



Board Meeting Agenda  
August 20, 2025 at 4PM  
Van Go, Inc.

- 1) Welcome
- 2) Call to Order
- 3) Consent Agenda
  - a. Approval of Agenda
  - b. Approval of Minutes
- 4) Organizational Updates
  - a. Financial Report (Chris)
  - b. Agency Update (Lori)
    - i. Upcoming Events
    - ii. Funding Update
    - iii. Program Update (Emma & Alexis)
  - c. HR Update
- 5) Old Business
  - a. Roof Update – funding/cost
  - b. Development Committee update
- 6) New Business
  - a. Van Update
  - b. Building Maintenance
  - c. New Building Rental Contract
  - d. Board Recruitment
- 7) Comments, Announcements, and Upcoming Dates
  - a. Zine Fest – Sunday, August 31 (Sign up to help!)
  - b. The Arts Train Fall Session Begins September 8
  - c. JAMS Fall Session Begins September 22
  - d. La Yarda Mural Reception – September 20, 6PM
  - e. Dinner on the Curve – Saturday, October 18

**Summer JAMS – Final Day Lunch at Merchants**



Van Go, Inc. | 715 New Jersey St./PO Box 153, Lawrence, KS 66044  
785.842.3797 | [van-go.org](http://van-go.org)



**Field Trip to Juniper Hill Farm**



**Liberty Hall Movie**



**TAT Summer Assistants**



**Benchmark Unveiling**





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Van Go Full Board Meeting  
Wednesday, June 18, 2025

Present: Rachel Rademacher, Jennifer Carttar, Michel Loomis, Justin Cordova, Aaron Urban, Kaylin Dillon, Charlie Sedlock, Kevin Kelley, Lindsey Slater, Gina Gardner, Katie Winter, Curtis Marsh, Steve Kelly, Meghan Bardwell, Courtney Vardar,

Also Present: Lori McSorley, Paige Robinson, Sarah Humbert, Emma Givens, Alexis Whipple

**Welcome/Call to Order**

Board President Jen Carttar called the meeting to order at 4:01 PM.

**Consent Agenda**

Curtis Marsh motioned to approve the consent agenda. Justin Cordova seconded the motion. All approved.

**Reports – Agency**

Executive Director Lori McSorley reminded everyone that the executive director for Kansas WorkforceONE, Deb, came to visit. They had indicated at that time that Kansas WorkforceONE would be renewing our contract for a year. They recently sent an email saying they'd extend our contract for just 3 months. In communications with Deb, she indicated that the amount of work they are asking of us is much more extensive than it was under Heartland Works. We're excited about the additional opportunities that are opened under WorkforceONE but would like to get some compensation for the administrative cost of that additional workload. Our hope is to get a feel during these 3 months for the volume of additional work so we can request to amend our contract at the end of the 3 months and get a one-year extension at that time.

Rachel Rademacher asked if we're eyeing adding a new staff person to handle that administrative burden. Currently it's divided between staff, but that also leads for more opportunities for errors. We're open to a lot of things at this point. These 3 months will be challenging but will force us to think outside of the box and be creative about what we need from WorkforceONE. Lori is glad they are treating it as a partnership. They acknowledged that we may not want to continue with the contract given the process changes—which we don't anticipate but we appreciate that acknowledgment. Steve Kelly asked if we've talked to anyone else going through this switchover. There's only one other org in the same boat as us—and we're very different from them. The other org is new and is not meeting their

budget.

It's clear that there's some stress and tension with this merger on WIOA's end. There have been a lot of questions from Kansas WorkforceONE about Heartland Works' practices and why we haven't been tracking a lot of the data they want to be tracked. We've always met everything that was asked of us.

Michel Loomis asked what Lori's gut tells her. Lori's gut says to be prepared for anything. Jen asked if KWFO is over the entire state. Alexis Whipple and Emma Givens weighted in and said there are a couple of areas not covered by them. 88 counties are covered by them. Alexis said before this merger, KWFO did not outsource any youth workforce providers—they have their own case managers who handle caseloads internally, so this is new for them as well.

Charlie Sedlock said any merger has its pains, but if there's more money, it's worth making it work. Lori said it's a great opportunity to showcase how great we are. Even if we feel like this might be too onerous in the long run, we are willing to work under this new model with reporting and tracking until we figure out an alternative.

Lori moved on to discuss strategic planning. The staff has been working on our strategic plan. The categories we're focused on are enhancing communication, planning for stability, growing DEI, building a more robust recruitment strategy, growing collaborations, improving evaluations, and extending our reach. This is building on the 2022 strategic plan that was done with KU, which set good goals but did not lay out a plan for execution and moving forward. Lori is excited about the work being done and the investment of the staff.

Charlie asked what the larger process is. The feeling after talking with the staff and executive committee was to start at the staff level. Our plan is to identify strategic goals, work through strategies and building a plan, then work to present that to the board as part of our outreach.

### **Reports – Financial Report**

Chris Kohart reported as of May 31, cash was \$164k, and operational income was a loss of \$135k as of May 1. We have 52 days of cash on hand. We're about \$15k better, net income wise, than we were this time last year. Chris did sit down and walk through what he thought a reasonable projection would look like, going through each line item. He had us getting to about \$1.1M in revenue. Our target was \$1.12 (so about \$18k short.) Expenses are pacing well. It's hard to say at this point since June and July are wage heavy for the youth. He anticipates about \$1.126M in expense vs a budget of \$1.159, leaving a deficit of about

\$250k. It all comes down to the revenue/donation game. Chris anticipated the WIOA reimbursement but obviously that's a little up in the air. Our cashflow trend is that we spend everything down over the summer, then get flush with cash again in the fall.

Lori notes that the Community Engagement team is working on a development plan and new, different sources of revenue.

Chris said the cash flow is getting to the leanest point we have. We're still working out the kinks with Kansas WorkforceONE. We moved our money from our CD at CNB to our sweep account, which has similar interest rates but gives us more flexibility while the WIOA reimbursement is running behind. It gives us more breathing room.

Steve Kelly moved to approve the financial report. Kaylin Dillon seconded the motion. All approved.

### **Reports – Programs**

Emma reported that programming is still happening. We are in week 2 of 8 of our Summer JAMS session. We're in full swing with first client meetings for our 20 benches. We will have another bench for the Dinner on the Curve auction. Another exciting update is that the Freshmen Class of USD497 has new graduation requirements, including at least 2 post-secondary assets. In conjunction with Peaslee and Kevin Kelley, all summer youth will get one asset for completing their summer JAMS program. This in addition to the fine arts half credit they already receive. They also get a work experience.

Alexis reported that The Arts Train has 9 youth in jobsite placements and one more in the works to get started. Alexis will go visit them on-site in a couple of weeks. Summer lunch is going great. Thanks to Cassie Gilmore for coming to summer lunch earlier this week. Other visitors include Eileen Weiss, Gene Dorsey, Bob Tryanski, Chuck and Mary Briscoe, Gina and Greg Gardner, and someone from Big Brothers Big Sisters. If there's someone you think might be a new donor to Van Go, or who might be a good community connection, let Paige or Sarah know.

Emma dropped a plug for The Arts Train— we're recruiting 18-24 year-olds from Douglas or Jefferson County.

Curtis shouted out Emma for graduating from Leadership Lawrence. Emma appreciated, as someone who didn't grow up in Lawrence, that she got to learn more and feel more Lawrencian. She appreciated the networking opportunity. It's already benefitted us by helping one of our Arts Train get a placement.

## **Reports – Development**

May Day Hey Day was a great success. We netted about \$5,500 and had 24 community partners. The goal for the event was Community Engagement more so than fundraising. We were very happy with the event in the first year of this format. All the community partners want to return next year.

Paige reported that the Development Committee has been meeting and working on the Avant Garde party as well as things for Dinner on the Curve. The Avant Garde party is tentatively scheduled for August 14 and will be at Van Go. It will be a bit of a “day in the life” as a Van Go youth. There’ll be stations where they can do a little physical activity, financial literacy, creative activity, some other easy activities around social work, etc. And of course, snacks and drinks!

