


Board Meeting Agenda
October 15, 2025
Van Go, Inc.

- 1) Call to Order
- 2) Consent Agenda
 - a) Approval of the Agenda
 - b) Approval of the Minutes
- 3) Organization Updates
 - a) Financial Report
 - b) Executive Director
 - c) Program Report
 - d) Development Report
- 4) Old Business
- 5) New Business
 - a) Board Recruitment – the following candidates were nominated by the Executive Committee for your consideration:
 - i) **Sophie Lamb** – Sophie was at KU Endowment for 10 years where she was the key person assisting with the largest gift to the business school in KU's history, a gift of \$50 million. She is freshly in her dream sales position at a tech company, Gartner. Sophie has had hearing impairment since childhood and is a big advocate for hearing loss awareness.
 - ii) **Peter Jasso** – Peter is a film, video and arts administrator with deep roots in Kansas. Peter earned his degree in Film/Video Production from USC's School of Cinema and Television. He has done a lot of hands-on creative work, producing and directing short films and designing sound and audio for independent film/video projects. Peter has had a substantial public arts leadership role, serving as the Director of the Kansas Film Commission. Peter also worked as a Director at the Kansas Creative Arts Industries Commission. He now works at the Mid-America Arts Alliance. Peter is a big supporter of Van Go.
 - iii) **Maria Fisher** – Maria is described as very energetic and caring. She recently quit her job at the Dole Institute to spend time with family on the east coast. Her time away from the workforce has given her ample time to donate her time, for example helping out with May Day Hey Day prep. Maria has played a key role in KU's public communications and outreach through her work with



the Dole Institute, contributing to major initiatives such as coordinating publicity and media communications to expand the Dole Institute's congressional archives portal. Maria was nominated by Van Go staff for her civic engagement and connection with Van Go.

- iv) **Stan Rasmussen** – Stan is a Lawrence-based land use/environmental attorney and public service figure with a strong involvement in planning, regulation and civic issues. He worked as an attorney for the U.S. Army, overseeing a multi-state district. Before his Army role, he worked as an environmental attorney with Black & Veatch. He has served on several Lawrence/Douglas County boards and commissions including the Planning commission, the Historic Resources Commission and the Board of Zoning Appeals. Outside of his legal and planning work, Stan is also an armature paleontologist, notably finding a saber-tooth tiger's skull in Wyoming that he later donated to the University of Kansas.
- v) **Matt Cullen** – Matt is part owner of 715 restaurant and managing partner at GRIP Equipment – a company that produces disc golf bags where he is a designer and producer. He's been a supporter of Van Go and young people, as well as a supporter of events. When Jen Carttar floated the idea of joining the board he didn't hesitate with showing his interest. He has a great business sense, and is staff recommended as well.
- vi) **Brad Shanks** – Brad was the co-founder of Taco Zone in downtown Lawrence. After his restaurant endeavors, Brad entered the insurance/financial services space. He joined CEK Insurance as a new agent, leveraging his local recognition and business experience to build a presence in insurance.

6) Adjourn



We are so grateful to have worked with students from KU as well as The Media Management program at Rhein Main University in Germany. They selected Van Go as part of their coursework in marketing. We decided together that the project would focus on increasing awareness of volunteer opportunities at Van Go for KU students. This included a presentation, surveys, and market research to help them complete this task.

We love a collaboration and feel honored they chose Van Go!

TUTOR AT VAN GO

INTERESTED IN
VOLUNTEERING TO
TUTOR MATH?

© Contact alexis@van-go.org

Calling all math tutors! Van Go is looking for someone to volunteer to work one-on-one as a math tutor for youth at Van Go. These tutoring sessions help youth take the next step toward achieving their GED and/or prep for post secondary education. This is a great way to give back to your community and we'd be so grateful for the help!

Contact alexis@van-go.org or call us to learn more



The Arts Train stopped by for their client meeting at J. Lynn Bridal. This is a great opportunity for the Apprentice Artists and the client to exchange ideas and discuss the space. More to come as the session progresses!

Van Go, Inc. | 715 New Jersey St./PO Box 153, Lawrence, KS 66044
785.842.3797 | van-go.org





Join us in welcoming our new Community Engagement Director, Kathryn Clark! 🎉 We're so happy to have her join the team here at Van Go. Be sure to stop by and say hi!

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Van Go Full Board Meeting
Wednesday, August 20, 2025

Present: Katie Winter, Curtis Marsh, Kevin Kelley, Lindsey Slater, Courtney Vardar, Kaylin Dillon, Steve Kelly, Aaron Urban, Cassie Gilmore,

Also Present: Lori McSorley, Sarah Humbert, Tessa Conway, Emma Givens, Alexis Whipple, Chris Kohart

Welcome & Call to Order

Board Past President Katie Winter called the meeting to order at 4:08 PM. President Jen Carttar is on vacation overseas currently so Katie will run the meeting. We're currently one short of a quorum so we'll vote in-house and have other board vote online to make quorum.

Consent Agenda

Katie asked for approval of the agenda and minutes. Lori flagged that there on the financial report cover page at the bottom under "Financial Developments", the 2nd bullet point says, "days cash on hand for 2024 is 31.19" and this should instead say 2025.

Curtis Marsh moved to approve the consent agenda. Lindsey Slater seconded the motion. All present approved.

Financial Report

Chris reported that as of the end of July our cash was just under \$100k. We moved money from the sweep account as previously reported. Cash profit is -\$218k. Last year we were at -\$184k. We're a little behind our net operating income. Being this low at this point of the year is not abnormal since so much of our income comes in during the last half of the year. It can feel anxious but it's not abnormal. But Chris did a projection that's included at the end of the financials.

Our current ratio is solid and well above target. Cash on hand is lighter than what we'd like but doesn't include any of the unrestricted funds pulled from DCCF. We still have flexibility, just not in the checking account.

The most relevant thing as we head into the most important part of our year is the projection, which is the last 4 pages of the financial packet. The projected revenue for the

rest of the year was analyzed line by line and Chris tried to make a reasonable projection. We are projecting under budget \$154k for the rest of the year. Right now we're projecting \$228k instead of the originally budgeted \$357 from Heartland Works/Kansas WorkforceOne. We don't have a signed contract for the rest of the year from them, so Chris was very conservative with his numbers.

The last page projects out expenses. Chris thinks we'll spend \$1.1M vs budgeted \$1.159M. Some of that is staffing, and The Arts Train wages. In the third column, the bottom line is a loss of \$132k for the year projected, so most of that is the WIOA loss. We're doing a good job of managing and maintaining expenditures.

Lori said one of the things that stands out to her is that our contributions are down, which we've been aware of. With personnel changes, we're excited about the opportunities that makes. We're absolutely keeping our eyes on that number.

Chris noted that some of the Corporate Contributions need to move into Dinner on the Curve to make that annual event income more accurate.

Kaylin Dillon moved to approve financials and Steve Kelly seconded the motion.

Agency Update

Lori shared upcoming events. We're coming into our busy season. Zine Fest is coming up Sunday, August 31. Paper Plains Zine Fest is an event created by Wonderfair and the Emily Taylor Center at KU, with a couple of days of speakers and workshops followed by a vendor fair at Van Go. We'd love for people to sign up to help work shifts. If anyone can help work that event, you'll be paired with a staff member.

