

Board Meeting Agenda
November 20, 2024 at 4:00 p.m.
Van Go, Inc.

- 1) Welcome 2025 Board Members (Katie and Lori)
 - a) Cassie Gilmore, Gina Gardner, Stephen O’Neil, Courtney Ricketts, Lindsey Slater, Aaron Urban
- 2) Thank you to our outgoing Board Members (Katie and Lori)
 - a) Jen Roth, Ellen Chindamo, David Moore, Joe Sears, Taylor Overton
- 3) Introduction of New and Promoted Staff (Lori)
 - a) Tessa Conway – Programs and Operations Specialist
 - b) Sarah Humbert – Community Engagement Coordinator
 - c) Kali Deno – Community Engagement Specialist
- 4) Call to Order (Katie)
- 5) Consent Agenda (Katie)
 - a) Approval of the Agenda
 - b) Approval of the Minutes
- 6) Organization Updates
 - a) Financial Report (Chris)
 - b) Audit Report (Chris and Lori)
 - c) Agency Update (Lori)
 - d) Program Report (Emma)
 - e) Development Report (Paige)
- 7) Old Business (Katie)
- 8) New Business (Katie)
- 9) Comments & Announcements (All)
 - a) Adornment – November 30th
- 10) Adjourn

Next Board Meeting – January 15th – Board Retreat – More information to come...



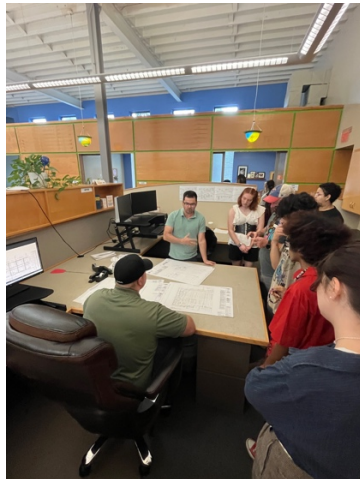
JAMS Art Floor Photos



JAMS Family Dinner



Fall TAT – Mural Meeting



Fall TAT - HAMM Foundation Day at Bowerstock



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Fall TAT - HAMM Foundation Day at Bowerstock Cont.



Fall TAT - Waxman Candles



Van Go Full Board Meeting
Wednesday, September 18, 2024

Present: Katie Winter, Ellen Chindamo, Rachel Rademacher, David Moore, Justin Cordova, Jennifer Carttar, Sarah Mahoney, Kaylin Dillon, Steve Kelly, Michel Loomis, Jennifer Roth

Also Present: Lori McSorley, Sarah Humbert, Chris Kohart

Call to Order

Board President Katie Winter called the board to order at 4:02pm. It's the time of year when fundraising is a big push.

Consent Agenda

David Moore motioned and Justin Cordova seconded the motion to approve the consent agenda.

Organization Updates- Financial Report

Chris Kohart gave the financial report. As of the end of August we had about \$237k of cash (up about \$100k from the last meeting.) As of August we have a loss of \$227k which is a pretty big number, but most of our revenue comes in the last quarter. Current ratio is still good—20, vs 11 last year. We have 79 days of cash on hand. Cash on hand doesn't include any operating funds at DCCF – just our checking account and sweep with CNB.

On the Budget vs Projection page, the actuals show the \$227k. That report compares what we did in previous years, where we are at in current year and if it's reasonable to reach the goal. Chris thinks it's reasonable to get to \$1.1 Mil. We have \$627k to go. We anticipate lots from WIOA, grants, Adornment, Dinner on the Curve, and individual giving. We have a pretty good track record of raising that money in the last quarter. Lots of foundations/grants notify at year end. Just a handful of those will get us to the \$120k earmarked for that line item. We know it's a big lift, but we got over the \$1M mark last year in revenue. If we hit the numbers, we'll exceed our budget by just over \$50k.

From an expense perspective, we're pacing pretty well. We will spend at \$400k in the last quarter, which would put us at \$1.2M in expenditures. A lot changed this year from the original budget. We'll exceed budget by about \$28k. Chris still thinks we'll have a deficit, just getting there a little differently than we initially thought. We've raised a lot of the kids' wages! It's uncomfortable to look at right now but Chris thinks we will get there.

Katie asked if our fundraising goal for DOC is the same. Yes, and we tried to cut down on some expenses as well.

Jennifer Carttar moved to approve the financials. David seconded.

Executive Director Report

Lori shared a small ask: our Van Go & Co. clothing closet is something we provide for all of our current and past participants. We partner with Arizona Trading Company to provide clothing and shoes, and also provide hygiene and personal care items. We know that not all of our youth have a lot of means and this allows them to have clothing and necessities that make them feel good. Lori would like to ask everyone to look at our Amazon shopping list which she will share the link for.

Program Report

Our Program & Operations Support Coordinator position has been filled. Tessa Conway will begin on September 30. We had a lot of good candidates and we're really excited. Tessa is a go-getter who just moved to Lawrence from Manhattan. She had actually toured our building through a past job and had thought she would love to work here.

We have our Community Engagement Coordinator position open—we are interviewing toward the end of this week and next week. There are a lot of great internal and external applications.

The staff has been strategic planning about a WIOA expansion. Lori has a friend on the WIOA board who gave her a helpful tip that we might want to look at expanding our services sooner than later. We had gotten the message this year that we needed to expand to Jefferson County. Also, the RFP this year was only good for a single year. They're getting a lot of pressure to expand numbers. The question for Van Go becomes, how do we expand numbers without losing our depth of service? Staff had to take a hard look at how we can make changes. It's challenging but also exciting. For JAMS we get 2-3x the number of applications as we can hire. For right now, as a staff we did some brainstorming and planning. The staff came up with 26 different ideas of how to expand Van Go. It was a chance to think beyond their comfort zone. Lori has been excited to shake up how people think. We're approaching from a place of "yes" and thinking of how we can expand Van Go's legacy. We funneled down to 2 ideas that we feel could be feasible to achieve in the next year. The first idea is a mural team/program. We have a high demand for murals. The second idea is a Topeka expansion. Now the directors team is looking at how we could achieve these ideas in the timeline and take them to RFP in February.

One thing we've talked about with resources is additional staffing to meet these needs. In the coming months as we flesh it out, Lori will pull in some board members who have expertise in business or finance to bounce ideas off of. Change is hard. We've experienced new leadership and new team members. Change is becoming less scary for the staff. We're building trust in each other through this process. We're learning to push each other outside our comfort zones. From a team perspective there has been a lot of growth.

