$ 921.00	102.65%
Grants	250.00	20,000.00	20,250.00	30,000.00	250.00	100.83%
City of Lawrence	10,000.00	0.00	10,000.00			
Douglas County	20,000.00	0.00	20,000.00	20,000.00	0.00	100.00%
Heartland Works (WIA)	290,705.38	22,701.67	313,407.05	357,458.00	-44,050.95	87.68%
KS Arts Commission OS	6,211.00	0.00	6,211.00	0.00	6,211.00	
Total Grants	\$ 327,166.38	\$ 42,701.67	\$ 369,868.05	\$ 407,458.00	-\$ 37,589.95	90.77%
Interest Income	8,768.86	500.00	9,268.86	5,000.00	4,268.86	185.38%
Total Income	\$ 786,230.46	\$ 330,425.30	\$ 1,116,655.76	\$ 1,124,058.00	-\$ 7,402.24	99.34%
Gross Profit	\$ 786,230.46	\$ 330,425.30	\$ 1,116,655.76	\$ 1,124,058.00	-\$ 7,402.24	99.34%

Expenses

Development

Advertising and Marketing	1,191.11	900.00	2,091.11	1,589.87	501.24	131.53%
Contracted Employees						
Grant Writer	26,091.01	2,371.91	28,462.92	28,462.92	0.00	100.00%
Marketing and Events	5,208.00	0.00	5,208.00	5,134.90	73.10	101.42%
Total Contracted Employees	\$ 31,299.01	\$ 2,371.91	\$ 33,670.92	\$ 33,597.82	\$ 73.10	100.22%
Donation Processing Fees	4,407.97	800.00	5,207.97	4,796.40	411.57	108.58%
Dues, Licenses and Subscriptions	5,950.33	500.00	6,450.33	5,600.00	850.33	115.18%
Equipment Purchases	133.50	0.00	133.50		133.50	
Equipment Rental	3,951.23	2,500.00	6,451.23	7,910.88	-1,459.65	81.55%
Food and Beverage						
Development	1,255.35	200.00	1,455.35	959.93	495.42	151.61%
Events	20,465.24		20,465.24	18,095.85	2,369.39	113.09%
Total Food and Beverage	\$ 21,720.59	\$ 200.00	\$ 21,920.59	\$ 19,055.78	\$ 2,864.81	115.03%
Fringe Benefits						
FICA Expenses	7,250.40	806.07	8,056.47	11,810.84	-3,754.37	68.21%
Health/Dental Insurance	6,578.86	598.08	7,176.94	12,013.16	-4,836.22	59.74%
Retirement Plan Expense	2,033.69	677.90	2,711.59	4,631.70	-1,920.11	58.54%
SUTA Expenses	0.00	0.00	0.00	53.23	-53.23	0.00%
Total Fringe Benefits	\$ 15,862.95	\$ 2,082.04	\$ 17,944.99	\$ 28,508.93	-\$ 10,563.94	62.95%
Payroll Expenses						
Salary	115,816.94	10,536.84	126,353.78	154,390.03	-28,036.25	81.84%
Total Payroll Expenses	\$ 115,816.94	\$ 10,536.84	\$ 126,353.78	\$ 154,390.03	-\$ 28,036.25	81.84%
Postage and Delivery	1,305.81	600.00	1,905.81	1,173.02	732.79	162.47%
Printing and Reproduction	1,638.65	3,700.00	5,338.65	5,372.87	-34.22	99.36%
Professional Fees						
Events	1,500.00	500.00	2,000.00	630.00	1,370.00	317.46%
Photography	1,420.00	500.00	1,920.00	1,500.00	420.00	128.00%
Total Professional Fees	\$ 2,920.00	\$ 1,000.00	\$ 3,920.00	\$ 2,130.00	\$ 1,790.00	184.04%
Supplies/Equipment						
Agency Development	3,725.60	1,000.00	4,725.60	3,983.22	742.38	118.64%