Lori added that we've updated our rental contract to make it much more firm and issued it for Zine Fest this year.

The Arts Train begins September 8 and JAMS starts September 22.

The La Yarda Mural Reception will be at Van Go September 20. This is new public artwork commissioned through The Arts Center. The artist, Javy Ortiz, is Alexis' husband. We're thrilled to host them here.

Dinner on the Curve is Saturday, October 18. Lori gave everyone an invitation at their place setting. Please invite a friend and encourage them to buy tickets or a table. We'd love to get some additional business sponsors also. We've sold nearly half of our tables so far.

Lori moved into a funding update. We wrote a DCCF Livewell grant for social work help and did not get it. The Winter foundation has also helped us with social work. Sarah's been putting in work on looking for additional grants and different approaches.

The Rice Foundation gave us \$52k last year which helps with general operating and has helped cover unfunded youth wages. They have an additional grant that could help us match funds for a new roof. Lori is going to meet with Pete Curran from the Rice Foundation to discuss increasing our ask for the general operating funds. Unofficially, Lori has been informed that VNA is the Rice Foundation's #1 priority, but that Van Go is their #2 priority.

Another upcoming grant due is the Kriz Foundation, due end of September. We're going to request funds for a ramp and a new door for the north side Gallery door and funds to revamp our clothing closet. We'll put it all under one umbrella of accessibility. We think they'd like the sounds of the Kriz Clothing Closet perhaps. The clothing closet revamp would include wall-mounting clothing racks and making it feel more like a retail experience.

Steve asked if we've seen changes in foundation funding with the political landscape. It's a little hard to say since so many applications are due September and later. Cassie suggested again that we apply to the St. Patrick's Day Parade which is due August 29. She said highlighting the kids would be the angle to use. It's a simple application, then finalists do a presentation. The amount given per year depends on how many charities receive funds.

Program Update

Emma reported that we're hiring for Fall JAMS. We're pretty far behind on applications right now, but we tend to get applications last-minute (last 24-48 hours). They're due Friday. It's hard to get applications from the school district because of where the application timeline falls into the start of the school year. There's a good chance we'll extend the deadline to let kids have the weekend to apply. We must get everything done by next Thursday. We've gotten feedback from referral partners that it felt like we were "drumming up business" and then turning around and saying we have too many applications, so we're trying to respect that and do things a little differently.

Lori said the fall is a great session for someone who's not confident of their art skills, because there are so many small projects in different mediums. Emma agreed that summer is most artistically demanding, and fall is least.

The exciting news is that The Arts Train is starting in 2 weeks, and a success story! When Emma started, she was not involved in recruitment. When the former Arts Train social worker left Van Go, it had us struggling to find youth. In 2023 we only had 8 out of 12 youth.

Last year we had 19 applications, 2 withdrew, and we started with 10 people. Last year, Lori asked how the Community Engagement team could help. Emma was skeptical that they could help. This year we had 27 applications for The Arts Train. 23 we were able to consider. We're starting with a full roster for the first time since Emma started! The 18-24 year old group is so hard to capture, so this is incredible. Kudos to Community Engagement for making such an impact.

We passed around some analytics from our social media, which was a big driver of this change. The 18-24 year olds hang out on Instagram, but their parents hang out on Facebook. Most of our youth find out about our programs through an adult in their lives.

Tessa and Emma will be going out to try and recruit some drivers for our Fall JAMS program. If anyone on the board is interested, we'd love to have you help us.

HR Update

Lori reported that Paige resigned to move to Texas. We opened the application window for Community Engagement Director and got 58 applications. Lori interviewed 8 applicants in the first round and did 4 second interviews yesterday. Alexis and Emma sat in on the second round of interviews. They are deliberating and hoping to have someone hired by the first part of next week. We're excited to add another team member. They really impressed upon everyone that they'll have to hit the ground running and see our donations being down as an awesome challenge to sink their teeth into. Lori wants to narrow the budget gap as much as possible.

Old Business

We still need a new roof. The Rademachers indicated they had a donor who could help but that hasn't turned into anything concrete. As stated, Rice has a matching grant so if we can come up with half the cost, they could do the other half.

The Development Committee has been meeting and working on Dinner on the Curve. We're putting together a silent auction full of goodies. If anyone has a business connection or wants to join the committee (even just for DOC) or make a warm handoff of someone who would love to invest—Lori would love to talk to you!

New Business

Van update... our painted minivan has taken her last voyage. It needs a shifter cable, which costs more to replace than we can invest (as well as being on indefinite backorder). If you know anyone wanting to donate a vehicle, or donate towards a new vehicle, let us know. The large vans are not super fuel efficient but are needed for transporting lots of kids. For

smaller errands or transporting 2-3 kids, though, it's not economical. Alexis uses the minivan a lot to take The Arts Train to appointments and job interviews.

Kevin said Peaslee gets a lot of vehicles donated, so it could be worth it to ask our regular donors.

Tessa reported out on building maintenance. Lori prefaces that we don't usually talk about this in board meetings, but our building is one of our biggest assets. We've been investing in the building and doing things that have needed to be done for a while.

Tessa said we try to utilize volunteers as much as we can. She's been in her role for about a year. For ongoing maintenance, we have our heater & AC maintenance. We have a cleaning service that we reassessed recently to lower the cost. Building cleanup is part of our programming as well. Our building alarm system service is donated but we do have to pay for service calls. We pay for trash and rent a dumpster for benchmark. Our neighbor Marty Kennedy mows and plants and does a lot of outdoor cleanup for us. Tessa's son Connor has been volunteering this week and helping with our outdoor areas. We have fire protection and snow removal. The wheelchair lift requires some maintenance. And of course, the vehicles need regular maintenance.

We've done quite a few things this year that were past due. We had indoor window cleaning done, power washed the building, replaced the hood vent in our kitchen, replaced door gaskets and other little things like toilets--- thanks Marty McSorley for chipping in on lots of those little jobs! We had our front door neon sign repaired as well.

Upcoming projects—we need to replace our alley safety lights. An electrician came out and determined that what we have currently is not worth repairing. The accessible door and ramp in the gallery are on our to-do list, as is the roof.

Lori reiterated that it's a big building and it takes a lot to maintain. It's good for everyone to understand the amount of labor that goes into it, and the importance of the volunteer help we get.

Board Recruitment

Katie said everyone should have received an email from Jen about board recruitment. This is the call for nominations! Please think about people who might be good, interested, and available. Also, if anyone is interested in joining the Nominating Committee, please let Katie and Jen know. Diversity of perspectives and experiences is important—our youth and staff would love a board that represents them. 7 people are rolling off. We'd like to get an attorney on the board, someone in development, KU connections, parents of current/past

participants. Kaylin also agreed to join the nominating committee. Curtis is working on someone who checks all the boxes but they're on vacation right now.

Adjournment

Cassie moved to adjourn the meeting and Kaylin seconded the motion. The meeting adjourned at 5:15 PM.