Lori said one of our goals with the Development Committee was to have them take some of the event things off our hands.

The Dinner on the Curve date will be October 18.

We also got a pledge for \$16k! From a real human being.

Katie Winter moved to approve the reports and Meghan Bardwell seconded.

## **Old Business/New Business**

Nothing to note.

## **Comments/Announcements/Upcoming Dates**

Benchmark Unveiling is on Friday, August 1 at 5:30 PM. Doors open at 5, program promptly at 5:30.

Steve Kelly said he was at a function at the Baker Wetlands Discovery Center a couple of weeks ago with administrators from 27 states, many of whom commented on the mural there.

Gina Gardner mentioned that the Development committee is working to source items for the silent auction for Dinner on the Curve—if you want to join or have contacts please reach out.

## **Adjourn**

Michel moved to adjourn the meeting, and Curtis seconded. Meeting adjourned at 5:09 PM.

▪ **Cash**

\$99,070	Operations (CNB checking, Sweep MM, CD & Paypal)
\$91	Petty Cash
<b>\$99,161</b>	<b>Total Cash</b>

▪ **Total Assets    \$3,065,146**

▪ **Total Debt    \$0**

▪ **Income and Expenses (Operations)**  
**Accrual Basis, as of 7/31/2025**

	<b>Actual YTD</b>	<b>Annual Budget (Proposed)</b>	<b>\$ Over Under (-) Budget</b>
<b>Total Income</b>	<b>\$422,401</b>	<b>\$1,124,058</b>	<b>-\$701,657</b>
<b>Total Expenses</b>	<b>\$640,927</b>	<b>\$1,159,186</b>	<b>-\$518,259</b>
<b>Net Operating Income</b>	<b>-\$218,526</b>	<b>-\$35,128</b>	<b>-\$183,398</b>

▪ **Financial Developments**

- Van Go’s current ratio for 2025 is 16.47. At this time last year Van Go’s current ratio was 15.63. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2024 is 31.19. At this time last year Van Go’s number of days of cash on hand was 86.24. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY25 (\$218,526) is a 18.50% change from net operating income for FY24 (\$184,406)

# Van Go Inc

## Balance Sheet

As of July 31, 2025

	TOTAL	
	AS OF JUL 31, 2025	AS OF JUL 31, 2024 (PY)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
Central National Bank Checking	27,624.08	15,015.21
Central National Sweep MM	71,190.28	108,521.89
CNB Wealth Management	0.00	8,897.64
CNB CDs	0.00	125,000.00
<b>Total CNB Wealth Management</b>	<b>0.00</b>	<b>133,897.64</b>
PayPal	255.96	729.57
Petty Cash	91.33	733.34
<b>Total Bank Accounts</b>	<b>\$99,161.65</b>	<b>\$258,897.65</b>
Accounts Receivable		
Accounts Receivable	0.00	0.00
Grants Receivable	146,874.38	126,486.41
<b>Total Accounts Receivable</b>	<b>146,874.38</b>	<b>126,486.41</b>
<b>Total Accounts Receivable</b>	<b>\$146,874.38</b>	<b>\$126,486.41</b>
Other Current Assets		
Undeposited Funds	7,628.75	6,150.00
<b>Total Other Current Assets</b>	<b>\$7,628.75</b>	<b>\$6,150.00</b>
<b>Total Current Assets</b>	<b>\$253,664.78</b>	<b>\$391,534.06</b>
Fixed Assets		
Building		
Accumulated Depreciation	-887,066.82	-887,066.82
Cost	1,656,985.56	1,656,985.56
<b>Total Building</b>	<b>769,918.74</b>	<b>769,918.74</b>
Equipment/Furnishings		
Accumulated Depreciation	-209,138.40	-209,138.40
Cost	315,398.05	315,398.05
<b>Total Equipment/Furnishings</b>	<b>106,259.65</b>	<b>106,259.65</b>
Land and Land Improvements	45,277.00	45,277.00
<b>Total Fixed Assets</b>	<b>\$921,455.39</b>	<b>\$921,455.39</b>
Other Assets		
Beneficial interest held - DCCF	1,086,175.71	1,017,960.69
LeCompete Funds held at DCCF	548,447.59	521,276.55
Operating Funds held at DCCF	275,402.84	255,240.16
<b>Total Other Assets</b>	<b>\$1,910,026.14</b>	<b>\$1,794,477.40</b>
<b>TOTAL ASSETS</b>	<b>\$3,085,146.31</b>	<b>\$3,107,466.85</b>

# Van Go Inc

## Balance Sheet

As of July 31, 2025

	TOTAL	
	AS OF JUL 31, 2025	AS OF JUL 31, 2024 (PY)
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	2,729.62	7,030.34
<b>Total Accounts Payable</b>	<b>\$2,729.62</b>	<b>\$7,030.34</b>
Credit Cards		
Charity Charge	7,423.69	13,578.48
Home Depot	0.00	-57.98
<b>Total Credit Cards</b>	<b>\$7,423.69</b>	<b>\$13,520.50</b>
Other Current Liabilities		
*Payroll Liabilities	2,515.80	2,045.36
FICA & Federal Withholding Tax	80.19	105.27
Ks Withholding Tax	-0.58	0.73
Retirement Plan Payable	2,653.83	2,346.83
<b>Total *Payroll Liabilities</b>	<b>5,249.24</b>	<b>4,498.19</b>
Sales Tax Payable	15,518.90	11,624.35
<b>Total Other Current Liabilities</b>	<b>\$20,768.14</b>	<b>\$16,122.54</b>
<b>Total Current Liabilities</b>	<b>\$30,921.45</b>	<b>\$36,673.38</b>
<b>Total Liabilities</b>	<b>\$30,921.45</b>	<b>\$36,673.38</b>
Equity		
Retained Earnings	3,183,520.03	3,203,958.20
Net Income	-129,295.17	-133,164.73
<b>Total Equity</b>	<b>\$3,054,224.86</b>	<b>\$3,070,793.47</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$3,085,146.31</b>	<b>\$3,107,466.85</b>

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
<b>Income</b>		
Building Event Revenue	600.00	725.00
Commissioned Sales	\$16,570.00	\$5,775.00
Benchmark	26,035.00	28,593.00
<b>Total for Commissioned Sales</b>	<b>\$42,605.00</b>	<b>\$34,368.00</b>
Contributions Income	\$66,923.12	\$78,251.92
Corporate Sponsors	53,500.00	1,000.00
Foundations	25,000.00	74,499.91
<b>Total for Contributions Income</b>	<b>\$145,423.12</b>	<b>\$153,751.83</b>
Fundraiser	0	0
Annual Event	3,150.00	22,500.00
Spring Event	5,000.00	
<b>Total for Fundraiser</b>	<b>\$8,150.00</b>	<b>\$22,500.00</b>
Gallery Sales	4,067.00	1,342.80
Grants	\$250.00	0
City of Lawrence	10,000.00	9,000.00
Douglas County	20,000.00	10,000.00
Heartland Works (WIA)	177,145.43	191,861.83
KS Arts Commission OS	6,211.00	26,593.00
<b>Total for Grants</b>	<b>\$213,606.43</b>	<b>\$237,454.83</b>
Interest Income	7,949.92	11,004.03
<b>Total for Income</b>	<b>\$422,401.47</b>	<b>\$461,146.49</b>
<b>Cost of Goods Sold</b>		
<b>Gross Profit</b>	<b>\$422,401.47</b>	<b>\$461,146.49</b>
<b>Expenses</b>		
Development	0	0
Advertising and Marketing	1,033.11	289.34
Contracted Employees	0	0
Grant Writer	16,603.37	16,603.37
<b>Total for Contracted Employees</b>	<b>\$16,603.37</b>	<b>\$16,603.37</b>
Donation Processing Fees	968.86	784.83
Dues, Licenses and Subscriptions	3,249.42	3,173.33
Equipment Purchases	61.39	
Food and Beverage	0	0
Development	662.75	409.00
Events	867.20	
<b>Total for Food and Beverage</b>	<b>\$1,529.95</b>	<b>\$409.00</b>

