



Board Meeting Agenda
July 17, 2024, 4:00-6:00 pm
Van Go, Inc.

- 1) Call to Order (Katie)
- 2) Consent Agenda (Katie)
 - a) Approval of the Agenda
 - b) Approval of the Minutes
- 3) Organization Updates
 - a) Financial Report (Chris)
 - b) Executive Director (Lori)
 - i) Org Chart
 - ii) Go Van Go: Lunch with Michel, Ro and Stevie
 - c) Program Report (Emma, Alexis and Lori)
 - i) JAMS
 - (1) Summer JAMS Update
 - (2) Benchmark
 - ii) TAT
 - (1) CASA Unveiling (see pictures on next page)
 - (2) Internship Report
 - (3) Fall TAT Recruitment (Douglas and Jefferson County)
 - iii) Operations
 - (1) ADA Lift
 - (2) Roof Estimate
 - iv) Development Report (Paige, Sarah and Lori)
 - (1) Grants
 - (2) Dinner on the Curve
 - 4) Old Business
 - 5) New Business
 - a) Board Recruitment Committee
 - 6) Adjourn



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Van Go Full Board Meeting
Wednesday, May 15, 2024

Present: Katie Winter, Kevin Kelley, Jennifer Roth, Jennifer Carttar, Justin Cordova, Kaylin Dillon, Michel Loomis, Charlie Sedlock, Rachel Rademacher, Ellen Chindamo, Curtis Marsh, Steve Kelly

Also Present: Sarah Humbert, Paige Robinson, Lori McSorley, Emma Givens, Alexis Whipple, Chris Kohart

Call to Order

Board president Katie Winter called the meeting to order at 4:05 PM. This is the first time in several months where Katie gets to share the floor with the people who are doing the work! She's happy to be here with Lori. We'll have a slightly different format going forward—Kristen and Eliza used to give lots of updates, but we'd love for the staff to give more of those. Feel free to be conversational, ask questions, etc. We've tried to stay in touch with all that's going on. Things are going really well and we are very lucky to have Lori here.

Consent Agenda

We'll move the Financial report up in the agenda. Curtis Marsh moved to approve the consent agenda, Charlie Sedlock seconded. All approved.

Financial Report

Chris Kohart reported that as of April 30, we had just over \$243k on cash which includes our checking, savings, and CD at Central National. We were at \$354k last year. We're also 1 voucher cycle off with WIOA from where we were last year. Cash is still in a great spot. Our income/expense summary shows that income is \$223k, expenses are \$347k with a loss of \$123k YTD. This is not unusual since we collect so much in the 4th quarter. Our current ratio is 71 – last year at this time it was 36. The difference is the timing of payables. Our credit card balance was a little higher last year. Our number of days of cash on hand is 81 – last year it was 129 – our target is 30. Net operating income is -\$123k where last year was a loss of \$75k. We're still pacing just fine. The only major thing to point out is on the balance sheet- the other assets show that compared to last year "Other Assets – Beneficial interest DCCF funds" is back over \$1M, but this change is just due to the market.

From a profit/loss perspective, our total income shows we are at \$223k, where last year we were at \$224k. Individual contributions have caught up-- \$33k vs \$35k last year. Last year we were at about 24% of our overall revenue budget, this year we are at 21%. Total expenses are up from \$299k to \$347k. This might be the closest quarter we've had in a while of having a full staff. We're pacing well—33% of the year is done and we haven't spent 33% of our budget yet—only 31%.

Katie noted that, since Chris talks about how most of our income comes in the 4th quarter, that's something we could talk about down the line—is there a way to spread that out, do a fundraiser earlier in the year, etc. Chris said it's not uncommon for nonprofits to get their gifts at year-end due to end of year appeals.

Charlie asked if we could show the budget vs forecast in the financials. Chris said we don't anticipate veering off the budget. Lori suggested waiting until we know what our WIOA funding is going to be. Chris has no problem doing it—previous administration didn't see much point.

Kaylin Dillon made a motion to approve the financials, and Steve Kelly seconded the motion. All approved.