Total Supplies/Equipment	\$ 3,725.60	\$ 1,000.00	\$ 4,725.60	\$ 3,983.22	\$ 742.38	118.64%
Supplies/Equipment - Product						
Merchandise	2,962.87	500.00	3,462.87	4,899.80	-1,436.93	70.67%
Total Supplies/Equipment - Product	\$ 2,962.87	\$ 500.00	\$ 3,462.87	\$ 4,899.80	-\$ 1,436.93	70.67%
Travel & Training						
Staff Development	1,000.00	0.00	1,000.00	700.00	300.00	142.86%
Travel	0.00	0.00	0.00	250.00	-250.00	0.00%
Total Travel & Training	\$ 1,000.00	\$ 0.00	\$ 1,000.00	\$ 950.00	\$ 50.00	105.26%
Total Development	\$ 213,886.56	\$ 26,690.79	\$ 240,577.35	\$ 273,958.62	-\$ 33,381.27	87.82%
Program Services						
Advertising and Marketing	474.00	100.00	574.00	312.40	261.60	183.74%
Awards/Gifts	2,233.88	500.00	2,733.88	3,167.98	-434.10	86.30%
Contracted Employees						
Contract Artists/JAMS	0.00	0.00	0.00	0.00	0.00	
Contract Teaching Artists	12,559.25	500.00	13,059.25	12,694.00	-134.75	102.88%
Healthy Chef	4,920.00	500.00	5,420.00	5,600.00	-180.00	96.79%
Total Contracted Employees	\$ 17,479.25	\$ 1,000.00	\$ 18,479.25	\$ 18,294.00	\$ 185.25	101.01%
Dues, Licenses and Subscriptions	6,304.14	1,000.00	7,304.14	4,224.00	3,080.14	172.92%
Equipment Purchases	-65.00	0.00	-65.00	750.00	-815.00	-8.67%
Equipment Rental	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
Food and Beverage						
Program Based Events	973.74	250.00	1,223.74	1,500.00	-276.26	81.58%
Snacks	2,081.81	250.00	2,331.81	3,790.00	-1,458.19	61.53%
Summer Lunch	4,061.58	0.00	4,061.58	4,808.00	-746.42	84.48%
Total Food and Beverage	\$ 7,117.13	\$ 500.00	\$ 7,617.13	\$ 10,098.00	-\$ 2,480.87	75.43%

Fringe Benefits						
FICA Expenses	30,143.75	2,272.20	32,415.95	36,454.28	-4,038.33	88.92%
Health/Dental Insurance	23,740.06	7,913.35	31,653.41	24,026.33	7,627.08	131.74%
Retirement Plan Expense	6,701.95	609.27	7,311.22	8,953.39	-1,642.17	81.66%
SUTA Expenses	481.72	43.79	525.51	428.25	97.26	122.71%
Total Fringe Benefits	\$ 61,067.48	\$ 10,838.61	\$ 71,906.09	\$ 69,862.25	\$ 2,043.84	102.93%
Insurance						
Automobile	7,587.96	0.00	7,587.96	6,956.81	631.15	109.07%
Total Insurance	\$ 7,587.96	\$ 0.00	\$ 7,587.96	\$ 6,956.81	\$ 631.15	109.07%
Miscellaneous						
Background checks	163.25	150.00	313.25	200.00	113.25	156.63%
Total Miscellaneous	\$ 163.25	\$ 150.00	\$ 313.25	\$ 200.00	\$ 113.25	156.63%
Participant Assistance	5,586.73	1,500.00	7,086.73	6,000.00	1,086.73	118.11%
Futures Fund			0.00		0.00	
Total Participant Assistance	\$ 5,586.73	\$ 1,500.00	\$ 7,086.73	\$ 6,000.00	\$ 1,086.73	118.11%
Payroll Expenses						