<u>Operating Funds</u>	<u>7/31/25</u>	<u>7/31/24</u>	<u>% Change</u>
Central National Bank/Paypal	124,890.41	91,058.52	37.15%
CNB CD	-	133,855.46	-100.00%
Operating Funds @ DCCF	275,402.84	255,240.16	7.90%
Lecompte Funds @ DCCF	548,447.59	521,276.55	5.21%
<u>Receivables</u>			
Pledges	85,475.00	65,475.00	30.55%
KCAIC	6,711.00	26,593.00	
WIOA	16,830.87	23,376.87	-28.00%
<u>Obligations</u>			
Accounts Payable	1,741.57	8,314.64	-79.05%
Credit Cards Payable	12,193.75	16,144.64	-24.47%
Payroll Liabilities	4,697.45	4,259.52	10.28%
<u>Revenue</u>			
Total Operating Revenue	559,765.02	576,488.68	-2.90%
As % of Budget	49.80%	54.90%	-9.30%
Individual Contributions	92,776.90	98,297.76	-5.62%
As % of Budget	46.39%	43.69%	6.18%
Foundations & Corporations	41,000.00	86,499.91	-52.60%
As % of Budget	20.50%	48.60%	-57.81%
<u>Expenses</u>			
Total Operating Expenses	799,199.43	793,404.45	0.73%
As % of Budget	68.94%	72.61%	-5.05%
Current ratio	12.67	12.57	
# of days cash on hand	39.33	75.13	
Operating Net Income(Loss)	(239,434.41)	(216,915.77)	
% net income change	10.38%		

▪ **Cash**

	\$124,590	Operations (CNB checking, Sweep MM, CD & Paypal)
	\$91	Petty Cash
	\$124,982	Total Cash

▪ **Total Assets \$3,067,780**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 9/30/2025

	Actual YTD	Annual Budget (Proposed)	\$ Over Under (-) Budget
Total Income	\$560,746	\$1,124,058	-\$563,312
Total Expenses	\$818,716	\$1,159,186	-\$340,470
Net Operating Income	-\$257,970	-\$35,128	-\$222,842

▪ **Financial Developments**

- Van Go’s current ratio for 2025 is 12.67. At this time last year Van Go’s current ratio was 12.57. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2025 is 39.33. At this time last year Van Go’s number of days of cash on hand was 75.13. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY25 (\$239,434) is a 10.38% change from net operating income for FY24 (\$216,916)

Van Go Inc

Balance Sheet

As of September 30, 2025

	TOTAL	
	AS OF SEP 30, 2025	AS OF SEP 30, 2024 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	85,163.12	29,689.34
Central National Sweep MM	33,621.23	56,728.20
CNB Wealth Management	0.00	8,855.46
CNB CDs	0.00	125,000.00
Total CNB Wealth Management	0.00	133,855.46
PayPal	6,105.96	4,640.98
Petty Cash	91.33	548.60
Total Bank Accounts	\$124,981.64	\$225,462.58
Accounts Receivable		
Accounts Receivable	0.00	0.00
Grants Receivable	109,016.87	115,444.87
Total Accounts Receivable	109,016.87	115,444.87
Total Accounts Receivable	\$109,016.87	\$115,444.87
Other Current Assets		
Employee Advances	0.00	43.38
Undeposited Funds	2,000.00	20,025.00
Total Other Current Assets	\$2,000.00	\$20,068.38
Total Current Assets	\$235,998.51	\$360,975.83
Fixed Assets		
Building		
Accumulated Depreciation	-887,066.82	-887,066.82
Cost	1,656,985.56	1,656,985.56
Total Building	769,918.74	769,918.74
Equipment/Furnishings		
Accumulated Depreciation	-209,138.40	-209,138.40
Cost	315,398.05	315,398.05
Total Equipment/Furnishings	106,259.65	106,259.65
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$921,455.39	\$921,455.39
Other Assets		
Beneficial interest held - DCCF	1,086,475.71	1,087,620.76
LeCompete Funds held at DCCF	548,447.59	557,448.10
Operating Funds held at DCCF	275,402.84	273,259.16
Total Other Assets	\$1,910,326.14	\$1,918,328.02
TOTAL ASSETS	\$3,067,780.04	\$3,200,759.24

Van Go Inc

Balance Sheet

As of September 30, 2025

	TOTAL	
	AS OF SEP 30, 2025	AS OF SEP 30, 2024 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	1,741.57	8,314.64
Total Accounts Payable	\$1,741.57	\$8,314.64
Credit Cards		
Charity Charge	12,193.75	16,144.64
Total Credit Cards	\$12,193.75	\$16,144.64
Other Current Liabilities		
*Payroll Liabilities	2,554.24	1,938.42
FICA & Federal Withholding Tax	80.19	105.27
Ks Withholding Tax	-0.58	0.73
Retirement Plan Payable	2,063.60	2,215.10
Total *Payroll Liabilities	4,697.45	4,259.52
Sales Tax Payable	15,530.63	11,647.10
Total Other Current Liabilities	\$20,228.08	\$15,906.62
Total Current Liabilities	\$34,163.40	\$40,365.90
Total Liabilities	\$34,163.40	\$40,365.90
Equity		
Retained Earnings	3,183,520.03	3,203,958.20
Net Income	-149,903.39	-43,564.86
Total Equity	\$3,033,616.64	\$3,160,393.34
TOTAL LIABILITIES AND EQUITY	\$3,067,780.04	\$3,200,759.24

Van Go Inc

Profit and Loss

January - September, 2025

	TOTAL	
	JAN - SEP, 2025	JAN - SEP, 2024 (PY)
Income		
Building Event Revenue	3,100.00	3,225.00
Commissioned Sales	16,570.00	5,775.00
Benchmark	30,465.00	28,899.00
Total Commissioned Sales	47,035.00	34,674.00
Contributions Income	92,776.90	98,297.76
Corporate Sponsors		2,000.00
Foundations	41,000.00	74,499.91
Douglas Co Comm Foundation		10,000.00
Total Foundations	41,000.00	84,499.91
Total Contributions Income	133,776.90	184,797.67
Fundraiser		
Annual Event	86,250.00	50,675.00
Spring Event	6,000.00	
Total Fundraiser	92,250.00	50,675.00
Gallery Sales	5,050.00	1,585.80
Grants	250.00	
City of Lawrence	10,000.00	9,000.00
Douglas County	20,000.00	20,000.00
Heartland Works (WIA)	233,738.23	234,167.25
KS Arts Commission OS	6,211.00	26,593.00
Total Grants	270,199.23	289,760.25
Interest Income	8,353.89	11,770.96
Total Income	\$559,765.02	\$576,488.68
GROSS PROFIT	\$559,765.02	\$576,488.68
Expenses		
Development		
Advertising and Marketing	1,033.11	289.34
Contracted Employees		
Grant Writer	21,347.19	21,347.19
Total Contracted Employees	21,347.19	21,347.19
Donation Processing Fees	1,837.52	1,427.67
Dues, Licenses and Subscriptions	5,123.08	3,884.39
Equipment Purchases	133.50	
Equipment Rental		3,653.49
Food and Beverage		
Development	1,046.39	473.89
Events	867.20	
Total Food and Beverage	1,913.59	473.89