Katie said she's been hearing about this. She's been hearing Lori talk about empowering staff to make decisions vs a chain of command. It's uncomfortable sometimes to be part of

a decision-making process about yourself vs. being told what to do, but it's something they liked about Lori from the interview process.

Kaylin asked if continued WIOA funds would be tied to getting those projects. Yes. WIOA has a lot of reporting requirements. For right now with the timeline we have, we need to continue to play the game. However, if something happened that took away our WIOA funding, we do have some financial runway. Kaylin said she likes the mural idea because it can be more "one and done" with a mural vs taking away support that's been offered another community (Topeka) if the funding goes away.

Lori said the mural program could go into a lot of communities—for example, do a mural in a small town and hire their youth.

A Topeka expansion might look more like the old days of "Mobile Arts"—going to Topeka and doing work there. Maybe partnering with an established org (ex. Boys & Girls club) or going into the schools. We are not talking about building a 2nd brick and mortar location in Topeka. We want something sustainable. Jennifer Carttar suggested trying juvenile detention, including in Jeff Co. She also talked about NoTo in Topeka (arts district.)

Steve Kelly said he knows WIOA is important, but also to make decisions on what's the right thing to do for the organization. Don't chase grants without a good plan for "why". Don't let the money drive you, let it support what you're already doing.

As you all see, fall programming has started. Lori included in the agenda some photos from Benchmark. Lori is excited that her son was hired into Fall JAMS.

We have 2 new interns—Callee is our BSW intern and Merritt is our MSW intern. They're helping with programming needs.

We have 10 individuals in The Arts Train. 3 are returning from spring and everyone else is new. One is a Jefferson County kid!

Operations Report

We're trying to get some new groups into the building. Habitat for Humanity is doing their board meeting in the gallery today. On November 21 the Leadership Lawrence Arts & Culture day will happen here. Sarah Mahoney is in the new LL class, along with our staff member Emma Givens.

Development Report

For a Grants update, we just submitted \$52k to Rice for youth wage increases. We submitted a request to Kriz for a little over \$99k to help replace the roof. Midco offers a smaller grant, and they reached out to us inviting us to apply. We requested \$3460 for new computer equipment. We got our full \$20k ask from Douglas County.

Dinner on the Curve is coming up fast on October 11. Big plug – we have lots of volunteer opportunities if you're available. A sign-up is going around. We have less than 50 tickets left to sell!

Adornment is coming up on November 30, so mark your calendars!

Old Business

No old business.

New Business- Board Recruitment

Katie shared that it's time for board recruitment. We can have up to 20 people on the board. Currently we're at 17. We have about 6-8 spots open as people roll off. Some people have been asked to extend for a year to maintain some continuity (Meghan Bardwell, Kevin Kelley, Justin Cordova). Lori has connections that she's brought to the table as well. Katie's also going to be following up with some inactive board members who per the bylaws could be terminated.

None of the people on the list have been officially asked, though some have had their "temperature" taken to see if they're open to.

Gina Gardner – a colleague of Lori's from Leadership Lawrence. She is very connected to the community, has a kind heart, and wants to do a lot of good. Her husband was also a consideration (Greg Gardner). They could also bring a lot of good connections to Van Go that we don't currently have. David worked with Greg at Ballard Center and he's great. Steve says Gina is even nicer than Greg.

Stephen O'Neil—works at Bert Nash, and expressed interest in being on the board consistently this year. He's also the parent of a former JAMS student.

Aaron Urban – works with David. He's a great guy. His wife works with deaf students for the school district. He's coming off some other local boards and is very excited.

Lindsey Slater – someone that Steve suggested. He knows her through Chamber. She was the communications director. She moved to the national Chamber and now is at KU Innovation Park. She's an excellent marketing person. She's on the Habitat board, Lawrence Schools Foundation, and Jayhawk Breakfast Rotary. We caught her in a free moment. Lori says she's a dynamo.

Courtney Ricketts – Jen Carttar recommended, and Katie knows. She's very creative, a designer, in the arts, and a creative fundraiser. She's younger and has elementary aged kids. She could also be helpful with fresh art ideas.

Karen Ebmeier is someone Jen Roth knows. She's an attorney at Ebmeier Law. She hasn't been approached yet. She does civil work, criminal defense, and drug court. Her husband is a judge. It's nice to have an attorney on the board.

Cassie Gilmore is an acquaintance of Lori's. She works in HR. Lori would love to have that as a resource. She is very community involved, sweet and kind.

Liz Crickard – works with USD 497 as a transition counselor. She really understands our mission. She gets it! She'd be a great resource to our social workers.

Kaylin moved to give authority to the nominating committee to invite these people to join, and Justin seconded the motion. Approved.

Adjourn

Steve moved to adjourn the meeting, and Jen Carttar seconded. The meeting adjourned at 5:08pm.

▪ **Cash**

	\$144,670	Operations (CNB checking, Sweep MM, CD & Paypal)
	\$745	Petty Cash
	\$145,415	Total Cash

▪ **Total Assets \$3,107,645**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 06/30/2024

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$310,603	\$1,050,000	-\$739,397
Total Expenses	\$533,057	\$1,092,659	\$559,602
Net Operating Income	-\$222,454	-\$42,659	-\$179,795

▪ **Financial Developments**

- Van Go’s current ratio for 2024 is 9.16. At this time last year Van Go’s current ratio was 14.42. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2024 is 58.97. At this time last year Van Go’s number of days of cash on hand was 108.57. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY24 (\$222,454) is a (346.54%) change from net operating income for FY23 (\$49,817)

Van Go Inc

Balance Sheet

As of June 30, 2024

	TOTAL	
	AS OF JUN 30, 2024	AS OF JUN 30, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	13,132.16	23,111.54
Central National Sweep MM	29,305.32	146,369.82
CNB Wealth Management	8,916.06	2,597.18
CNB CDs	125,000.00	125,000.00
Total CNB Wealth Management	133,916.06	127,597.18
PayPal	179.14	38.83
Petty Cash	744.56	650.41
Total Bank Accounts	\$177,277.24	\$297,767.78
Accounts Receivable		
Accounts Receivable	0.00	0.00
Grants Receivable	19,311.74	57,709.26
Total Accounts Receivable	19,311.74	57,709.26
Total Accounts Receivable	\$19,311.74	\$57,709.26
Other Current Assets		
Undeposited Funds	10,575.00	14,203.00
Total Other Current Assets	\$10,575.00	\$14,203.00
Total Current Assets	\$207,163.98	\$369,680.04
Fixed Assets		
Building		
Accumulated Depreciation	-773,609.78	-773,609.78
Cost	1,642,865.56	1,642,865.56
Total Building	869,255.78	869,255.78
Equipment/Furnishings		
Accumulated Depreciation	-190,004.91	-190,004.91
Cost	315,398.05	315,398.05
Total Equipment/Furnishings	125,393.14	125,393.14
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$1,039,925.92	\$1,039,925.92
Other Assets		
Beneficial interest held - DCCF	1,018,614.90	917,425.69
LeCompete Funds held at DCCF	555,045.20	503,977.99
Operating Funds held at DCCF	286,895.37	260,499.60
Total Other Assets	\$1,860,555.47	\$1,681,903.28
TOTAL ASSETS	\$3,107,645.37	\$3,091,509.24