Reports – Executive Director

Lori shared a Go Van Go! Some of you came to our mural unveiling on May 9. It was wonderful to see how much support the youth had from their friends and families. It was also impressive to see someone who was very shy give a speech. Ru has made a speech before and was very nervous. They knocked it out of the park this time. Lori read Ru's speech from the unveiling.

Programs Report

Lori invited Emma Givens to give a programs update.

We had our Spring JAMS mural unveiling on May 9. Those photos will be on our Flickr album. The mural will be unveiled in its final form on May 25 at the Art Tougeau parade—come see it and the Van Go van!

Lori stated we also did our hiring for Summer JAMS. Lori got to sit in on the interview process as well as the deliberations. The questions they ask the youth and the way they field the answers was really extraordinary. They were able to remain professional and give guidance—even during the interview process it was a teaching opportunity. Deliberations showed we have to make some very tough decisions. There are a lot of talented youth with a lot of needs. The dedication to take the time making decisions was something to see. It warmed Lori's heart to see that the staff's hearts were in the process.

Emma said we offered 20 positions and all were accepted. We had 40 total applications. What made it even harder was that half of those were returning applicants. They enjoy being here. 40 is pretty standard. Referrals for JAMS are going well. We're also seeing lots of referral sources talking about our PEPP program. Kevin Kelly asked about the other 20 (who applied but were not hired)—what happens to them? We always encourage them to apply again in the future. Depending on their age we emphasize PEPP or TAT as opportunities. Kevin said maybe it's something where we could partner with Peaslee. Lori said it's something she and Emma have discussed a lot—is there a way to fill in some of the gaps? Sometimes there's applicants that would be too great of a load on our social workers. In one instance Emma and Lori were able to discuss with the parents some other opportunities that could better fit their child's needs. It is a chance for education as well.

Kevin encouraged sending people his way (to Peaslee) if people are reaching out looking for summer opportunities. Curtis asked if that's info we could send to the 20 that weren't hired. Emma said we already mailed letters to the applicants, but that could be something we formalize for the future as offering additional resources.

Summer lunch is an opportunity to share a meal with our JAMS youth. We allow guests to join us on Tuesdays and Thursdays. Tuesdays will be cooked by Raven and Thursday by Bates Co. Aly Evans is a chef who will be cooking on Mondays, and we'll have a mix of chefs on Wednesday.

Lori shared that with The Arts Train we'll be unveiling a new mural at CASA on June 6. Please come! We'll send an e-blast.

The Arts Train will wrap their spring semester on Friday. We'll start recruitment in earnest in June. We have spots for 12, and only 2 of the current youth are carrying over. We're still accepting applications now if anyone wants to apply. Please send people our way. Tapping into the 18-24 year old demographic is a challenge. Kevin asked if we partner with the workforce center—we do some mutual referrals. It's universally a hard age group. Katie said the hope is that with Paige being our Community Engagement person she can help bridge those gaps some.

Alexis Whipped shared that we have 10 arts train currently, 8 moving into summer internships. 5 of those are off-site partners including the Spencer Museum, Just Food, 1900 Barker, Baker Wetlands, and Pioneer Ridge. We try to match with interests or potential careers. 3 of the Arts Train will be on-site working as an art assistant, a woodshop assistant, and a summer lunch assistant. One of our Arts Train is currently training to be a nail tech as well.

Steve asked what a normal cohort size is? 8-10 is typical. 12 is the sweet spot. Less than 10 is hard if someone's absent. So we'll be hiring 8-9 for the fall.

Chris emphasized that for those summer placements, Van Go is paying the wages. Lori said the public at large doesn't understand that—as she introduces people to Van Go, they're all surprised by that. It's a big opportunity for us to educate the public. Kevin asked if they can be in the GED program? Alexis said it can be tricky with OSY (Out of School Youth). Emma said usually WIOA wants to see people without a diploma able to get a GED within a year, which sometimes helps weed out people who are not interested. There could be an opportunity to come in during the GED classes at Peaslee to do a pitch.

Operations Report

Lori shared some FYI's. We have the Kriz grant coming up. We've discussed different things we could use the grant for. One of them is the roof. We got one bid and are getting a couple of additional bids. Kriz really likes to grant for building maintenance.