Van Go Inc

Profit and Loss

January - September, 2025

	TOTAL	
	JAN - SEP, 2025	JAN - SEP, 2024 (PY)
Fringe Benefits		
FICA Expenses	5,793.50	2,956.50
Health/Dental Insurance	2,938.47	3,991.04
Retirement Plan Expense	1,908.69	898.78
Total Fringe Benefits	10,640.66	7,846.32
Payroll Expenses		
Salary	75,939.19	51,582.46
Total Payroll Expenses	75,939.19	51,582.46
Postage and Delivery	655.17	74.20
Printing and Reproduction	1,558.65	1,559.26
Professional Fees		
Events	300.00	
Photography	870.00	582.50
Total Professional Fees	1,170.00	582.50
Supplies/Equipment		
Agency Development	3,027.74	2,600.32
Total Supplies/Equipment	3,027.74	2,600.32
Supplies/Equipment - Product		
Merchandise	2,589.50	614.98
Total Supplies/Equipment - Product	2,589.50	614.98
Travel & Training		
Staff Development	1,000.00	180.00
Travel		35.31
Total Travel & Training	1,000.00	215.31
Total Development	127,968.90	96,151.32
Program Services		
Advertising and Marketing	474.00	6.28
Awards/Gifts	1,339.64	2,704.72
Contracted Employees		
Contract Artists/JAMS		3,960.00
Contract Teaching Artists	9,745.25	6,116.75
Healthy Chef	4,620.00	4,750.00
Total Contracted Employees	14,365.25	14,826.75
Dues, Licenses and Subscriptions	5,189.51	2,362.74
Equipment Purchases	-25.00	350.98
Food and Beverage		
Program Based Events	714.67	372.75
Snacks	1,753.57	2,373.23
Summer Lunch	3,914.57	3,921.53
Total Food and Beverage	6,382.81	6,667.51

Van Go Inc

Profit and Loss

January - September, 2025

	TOTAL	
	JAN - SEP, 2025	JAN - SEP, 2024 (PY)
Fringe Benefits		
FICA Expenses	23,865.26	25,236.91
Health/Dental Insurance	18,609.36	22,056.12
Retirement Plan Expense	5,462.21	6,764.36
SUTA Expenses	416.12	412.15
Total Fringe Benefits	48,352.95	54,469.54
Insurance		
Automobile	5,708.71	6,015.23
Total Insurance	5,708.71	6,015.23
Miscellaneous		
Background checks	92.25	148.63
Total Miscellaneous	92.25	148.63
Participant Assistance		
Futures Fund	5,183.75	2,058.34
Total Participant Assistance	5,183.75	2,165.24
Payroll Expenses		
Arts Train Wages	68,177.16	68,025.52
Jams Wages	50,795.77	53,522.41
Salary	194,581.76	218,439.97
Total Payroll Expenses	313,554.69	339,987.90
Professional Fees		
Payroll	125.00	
Total Professional Fees	7,489.64	6,404.30
Repairs and Maintenance		
Equipment	16.98	118.04
Vehicle	523.23	1,321.80
Total Repairs and Maintenance	540.21	1,439.84
Supplies/Equipment		
Program Supplies	851.09	567.36
Total Supplies/Equipment	851.09	567.36
Supplies/Equipment - Product		
Art	35,152.64	27,490.65
Woodshop	3,998.85	4,824.31
Total Supplies/Equipment - Product	39,151.49	32,314.96
Travel & Training		
Staff Development	560.00	1,284.27
Travel	187.18	405.34
Total Travel & Training	816.18	1,689.61
Total Program Services	449,467.17	472,121.59

Van Go Inc

Profit and Loss

January - September, 2025

	TOTAL	
	JAN - SEP, 2025	JAN - SEP, 2024 (PY)
Supporting Services		
Bank Service Fees (CNB/Insurance)	920.98	666.96
Contracted Employees		
Accountant	19,054.94	21,022.20
Total Contracted Employees	19,054.94	21,022.20
Dues, Licenses and Subscriptions	2,862.98	3,363.81
Equipment Purchases	2,590.57	1,775.88
Equipment Rental	1,440.18	1,883.30
Food and Beverage		
Board of Directors	171.16	8.40
Staff	2,376.81	1,759.13
Total Food and Beverage	2,547.97	1,767.53
Fringe Benefits		
FICA Expenses	8,425.82	6,520.84
Health/Dental Insurance	13,179.41	7,359.62
Retirement Plan Expense	2,887.41	2,441.83
SUTA Expenses		-4.98
Total Fringe Benefits	24,492.64	16,317.31
Insurance		
Building	7,203.00	5,854.00
Liability	5,483.50	4,763.44
Workers Compensation	2,359.85	1,663.80
Total Insurance	15,046.35	12,281.24
Payroll Expenses		
Salary	110,142.45	132,939.44
Total Payroll Expenses	110,142.45	132,939.44
Postage and Delivery	741.94	519.94
Printing and Reproduction	1,809.67	1,094.04
Professional Fees	400.00	
Cleaning	2,433.00	3,029.00
Consulting	8,300.01	1,649.40
Payroll	1,735.66	1,264.55
Total Professional Fees	12,868.67	5,942.95
Repairs and Maintenance		
Building	5,271.93	3,178.49
Equipment		123.67
Total Repairs and Maintenance	5,271.93	3,302.16
Staff Awards/Gifts	911.18	293.47

Van Go Inc

Profit and Loss

January - September, 2025

	TOTAL	
	JAN - SEP, 2025	JAN - SEP, 2024 (PY)
Supplies/Equipment		
Building	2,630.62	2,686.19
Office	1,902.11	4,102.51
Total Supplies/Equipment	4,532.73	6,788.70
Travel & Training		
Staff Development	541.72	60.00
Travel	46.30	
Total Travel & Training	588.02	60.00
Utilities		
Gas and Electric	8,223.28	7,662.38
Internet Access	1,103.51	1,101.18
Security system	96.58	689.00
Telephone	4,068.30	3,946.11
Water/Trash	2,448.49	1,713.94
Total Utilities	15,940.16	15,112.61
Total Supporting Services	221,763.36	225,131.54
Total Expenses	\$799,199.43	\$793,404.45
NET OPERATING INCOME	\$ -239,434.41	\$ -216,915.77
Other Income		
Endowment Campaign	700.00	1,300.00
Investment Income	42,700.41	100,427.19
Beneficial interest	56,261.52	125,285.53
Total Investment Income	98,961.93	225,712.72
Total Other Income	\$99,661.93	\$227,012.72
Other Expenses		
Non-Recurring Expenses	10,130.91	53,661.81
Total Other Expenses	\$10,130.91	\$53,661.81
NET OTHER INCOME	\$89,531.02	\$173,350.91
NET INCOME	\$ -149,903.39	\$ -43,564.86