Van Go Inc

Balance Sheet

As of June 30, 2024

	TOTAL	
	AS OF JUN 30, 2024	AS OF JUN 30, 2023 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	6,842.44	18,548.48
Total Accounts Payable	\$6,842.44	\$18,548.48
Credit Cards		
Charity Charge	11,812.49	4,112.65
Home Depot	-56.41	0.00
Total Credit Cards	\$11,756.08	\$4,112.65
Other Current Liabilities		
*Payroll Liabilities	1,584.63	2,862.65
FICA & Federal Withholding Tax	105.27	103.95
Ks Withholding Tax	0.73	2.14
Retirement Plan Payable	2,320.17	0.00
Total *Payroll Liabilities	4,010.80	2,968.74
Sales Tax Payable	11,616.76	9,279.19
Total Other Current Liabilities	\$15,627.56	\$12,247.93
Total Current Liabilities	\$34,226.08	\$34,909.06
Total Liabilities	\$34,226.08	\$34,909.06
Equity		
Retained Earnings	3,262,119.03	3,039,544.21
Net Income	-188,699.74	17,055.97
Total Equity	\$3,073,419.29	\$3,056,600.18
TOTAL LIABILITIES AND EQUITY	\$3,107,645.37	\$3,091,509.24

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Income		
Building Event Revenue	725.00	1,300.00
Commissioned Sales	5,775.00	15,050.00
Benchmark	8,437.00	11,841.00
Total Commissioned Sales	14,212.00	26,891.00
Contributions Income	46,832.13	85,112.26
Corporate Sponsors	15,000.00	8,510.00
Foundations	54,499.91	8,500.00
Douglas Co Comm Foundation		10,900.00
Total Foundations	54,499.91	19,400.00
Total Contributions Income	116,332.04	113,022.26
Fundraiser		
Annual Event		26,415.00
Spring Event		25,122.91
Total Fundraiser		51,537.91
Gallery Sales	1,216.80	2,607.50
Adornment		1,000.00
Total Gallery Sales	1,216.80	3,607.50
Grants		
City of Lawrence		24,700.00
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	157,443.42	165,774.69
Total Grants	167,443.42	200,474.69
Interest Income	10,673.69	5,915.77
Total Income	\$310,602.95	\$402,749.13
GROSS PROFIT	\$310,602.95	\$402,749.13
Expenses		
Development		
Advertising and Marketing	289.34	416.99
Contracted Employees		
Grant Writer	14,231.46	14,231.46
Total Contracted Employees	14,231.46	14,231.46
Donation Processing Fees	722.02	1,810.73
Dues, Licenses and Subscriptions	2,719.85	2,907.23
Food and Beverage		
Development	409.00	405.37
Events		506.36
Total Food and Beverage	409.00	911.73

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Fringe Benefits		
FICA Expenses	1,713.39	1,046.60
Health/Dental Insurance	2,526.02	
Retirement Plan Expense	410.28	474.65
Total Fringe Benefits	4,649.69	1,521.25
Payroll Expenses		
Salary	35,332.45	13,680.60
Total Payroll Expenses	35,332.45	13,680.60
Postage and Delivery	24.75	312.76
Printing and Reproduction	1,265.27	946.88
Professional Fees		
Events		1,820.00
Total Professional Fees		1,820.00
Supplies/Equipment		
Agency Development	93.93	2,291.00
Total Supplies/Equipment	93.93	2,291.00
Supplies/Equipment - Product		
Merchandise	106.63	2,653.26
Total Supplies/Equipment - Product	106.63	2,653.26
Travel & Training		
Staff Development	180.00	479.00
Travel	35.31	
Total Travel & Training	215.31	479.00
Total Development	60,059.70	43,982.89
Program Services		
Advertising and Marketing		225.00
Awards/Gifts	1,072.22	1,613.15
Contracted Employees		
Contract Artists/JAMS	990.00	990.00
Contract Teaching Artists	4,896.25	5,382.50
Healthy Chef	2,210.00	1,181.25
Total Contracted Employees	8,096.25	7,553.75
Dues, Licenses and Subscriptions	924.00	2,215.73
Equipment Purchases	-49.00	-170.05
Food and Beverage		
Program Based Events	345.72	534.00
Snacks	1,898.78	2,021.72
Summer Lunch	2,291.28	1,474.14
Total Food and Beverage	4,535.78	4,029.86

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Fringe Benefits		
FICA Expenses	16,707.98	14,907.61
Health/Dental Insurance	16,196.04	8,365.66
Retirement Plan Expense	4,745.24	3,805.50
SUTA Expenses	330.00	87.27
Total Fringe Benefits	37,979.26	27,166.04
Insurance		
Automobile	4,682.24	3,242.95
Total Insurance	4,682.24	3,242.95
Miscellaneous		
Background checks	20.50	
Total Miscellaneous	20.50	
Participant Assistance		
Futures Fund	1,056.38	2,341.95
	106.90	0.00
Total Participant Assistance	1,163.28	2,341.95
Payroll Expenses		
Arts Train Wages	49,625.16	46,589.41
Jams Wages	27,247.83	28,998.39
Salary	151,271.67	112,446.81
Total Payroll Expenses	228,144.66	188,034.61
Professional Fees		
Payroll	4,272.32	3,987.07
Total Professional Fees	4,272.32	3,987.07
Repairs and Maintenance		
Vehicle	1,321.80	1,732.71
Total Repairs and Maintenance	1,321.80	1,732.71
Supplies/Equipment		
Program Supplies	206.43	1,329.36
Total Supplies/Equipment	206.43	1,329.36
Supplies/Equipment - Product		
Art	17,879.62	19,452.02
Woodshop	4,085.65	3,569.16
Total Supplies/Equipment - Product	21,965.27	23,021.18
Travel & Training		
Staff Development	1,284.27	
Travel	291.44	226.36
Total Travel & Training	1,575.71	226.36
Total Program Services	315,910.72	266,549.67