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
Fringe Benefits	0	0
FICA Expenses	4,846.98	2,127.76
Health/Dental Insurance	3,435.24	3,014.36
Retirement Plan Expense	1,641.19	573.78
<b>Total for Fringe Benefits</b>	<b>\$9,923.41</b>	<b>\$5,715.90</b>
Payroll Expenses	0	0
Salary	63,566.34	40,749.12
<b>Total for Payroll Expenses</b>	<b>\$63,566.34</b>	<b>\$40,749.12</b>
Postage and Delivery	43.80	24.75
Printing and Reproduction	470.25	1,267.26
Professional Fees	0	0
Events	300.00	
Photography	710.00	
<b>Total for Professional Fees</b>	<b>\$1,010.00</b>	<b>0</b>
Supplies/Equipment	0	0
Agency Development	764.27	93.93
<b>Total for Supplies/Equipment</b>	<b>\$764.27</b>	<b>\$93.93</b>
Supplies/Equipment - Product	0	0
Merchandise	2,589.50	231.28
<b>Total for Supplies/Equipment - Product</b>	<b>\$2,589.50</b>	<b>\$231.28</b>
Travel & Training	0	0
Staff Development		180.00
Travel		35.31
<b>Total for Travel &amp; Training</b>	<b>0</b>	<b>\$215.31</b>
<b>Total for Development</b>	<b>\$101,813.67</b>	<b>\$69,557.42</b>
Program Services	0	0
Advertising and Marketing	474.00	
Awards/Gifts	1,297.96	2,669.72
Contracted Employees	0	0
Contract Teaching Artists	9,165.25	4,896.25
Healthy Chef	4,080.00	4,750.00
Contract Artists/JAMS		3,960.00
<b>Total for Contracted Employees</b>	<b>\$13,245.25</b>	<b>\$13,606.25</b>
Dues, Licenses and Subscriptions	4,402.21	1,333.17
Equipment Purchases	-25.00	331.00

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
Food and Beverage	0	0
Program Based Events	714.67	372.75
Snacks	1,386.13	2,034.56
Summer Lunch	3,914.57	3,921.53
<b>Total for Food and Beverage</b>	<b>\$6,015.37</b>	<b>\$6,328.84</b>
Fringe Benefits	0	0
FICA Expenses	19,399.82	21,220.34
Health/Dental Insurance	14,635.20	18,637.74
Retirement Plan Expense	3,822.58	5,444.89
SUTA Expenses	381.81	389.04
<b>Total for Fringe Benefits</b>	<b>\$38,239.41</b>	<b>\$45,692.01</b>
Insurance	0	0
Automobile	5,708.71	5,348.78
<b>Total for Insurance</b>	<b>\$5,708.71</b>	<b>\$5,348.78</b>
Miscellaneous	0	0
Background checks	51.25	20.50
<b>Total for Miscellaneous</b>	<b>\$51.25</b>	<b>\$20.50</b>
Participant Assistance	\$2,536.30	\$896.38
Futures Fund		106.90
<b>Total for Participant Assistance</b>	<b>\$2,536.30</b>	<b>\$1,003.28</b>
Payroll Expenses	0	0
Arts Train Wages	59,233.70	60,683.46
Jams Wages	46,662.64	51,421.49
Salary	149,287.11	175,378.78
<b>Total for Payroll Expenses</b>	<b>\$255,183.45</b>	<b>\$287,483.73</b>
Professional Fees	\$125.00	0
Payroll	5,769.23	4,959.45
<b>Total for Professional Fees</b>	<b>\$5,894.23</b>	<b>\$4,959.45</b>
Repairs and Maintenance	0	0
Equipment	16.98	
Vehicle	247.12	1,321.80
<b>Total for Repairs and Maintenance</b>	<b>\$264.10</b>	<b>\$1,321.80</b>
Supplies/Equipment - Product	0	0
Art	24,845.80	22,047.07
Woodshop	3,574.68	4,210.30
<b>Total for Supplies/Equipment - Product</b>	<b>\$28,420.48</b>	<b>\$26,257.37</b>

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
Supplies/Equipment	0	0
Program Supplies	851.09	342.27
<b>Total for Supplies/Equipment</b>	<b>\$851.09</b>	<b>\$342.27</b>
Travel & Training	\$560.00	0
Staff Development	178.34	1,284.27
Travel	14.92	291.44
<b>Total for Travel &amp; Training</b>	<b>\$753.26</b>	<b>\$1,575.71</b>
<b>Total for Program Services</b>	<b>\$363,312.07</b>	<b>\$398,273.88</b>
Supporting Services	0	0
Bank Service Fees (CNB/Insurance)	920.98	530.37
Contracted Employees	0	0
Accountant	14,279.50	16,340.40
<b>Total for Contracted Employees</b>	<b>\$14,279.50</b>	<b>\$16,340.40</b>
Dues, Licenses and Subscriptions	1,684.63	3,329.71
Equipment Purchases	2,350.09	
Equipment Rental	1,120.14	1,090.90
Food and Beverage	0	0
Board of Directors	82.72	
Staff	2,137.90	1,515.86
<b>Total for Food and Beverage</b>	<b>\$2,220.62</b>	<b>\$1,515.86</b>
Fringe Benefits	0	0
FICA Expenses	6,545.98	4,676.80
Health/Dental Insurance	10,149.07	5,279.38
Retirement Plan Expense	2,267.71	1,718.69
SUTA Expenses		-4.98
<b>Total for Fringe Benefits</b>	<b>\$18,962.76</b>	<b>\$11,669.89</b>
Insurance	0	0
Building	7,203.00	5,854.00
Liability	5,483.50	4,168.01
Workers Compensation	1,622.35	942.05
<b>Total for Insurance</b>	<b>\$14,308.85</b>	<b>\$10,964.06</b>
Payroll Expenses	0	0
Salary	85,569.13	108,834.44
<b>Total for Payroll Expenses</b>	<b>\$85,569.13</b>	<b>\$108,834.44</b>
Postage and Delivery	389.59	250.34

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
Printing and Reproduction	1,463.08	427.61
Professional Fees	0	0
Cleaning	2,208.00	2,357.00
Consulting	6,266.91	1,045.96
Payroll	1,454.12	1,009.57
<b>Total for Professional Fees</b>	<b>\$9,929.03</b>	<b>\$4,412.53</b>
Repairs and Maintenance	0	0
Building	5,271.93	1,535.97
Equipment		43.67
<b>Total for Repairs and Maintenance</b>	<b>\$5,271.93</b>	<b>\$1,579.64</b>
Staff Awards/Gifts	809.06	235.00
Supplies/Equipment	0	0
Building	1,684.64	1,473.54
Office	1,210.44	3,399.46
<b>Total for Supplies/Equipment</b>	<b>\$2,895.08</b>	<b>\$4,873.00</b>
Travel & Training	0	0
Staff Development	541.72	60.00
Travel	46.30	
<b>Total for Travel &amp; Training</b>	<b>\$588.02</b>	<b>\$60.00</b>
Utilities	0	0
Gas and Electric	7,003.87	6,286.79
Internet Access	862.73	850.40
Security system	96.58	
Telephone	3,173.32	3,114.07
Water/Trash	1,902.93	1,356.20
<b>Total for Utilities</b>	<b>\$13,039.43</b>	<b>\$11,607.46</b>
<b>Total for Supporting Services</b>	<b>\$175,801.92</b>	<b>\$177,721.21</b>
<b>Total for Expenses</b>	<b>\$640,927.66</b>	<b>\$645,552.51</b>
<b>Net Operating Income</b>	<b>-\$218,526.19</b>	<b>-\$184,406.02</b>
Other Income		
Endowment Campaign	400.00	1,000.00
Investment Income	\$42,700.41	\$46,236.64
Beneficial interest	56,261.52	55,925.46
<b>Total for Investment Income</b>	<b>\$98,961.93</b>	<b>\$102,162.10</b>
<b>Total for Other Income</b>	<b>\$99,361.93</b>	<b>\$103,162.10</b>