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Building Event Revenue	3,100.00	7,500.00	-4,400.00	41.33 %
Commissioned Sales	16,570.00	16,400.00	170.00	101.04 %
Benchmark	30,668.00	35,000.00	-4,332.00	87.62 %
Total Commissioned Sales	47,238.00	51,400.00	-4,162.00	91.90 %
Contributions Income	92,879.90	200,000.00	-107,120.10	46.44 %
Foundations	41,000.00	200,000.00	-159,000.00	20.50 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
Total Foundations	41,000.00	203,000.00	-162,000.00	20.20 %
Total Contributions Income	133,879.90	403,000.00	-269,120.10	33.22 %
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event	86,925.00	165,000.00	-78,075.00	52.68 %
Spring Event	6,000.00	0.00	6,000.00	
Total Fundraiser	92,925.00	165,000.00	-72,075.00	56.32 %
Gallery Sales	5,050.00	4,700.00	350.00	107.45 %
Adornment		30,000.00	-30,000.00	
Total Gallery Sales	5,050.00	34,700.00	-29,650.00	14.55 %
Grants	250.00	30,000.00	-29,750.00	0.83 %
City of Lawrence	10,000.00		10,000.00	
Douglas County	20,000.00	20,000.00	0.00	100.00 %
Heartland Works (WIA)	233,738.23	357,458.00	-123,719.77	65.39 %
KS Arts Commission OS	6,211.00	0.00	6,211.00	
Total Grants	270,199.23	407,458.00	-137,258.77	66.31 %
Interest Income	8,353.89	5,000.00	3,353.89	167.08 %
Total Income	\$560,746.02	\$1,124,058.00	\$ -563,311.98	49.89 %
GROSS PROFIT	\$560,746.02	\$1,124,058.00	\$ -563,311.98	49.89 %
Expenses				
Development				
Advertising and Marketing	1,033.11	1,589.87	-556.76	64.98 %
Contracted Employees				
Grant Writer	21,347.19	28,462.92	-7,115.73	75.00 %
Marketing and Events		5,134.90	-5,134.90	
Total Contracted Employees	21,347.19	33,597.82	-12,250.63	63.54 %
Donation Processing Fees	2,247.93	4,796.40	-2,548.47	46.87 %
Dues, Licenses and Subscriptions	5,123.08	5,600.00	-476.92	91.48 %
Equipment Purchases	133.50		133.50	
Equipment Rental	2,210.98	7,910.88	-5,699.90	27.95 %
Food and Beverage				
Development	1,060.88	959.93	100.95	110.52 %
Events	867.20	18,095.85	-17,228.65	4.79 %

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Food and Beverage	1,928.08	19,055.78	-17,127.70	10.12 %
Fringe Benefits				
FICA Expenses	5,793.50	11,810.84	-6,017.34	49.05 %
Health/Dental Insurance	2,938.47	12,013.16	-9,074.69	24.46 %
Retirement Plan Expense	1,908.69	4,631.70	-2,723.01	41.21 %
SUTA Expenses		53.23	-53.23	
Total Fringe Benefits	10,640.66	28,508.93	-17,868.27	37.32 %
Payroll Expenses				
Salary	75,939.19	154,390.03	-78,450.84	49.19 %
Total Payroll Expenses	75,939.19	154,390.03	-78,450.84	49.19 %
Postage and Delivery	655.17	1,173.02	-517.85	55.85 %
Printing and Reproduction	1,558.65	5,372.87	-3,814.22	29.01 %
Professional Fees				
Events	300.00	630.00	-330.00	47.62 %
Photography	870.00	1,500.00	-630.00	58.00 %
Total Professional Fees	1,170.00	2,130.00	-960.00	54.93 %
Supplies/Equipment				
Agency Development	3,163.29	3,983.22	-819.93	79.42 %
Total Supplies/Equipment	3,163.29	3,983.22	-819.93	79.42 %
Supplies/Equipment - Product				
Merchandise	2,677.87	4,899.80	-2,221.93	54.65 %
Total Supplies/Equipment - Product	2,677.87	4,899.80	-2,221.93	54.65 %
Travel & Training				
Staff Development	1,000.00	700.00	300.00	142.86 %
Travel		250.00	-250.00	
Total Travel & Training	1,000.00	950.00	50.00	105.26 %
Total Development	130,828.70	273,958.62	-143,129.92	47.75 %
Program Services				
Advertising and Marketing	474.00	312.40	161.60	151.73 %
Awards/Gifts	1,856.62	3,167.98	-1,311.36	58.61 %
Contracted Employees				
Contract Teaching Artists	10,448.75	12,694.00	-2,245.25	82.31 %
Healthy Chef	4,620.00	5,600.00	-980.00	82.50 %
Total Contracted Employees	15,068.75	18,294.00	-3,225.25	82.37 %
Dues, Licenses and Subscriptions	5,189.51	4,224.00	965.51	122.86 %
Equipment Purchases	-25.00	750.00	-775.00	-3.33 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	836.59	1,500.00	-663.41	55.77 %
Snacks	1,808.41	3,790.00	-1,981.59	47.72 %
Summer Lunch	3,914.57	4,808.00	-893.43	81.42 %

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Food and Beverage	6,559.57	10,098.00	-3,538.43	64.96 %
Fringe Benefits				
FICA Expenses	24,546.35	36,454.28	-11,907.93	67.33 %
Health/Dental Insurance	18,609.36	24,026.33	-5,416.97	77.45 %
Retirement Plan Expense	5,462.21	8,953.39	-3,491.18	61.01 %
SUTA Expenses	429.22	428.25	0.97	100.23 %
Total Fringe Benefits	49,047.14	69,862.25	-20,815.11	70.21 %
Insurance				
Automobile	5,708.71	6,956.81	-1,248.10	82.06 %
Total Insurance	5,708.71	6,956.81	-1,248.10	82.06 %
Miscellaneous				
Background checks	123.00	200.00	-77.00	61.50 %
Total Miscellaneous	123.00	200.00	-77.00	61.50 %
Participant Assistance	5,565.75	6,000.00	-434.25	92.76 %
Payroll Expenses				
Arts Train Wages	72,861.91	113,580.00	-40,718.09	64.15 %
Jams Wages	55,014.65	64,500.00	-9,485.35	85.29 %
Salary	194,581.76	298,446.47	-103,864.71	65.20 %
Total Payroll Expenses	322,458.32	476,526.47	-154,068.15	67.67 %
Professional Fees	125.00		125.00	
Payroll	8,231.74	8,902.25	-670.51	92.47 %
Total Professional Fees	8,356.74	8,902.25	-545.51	93.87 %
Repairs and Maintenance				
Equipment	16.98		16.98	
Vehicle	523.23	2,000.00	-1,476.77	26.16 %
Total Repairs and Maintenance	540.21	2,000.00	-1,459.79	27.01 %
Supplies/Equipment				
Program Supplies	851.09	3,500.00	-2,648.91	24.32 %
Total Supplies/Equipment	851.09	3,500.00	-2,648.91	24.32 %
Supplies/Equipment - Product				
Art	35,423.07	33,366.22	2,056.85	106.16 %
Woodshop	3,998.85	5,590.03	-1,591.18	71.54 %
Total Supplies/Equipment - Product	39,421.92	38,956.25	465.67	101.20 %
Travel & Training	560.00		560.00	
Staff Development	187.18	1,400.00	-1,212.82	13.37 %
Travel	69.00	1,500.00	-1,431.00	4.60 %
Total Travel & Training	816.18	2,900.00	-2,083.82	28.14 %
Total Program Services	462,012.51	653,650.41	-191,637.90	70.68 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	920.98	647.78	273.20	142.17 %
Contracted Employees				