Arts Train Wages	86,694.05	5,000.00	91,694.05	113,580.00	-21,885.95	80.73%
Jams Wages	67,249.95	0.00	67,249.95	64,500.00	2,749.95	104.26%
Salary	241,782.91	24,701.96	266,484.87	298,446.47	-31,961.60	89.29%
Total Payroll Expenses	\$ 395,726.91	\$ 29,701.96	\$ 425,428.87	\$ 476,526.47	-\$ 51,097.60	89.28%
Professional Fees	125.00	0.00	125.00	0.00	125.00	
Payroll	9,265.91	842.36	10,108.27	8,902.25	1,206.02	113.55%
Total Professional Fees	\$ 9,390.91	\$ 842.36	\$ 10,233.27	\$ 8,902.25	\$ 1,331.02	114.95%
Repairs and Maintenance						
Equipment	16.98	0.00	16.98		16.98	
Vehicle	1,498.73	500.00	1,998.73	2,000.00	-1.27	99.94%
Total Repairs and Maintenance	\$ 1,515.71	\$ 500.00	\$ 2,015.71	\$ 2,000.00	\$ 15.71	100.79%
Supplies/Equipment						
Program Supplies	983.26	250.00	1,233.26	3,500.00	-2,266.74	35.24%
Total Supplies/Equipment	\$ 983.26	\$ 250.00	\$ 1,233.26	\$ 3,500.00	-\$ 2,266.74	35.24%
Supplies/Equipment - Product						
Art	37,285.77	750.00	38,035.77	33,366.22	4,669.55	113.99%
Woodshop	3,998.85	250.00	4,248.85	5,590.03	-1,341.18	76.01%
Total Supplies/Equipment - Product	\$ 41,284.62	\$ 1,000.00	\$ 42,284.62	\$ 38,956.25	\$ 3,328.37	108.54%
Travel & Training						
Staff Development	2,140.33	0.00	2,140.33	1,400.00	740.33	152.88%
Travel	1,992.48	0.00	1,992.48	1,500.00	492.48	132.83%
Total Travel & Training	\$ 5,532.81	\$ 0.00	\$ 5,532.81	\$ 2,900.00	\$ 2,632.81	190.79%
Total Program Services	\$ 562,383.04	\$ 47,882.93	\$ 610,265.97	\$ 653,650.41	-\$ 43,384.44	93.36%
Supporting Services						
Bank Service Fees (CNB/Insurance)	920.98	100.00	1,020.98	647.78	373.20	157.61%
Contracted Employees						
Accountant	21,442.66	7,163.16	28,605.82	28,652.62	-46.80	99.84%
Total Contracted Employees	\$ 21,442.66	\$ 7,163.16	\$ 28,605.82	\$ 28,652.62	-\$ 46.80	99.84%
Dues, Licenses and Subscriptions	3,161.98	250.00	3,411.98	3,719.79	-307.81	91.73%
Equipment Purchases	2,673.51	250.00	2,923.51	1,671.23	1,252.28	174.93%
Equipment Rental	1,600.20	500.00	2,100.20	2,002.39	97.81	104.88%
Food and Beverage						
Board of Directors	171.16	100.00	271.16	461.44	-190.28	58.76%
Staff	2,631.12	1,000.00	3,631.12	4,071.10	-439.98	89.19%
Total Food and Beverage	\$ 2,802.28	\$ 1,100.00	\$ 3,902.28	\$ 4,532.54	-\$ 630.26	86.09%
Fringe Benefits						
FICA Expenses	9,990.18	624.44	10,614.62	7,386.23	3,228.39	143.71%
Health/Dental Insurance	13,488.03	1,226.18	14,714.21	12,013.16	2,701.05	122.48%
Retirement Plan Expense	3,507.11	318.83	3,825.94	2,896.56	929.38	132.09%
SUTA Expenses			0.00	62.32	-62.32	0.00%