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Supporting Services		
Bank Service Fees (CNB/Insurance)	476.21	358.42
Contracted Employees		
Accountant	13,999.50	13,770.00
Total Contracted Employees	13,999.50	13,770.00
Dues, Licenses and Subscriptions	3,204.26	2,433.49
Equipment Purchases		500.74
Equipment Rental	952.20	1,389.41
Food and Beverage		
Board of Directors		267.49
Staff	808.48	1,325.16
Total Food and Beverage	808.48	1,592.65
Fringe Benefits		
FICA Expenses	3,754.78	4,643.74
Health/Dental Insurance	4,249.39	8,160.35
Retirement Plan Expense	1,357.12	2,149.01
SUTA Expenses	-4.98	235.45
Total Fringe Benefits	9,356.31	15,188.55
Insurance		
Building	5,854.00	3,961.16
Liability	3,572.58	4,014.83
Workers Compensation	942.05	943.25
Total Insurance	10,368.63	8,919.24
Payroll Expenses		
Salary	96,781.94	74,627.62
Total Payroll Expenses	96,781.94	74,627.62
Postage and Delivery	191.94	193.67
Printing and Reproduction	427.61	204.66
Professional Fees		
Accounting		1,000.00
Cleaning	2,021.00	2,041.00
Consulting	522.98	485.51
Payroll	888.32	1,472.74
Total Professional Fees	3,432.30	4,999.25
Repairs and Maintenance		
Building	1,535.97	1,283.25
Equipment	43.67	43.67
Total Repairs and Maintenance	1,579.64	1,326.92
Staff Awards/Gifts	205.00	479.57

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Supplies/Equipment		
Building	1,455.52	1,788.76
Office	3,330.29	991.52
Total Supplies/Equipment	4,785.81	2,780.28
Travel & Training		
Staff Development	60.00	335.00
Travel		32.25
Total Travel & Training	60.00	367.25
Utilities		
Gas and Electric	5,503.90	7,579.52
Internet Access	730.01	572.34
Telephone	3,098.05	3,724.14
Water/Trash	1,124.78	1,025.85
Total Utilities	10,456.74	12,901.85
Total Supporting Services	157,086.57	142,033.57
Total Expenses	\$533,056.99	\$452,566.13
NET OPERATING INCOME	\$ -222,454.04	\$ -49,817.00
Other Income		
Endowment Campaign	1,000.00	5,550.00
Investment Income	34,827.59	46,108.65
Beneficial interest	42,122.52	58,684.32
Total Investment Income	76,950.11	104,792.97
Total Other Income	\$77,950.11	\$110,342.97
Other Expenses		
Non-Recurring Expenses	44,195.81	43,470.00
Total Other Expenses	\$44,195.81	\$43,470.00
NET OTHER INCOME	\$33,754.30	\$66,872.97
NET INCOME	\$ -188,699.74	\$17,055.97

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Building Event Revenue	725.00	15,000.00	-14,275.00	4.83 %
Commissioned Sales	5,775.00	12,000.00	-6,225.00	48.13 %
Benchmark	8,437.00	30,000.00	-21,563.00	28.12 %
Total Commissioned Sales	14,212.00	42,000.00	-27,788.00	33.84 %
Contributions Income	46,832.13	225,000.00	-178,167.87	20.81 %
Corporate Sponsors	15,000.00		15,000.00	
Foundations	54,499.91	175,000.00	-120,500.09	31.14 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
Total Foundations	54,499.91	178,000.00	-123,500.09	30.62 %
Total Contributions Income	116,332.04	403,000.00	-286,667.96	28.87 %
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event		145,000.00	-145,000.00	
Spring Event		25,000.00	-25,000.00	
Total Fundraiser		170,000.00	-170,000.00	
Gallery Sales	1,216.80	5,000.00	-3,783.20	24.34 %
Adornment		30,000.00	-30,000.00	
Total Gallery Sales	1,216.80	35,000.00	-33,783.20	3.48 %
Grants		10,000.00	-10,000.00	
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	157,443.42	300,000.00	-142,556.58	52.48 %
Total Grants	167,443.42	330,000.00	-162,556.58	50.74 %
Interest Income	10,673.69	5,000.00	5,673.69	213.47 %
Total Income	\$310,602.95	\$1,050,000.00	\$ -739,397.05	29.58 %
GROSS PROFIT	\$310,602.95	\$1,050,000.00	\$ -739,397.05	29.58 %
Expenses				
Development				
Advertising and Marketing	289.34	1,722.29	-1,432.95	16.80 %
Contracted Employees				
Grant Writer	14,231.46	28,462.92	-14,231.46	50.00 %
Marketing and Events		7,670.40	-7,670.40	
Total Contracted Employees	14,231.46	36,133.32	-21,901.86	39.39 %
Donation Processing Fees	722.02	7,955.00	-7,232.98	9.08 %
Dues, Licenses and Subscriptions	2,719.85	5,600.00	-2,880.15	48.57 %
Equipment Rental		12,539.49	-12,539.49	
Food and Beverage				
Development	409.00	1,241.13	-832.13	32.95 %
Events		25,796.81	-25,796.81	
Total Food and Beverage	409.00	27,037.94	-26,628.94	1.51 %
Fringe Benefits				