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Accountant	19,054.94	28,652.62	-9,597.68	66.50 %
Total Contracted Employees	19,054.94	28,652.62	-9,597.68	66.50 %
Dues, Licenses and Subscriptions	2,862.98	3,719.79	-856.81	76.97 %
Equipment Purchases	2,590.57	1,671.23	919.34	155.01 %
Equipment Rental	1,440.18	2,002.39	-562.21	71.92 %
Food and Beverage				
Board of Directors	171.16	461.44	-290.28	37.09 %
Staff	2,424.72	4,071.10	-1,646.38	59.56 %
Total Food and Beverage	2,595.88	4,532.54	-1,936.66	57.27 %
Fringe Benefits				
FICA Expenses	8,425.82	7,386.23	1,039.59	114.07 %
Health/Dental Insurance	13,179.41	12,013.16	1,166.25	109.71 %
Retirement Plan Expense	2,887.41	2,896.56	-9.15	99.68 %
SUTA Expenses		62.32	-62.32	
Total Fringe Benefits	24,492.64	22,358.27	2,134.37	109.55 %
Insurance				
Building	7,203.00	7,388.80	-185.80	97.49 %
D & O		2,091.60	-2,091.60	
Liability	6,111.50	7,171.37	-1,059.87	85.22 %
Workers Compensation	2,359.85	3,023.75	-663.90	78.04 %
Total Insurance	15,674.35	19,675.52	-4,001.17	79.66 %
Payroll Expenses				
Salary	110,142.45	96,552.00	13,590.45	114.08 %
Total Payroll Expenses	110,142.45	96,552.00	13,590.45	114.08 %
Postage and Delivery	741.94	821.88	-79.94	90.27 %
Printing and Reproduction	1,809.67	1,666.63	143.04	108.58 %
Professional Fees	400.00		400.00	
Accounting	925.00	1,500.00	-575.00	61.67 %
Cleaning	2,433.00	4,200.00	-1,767.00	57.93 %
Consulting	9,152.86	9,000.00	152.86	101.70 %
Payroll	1,888.68	1,758.28	130.40	107.42 %
Total Professional Fees	14,799.54	16,458.28	-1,658.74	89.92 %
Repairs and Maintenance				
Building	5,354.13	3,577.59	1,776.54	149.66 %
Equipment		98.97	-98.97	
Total Repairs and Maintenance	5,354.13	3,676.56	1,677.57	145.63 %
Staff Awards/Gifts	911.18	431.13	480.05	211.35 %
Supplies/Equipment				
Building	3,365.83	3,366.03	-0.20	99.99 %
Office	2,012.35	2,608.63	-596.28	77.14 %
Total Supplies/Equipment	5,378.18	5,974.66	-596.48	90.02 %
Travel & Training				

Van Go Inc

Budget vs. Actuals: FY_2025 - FY25 P&L

January - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Staff Development	541.72	1,050.00	-508.28	51.59 %
Travel	46.30	250.00	-203.70	18.52 %
Total Travel & Training	588.02	1,300.00	-711.98	45.23 %
Utilities				
Gas and Electric	8,223.28	11,284.10	-3,060.82	72.87 %
Internet Access	1,233.90	1,566.97	-333.07	78.74 %
Security system	96.58	723.45	-626.87	13.35 %
Telephone	4,514.72	5,457.91	-943.19	82.72 %
Water/Trash	2,448.49	2,403.68	44.81	101.86 %
Total Utilities	16,516.97	21,436.11	-4,919.14	77.05 %
Total Supporting Services	225,874.60	231,577.39	-5,702.79	97.54 %
Total Expenses	\$818,715.81	\$1,159,186.42	\$ -340,470.61	70.63 %
NET OPERATING INCOME	\$ -257,969.79	\$ -35,128.42	\$ -222,841.37	734.36 %
Other Income				
Endowment Campaign	700.00		700.00	
Investment Income	42,700.41		42,700.41	
Beneficial interest	56,261.52		56,261.52	
Total Investment Income	98,961.93		98,961.93	
Total Other Income	\$99,661.93	\$0.00	\$99,661.93	0.00%
Other Expenses				
Non-Recurring Expenses	10,130.91		10,130.91	
Total Other Expenses	\$10,130.91	\$0.00	\$10,130.91	0.00%
NET OTHER INCOME	\$89,531.02	\$0.00	\$89,531.02	0.00%
NET INCOME	\$ -168,438.77	\$ -35,128.42	\$ -133,310.35	479.49 %

Van Go Inc

Budget vs. Actuals: FY_2025 - Projection

	January - September 2025 - Actual	October - December 2025 - Projected	January - December 2025 - Projected	Budget	over Budget	% of Budget
Income						
Building Event Revenue	3,100.00	2,500.00	5,600.00	7,500.00	-1,900.00	74.67%
Commissioned Sales	16,570.00	0.00	16,570.00	16,400.00	170.00	101.04%
Benchmark	30,668.00	4,200.00	34,868.00	35,000.00	-132.00	99.62%
Total Commissioned Sales	\$ 47,238.00	\$ 4,200.00	\$ 51,438.00	\$ 51,400.00	\$ 38.00	100.07%
Contributions Income	92,879.90	91,207.08	184,086.98	200,000.00	-15,913.02	92.04%
Corporate Sponsors	0.00	0.00	0.00			
Foundations	41,000.00	150,000.00	191,000.00	200,000.00	-9,000.00	95.50%
Douglas Co Comm Foundation	0.00	0.00	0.00	3,000.00	-3,000.00	0.00%
Total Foundations	\$ 41,000.00	\$ 150,000.00	\$ 191,000.00	\$ 203,000.00	-\$ 12,000.00	94.09%
Total Contributions Income	\$ 133,879.90	\$ 241,207.08	\$ 375,086.98	\$ 403,000.00	-\$ 27,913.02	93.07%
Endowment Earnings	0.00	50,000.00	50,000.00	50,000.00	0.00	100.00%
Fundraiser						
Annual Event	86,925.00	80,000.00	166,925.00	165,000.00	1,925.00	101.17%
Spring Event	6,000.00	0.00	6,000.00	0.00	6,000.00	
Total Fundraiser	\$ 92,925.00	\$ 80,000.00	\$ 172,925.00	\$ 165,000.00	\$ 7,925.00	104.80%
Gallery Sales	5,050.00	1,000.00	6,050.00	4,700.00	1,350.00	128.72%
Adornment	0.00	30,000.00	30,000.00	30,000.00	0.00	100.00%
Total Gallery Sales	\$ 5,050.00	\$ 31,000.00	\$ 36,050.00	\$ 34,700.00	\$ 1,350.00	103.89%
Grants	250.00	20,000.00	20,250.00	30,000.00	250.00	100.83%
City of Lawrence	10,000.00	0.00	10,000.00			
Douglas County	20,000.00	0.00	20,000.00	20,000.00	0.00	100.00%
Heartland Works (WIA)	233,738.23	105,667.98	339,406.21	357,458.00	-18,051.79	94.95%
KS Arts Commission OS	6,211.00	0.00	6,211.00	0.00	6,211.00	
Total Grants	\$ 270,199.23	\$ 125,667.98	\$ 395,867.21	\$ 407,458.00	-\$ 11,590.79	97.16%
Interest Income	8,353.89	1,500.00	9,853.89	5,000.00	4,853.89	197.08%
Total Income	\$ 560,746.02	\$ 536,075.06	\$ 1,096,821.08	\$ 1,124,058.00	-\$ 27,236.92	97.58%
Gross Profit	\$ 560,746.02	\$ 536,075.06	\$ 1,096,821.08	\$ 1,124,058.00	-\$ 27,236.92	97.58%