Total Fringe Benefits	\$ 26,985.32	\$ 2,169.46	\$ 29,154.78	\$ 22,358.27	\$ 6,796.51	130.40%

Insurance						
Building	7,203.00	0.00	7,203.00	7,388.80	-185.80	97.49%
D & O	2,053.00	0.00	2,053.00	2,091.60	-38.60	98.15%
Liability	6,736.50	1,250.00	7,986.50	7,171.37	815.13	111.37%
Workers Compensation	2,359.85	737.50	3,097.35	3,023.75	73.60	102.43%
Total Insurance	\$ 18,352.35	\$ 1,987.50	\$ 20,339.85	\$ 19,675.52	\$ 664.33	103.38%
Payroll Expenses						
Salary	109,758.38	8,162.67	117,921.05	96,552.00	21,369.05	122.13%
Total Payroll Expenses	\$ 109,758.38	\$ 8,162.67	\$ 117,921.05	\$ 96,552.00	\$ 21,369.05	122.13%
Postage and Delivery	796.51	300.00	1,096.51	821.88	274.63	133.41%
Printing and Reproduction	1,985.40	250.00	2,235.40	1,666.63	568.77	134.13%
Professional Fees						
Accounting	925.00	0.00	925.00	1,500.00	-575.00	61.67%
Cleaning	2,883.00	336.00	3,219.00	4,200.00	-981.00	76.64%
Consulting	14,473.21	2,500.00	16,973.21	9,000.00	7,973.21	188.59%
Payroll	2,071.18	250.00	2,321.18	1,758.28	562.90	132.01%
Total Professional Fees	\$ 20,352.39	\$ 3,086.00	\$ 23,438.39	\$ 16,458.28	\$ 6,980.11	142.41%
Repairs and Maintenance						
Building	5,433.29	500.00	5,933.29	3,577.59	2,355.70	165.85%
Equipment	523.95	250.00	773.95	98.97	674.98	782.00%
Total Repairs and Maintenance	\$ 5,957.24	\$ 750.00	\$ 6,707.24	\$ 3,676.56	\$ 3,030.68	182.43%
Staff Awards/Gifts	911.18	0.00	911.18	431.13	480.05	211.35%
Supplies/Equipment						
Building	3,803.48	500.00	4,303.48	3,366.03	937.45	127.85%
Office	2,141.72	250.00	2,391.72	2,608.63	-216.91	91.68%
Total Supplies/Equipment	\$ 5,945.20	\$ 750.00	\$ 6,695.20	\$ 5,974.66	\$ 720.54	112.06%
Travel & Training						
Staff Development	1,430.19	0.00	1,430.19	1,050.00	380.19	136.21%
Travel	1,872.88	0.00	1,872.88	250.00	1,622.88	749.15%
Total Travel & Training	\$ 3,303.07	\$ 0.00	\$ 3,303.07	\$ 1,300.00	\$ 2,003.07	254.08%
Utilities						
Gas and Electric	8,782.72	1,596.86	10,379.58	11,284.10	-904.52	91.98%
Internet Access	1,364.29	130.39	1,494.68	1,566.97	-72.29	95.39%
Security system	785.58	0.00	785.58	723.45	62.13	108.59%
Telephone	4,961.21	446.49	5,407.70	5,457.91	-50.21	99.08%
Water/Trash	2,726.78	495.78	3,222.56	2,403.68	818.88	134.07%
Total Utilities	\$ 18,620.58	\$ 2,669.52	\$ 21,290.10	\$ 21,436.11	-\$ 146.01	99.32%
Total Supporting Services	\$ 245,569.23	\$ 29,488.30	\$ 275,057.53	\$ 231,577.39	\$ 43,480.14	118.78%
Total Expenses	\$ 1,021,838.83	\$ 104,062.03	\$ 1,125,900.86	\$ 1,159,186.42	-\$ 33,285.56	97.13%
Net Operating Income	-\$ 235,608.37	\$ 226,363.27	-\$ 9,245.10	-\$ 35,128.42	\$ 25,883.32	26.32%