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
FICA Expenses	1,713.39	5,302.90	-3,589.51	32.31 %
Health/Dental Insurance	2,526.02		2,526.02	
Retirement Plan Expense	410.28	2,079.57	-1,669.29	19.73 %
SUTA Expenses		53.23	-53.23	
Total Fringe Benefits	4,649.69	7,435.70	-2,786.01	62.53 %
Payroll Expenses				
Salary	35,332.45	69,318.89	-33,986.44	50.97 %
Total Payroll Expenses	35,332.45	69,318.89	-33,986.44	50.97 %
Postage and Delivery	24.75	2,885.65	-2,860.90	0.86 %
Printing and Reproduction	1,265.27	3,763.05	-2,497.78	33.62 %
Professional Fees				
Events		7,896.00	-7,896.00	
Photography		1,500.00	-1,500.00	
Total Professional Fees		9,396.00	-9,396.00	
Supplies/Equipment				
Agency Development	93.93	3,550.95	-3,457.02	2.65 %
Total Supplies/Equipment	93.93	3,550.95	-3,457.02	2.65 %
Supplies/Equipment - Product				
Merchandise	106.63	4,498.78	-4,392.15	2.37 %
Total Supplies/Equipment - Product	106.63	4,498.78	-4,392.15	2.37 %
Travel & Training				
Staff Development	180.00	700.00	-520.00	25.71 %
Travel	35.31	250.00	-214.69	14.12 %
Total Travel & Training	215.31	950.00	-734.69	22.66 %
Total Development	60,059.70	192,787.06	-132,727.36	31.15 %
Program Services				
Advertising and Marketing		400.00	-400.00	
Awards/Gifts	1,072.22	2,899.40	-1,827.18	36.98 %
Contracted Employees				
Contract Artists/JAMS	990.00	0.00	990.00	
Contract Teaching Artists	4,896.25	9,836.00	-4,939.75	49.78 %
Healthy Chef	2,210.00	5,600.00	-3,390.00	39.46 %
Total Contracted Employees	8,096.25	15,436.00	-7,339.75	52.45 %
Dues, Licenses and Subscriptions	924.00	4,224.00	-3,300.00	21.88 %
Equipment Purchases	-49.00	1,500.00	-1,549.00	-3.27 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	345.72	1,250.00	-904.28	27.66 %
Snacks	1,898.78	4,548.00	-2,649.22	41.75 %
Summer Lunch	2,291.28	3,840.00	-1,548.72	59.67 %
Total Food and Beverage	4,535.78	9,638.00	-5,102.22	47.06 %
Fringe Benefits				

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
FICA Expenses	16,707.98	35,696.70	-18,988.72	46.81 %
Health/Dental Insurance	16,196.04	20,551.55	-4,355.51	78.81 %
Retirement Plan Expense	4,745.24	9,064.91	-4,319.67	52.35 %
SUTA Expenses	330.00	406.45	-76.45	81.19 %
Total Fringe Benefits	37,979.26	65,719.61	-27,740.35	57.79 %
Insurance				
Automobile	4,682.24	7,167.38	-2,485.14	65.33 %
Total Insurance	4,682.24	7,167.38	-2,485.14	65.33 %
Miscellaneous				
Background checks	20.50	200.00	-179.50	10.25 %
Total Miscellaneous	20.50	200.00	-179.50	10.25 %
Participant Assistance	1,056.38	7,000.00	-5,943.62	15.09 %
Futures Fund	106.90		106.90	
Total Participant Assistance	1,163.28	7,000.00	-5,836.72	16.62 %
Payroll Expenses				
Arts Train Wages	49,625.16	94,680.00	-45,054.84	52.41 %
Jams Wages	27,247.83	69,780.00	-42,532.17	39.05 %
Salary	151,271.67	302,163.55	-150,891.88	50.06 %
Total Payroll Expenses	228,144.66	466,623.55	-238,478.89	48.89 %
Professional Fees				
Payroll	4,272.32	9,343.35	-5,071.03	45.73 %
Total Professional Fees	4,272.32	9,343.35	-5,071.03	45.73 %
Repairs and Maintenance				
Vehicle	1,321.80	3,500.00	-2,178.20	37.77 %
Total Repairs and Maintenance	1,321.80	3,500.00	-2,178.20	37.77 %
Supplies/Equipment				
Program Supplies	206.43	3,500.00	-3,293.57	5.90 %
Total Supplies/Equipment	206.43	3,500.00	-3,293.57	5.90 %
Supplies/Equipment - Product				
Art	17,879.62	32,711.98	-14,832.36	54.66 %
Woodshop	4,085.65	5,480.42	-1,394.77	74.55 %
Total Supplies/Equipment - Product	21,965.27	38,192.40	-16,227.13	57.51 %
Travel & Training				
Staff Development	1,284.27	1,400.00	-115.73	91.73 %
Travel	291.44	1,500.00	-1,208.56	19.43 %
Total Travel & Training	1,575.71	2,900.00	-1,324.29	54.33 %
Total Program Services	315,910.72	639,243.69	-323,332.97	49.42 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	476.21	200.00	276.21	238.11 %
Contracted Employees				
Accountant	13,999.50	28,090.80	-14,091.30	49.84 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Contracted Employees	13,999.50	28,090.80	-14,091.30	49.84 %
Dues, Licenses and Subscriptions	3,204.26	3,478.76	-274.50	92.11 %
Equipment Purchases		1,500.00	-1,500.00	
Equipment Rental	952.20	2,527.14	-1,574.94	37.68 %
Food and Beverage				
Board of Directors		550.57	-550.57	
Staff	808.48	3,432.85	-2,624.37	23.55 %
Total Food and Beverage	808.48	3,983.42	-3,174.94	20.30 %
Fringe Benefits				
FICA Expenses	3,754.78	9,179.67	-5,424.89	40.90 %
Health/Dental Insurance	4,249.39	19,157.46	-14,908.07	22.18 %
Retirement Plan Expense	1,357.12	3,599.87	-2,242.75	37.70 %
SUTA Expenses	-4.98	62.32	-67.30	-7.99 %
Total Fringe Benefits	9,356.31	31,999.32	-22,643.01	29.24 %
Insurance				
Building	5,854.00	5,854.00	0.00	100.00 %
D & O		1,928.85	-1,928.85	
Liability	3,572.58	7,917.81	-4,345.23	45.12 %
Workers Compensation	942.05	2,200.00	-1,257.95	42.82 %
Total Insurance	10,368.63	17,900.66	-7,532.03	57.92 %
Payroll Expenses				
Salary	96,781.94	119,995.73	-23,213.79	80.65 %
Total Payroll Expenses	96,781.94	119,995.73	-23,213.79	80.65 %
Postage and Delivery	191.94	726.03	-534.09	26.44 %
Printing and Reproduction	427.61	1,351.50	-923.89	31.64 %
Professional Fees				
Accounting		1,916.25	-1,916.25	
Cleaning	2,021.00	4,200.00	-2,179.00	48.12 %
Consulting	522.98	6,000.00	-5,477.02	8.72 %
Payroll	888.32	3,065.74	-2,177.42	28.98 %
Total Professional Fees	3,432.30	15,181.99	-11,749.69	22.61 %
Repairs and Maintenance				
Building	1,535.97	2,000.00	-464.03	76.80 %
Equipment	43.67	500.00	-456.33	8.73 %
Total Repairs and Maintenance	1,579.64	2,500.00	-920.36	63.19 %
Staff Awards/Gifts	205.00		205.00	
Supplies/Equipment				
Building	1,455.52	1,911.70	-456.18	76.14 %
Office	3,330.29	2,715.10	615.19	122.66 %
Total Supplies/Equipment	4,785.81	4,626.80	159.01	103.44 %
Travel & Training				
Staff Development	60.00	1,050.00	-990.00	5.71 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Travel		250.00	-250.00	
Total Travel & Training	60.00	1,300.00	-1,240.00	4.62 %
Utilities				
Gas and Electric	5,503.90	13,181.05	-7,677.15	41.76 %
Internet Access	730.01	1,264.91	-534.90	57.71 %
Security system		723.45	-723.45	
Telephone	3,098.05	7,827.08	-4,729.03	39.58 %
Water/Trash	1,124.78	2,269.52	-1,144.74	49.56 %
Total Utilities	10,456.74	25,266.01	-14,809.27	41.39 %
Total Supporting Services	157,086.57	260,628.16	-103,541.59	60.27 %
Total Expenses	\$533,056.99	\$1,092,658.91	\$ -559,601.92	48.79 %
NET OPERATING INCOME	\$ -222,454.04	\$ -42,658.91	\$ -179,795.13	521.47 %
Other Income				
Endowment Campaign	1,000.00		1,000.00	
Investment Income	34,827.59		34,827.59	
Beneficial interest	42,122.52		42,122.52	
Total Investment Income	76,950.11		76,950.11	
Total Other Income	\$77,950.11	\$0.00	\$77,950.11	0.00%
Other Expenses				
Non-Recurring Expenses	44,195.81		44,195.81	
Total Other Expenses	\$44,195.81	\$0.00	\$44,195.81	0.00%
NET OTHER INCOME	\$33,754.30	\$0.00	\$33,754.30	0.00%
NET INCOME	\$ -188,699.74	\$ -42,658.91	\$ -146,040.83	442.35 %