This year's Kriz grant allowed us to purchase some new furniture, including wheeled chairs for the gallery and some new tables. The old wheeled chairs are returning to their true home in the board room. It also allowed us to get a new ADA lift—our current one is 15 years old and is no longer manufactured or serviceable. The new lift is due to be installed next week.

Lori mentioned our vans are not ADA accessible and that's something we might need to look at in case we had a youth who needed that.

Development Report

Paige Robinson mentioned the upcoming Avant Garde parties to meet Lori. These will be hosted by very loyal board members and supporters – Heebs, Praegers, Loomis/Carttar. The Board will be invited to all – please attend at least one. The Heebs have generously offered to supply all the drinks and food for their party. We want to open the opportunity for the board to help provide for the other parties. Kevin mentioned O'Malley beverage. Jen Carttar suggested reaching out to the Merc. The Heebs party will be on June 11. The Loomis/Carttar party will be on the 18th. We'll be sending out invitations (email) this week. Kaylin Dillon mentioned that she's got catering equipment (chaffing dishes, pans, sternos). The date for the Praeger's party is still TBD but probably later in June. Eliza and Paige went through the entire Avant Garde list and tried to strategically choose who should go to which party.

Dinner on the Curve is going to be coming back this year. It will look a little different. We hope to scale it back and do a cocktail hour outside and dinner inside. That'll save us a lot of money on tent rental. We're also looking at doing it on a Friday. We're hoping for October 5 or 11. We'll keep you posted once we nail down the date. We'll come to the board to help with ticket sales. We're also thinking of adding a silent auction, which will be a good opportunity for board engagement. Lori said the silent auction might include more unique experiences.

Lori spoke about the WIOA grant. We asked for \$350k. What we found out is that there were 5 applicants. 2 were not funded, and 1 didn't do all they needed to do. That means it's us and one other entity. The other entity is an online service without a lot of crossover. Next week we'll meet with the Heartland Works team. The way we wrote it was not how it was granted. We were granted \$488k. They might want us to do things that are outside of our current offerings. Our program staff is at capacity. HW wants us to move into Jefferson County. We don't know what that looks like. We are excited to know that we're funded, for more than we asked for! We hope in the next 2 weeks that between Lori and Heartland we can negotiate something that meets their expectations without overstressing our capacity.

Katie said we wrote our RFP very clearly because Heartland Works serves 17 counties, and Van Go only serves one. We were careful in our wording about trying to expand into Jefferson County. Lori said we have to balance being moldable and adaptable with being

true to our mission and values. Katie said this ties into our need to serve that 18-24 year old group.

Chris said one of the biggest hurdles we've always had is transportation. How do we get Jeff County kids to us? WIOA has never before stepped up and said they'd help fund the expansion to get kids to us. Kevin said we could see where WIOA keeps giving us more money if other agencies they work with aren't spending their funds. We also have to keep in mind sustainability. Chris said this is exciting to have as an opportunity. Charlie said he has resources for Perry/Lecompton. Lori said after talking to HW we'll have 2 weeks to discuss how to proceed.

Old Business

Katie said she and Lori have been meeting every week. Katie's helping out with development things as well.

New Business

No new business.

Adjourn

Michel Loomis moved to adjourn the meeting. Curtis seconded.

▪ **Cash**

	\$144,670	Operations (CNB checking, Sweep MM, CD & Paypal)
	\$745	Petty Cash
	\$145,415	Total Cash

▪ **Total Assets \$3,107,645**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 06/30/2024

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$310,603	\$1,050,000	-\$739,397
Total Expenses	\$533,057	\$1,092,659	\$559,602
Net Operating Income	-\$222,454	-\$42,659	-\$179,795

▪ **Financial Developments**

- Van Go’s current ratio for 2024 is 9.16. At this time last year Van Go’s current ratio was 14.42. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2024 is 58.97. At this time last year Van Go’s number of days of cash on hand was 108.57. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY24 (\$222,454) is a (346.54%) change from net operating income for FY23 (\$49,817)