# Profit and Loss

Van Go Inc

January 1-July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL	
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY)
Other Expenses		
Non-Recurring Expenses	10,130.91	51,920.81
<b>Total for Other Expenses</b>	<b>\$10,130.91</b>	<b>\$51,920.81</b>
<b>Net Other Income</b>	<b>\$89,231.02</b>	<b>\$51,241.29</b>
<b>Net Income</b>	<b>-\$129,295.17</b>	<b>-\$133,164.73</b>

# Van Go Inc

## Budget vs. Actuals: FY\_2025 - FY25 P&L

January - July, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Building Event Revenue	600.00	7,500.00	-6,900.00	8.00 %
Commissioned Sales	16,570.00	16,400.00	170.00	101.04 %
Benchmark	26,035.00	35,000.00	-8,965.00	74.39 %
<b>Total Commissioned Sales</b>	<b>42,605.00</b>	<b>51,400.00</b>	<b>-8,795.00</b>	<b>82.89 %</b>
Contributions Income	66,923.12	200,000.00	-133,076.88	33.46 %
Corporate Sponsors	53,500.00		53,500.00	
Foundations	25,000.00	200,000.00	-175,000.00	12.50 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
<b>Total Foundations</b>	<b>25,000.00</b>	<b>203,000.00</b>	<b>-178,000.00</b>	<b>12.32 %</b>
<b>Total Contributions Income</b>	<b>145,423.12</b>	<b>403,000.00</b>	<b>-257,576.88</b>	<b>36.09 %</b>
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event	3,150.00	165,000.00	-161,850.00	1.91 %
Spring Event	5,000.00	0.00	5,000.00	
<b>Total Fundraiser</b>	<b>8,150.00</b>	<b>165,000.00</b>	<b>-156,850.00</b>	<b>4.94 %</b>
Gallery Sales	4,067.00	4,700.00	-633.00	86.53 %
Adornment		30,000.00	-30,000.00	
<b>Total Gallery Sales</b>	<b>4,067.00</b>	<b>34,700.00</b>	<b>-30,633.00</b>	<b>11.72 %</b>
Grants	250.00	30,000.00	-29,750.00	0.83 %
City of Lawrence	10,000.00		10,000.00	
Douglas County	20,000.00	20,000.00	0.00	100.00 %
Heartland Works (WIA)	177,145.43	357,458.00	-180,312.57	49.56 %
KS Arts Commission OS	6,211.00	0.00	6,211.00	
<b>Total Grants</b>	<b>213,606.43</b>	<b>407,458.00</b>	<b>-193,851.57</b>	<b>52.42 %</b>
Interest Income	7,949.92	5,000.00	2,949.92	159.00 %
<b>Total Income</b>	<b>\$422,401.47</b>	<b>\$1,124,058.00</b>	<b>\$ -701,656.53</b>	<b>37.58 %</b>
<b>GROSS PROFIT</b>	<b>\$422,401.47</b>	<b>\$1,124,058.00</b>	<b>\$ -701,656.53</b>	<b>37.58 %</b>
<b>Expenses</b>				
Development				
Advertising and Marketing	1,033.11	1,589.87	-556.76	64.98 %
Contracted Employees				
Grant Writer	16,603.37	28,462.92	-11,859.55	58.33 %
Marketing and Events		5,134.90	-5,134.90	
<b>Total Contracted Employees</b>	<b>16,603.37</b>	<b>33,597.82</b>	<b>-16,994.45</b>	<b>49.42 %</b>
Donation Processing Fees	968.86	4,796.40	-3,827.54	20.20 %
Dues, Licenses and Subscriptions	3,249.42	5,600.00	-2,350.58	58.03 %
Equipment Purchases	61.39		61.39	
Equipment Rental		7,910.88	-7,910.88	
Food and Beverage				
Development	662.75	959.93	-297.18	69.04 %
Events	867.20	18,095.85	-17,228.65	4.79 %

# Van Go Inc

## Budget vs. Actuals: FY\_2025 - FY25 P&L

January - July, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Food and Beverage</b>	<b>1,529.95</b>	<b>19,055.78</b>	<b>-17,525.83</b>	<b>8.03 %</b>
Fringe Benefits				
FICA Expenses	4,846.98	11,810.84	-6,963.86	41.04 %
Health/Dental Insurance	3,435.24	12,013.16	-8,577.92	28.60 %
Retirement Plan Expense	1,641.19	4,631.70	-2,990.51	35.43 %
SUTA Expenses		53.23	-53.23	
<b>Total Fringe Benefits</b>	<b>9,923.41</b>	<b>28,508.93</b>	<b>-18,585.52</b>	<b>34.81 %</b>
Payroll Expenses				
Salary	63,566.34	154,390.03	-90,823.69	41.17 %
<b>Total Payroll Expenses</b>	<b>63,566.34</b>	<b>154,390.03</b>	<b>-90,823.69</b>	<b>41.17 %</b>
Postage and Delivery	43.80	1,173.02	-1,129.22	3.73 %
Printing and Reproduction	470.25	5,372.87	-4,902.62	8.75 %
Professional Fees				
Events	300.00	630.00	-330.00	47.62 %
Photography	710.00	1,500.00	-790.00	47.33 %
<b>Total Professional Fees</b>	<b>1,010.00</b>	<b>2,130.00</b>	<b>-1,120.00</b>	<b>47.42 %</b>
Supplies/Equipment				
Agency Development	764.27	3,983.22	-3,218.95	19.19 %
<b>Total Supplies/Equipment</b>	<b>764.27</b>	<b>3,983.22</b>	<b>-3,218.95</b>	<b>19.19 %</b>
Supplies/Equipment - Product				
Merchandise	2,589.50	4,899.80	-2,310.30	52.85 %
<b>Total Supplies/Equipment - Product</b>	<b>2,589.50</b>	<b>4,899.80</b>	<b>-2,310.30</b>	<b>52.85 %</b>
Travel & Training				
Staff Development		700.00	-700.00	
Travel		250.00	-250.00	
<b>Total Travel &amp; Training</b>		<b>950.00</b>	<b>-950.00</b>	
<b>Total Development</b>	<b>101,813.67</b>	<b>273,958.62</b>	<b>-172,144.95</b>	<b>37.16 %</b>
Program Services				
Advertising and Marketing	474.00	312.40	161.60	151.73 %
Awards/Gifts	1,297.96	3,167.98	-1,870.02	40.97 %
Contracted Employees				
Contract Artists/JAMS		0.00	0.00	
Contract Teaching Artists	9,165.25	12,694.00	-3,528.75	72.20 %
Healthy Chef	4,080.00	5,600.00	-1,520.00	72.86 %
<b>Total Contracted Employees</b>	<b>13,245.25</b>	<b>18,294.00</b>	<b>-5,048.75</b>	<b>72.40 %</b>
Dues, Licenses and Subscriptions	4,402.21	4,224.00	178.21	104.22 %
Equipment Purchases	-25.00	750.00	-775.00	-3.33 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	714.67	1,500.00	-785.33	47.64 %
Snacks	1,386.13	3,790.00	-2,403.87	36.57 %
Summer Lunch	3,914.57	4,808.00	-893.43	81.42 %