Expenses

Development

Advertising and Marketing	1,033.11	1,318.00	2,351.11	1,589.87	761.24	147.88%
Contracted Employees						
Grant Writer	21,347.19	7,115.73	28,462.92	28,462.92	0.00	100.00%
Marketing and Events	0.00	5,134.90	5,134.90	5,134.90	0.00	100.00%
Total Contracted Employees	\$ 21,347.19	\$ 12,250.63	\$ 33,597.82	\$ 33,597.82	\$ 0.00	100.00%
Donation Processing Fees	2,247.93	2,671.27	4,919.20	4,796.40	122.80	102.56%
Dues, Licenses and Subscriptions	5,123.08	1,963.35	7,086.43	5,600.00	1,486.43	126.54%
Equipment Purchases	133.50	0.00	133.50		133.50	
Equipment Rental	2,210.98	7,135.23	9,346.21	7,910.88	1,435.33	118.14%
Food and Beverage						
Development	1,060.88	505.22	1,566.10	959.93	606.17	163.15%
Events	867.20	17,274.28	18,141.48	18,095.85	45.63	100.25%
Total Food and Beverage	\$ 1,928.08	\$ 17,779.50	\$ 19,707.58	\$ 19,055.78	\$ 651.80	103.42%
Fringe Benefits						
FICA Expenses	5,793.50	2,117.36	7,910.86	11,810.84	-3,899.98	66.98%
Health/Dental Insurance	2,938.47	979.49	3,917.96	12,013.16	-8,095.20	32.61%
Retirement Plan Expense	1,908.69	636.23	2,544.92	4,631.70	-2,086.78	54.95%
SUTA Expenses	0.00	0.00	0.00	53.23	-53.23	0.00%
Total Fringe Benefits	\$ 10,640.66	\$ 3,733.08	\$ 14,373.74	\$ 28,508.93	-\$ 14,135.19	50.42%
Payroll Expenses						
Salary	75,939.19	27,677.86	103,617.05	154,390.03	-50,772.98	67.11%
Total Payroll Expenses	\$ 75,939.19	\$ 27,677.86	\$ 103,617.05	\$ 154,390.03	-\$ 50,772.98	67.11%
Postage and Delivery	655.17	1,064.27	1,719.44	1,173.02	546.42	146.58%
Printing and Reproduction	1,558.65	5,402.10	6,960.75	5,372.87	1,587.88	129.55%
Professional Fees						
Events	300.00	500.00	800.00	630.00	170.00	126.98%
Photography	870.00	1,200.00	2,070.00	1,500.00	570.00	138.00%
Total Professional Fees	\$ 1,170.00	\$ 1,700.00	\$ 2,870.00	\$ 2,130.00	\$ 740.00	134.74%
Supplies/Equipment						
Agency Development	3,163.29	3,759.52	6,922.81	3,983.22	2,939.59	173.80%
Total Supplies/Equipment	\$ 3,163.29	\$ 3,759.52	\$ 6,922.81	\$ 3,983.22	\$ 2,939.59	173.80%
Supplies/Equipment - Product						
Merchandise	2,677.87	2,983.25	5,661.12	4,899.80	761.32	115.54%
Total Supplies/Equipment - Product	\$ 2,677.87	\$ 2,983.25	\$ 5,661.12	\$ 4,899.80	\$ 761.32	115.54%
Travel & Training						
Staff Development	1,000.00	0.00	1,000.00	700.00	300.00	142.86%
Travel	0.00	0.00	0.00	250.00	-250.00	0.00%
Total Travel & Training	\$ 1,000.00	\$ 0.00	\$ 1,000.00	\$ 950.00	\$ 50.00	105.26%
Total Development	\$ 130,828.70	\$ 89,438.05	\$ 220,266.75	\$ 273,958.62	-\$ 53,691.87	80.40%
Program Services						
Advertising and Marketing	474.00	100.00	574.00	312.40	261.60	183.74%
Awards/Gifts	1,856.62	1,000.00	2,856.62	3,167.98	-311.36	90.17%
Contracted Employees						
Contract Artists/JAMS	0.00	0.00	0.00	0.00	0.00	
Contract Teaching Artists	10,448.75	4,544.25	14,993.00	12,694.00	-2,245.25	118.11%
Healthy Chef	4,620.00	725.00	5,345.00	5,600.00	-255.00	95.45%
Total Contracted Employees	\$ 15,068.75	\$ 5,269.25	\$ 20,338.00	\$ 18,294.00	\$ 2,044.00	111.17%
Dues, Licenses and Subscriptions	5,189.51	1,580.67	6,770.18	4,224.00	2,546.18	160.28%
Equipment Purchases	-25.00	0.00	-25.00	750.00	-775.00	-3.33%
Equipment Rental	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
Food and Beverage						
Program Based Events	836.59	416.25	1,252.84	1,500.00	-247.16	83.52%
Snacks	1,808.41	738.80	2,547.21	3,790.00	-1,242.79	67.21%
Summer Lunch	3,914.57	0.00	3,914.57	4,808.00	-893.43	81.42%
Total Food and Beverage	\$ 6,559.57	\$ 1,155.05	\$ 7,714.62	\$ 10,098.00	-\$ 2,383.38	76.40%