Van Go Inc
Budget vs. Projections: FY_2024 - FY24 P&L
January - June, 2024

	Totals					
	January - June 2024	Projected July - December 2024	Projected 2024 Totals	Budget	over Budget	% of Budget
Income						
Building Event Revenue	725.00	5,000.00	5,725.00	15,000.00	(9,275.00)	38.17%
Commissioned Sales	5,775.00	5,000.00	10,775.00	12,000.00	(1,225.00)	89.79%
Benchmark	8,437.00	21,563.00	30,000.00	30,000.00	-	100.00%
Total Commissioned Sales	\$ 14,212.00	\$ 26,563.00	\$ 40,775.00	\$ 42,000.00	\$ (1,225.00)	97.08%
Contributions Income	46,832.13	163,836.00	210,668.13	225,000.00	(14,331.87)	93.63%
Corporate Sponsors	15,000.00	11,500.00	26,500.00		26,500.00	
Foundations	54,499.91	120,000.00	174,499.91	175,000.00	(500.09)	99.71%
Douglas Co Comm Foundation		3,000.00	3,000.00	3,000.00	-	100.00%
Total Foundations	\$ 54,499.91	\$ 123,000.00	\$ 177,499.91	\$ 178,000.00	\$ (500.09)	99.72%
Total Contributions Income	\$ 116,332.04	\$ 298,336.00	\$ 414,668.04	\$ 403,000.00	\$ 11,668.04	102.90%
Endowment Earnings	0.00	50,000.00	50,000.00	50,000.00	-	100.00%
Fundraiser						
Annual Event	0.00	145,000.00	145,000.00	145,000.00	-	100.00%
Spring Event	0.00	0.00	0.00	25,000.00	(25,000.00)	0.00%
Total Fundraiser	\$ -	\$ 145,000.00	\$ 145,000.00	\$ 170,000.00	\$ (25,000.00)	85.29%
Gallery Sales	1,216.80	1,500.00	2,716.80	5,000.00	(2,283.20)	54.34%
Adornment	0.00	25,000.00	25,000.00	30,000.00	(5,000.00)	83.33%
Total Gallery Sales	\$ 1,216.80	\$ 26,500.00	\$ 27,716.80	\$ 35,000.00	\$ (7,283.20)	79.19%
Grants	0.00	20,000.00	20,000.00	10,000.00	10,000.00	200.00%
Douglas County	10,000.00	10,000.00	20,000.00	20,000.00	-	100.00%
Heartland Works (WIA)	157,443.42	162,273.00	319,716.42	300,000.00	19,716.42	106.57%
Total Grants	\$ 167,443.42	\$ 192,273.00	\$ 359,716.42	\$ 330,000.00	\$ 29,716.42	109.00%
Interest Income	10,673.69	7,500.00	18,173.69	5,000.00	13,173.69	363.47%
Total Income	\$ 310,602.95	\$ 751,172.00	\$ 1,061,774.95	\$ 1,050,000.00	\$ 11,774.95	101.12%
Gross Profit	\$ 310,602.95	\$ 751,172.00	\$ 1,061,774.95	\$ 1,050,000.00	\$ 11,774.95	101.12%
Expenses						
Development					0.00	
Advertising and Marketing	289.34	1,000.00	1,289.34	1,722.29	(432.95)	74.86%
Contracted Employees						
Grant Writer	14,231.46	14,231.46	28,462.92	28,462.92	-	100.00%
Marketing and Events	0.00	5,000.00	5,000.00	7,670.40	(2,670.40)	65.19%
Total Contracted Employees	\$ 14,231.46	\$ 19,231.46	\$ 33,462.92	\$ 36,133.32	\$ (2,670.40)	92.61%
Donation Processing Fees	722.02	5,500.00	6,222.02	7,955.00	(1,732.98)	78.22%
Dues, Licenses and Subscriptions	2,719.85	2,500.00	5,219.85	5,600.00	(380.15)	93.21%
Equipment Rental	0.00	12,500.00	12,500.00	12,539.49	(39.49)	99.69%
Food and Beverage						
Development	409.00	750.00	1,159.00	1,241.13	(82.13)	93.38%
Events		25,000.00	25,000.00	25,796.81	(796.81)	96.91%
Total Food and Beverage	\$ 409.00	\$ 25,750.00	\$ 26,159.00	\$ 27,037.94	\$ (878.94)	96.75%
Fringe Benefits						
FICA Expenses	1,713.39	3,312.23	5,025.62	5,302.90	(277.28)	94.77%
Health/Dental Insurance	2,526.02	2,930.04	5,456.06	0.00	5,456.06	
Retirement Plan Expense	410.28	1,298.91	1,709.19	2,079.57	(370.38)	82.19%
SUTA Expenses			0.00	53.23	(53.23)	0.00%
Total Fringe Benefits	\$ 4,649.69	\$ 7,541.18	\$ 12,190.87	\$ 7,435.70	\$ 4,755.17	163.95%
Payroll Expenses						
Salary	35,332.45	43,297.06	78,629.51	69,318.89	9,310.62	113.43%
Total Payroll Expenses	\$ 35,332.45	\$ 43,297.06	\$ 78,629.51	\$ 69,318.89	\$ 9,310.62	113.43%
Postage and Delivery	24.75	1,200.00	1,224.75	2,885.65	(1,660.90)	42.44%