# Van Go Inc

## Budget vs. Actuals: FY\_2025 - FY25 P&L

January - July, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Food and Beverage</b>	<b>6,015.37</b>	<b>10,098.00</b>	<b>-4,082.63</b>	<b>59.57 %</b>
Fringe Benefits				
FICA Expenses	19,399.82	36,454.28	-17,054.46	53.22 %
Health/Dental Insurance	14,635.20	24,026.33	-9,391.13	60.91 %
Retirement Plan Expense	3,822.58	8,953.39	-5,130.81	42.69 %
SUTA Expenses	381.81	428.25	-46.44	89.16 %
<b>Total Fringe Benefits</b>	<b>38,239.41</b>	<b>69,862.25</b>	<b>-31,622.84</b>	<b>54.74 %</b>
Insurance				
Automobile	5,708.71	6,956.81	-1,248.10	82.06 %
<b>Total Insurance</b>	<b>5,708.71</b>	<b>6,956.81</b>	<b>-1,248.10</b>	<b>82.06 %</b>
Miscellaneous				
Background checks	51.25	200.00	-148.75	25.63 %
<b>Total Miscellaneous</b>	<b>51.25</b>	<b>200.00</b>	<b>-148.75</b>	<b>25.63 %</b>
Participant Assistance	2,536.30	6,000.00	-3,463.70	42.27 %
Futures Fund				
<b>Total Participant Assistance</b>	<b>2,536.30</b>	<b>6,000.00</b>	<b>-3,463.70</b>	<b>42.27 %</b>
Payroll Expenses				
Arts Train Wages	59,233.70	113,580.00	-54,346.30	52.15 %
Jams Wages	46,662.64	64,500.00	-17,837.36	72.35 %
Salary	149,287.11	298,446.47	-149,159.36	50.02 %
<b>Total Payroll Expenses</b>	<b>255,183.45</b>	<b>476,526.47</b>	<b>-221,343.02</b>	<b>53.55 %</b>
Professional Fees	125.00		125.00	
Payroll	5,769.23	8,902.25	-3,133.02	64.81 %
<b>Total Professional Fees</b>	<b>5,894.23</b>	<b>8,902.25</b>	<b>-3,008.02</b>	<b>66.21 %</b>
Repairs and Maintenance				
Equipment	16.98		16.98	
Vehicle	247.12	2,000.00	-1,752.88	12.36 %
<b>Total Repairs and Maintenance</b>	<b>264.10</b>	<b>2,000.00</b>	<b>-1,735.90</b>	<b>13.21 %</b>
Supplies/Equipment				
Program Supplies	851.09	3,500.00	-2,648.91	24.32 %
<b>Total Supplies/Equipment</b>	<b>851.09</b>	<b>3,500.00</b>	<b>-2,648.91</b>	<b>24.32 %</b>
Supplies/Equipment - Product				
Art	24,845.80	33,366.22	-8,520.42	74.46 %
Woodshop	3,574.68	5,590.03	-2,015.35	63.95 %
<b>Total Supplies/Equipment - Product</b>	<b>28,420.48</b>	<b>38,956.25</b>	<b>-10,535.77</b>	<b>72.95 %</b>
Travel & Training	560.00		560.00	
Staff Development	178.34	1,400.00	-1,221.66	12.74 %
Travel	14.92	1,500.00	-1,485.08	0.99 %
<b>Total Travel &amp; Training</b>	<b>753.26</b>	<b>2,900.00</b>	<b>-2,146.74</b>	<b>25.97 %</b>
<b>Total Program Services</b>	<b>363,312.07</b>	<b>653,650.41</b>	<b>-290,338.34</b>	<b>55.58 %</b>
Supporting Services				

# Van Go Inc

## Budget vs. Actuals: FY\_2025 - FY25 P&L

January - July, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Bank Service Fees (CNB/Insurance)	920.98	647.78	273.20	142.17 %
Contracted Employees				
Accountant	14,279.50	28,652.62	-14,373.12	49.84 %
<b>Total Contracted Employees</b>	<b>14,279.50</b>	<b>28,652.62</b>	<b>-14,373.12</b>	<b>49.84 %</b>
Dues, Licenses and Subscriptions	1,684.63	3,719.79	-2,035.16	45.29 %
Equipment Purchases	2,350.09	1,671.23	678.86	140.62 %
Equipment Rental	1,120.14	2,002.39	-882.25	55.94 %
Food and Beverage				
Board of Directors	82.72	461.44	-378.72	17.93 %
Staff	2,137.90	4,071.10	-1,933.20	52.51 %
<b>Total Food and Beverage</b>	<b>2,220.62</b>	<b>4,532.54</b>	<b>-2,311.92</b>	<b>48.99 %</b>
Fringe Benefits				
FICA Expenses	6,545.98	7,386.23	-840.25	88.62 %
Health/Dental Insurance	10,149.07	12,013.16	-1,864.09	84.48 %
Retirement Plan Expense	2,267.71	2,896.56	-628.85	78.29 %
SUTA Expenses		62.32	-62.32	
<b>Total Fringe Benefits</b>	<b>18,962.76</b>	<b>22,358.27</b>	<b>-3,395.51</b>	<b>84.81 %</b>
Insurance				
Building	7,203.00	7,388.80	-185.80	97.49 %
D & O		2,091.60	-2,091.60	
Liability	5,483.50	7,171.37	-1,687.87	76.46 %
Workers Compensation	1,622.35	3,023.75	-1,401.40	53.65 %
<b>Total Insurance</b>	<b>14,308.85</b>	<b>19,675.52</b>	<b>-5,366.67</b>	<b>72.72 %</b>
Payroll Expenses				
Salary	85,569.13	96,552.00	-10,982.87	88.62 %
<b>Total Payroll Expenses</b>	<b>85,569.13</b>	<b>96,552.00</b>	<b>-10,982.87</b>	<b>88.62 %</b>
Postage and Delivery	389.59	821.88	-432.29	47.40 %
Printing and Reproduction	1,463.08	1,666.63	-203.55	87.79 %
Professional Fees				
Accounting		1,500.00	-1,500.00	
Cleaning	2,208.00	4,200.00	-1,992.00	52.57 %
Consulting	6,266.91	9,000.00	-2,733.09	69.63 %
Payroll	1,454.12	1,758.28	-304.16	82.70 %
<b>Total Professional Fees</b>	<b>9,929.03</b>	<b>16,458.28</b>	<b>-6,529.25</b>	<b>60.33 %</b>
Repairs and Maintenance				
Building	5,271.93	3,577.59	1,694.34	147.36 %
Equipment		98.97	-98.97	
<b>Total Repairs and Maintenance</b>	<b>5,271.93</b>	<b>3,676.56</b>	<b>1,595.37</b>	<b>143.39 %</b>
Staff Awards/Gifts	809.06	431.13	377.93	187.66 %
Supplies/Equipment				
Building	1,684.64	3,366.03	-1,681.39	50.05 %
Office	1,210.44	2,608.63	-1,398.19	46.40 %