Van Go Inc

Balance Sheet

As of June 30, 2024

	TOTAL	
	AS OF JUN 30, 2024	AS OF JUN 30, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	13,132.16	23,111.54
Central National Sweep MM	29,305.32	146,369.82
CNB Wealth Management	8,916.06	2,597.18
CNB CDs	125,000.00	125,000.00
Total CNB Wealth Management	133,916.06	127,597.18
PayPal	179.14	38.83
Petty Cash	744.56	650.41
Total Bank Accounts	\$177,277.24	\$297,767.78
Accounts Receivable		
Accounts Receivable	0.00	0.00
Grants Receivable	19,311.74	57,709.26
Total Accounts Receivable	19,311.74	57,709.26
Total Accounts Receivable	\$19,311.74	\$57,709.26
Other Current Assets		
Undeposited Funds	10,575.00	14,203.00
Total Other Current Assets	\$10,575.00	\$14,203.00
Total Current Assets	\$207,163.98	\$369,680.04
Fixed Assets		
Building		
Accumulated Depreciation	-773,609.78	-773,609.78
Cost	1,642,865.56	1,642,865.56
Total Building	869,255.78	869,255.78
Equipment/Furnishings		
Accumulated Depreciation	-190,004.91	-190,004.91
Cost	315,398.05	315,398.05
Total Equipment/Furnishings	125,393.14	125,393.14
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$1,039,925.92	\$1,039,925.92
Other Assets		
Beneficial interest held - DCCF	1,018,614.90	917,425.69
LeCompete Funds held at DCCF	555,045.20	503,977.99
Operating Funds held at DCCF	286,895.37	260,499.60
Total Other Assets	\$1,860,555.47	\$1,681,903.28
TOTAL ASSETS	\$3,107,645.37	\$3,091,509.24

Van Go Inc

Balance Sheet

As of June 30, 2024

	TOTAL	
	AS OF JUN 30, 2024	AS OF JUN 30, 2023 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	6,842.44	18,548.48
Total Accounts Payable	\$6,842.44	\$18,548.48
Credit Cards		
Charity Charge	11,812.49	4,112.65
Home Depot	-56.41	0.00
Total Credit Cards	\$11,756.08	\$4,112.65
Other Current Liabilities		
*Payroll Liabilities	1,584.63	2,862.65
FICA & Federal Withholding Tax	105.27	103.95
Ks Withholding Tax	0.73	2.14
Retirement Plan Payable	2,320.17	0.00
Total *Payroll Liabilities	4,010.80	2,968.74
Sales Tax Payable	11,616.76	9,279.19
Total Other Current Liabilities	\$15,627.56	\$12,247.93
Total Current Liabilities	\$34,226.08	\$34,909.06
Total Liabilities	\$34,226.08	\$34,909.06
Equity		
Retained Earnings	3,262,119.03	3,039,544.21
Net Income	-188,699.74	17,055.97
Total Equity	\$3,073,419.29	\$3,056,600.18
TOTAL LIABILITIES AND EQUITY	\$3,107,645.37	\$3,091,509.24

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Income		
Building Event Revenue	725.00	1,300.00
Commissioned Sales	5,775.00	15,050.00
Benchmark	8,437.00	11,841.00
Total Commissioned Sales	14,212.00	26,891.00
Contributions Income	46,832.13	85,112.26
Corporate Sponsors	15,000.00	8,510.00
Foundations	54,499.91	8,500.00
Douglas Co Comm Foundation		10,900.00
Total Foundations	54,499.91	19,400.00
Total Contributions Income	116,332.04	113,022.26
Fundraiser		
Annual Event		26,415.00
Spring Event		25,122.91
Total Fundraiser		51,537.91
Gallery Sales	1,216.80	2,607.50
Adornment		1,000.00
Total Gallery Sales	1,216.80	3,607.50
Grants		
City of Lawrence		24,700.00
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	157,443.42	165,774.69
Total Grants	167,443.42	200,474.69
Interest Income	10,673.69	5,915.77
Total Income	\$310,602.95	\$402,749.13
GROSS PROFIT	\$310,602.95	\$402,749.13
Expenses		
Development		
Advertising and Marketing	289.34	416.99
Contracted Employees		
Grant Writer	14,231.46	14,231.46
Total Contracted Employees	14,231.46	14,231.46
Donation Processing Fees	722.02	1,810.73
Dues, Licenses and Subscriptions	2,719.85	2,907.23
Food and Beverage		
Development	409.00	405.37
Events		506.36
Total Food and Beverage	409.00	911.73