Printing and Reproduction	1,265.27	3,000.00	4,265.27	3,763.05	502.22	113.35%
Professional Fees						
Events		6,000.00	6,000.00	7,896.00	(1,896.00)	75.99%
Photography		1,200.00	1,200.00	1,500.00	(300.00)	80.00%
Total Professional Fees	\$ -	\$ 7,200.00	\$ 7,200.00	\$ 9,396.00	\$ (2,196.00)	76.63%
Supplies/Equipment						
Agency Development	93.93	2,000.00	2,093.93	3,550.95	(1,457.02)	58.97%
Total Supplies/Equipment	\$ 93.93	\$ 2,000.00	\$ 2,093.93	\$ 3,550.95	\$ (1,457.02)	58.97%
Supplies/Equipment - Product						
Merchandise	106.63	3,000.00	3,106.63	4,498.78	(1,392.15)	69.05%
Total Supplies/Equipment - Product	\$ 106.63	\$ 3,000.00	\$ 3,106.63	\$ 4,498.78	\$ (1,392.15)	69.05%
Travel & Training						
Staff Development	180.00	250.00	430.00	700.00	(270.00)	61.43%
Travel	35.31	100.00	135.31	250.00	(114.69)	54.12%
Total Travel & Training	\$ 215.31	\$ 350.00	\$ 565.31	\$ 950.00	\$ (384.69)	59.51%
Total Development	\$ 60,059.70	\$ 134,069.70	\$ 194,129.40	\$ 192,787.06	\$ 1,342.34	100.70%
Program Services						
Advertising and Marketing	0.00	300.00	300.00	400.00	(100.00)	75.00%
Awards/Gifts	1,072.22	2,000.00	3,072.22	2,899.40	172.82	105.96%
Contracted Employees						
Contract Artists/JAMS	990.00	2,970.00	3,960.00	0.00	3,960.00	
Contract Teaching Artists	4,896.25	4,000.00	8,896.25	9,836.00	(939.75)	90.45%
Healthy Chef	2,210.00	3,000.00	5,210.00	5,600.00	(390.00)	93.04%
Total Contracted Employees	\$ 8,096.25	\$ 9,970.00	\$ 18,066.25	\$ 15,436.00	\$ 2,630.25	117.04%
Dues, Licenses and Subscriptions	924.00	2,000.00	2,924.00	4,224.00	(1,300.00)	69.22%
Equipment Purchases	-49.00	1,000.00	951.00	1,500.00	(549.00)	63.40%
Equipment Rental	0.00	1,000.00	1,000.00	1,000.00	-	100.00%
Food and Beverage						
Program Based Events	345.72	600.00	945.72	1,250.00	(304.28)	75.66%
Snacks	1,898.78	2,000.00	3,898.78	4,548.00	(649.22)	85.73%
Summer Lunch	2,291.28	1,800.00	4,091.28	3,840.00	251.28	106.54%
Total Food and Beverage	\$ 4,535.78	\$ 4,400.00	\$ 8,935.78	\$ 9,638.00	\$ (702.22)	92.71%
Fringe Benefits						
FICA Expenses	16,707.98	15,980.24	32,688.22	35,696.70	(3,008.48)	91.57%
Health/Dental Insurance	16,196.04	17,580.24	33,776.28	20,551.55	13,224.73	164.35%
Retirement Plan Expense	4,745.24	3,962.85	8,708.09	9,064.91	(356.82)	96.06%
SUTA Expenses	330.00	417.78	747.78	406.45	341.33	183.98%
Total Fringe Benefits	\$ 37,979.26	\$ 37,941.12	\$ 75,920.38	\$ 65,719.61	\$ 10,200.77	115.52%
Insurance						
Automobile	4,682.24	4,682.24	9,364.48	7,167.38	2,197.10	130.65%
Total Insurance	\$ 4,682.24	\$ 4,682.24	\$ 9,364.48	\$ 7,167.38	\$ 2,197.10	130.65%
Miscellaneous						
Background checks	20.50	100.00	120.50	200.00	(79.50)	60.25%
Total Miscellaneous	\$ 20.50	\$ 100.00	\$ 120.50	\$ 200.00	\$ (79.50)	60.25%
Participant Assistance						
Futures Fund	1,056.38	3,500.00	4,556.38	7,000.00	(2,443.62)	65.09%
	106.90	0.00	106.90		106.90	
Total Participant Assistance	\$ 1,163.28	\$ 3,500.00	\$ 4,663.28	\$ 7,000.00	\$ (2,336.72)	66.62%
Payroll Expenses						
Arts Train Wages	49,625.16	42,360.00	91,985.16	94,680.00	(2,694.84)	97.15%
Jams Wages	27,247.83	34,437.00	61,684.83	69,780.00	(8,095.17)	88.40%
Salary	151,271.67	132,095.04	283,366.71	302,163.55	(18,796.84)	93.78%
Total Payroll Expenses	\$ 228,144.66	\$ 208,892.04	\$ 437,036.70	\$ 466,623.55	\$ (29,586.85)	93.66%
Professional Fees						
Payroll	4,272.32	4,272.32	8,544.64	9,343.35	(798.71)	91.45%
Total Professional Fees	\$ 4,272.32	\$ 4,272.32	\$ 8,544.64	\$ 9,343.35	\$ (798.71)	91.45%
Repairs and Maintenance						
Vehicle	1,321.80	1,500.00	2,821.80	3,500.00	(678.20)	80.62%
Total Repairs and Maintenance	\$ 1,321.80	\$ 1,500.00	\$ 2,821.80	\$ 3,500.00	\$ (678.20)	80.62%