# Van Go Inc

## Budget vs. Actuals: FY\_2025 - FY25 P&L

January - July, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Supplies/Equipment</b>	<b>2,895.08</b>	<b>5,974.66</b>	<b>-3,079.58</b>	<b>48.46 %</b>
Travel & Training				
Staff Development	541.72	1,050.00	-508.28	51.59 %
Travel	46.30	250.00	-203.70	18.52 %
<b>Total Travel &amp; Training</b>	<b>588.02</b>	<b>1,300.00</b>	<b>-711.98</b>	<b>45.23 %</b>
Utilities				
Gas and Electric	7,003.87	11,284.10	-4,280.23	62.07 %
Internet Access	862.73	1,566.97	-704.24	55.06 %
Security system	96.58	723.45	-626.87	13.35 %
Telephone	3,173.32	5,457.91	-2,284.59	58.14 %
Water/Trash	1,902.93	2,403.68	-500.75	79.17 %
<b>Total Utilities</b>	<b>13,039.43</b>	<b>21,436.11</b>	<b>-8,396.68</b>	<b>60.83 %</b>
<b>Total Supporting Services</b>	<b>175,801.92</b>	<b>231,577.39</b>	<b>-55,775.47</b>	<b>75.91 %</b>
<b>Total Expenses</b>	<b>\$640,927.66</b>	<b>\$1,159,186.42</b>	<b>\$ -518,258.76</b>	<b>55.29 %</b>
NET OPERATING INCOME	<b>\$ -218,526.19</b>	<b>\$ -35,128.42</b>	<b>\$ -183,397.77</b>	<b>622.08 %</b>
Other Income				
Endowment Campaign	400.00		400.00	
Investment Income	42,700.41		42,700.41	
Beneficial interest	56,261.52		56,261.52	
<b>Total Investment Income</b>	<b>98,961.93</b>		<b>98,961.93</b>	
<b>Total Other Income</b>	<b>\$99,361.93</b>	<b>\$0.00</b>	<b>\$99,361.93</b>	<b>0.00%</b>
Other Expenses				
Non-Recurring Expenses	10,130.91		10,130.91	
<b>Total Other Expenses</b>	<b>\$10,130.91</b>	<b>\$0.00</b>	<b>\$10,130.91</b>	<b>0.00%</b>
NET OTHER INCOME	<b>\$89,231.02</b>	<b>\$0.00</b>	<b>\$89,231.02</b>	<b>0.00%</b>
NET INCOME	<b>\$ -129,295.17</b>	<b>\$ -35,128.42</b>	<b>\$ -94,166.75</b>	<b>368.06 %</b>

**Van Go Inc**  
**Budget vs. Actuals: FY\_2025 - Projection**

	January - July 2025 - Actual	August - December 2025 - Projected	January - December 2025 - Projected	Budget	over Budget	% of Budget
<b>Income</b>						
Building Event Revenue	600.00	2,500.00	3,100.00	7,500.00	-4,400.00	41.33%
Commissioned Sales	16,570.00	0.00	16,570.00	16,400.00	170.00	101.04%
Benchmark	26,035.00	8,900.00	34,935.00	35,000.00	-65.00	99.81%
<b>Total Commissioned Sales</b>	<b>\$ 42,605.00</b>	<b>\$ 8,900.00</b>	<b>\$ 51,505.00</b>	<b>\$ 51,400.00</b>	<b>\$ 105.00</b>	<b>100.20%</b>
Contributions Income	66,923.12	111,252.92	178,176.04	200,000.00	-21,823.96	89.09%
Corporate Sponsors	53,500.00	0.00	53,500.00			
Foundations	25,000.00	150,000.00	175,000.00	200,000.00	28,500.00	114.25%
Douglas Co Comm Foundation			0.00	3,000.00	-3,000.00	0.00%
<b>Total Foundations</b>	<b>\$ 25,000.00</b>	<b>\$ 150,000.00</b>	<b>\$ 175,000.00</b>	<b>\$ 203,000.00</b>	<b>-\$ 28,000.00</b>	<b>86.21%</b>
<b>Total Contributions Income</b>	<b>\$ 145,423.12</b>	<b>\$ 261,252.92</b>	<b>\$ 406,676.04</b>	<b>\$ 403,000.00</b>	<b>\$ 3,676.04</b>	<b>100.91%</b>
Endowment Earnings	0.00	50,000.00	50,000.00	50,000.00	0.00	100.00%
<b>Fundraiser</b>						
Annual Event	3,150.00	120,000.00	123,150.00	165,000.00	-41,850.00	74.64%
Spring Event	5,000.00	0.00	5,000.00	0.00	5,000.00	
<b>Total Fundraiser</b>	<b>\$ 8,150.00</b>	<b>\$ 120,000.00</b>	<b>\$ 128,150.00</b>	<b>\$ 165,000.00</b>	<b>-\$ 36,850.00</b>	<b>77.67%</b>
Gallery Sales	4,067.00	1,000.00	5,067.00	4,700.00	367.00	107.81%
Adornment		30,000.00	30,000.00	30,000.00	0.00	100.00%
<b>Total Gallery Sales</b>	<b>\$ 4,067.00</b>	<b>\$ 31,000.00</b>	<b>\$ 35,067.00</b>	<b>\$ 34,700.00</b>	<b>\$ 367.00</b>	<b>101.06%</b>
Grants	250.00	20,000.00	20,250.00	30,000.00	250.00	100.83%
City of Lawrence	10,000.00	0.00	10,000.00			
Douglas County	20,000.00	0.00	20,000.00	20,000.00	0.00	100.00%
Heartland Works (WIA)	177,145.43	51,546.62	228,692.05	357,458.00	-128,765.95	63.98%
KS Arts Commission OS	6,211.00	0.00	6,211.00	0.00	6,211.00	
<b>Total Grants</b>	<b>\$ 213,606.43</b>	<b>\$ 71,546.62</b>	<b>\$ 285,153.05</b>	<b>\$ 407,458.00</b>	<b>-\$ 122,304.95</b>	<b>69.98%</b>
Interest Income	7,949.92	1,500.00	9,449.92	5,000.00	4,449.92	189.00%
<b>Total Income</b>	<b>\$ 422,401.47</b>	<b>\$ 546,699.54</b>	<b>\$ 969,101.01</b>	<b>\$ 1,124,058.00</b>	<b>-\$ 154,956.99</b>	<b>86.21%</b>
<b>Gross Profit</b>	<b>\$ 422,401.47</b>	<b>\$ 546,699.54</b>	<b>\$ 969,101.01</b>	<b>\$ 1,124,058.00</b>	<b>-\$ 154,956.99</b>	<b>86.21%</b>