Fringe Benefits							
FICA Expenses	24,546.35	7,934.06	32,480.41	36,454.28	-3,973.87	89.10%	
Health/Dental Insurance	18,609.36	6,203.12	24,812.48	24,026.33	786.15	103.27%	
Retirement Plan Expense	5,462.21	1,820.74	7,282.95	8,953.39	-1,670.44	81.34%	
SUTA Expenses	429.22	143.07	572.29	428.25	144.04	133.64%	
Total Fringe Benefits	\$ 49,047.14	\$ 16,100.99	\$ 65,148.13	\$ 69,862.25	-\$ 4,714.12	93.25%	
Insurance							
Automobile	5,708.71	1,727.63	7,436.34	6,956.81	479.53	106.89%	
Total Insurance	\$ 5,708.71	\$ 1,727.63	\$ 7,436.34	\$ 6,956.81	\$ 479.53	106.89%	
Miscellaneous							
Background checks	123.00	150.00	273.00	200.00	73.00	136.50%	
Total Miscellaneous	\$ 123.00	\$ 150.00	\$ 273.00	\$ 200.00	\$ 73.00	136.50%	
Participant Assistance							
Futures Fund			0.00		0.00		
Total Participant Assistance	\$ 5,565.75	\$ 1,500.00	\$ 7,065.75	\$ 6,000.00	\$ 1,065.75	117.76%	
Payroll Expenses							
Arts Train Wages	72,861.91	22,236.66	95,098.57	113,580.00	-18,481.43	83.73%	
Jams Wages	55,014.65	12,878.88	67,893.53	64,500.00	3,393.53	105.26%	
Salary	194,581.76	68,597.69	263,179.45	298,446.47	-35,267.03	88.18%	
Total Payroll Expenses	\$ 322,458.32	\$ 103,713.22	\$ 426,171.54	\$ 476,526.47	-\$ 50,354.93	89.43%	
Professional Fees							
Payroll	8,231.74	2,743.91	10,975.65	8,902.25	2,073.40	123.29%	
Total Professional Fees	\$ 8,356.74	\$ 2,743.91	\$ 11,100.65	\$ 8,902.25	\$ 2,198.40	124.69%	
Repairs and Maintenance							
Equipment	16.98	0.00	16.98		16.98		
Vehicle	523.23	750.00	1,273.23	2,000.00	-726.77	63.66%	
Total Repairs and Maintenance	\$ 540.21	\$ 750.00	\$ 1,290.21	\$ 2,000.00	-\$ 709.79	64.51%	
Supplies/Equipment							
Program Supplies	851.09	750.00	1,601.09	3,500.00	-1,898.91	45.75%	
Total Supplies/Equipment	\$ 851.09	\$ 750.00	\$ 1,601.09	\$ 3,500.00	-\$ 1,898.91	45.75%	
Supplies/Equipment - Product							
Art	35,423.07	3,995.73	39,418.80	33,366.22	6,052.58	118.14%	
Woodshop	3,998.85	947.56	4,946.41	5,590.03	-643.62	88.49%	
Total Supplies/Equipment - Product	\$ 39,421.92	\$ 4,943.29	\$ 44,365.21	\$ 38,956.25	\$ 5,408.96	113.88%	
Travel & Training							
Staff Development	187.18	0.00	187.18	1,400.00	-1,212.82	13.37%	
Travel	69.00	0.00	69.00	1,500.00	-1,431.00	4.60%	
Total Travel & Training	\$ 816.18	\$ 0.00	\$ 816.18	\$ 2,900.00	-\$ 2,083.82	28.14%	
Total Program Services	\$ 462,012.51	\$ 141,484.02	\$ 603,496.53	\$ 653,650.41	-\$ 50,153.88	92.33%	
Supporting Services							
Bank Service Fees (CNB/Insurance)	920.98	200.00	1,120.98	647.78	473.20	173.05%	
Contracted Employees							
Accountant	19,054.94	9,597.68	28,652.62	28,652.62	0.00	100.00%	
Total Contracted Employees	\$ 19,054.94	\$ 9,597.68	\$ 28,652.62	\$ 28,652.62	\$ 0.00	100.00%	
Dues, Licenses and Subscriptions							
Equipment Purchases	2,862.98	464.95	3,327.93	3,719.79	-391.86	89.47%	
Equipment Rental	2,590.57	500.00	3,090.57	1,671.23	1,419.34	184.93%	
Food and Beverage							
Board of Directors	171.16	250.00	421.16	461.44	-40.28	91.27%	
Staff	2,424.72	1,900.00	4,324.72	4,071.10	253.62	106.23%	
Total Food and Beverage	\$ 2,595.88	\$ 2,150.00	\$ 4,745.88	\$ 4,532.54	\$ 213.34	104.71%	
Fringe Benefits							
FICA Expenses	8,425.82	2,847.61	11,273.43	7,386.23	3,887.20	152.63%	
Health/Dental Insurance	13,179.41	4,393.14	17,572.55	12,013.16	5,559.39	146.28%	
Retirement Plan Expense	2,887.41	962.47	3,849.88	2,896.56	953.32	132.91%	
SUTA Expenses			0.00	62.32	-62.32	0.00%	
Total Fringe Benefits	\$ 24,492.64	\$ 8,203.22	\$ 32,695.86	\$ 22,358.27	\$ 10,337.59	146.24%	

Insurance							
Building	7,203.00	0.00	7,203.00	7,388.80	-185.80	97.49%	
D & O	0.00	2,090.00	2,090.00	2,091.60	-1.60	99.92%	
Liability	6,111.50	2,022.35	8,133.85	7,171.37	962.48	113.42%	
Workers Compensation	2,359.85	2,286.25	4,646.10	3,023.75	1,622.35	153.65%	
Total Insurance	\$ 15,674.35	\$ 6,398.60	\$ 22,072.95	\$ 19,675.52	\$ 2,397.43	112.18%	
Payroll Expenses							
Salary	110,142.45	37,223.72	147,366.17	96,552.00	50,814.17	152.63%	
Total Payroll Expenses	\$ 110,142.45	\$ 37,223.72	\$ 147,366.17	\$ 96,552.00	\$ 50,814.17	152.63%	
Postage and Delivery	741.94	532.40	1,274.34	821.88	452.46	155.05%	
Printing and Reproduction	1,809.67	1,159.66	2,969.33	1,666.63	1,302.70	178.16%	
Professional Fees							
Accounting	925.00	575.00	1,500.00	1,500.00	0.00	100.00%	
Cleaning	2,433.00	1,730.00	4,163.00	4,200.00	-37.00	99.12%	
Consulting	9,552.86	3,184.29	12,737.15	9,000.00	3,737.15	141.52%	
Payroll	1,888.68	629.56	2,518.24	1,758.28	759.96	143.22%	
Total Professional Fees	\$ 14,799.54	\$ 6,118.85	\$ 20,918.39	\$ 16,458.28	\$ 4,460.11	127.10%	
Repairs and Maintenance							
Building	5,354.13	1,500.00	6,854.13	3,577.59	3,276.54	191.59%	
Equipment	0.00	0.00	0.00	98.97	-98.97	0.00%	
Total Repairs and Maintenance	\$ 5,354.13	\$ 1,500.00	\$ 6,854.13	\$ 3,676.56	\$ 3,177.57	186.43%	
Staff Awards/Gifts	911.18	250.00	1,161.18	431.13	730.05	269.33%	
Supplies/Equipment							
Building	3,365.83	1,387.16	4,752.99	3,366.03	1,386.96	141.20%	
Office	2,012.35	1,305.15	3,317.50	2,608.63	708.87	127.17%	
Total Supplies/Equipment	\$ 5,378.18	\$ 2,692.31	\$ 8,070.49	\$ 5,974.66	\$ 2,095.83	135.08%	
Travel & Training							
Staff Development	541.72	0.00	541.72	1,050.00	-508.28	51.59%	
Travel	46.30	0.00	46.30	250.00	-203.70	18.52%	
Total Travel & Training	\$ 588.02	\$ 0.00	\$ 588.02	\$ 1,300.00	-\$ 711.98	45.23%	
Utilities							
Gas and Electric	8,223.28	2,741.09	10,964.37	11,284.10	-319.73	97.17%	
Internet Access	1,233.90	411.30	1,645.20	1,566.97	78.23	104.99%	
Security system	96.58	32.19	128.77	723.45	-594.68	17.80%	
Telephone	4,514.72	1,504.91	6,019.63	5,457.91	561.72	110.29%	
Water/Trash	2,448.49	816.16	3,264.65	2,403.68	860.97	135.82%	
Total Utilities	\$ 16,516.97	\$ 5,505.66	\$ 22,022.63	\$ 21,436.11	\$ 586.52	102.74%	
Total Supporting Services	\$ 225,874.60	\$ 83,768.18	\$ 309,642.78	\$ 231,577.39	\$ 78,065.39	133.71%	
Total Expenses	\$ 818,715.81	\$ 314,690.25	\$ 1,133,406.06	\$ 1,159,186.42	-\$ 25,780.36	97.78%	
Net Operating Income	-\$ 257,969.79	\$ 221,384.81	-\$ 36,584.98	-\$ 35,128.42	-\$ 1,456.56	104.15%	