Supplies/Equipment						
Program Supplies	206.43	2,500.00	2,706.43	3,500.00	(793.57)	77.33%
Total Supplies/Equipment	\$ 206.43	\$ 2,500.00	\$ 2,706.43	\$ 3,500.00	\$ (793.57)	77.33%
Supplies/Equipment - Product						
Art	17,879.62	13,000.00	30,879.62	32,711.98	(1,832.36)	94.40%
Woodshop	4,085.65	2,000.00	6,085.65	5,480.42	605.23	111.04%
Total Supplies/Equipment - Product	\$ 21,965.27	\$ 15,000.00	\$ 36,965.27	\$ 38,192.40	\$ (1,227.13)	96.79%
Travel & Training						
Staff Development	1,284.27	500.00	1,784.27	1,400.00	384.27	127.45%
Travel	291.44	500.00	791.44	1,500.00	(708.56)	52.76%
Total Travel & Training	\$ 1,575.71	\$ 1,000.00	\$ 2,575.71	\$ 2,900.00	\$ (324.29)	88.82%
Total Program Services	\$ 315,910.72	\$ 300,057.72	\$ 615,968.44	\$ 639,243.69	\$ (23,275.25)	96.36%
Supporting Services						
Bank Service Fees (CNB/Insurance)	476.21	476.21	952.42	200.00	752.42	476.21%
Contracted Employees						
Accountant	13,999.50	14,045.40	28,044.90	28,090.80	(45.90)	99.84%
Total Contracted Employees	\$ 13,999.50	\$ 14,045.40	\$ 28,044.90	\$ 28,090.80	\$ (45.90)	99.84%
Dues, Licenses and Subscriptions	3,204.26	900.00	4,104.26	3,478.76	625.50	117.98%
Equipment Purchases	0.00	1,500.00	1,500.00	1,500.00	-	100.00%
Equipment Rental	952.20	1,200.00	2,152.20	2,527.14	(374.94)	85.16%
Food and Beverage						
Board of Directors	0.00	500.00	500.00	550.57	(50.57)	90.81%
Staff	808.48	3,000.00	3,808.48	3,432.85	375.63	110.94%
Total Food and Beverage	\$ 808.48	\$ 3,500.00	\$ 4,308.48	\$ 3,983.42	\$ 325.06	108.16%
Fringe Benefits						
FICA Expenses	3,754.78	5,532.10	9,286.88	9,179.67	107.21	101.17%
Health/Dental Insurance	4,249.39	5,860.08	10,109.47	19,157.46	(9,047.99)	52.77%
Retirement Plan Expense	1,357.12	2,169.45	3,526.57	3,599.87	(73.30)	97.96%
SUTA Expenses	-4.98	144.63	139.65	62.32	77.33	224.09%
Total Fringe Benefits	\$ 9,356.31	\$ 13,706.26	\$ 23,062.57	\$ 31,999.32	\$ (8,936.75)	72.07%
Insurance						
Building	5,854.00	0.00	5,854.00	5,854.00	-	100.00%
D & O	0.00	1,900.00	1,900.00	1,928.85	(28.85)	98.50%
Liability	3,572.58	3,572.58	7,145.16	7,917.81	(772.65)	90.24%
Workers Compensation	942.05	942.05	1,884.10	2,200.00	(315.90)	85.64%
Total Insurance	\$ 10,368.63	\$ 6,414.63	\$ 16,783.26	\$ 17,900.66	\$ (1,117.40)	93.76%
Payroll Expenses						
Salary	96,781.94	72,315.00	169,096.94	119,995.73	49,101.21	140.92%
Total Payroll Expenses	\$ 96,781.94	\$ 72,315.00	\$ 169,096.94	\$ 119,995.73	\$ 49,101.21	140.92%
Postage and Delivery	191.94	500.00	691.94	726.03	(34.09)	95.30%
Printing and Reproduction	427.61	1,200.00	1,627.61	1,351.50	276.11	120.43%
Professional Fees						
Accounting	0.00	0.00	0.00	1,916.25	(1,916.25)	0.00%
Cleaning	2,021.00	1,980.00	4,001.00	4,200.00	(199.00)	95.26%
Consulting	522.98	0.00	522.98	6,000.00	(5,477.02)	8.72%
Payroll	888.32	888.32	1,776.64	3,065.74	(1,289.10)	57.95%
Total Professional Fees	\$ 3,432.30	\$ 2,868.32	\$ 6,300.62	\$ 15,181.99	\$ (8,881.37)	41.50%
Repairs and Maintenance						
Building	1,535.97	250.00	1,785.97	2,000.00	(214.03)	89.30%
Equipment	43.67	100.00	143.67	500.00	(356.33)	28.73%
Total Repairs and Maintenance	\$ 1,579.64	\$ 350.00	\$ 1,929.64	\$ 2,500.00	\$ (570.36)	77.19%
Staff Awards/Gifts	205.00	205.00	205.00	0.00	205.00	
Supplies/Equipment						
Building	1,455.52	500.00	1,955.52	1,911.70	43.82	102.29%
Office	3,330.29	1,300.00	4,630.29	2,715.10	1,915.19	170.54%
Total Supplies/Equipment	\$ 4,785.81	\$ 1,800.00	\$ 6,585.81	\$ 4,626.80	\$ 1,959.01	142.34%
Travel & Training						
Staff Development	60.00	500.00	560.00	1,050.00	(490.00)	53.33%

Travel	0.00	100.00	100.00	250.00	(150.00)	40.00%
Total Travel & Training	\$ 60.00	\$ 600.00	\$ 660.00	\$ 1,300.00	\$ (640.00)	50.77%
Utilities						
Gas and Electric	5,503.90	5,250.00	10,753.90	13,181.05	(2,427.15)	81.59%
Internet Access	730.01	730.01	1,460.02	1,264.91	195.11	115.42%
Security system	0.00	723.45	723.45	723.45	-	100.00%
Telephone	3,098.05	3,700.00	6,798.05	7,827.08	(1,029.03)	86.85%
Water/Trash	1,124.78	1,181.02	2,305.80	2,269.52	36.28	101.60%
Total Utilities	\$ 10,456.74	\$ 11,584.48	\$ 22,041.22	\$ 25,266.01	\$ (3,224.79)	87.24%
Total Supporting Services	\$ 157,086.57	\$ 133,165.30	\$ 290,046.87	\$ 260,628.16	\$ 29,418.71	111.29%
Total Expenses	\$ 533,056.99	\$ 567,292.71	\$ 1,100,144.70	\$ 1,092,658.91	\$ 7,485.79	100.69%
Net Operating Income	\$ (222,454.04)	\$ 183,879.29	\$ (38,369.75)	\$ (42,658.91)	\$ 4,289.16	89.95%

Monday, Jul 15, 2024 08:37:07 AM GMT-7 - Accrual Basis