Expenses

Development

Advertising and Marketing	1,033.11	1,318.00	2,351.11	1,589.87	761.24	147.88%
Contracted Employees						
Grant Writer	16,603.37	11,859.55	28,462.92	28,462.92	0.00	100.00%
Marketing and Events		5,134.90	5,134.90	5,134.90	0.00	100.00%
<b>Total Contracted Employees</b>	<b>\$ 16,603.37</b>	<b>\$ 16,994.45</b>	<b>\$ 33,597.82</b>	<b>\$ 33,597.82</b>	<b>\$ 0.00</b>	<b>100.00%</b>
Donation Processing Fees	968.86	3,314.11	4,282.97	4,796.40	-513.43	89.30%
Dues, Licenses and Subscriptions	3,249.42	2,674.11	5,923.53	5,600.00	323.53	105.78%
Equipment Purchases	61.39	0.00	61.39		61.39	
Equipment Rental		7,135.23	7,135.23	7,910.88	-775.65	90.20%
Food and Beverage						
Development	662.75	505.22	1,167.97	959.93	208.04	121.67%
Events	867.20	17,274.28	18,141.48	18,095.85	45.63	100.25%
<b>Total Food and Beverage</b>	<b>\$ 1,529.95</b>	<b>\$ 17,779.50</b>	<b>\$ 19,309.45</b>	<b>\$ 19,055.78</b>	<b>\$ 253.67</b>	<b>101.33%</b>
Fringe Benefits						
FICA Expenses	4,846.98	3,528.93	8,375.91	11,810.84	-3,434.93	70.92%
Health/Dental Insurance	3,435.24	2,453.74	5,888.98	12,013.16	-6,124.18	49.02%
Retirement Plan Expense	1,641.19	1,172.28	2,813.47	4,631.70	-1,818.23	60.74%
SUTA Expenses			0.00	53.23	-53.23	0.00%
<b>Total Fringe Benefits</b>	<b>\$ 9,923.41</b>	<b>\$ 7,154.95</b>	<b>\$ 17,078.36</b>	<b>\$ 28,508.93</b>	<b>-\$ 11,430.57</b>	<b>59.91%</b>
Payroll Expenses						
Salary	63,566.34	46,129.76	109,696.10	154,390.03	-44,693.93	71.05%
<b>Total Payroll Expenses</b>	<b>\$ 63,566.34</b>	<b>\$ 46,129.76</b>	<b>\$ 109,696.10</b>	<b>\$ 154,390.03</b>	<b>-\$ 44,693.93</b>	<b>71.05%</b>
Postage and Delivery	43.80	1,064.27	1,108.07	1,173.02	-64.95	94.46%
Printing and Reproduction	470.25	5,402.10	5,872.35	5,372.87	499.48	109.30%
Professional Fees						
Events	300.00	500.00	800.00	630.00	170.00	126.98%
Photography	710.00	1,200.00	1,910.00	1,500.00	410.00	127.33%
<b>Total Professional Fees</b>	<b>\$ 1,010.00</b>	<b>\$ 1,700.00</b>	<b>\$ 2,710.00</b>	<b>\$ 2,130.00</b>	<b>\$ 580.00</b>	<b>127.23%</b>
Supplies/Equipment						
Agency Development	764.27	3,759.52	4,523.79	3,983.22	540.57	113.57%
<b>Total Supplies/Equipment</b>	<b>\$ 764.27</b>	<b>\$ 3,759.52</b>	<b>\$ 4,523.79</b>	<b>\$ 3,983.22</b>	<b>\$ 540.57</b>	<b>113.57%</b>
Supplies/Equipment - Product						
Merchandise	2,589.50	2,983.25	5,572.75	4,899.80	672.95	113.73%
<b>Total Supplies/Equipment - Product</b>	<b>\$ 2,589.50</b>	<b>\$ 2,983.25</b>	<b>\$ 5,572.75</b>	<b>\$ 4,899.80</b>	<b>\$ 672.95</b>	<b>113.73%</b>
Travel & Training						
Staff Development	0.00	0.00	0.00	700.00	-700.00	0.00%
Travel	0.00	0.00	0.00	250.00	-250.00	0.00%
<b>Total Travel &amp; Training</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 950.00</b>	<b>-\$ 950.00</b>	<b>0.00%</b>
<b>Total Development</b>	<b>\$ 101,813.67</b>	<b>\$ 117,409.25</b>	<b>\$ 219,222.92</b>	<b>\$ 273,958.62</b>	<b>-\$ 54,735.70</b>	<b>80.02%</b>
Program Services						
Advertising and Marketing	474.00	100.00	574.00	312.40	261.60	183.74%
Awards/Gifts	1,297.96	1,200.00	2,497.96	3,167.98	-670.02	78.85%
Contracted Employees						
Contract Artists/JAMS			0.00	0.00	0.00	
Contract Teaching Artists	9,165.25	5,764.75	14,930.00	12,694.00	-3,528.75	117.61%
Healthy Chef	4,080.00	1,520.00	5,600.00	5,600.00	0.00	100.00%
<b>Total Contracted Employees</b>	<b>\$ 13,245.25</b>	<b>\$ 7,284.75</b>	<b>\$ 20,530.00</b>	<b>\$ 18,294.00</b>	<b>\$ 2,236.00</b>	<b>112.22%</b>
Dues, Licenses and Subscriptions	4,402.21	2,610.24	7,012.45	4,224.00	2,788.45	166.01%
Equipment Purchases	-25.00	0.00	-25.00	750.00	-775.00	-3.33%
Equipment Rental	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
Food and Beverage						
Program Based Events	714.67	416.25	1,130.92	1,500.00	-369.08	75.39%
Snacks	1,386.13	1,077.47	2,463.60	3,790.00	-1,326.40	65.00%
Summer Lunch	3,914.57	500.00	4,414.57	4,808.00	-393.43	91.82%
<b>Total Food and Beverage</b>	<b>\$ 6,015.37</b>	<b>\$ 1,993.72</b>	<b>\$ 8,009.09</b>	<b>\$ 10,098.00</b>	<b>-\$ 2,088.91</b>	<b>79.31%</b>

<b>Fringe Benefits</b>						
FICA Expenses	19,399.82	12,191.05	31,590.87	36,454.28	-4,863.41	86.66%
Health/Dental Insurance	14,635.20	10,453.71	25,088.91	24,026.33	1,062.58	104.42%
Retirement Plan Expense	3,822.58	2,730.41	6,552.99	8,953.39	-2,400.40	73.19%
SUTA Expenses	381.81	272.72	654.53	428.25	226.28	152.84%
<b>Total Fringe Benefits</b>	<b>\$ 38,239.41</b>	<b>\$ 25,647.90</b>	<b>\$ 63,887.31</b>	<b>\$ 69,862.25</b>	<b>-\$ 5,974.94</b>	<b>91.45%</b>
<b>Insurance</b>						
Automobile	5,708.71	1,727.63	7,436.34	6,956.81	479.53	106.89%
<b>Total Insurance</b>	<b>\$ 5,708.71</b>	<b>\$ 1,727.63</b>	<b>\$ 7,436.34</b>	<b>\$ 6,956.81</b>	<b>\$ 479.53</b>	<b>106.89%</b>
<b>Miscellaneous</b>						
Background checks	51.25	150.00	201.25	200.00	1.25	100.63%
<b>Total Miscellaneous</b>	<b>\$ 51.25</b>	<b>\$ 150.00</b>	<b>\$ 201.25</b>	<b>\$ 200.00</b>	<b>\$ 1.25</b>	<b>100.63%</b>
Participant Assistance	2,536.30	2,000.00	4,536.30	6,000.00	-3,463.70	75.61%
Futures Fund			0.00		0.00	
<b>Total Participant Assistance</b>	<b>\$ 2,536.30</b>	<b>\$ 2,000.00</b>	<b>\$ 4,536.30</b>	<b>\$ 6,000.00</b>	<b>-\$ 1,463.70</b>	<b>75.61%</b>
<b>Payroll Expenses</b>						
Arts Train Wages	59,233.70	29,945.82	89,179.52	113,580.00	-24,400.48	78.52%
Jams Wages	46,662.64	15,084.85	61,747.49	64,500.00	-2,752.51	95.73%
Salary	149,287.11	114,329.48	263,616.59	298,446.47	-34,829.89	88.33%
<b>Total Payroll Expenses</b>	<b>\$ 255,183.45</b>	<b>\$ 159,360.14</b>	<b>\$ 414,543.59</b>	<b>\$ 476,526.47</b>	<b>-\$ 61,982.88</b>	<b>86.99%</b>
Professional Fees	125.00	0.00	125.00	0.00	125.00	
Payroll	5,769.23	4,120.88	9,890.11	8,902.25	987.86	111.10%
<b>Total Professional Fees</b>	<b>\$ 5,894.23</b>	<b>\$ 4,120.88</b>	<b>\$ 10,015.11</b>	<b>\$ 8,902.25</b>	<b>\$ 1,112.86</b>	<b>112.50%</b>
<b>Repairs and Maintenance</b>						
Equipment	16.98	0.00	16.98		16.98	
Vehicle	247.12	1,000.00	1,247.12	2,000.00	-752.88	62.36%
<b>Total Repairs and Maintenance</b>	<b>\$ 264.10</b>	<b>\$ 1,000.00</b>	<b>\$ 1,264.10</b>	<b>\$ 2,000.00</b>	<b>-\$ 735.90</b>	<b>63.21%</b>
<b>Supplies/Equipment</b>						
Program Supplies	851.09	750.00	1,601.09	3,500.00	-1,898.91	45.75%
<b>Total Supplies/Equipment</b>	<b>\$ 851.09</b>	<b>\$ 750.00</b>	<b>\$ 1,601.09</b>	<b>\$ 3,500.00</b>	<b>-\$ 1,898.91</b>	<b>45.75%</b>
<b>Supplies/Equipment - Product</b>						
Art	24,845.80	9,439.31	34,285.11	33,366.22	918.89	102.75%
Woodshop	3,574.68	1,561.57	5,136.25	5,590.03	-453.78	91.88%
<b>Total Supplies/Equipment - Product</b>	<b>\$ 28,420.48</b>	<b>\$ 11,000.88</b>	<b>\$ 39,421.36</b>	<b>\$ 38,956.25</b>	<b>\$ 465.11</b>	<b>101.19%</b>
<b>Travel &amp; Training</b>						
Staff Development	178.34	0.00	178.34	1,400.00	-1,221.66	12.74%
Travel	14.92	0.00	14.92	1,500.00	-1,485.08	0.99%
<b>Total Travel &amp; Training</b>	<b>\$ 753.26</b>	<b>\$ 0.00</b>	<b>\$ 193.26</b>	<b>\$ 2,900.00</b>	<b>-\$ 2,706.74</b>	<b>6.66%</b>
<b>Total Program Services</b>	<b>\$ 363,312.07</b>	<b>\$ 218,946.15</b>	<b>\$ 581,698.22</b>	<b>\$ 653,650.41</b>	<b>-\$ 71,952.19</b>	<b>88.99%</b>
<b>Supporting Services</b>						
Bank Service Fees (CNB/Insurance)	920.98		920.98	647.78	273.20	142.17%
<b>Contracted Employees</b>						
Accountant	14,279.50	14,373.12	28,652.62	28,652.62	0.00	100.00%
<b>Total Contracted Employees</b>	<b>\$ 14,279.50</b>	<b>\$ 14,373.12</b>	<b>\$ 28,652.62</b>	<b>\$ 28,652.62</b>	<b>\$ 0.00</b>	<b>100.00%</b>
Dues, Licenses and Subscriptions	1,684.63	464.95	2,149.58	3,719.79	-1,570.21	57.79%
Equipment Purchases	2,350.09	500.00	2,850.09	1,671.23	1,178.86	170.54%
Equipment Rental	1,120.14	1,271.14	2,391.28	2,002.39	388.89	119.42%
<b>Food and Beverage</b>						
Board of Directors	82.72	250.00	332.72	461.44	-128.72	72.10%
Staff	2,137.90	1,900.00	4,037.90	4,071.10	-33.20	99.18%
<b>Total Food and Beverage</b>	<b>\$ 2,220.62</b>	<b>\$ 2,150.00</b>	<b>\$ 4,370.62</b>	<b>\$ 4,532.54</b>	<b>-\$ 161.92</b>	<b>96.43%</b>
<b>Fringe Benefits</b>						
FICA Expenses	6,545.98	4,675.70	11,221.68	7,386.23	3,835.45	151.93%
Health/Dental Insurance	10,149.07	7,249.34	17,398.41	12,013.16	5,385.25	144.83%
Retirement Plan Expense	2,267.71	1,619.79	3,887.50	2,896.56	990.94	134.21%
SUTA Expenses			0.00	62.32	-62.32	0.00%
<b>Total Fringe Benefits</b>	<b>\$ 18,962.76</b>	<b>\$ 13,544.83</b>	<b>\$ 32,507.59</b>	<b>\$ 22,358.27</b>	<b>\$ 10,149.32</b>	<b>145.39%</b>

<b>Insurance</b>						
Building	7,203.00	0.00	7,203.00	7,388.80	-185.80	97.49%
D & O	0.00	2,090.00	2,090.00	2,091.60	-1.60	99.92%
Liability	5,483.50	2,022.35	7,505.85	7,171.37	334.48	104.66%
Workers Compensation	1,622.35	2,286.25	3,908.60	3,023.75	884.85	129.26%
<b>Total Insurance</b>	<b>\$ 14,308.85</b>	<b>\$ 6,398.60</b>	<b>\$ 20,707.45</b>	<b>\$ 19,675.52</b>	<b>\$ 1,031.93</b>	<b>105.24%</b>
<b>Payroll Expenses</b>						
Salary	85,569.13	62,039.53	147,608.66	96,552.00	51,056.66	152.88%
<b>Total Payroll Expenses</b>	<b>\$ 85,569.13</b>	<b>\$ 62,039.53</b>	<b>\$ 147,608.66</b>	<b>\$ 96,552.00</b>	<b>\$ 51,056.66</b>	<b>152.88%</b>
Postage and Delivery	389.59	532.40	921.99	821.88	100.11	112.18%
Printing and Reproduction	1,463.08	1,159.66	2,622.74	1,666.63	956.11	157.37%
<b>Professional Fees</b>						
Accounting	0.00	1,500.00	1,500.00	1,500.00	0.00	100.00%
Cleaning	2,208.00	1,730.00	3,938.00	4,200.00	-262.00	93.76%
Consulting	6,266.91	4,476.36	10,743.27	9,000.00	1,743.27	119.37%
Payroll	1,454.12	1,038.66	2,492.78	1,758.28	734.50	141.77%
<b>Total Professional Fees</b>	<b>\$ 9,929.03</b>	<b>\$ 8,745.02</b>	<b>\$ 18,674.05</b>	<b>\$ 16,458.28</b>	<b>\$ 2,215.77</b>	<b>113.46%</b>
<b>Repairs and Maintenance</b>						
Building	5,271.93	1,500.00	6,771.93	3,577.59	3,194.34	189.29%
Equipment	0.00	0.00	0.00	98.97	-98.97	0.00%
<b>Total Repairs and Maintenance</b>	<b>\$ 5,271.93</b>	<b>\$ 1,500.00</b>	<b>\$ 6,771.93</b>	<b>\$ 3,676.56</b>	<b>\$ 3,095.37</b>	<b>184.19%</b>
Staff Awards/Gifts	809.06	250.00	1,059.06	431.13	627.93	245.65%
<b>Supplies/Equipment</b>						
Building	1,684.64	1,387.16	3,071.80	3,366.03	-294.23	91.26%
Office	1,210.44	1,305.15	2,515.59	2,608.63	-93.04	96.43%
<b>Total Supplies/Equipment</b>	<b>\$ 2,895.08</b>	<b>\$ 2,692.31</b>	<b>\$ 5,587.39</b>	<b>\$ 5,974.66</b>	<b>-\$ 387.27</b>	<b>93.52%</b>
<b>Travel &amp; Training</b>						
Staff Development	541.72	0.00	541.72	1,050.00	-508.28	51.59%
Travel	46.30	0.00	46.30	250.00	-203.70	18.52%
<b>Total Travel &amp; Training</b>	<b>\$ 588.02</b>	<b>\$ 0.00</b>	<b>\$ 588.02</b>	<b>\$ 1,300.00</b>	<b>-\$ 711.98</b>	<b>45.23%</b>
<b>Utilities</b>						
Gas and Electric	7,003.87	5,002.76	12,006.63	11,284.10	722.53	106.40%
Internet Access	862.73	616.24	1,478.97	1,566.97	-88.00	94.38%
Security system	96.58	68.99	165.57	723.45	-557.88	22.89%
Telephone	3,173.32	2,266.66	5,439.98	5,457.91	-17.93	99.67%
Water/Trash	1,902.93	1,359.24	3,262.17	2,403.68	858.49	135.72%
<b>Total Utilities</b>	<b>\$ 13,039.43</b>	<b>\$ 9,313.88</b>	<b>\$ 22,353.31</b>	<b>\$ 21,436.11</b>	<b>\$ 917.20</b>	<b>104.28%</b>
<b>Total Supporting Services</b>	<b>\$ 175,801.92</b>	<b>\$ 124,935.43</b>	<b>\$ 300,737.35</b>	<b>\$ 231,577.39</b>	<b>\$ 69,159.96</b>	<b>129.86%</b>
<b>Total Expenses</b>	<b>\$ 640,927.66</b>	<b>\$ 461,290.83</b>	<b>\$ 1,101,658.49</b>	<b>\$ 1,159,186.42</b>	<b>-\$ 57,527.93</b>	<b>95.04%</b>
<b>Net Operating Income</b>	<b>-\$ 218,526.19</b>	<b>\$ 85,408.71</b>	<b>-\$ 132,557.48</b>	<b>-\$ 35,128.42</b>	<b>-\$ 97,429.06</b>	<b>377.35%</b>