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Fringe Benefits		
FICA Expenses	1,713.39	1,046.60
Health/Dental Insurance	2,526.02	
Retirement Plan Expense	410.28	474.65
Total Fringe Benefits	4,649.69	1,521.25
Payroll Expenses		
Salary	35,332.45	13,680.60
Total Payroll Expenses	35,332.45	13,680.60
Postage and Delivery	24.75	312.76
Printing and Reproduction	1,265.27	946.88
Professional Fees		
Events		1,820.00
Total Professional Fees		1,820.00
Supplies/Equipment		
Agency Development	93.93	2,291.00
Total Supplies/Equipment	93.93	2,291.00
Supplies/Equipment - Product		
Merchandise	106.63	2,653.26
Total Supplies/Equipment - Product	106.63	2,653.26
Travel & Training		
Staff Development	180.00	479.00
Travel	35.31	
Total Travel & Training	215.31	479.00
Total Development	60,059.70	43,982.89
Program Services		
Advertising and Marketing		225.00
Awards/Gifts	1,072.22	1,613.15
Contracted Employees		
Contract Artists/JAMS	990.00	990.00
Contract Teaching Artists	4,896.25	5,382.50
Healthy Chef	2,210.00	1,181.25
Total Contracted Employees	8,096.25	7,553.75
Dues, Licenses and Subscriptions	924.00	2,215.73
Equipment Purchases	-49.00	-170.05
Food and Beverage		
Program Based Events	345.72	534.00
Snacks	1,898.78	2,021.72
Summer Lunch	2,291.28	1,474.14
Total Food and Beverage	4,535.78	4,029.86

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Fringe Benefits		
FICA Expenses	16,707.98	14,907.61
Health/Dental Insurance	16,196.04	8,365.66
Retirement Plan Expense	4,745.24	3,805.50
SUTA Expenses	330.00	87.27
Total Fringe Benefits	37,979.26	27,166.04
Insurance		
Automobile	4,682.24	3,242.95
Total Insurance	4,682.24	3,242.95
Miscellaneous		
Background checks	20.50	
Total Miscellaneous	20.50	
Participant Assistance		
Futures Fund	1,056.38	2,341.95
	106.90	0.00
Total Participant Assistance	1,163.28	2,341.95
Payroll Expenses		
Arts Train Wages	49,625.16	46,589.41
Jams Wages	27,247.83	28,998.39
Salary	151,271.67	112,446.81
Total Payroll Expenses	228,144.66	188,034.61
Professional Fees		
Payroll	4,272.32	3,987.07
Total Professional Fees	4,272.32	3,987.07
Repairs and Maintenance		
Vehicle	1,321.80	1,732.71
Total Repairs and Maintenance	1,321.80	1,732.71
Supplies/Equipment		
Program Supplies	206.43	1,329.36
Total Supplies/Equipment	206.43	1,329.36
Supplies/Equipment - Product		
Art	17,879.62	19,452.02
Woodshop	4,085.65	3,569.16
Total Supplies/Equipment - Product	21,965.27	23,021.18
Travel & Training		
Staff Development	1,284.27	
Travel	291.44	226.36
Total Travel & Training	1,575.71	226.36
Total Program Services	315,910.72	266,549.67

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Supporting Services		
Bank Service Fees (CNB/Insurance)	476.21	358.42
Contracted Employees		
Accountant	13,999.50	13,770.00
Total Contracted Employees	13,999.50	13,770.00
Dues, Licenses and Subscriptions	3,204.26	2,433.49
Equipment Purchases		500.74
Equipment Rental	952.20	1,389.41
Food and Beverage		
Board of Directors		267.49
Staff	808.48	1,325.16
Total Food and Beverage	808.48	1,592.65
Fringe Benefits		
FICA Expenses	3,754.78	4,643.74
Health/Dental Insurance	4,249.39	8,160.35
Retirement Plan Expense	1,357.12	2,149.01
SUTA Expenses	-4.98	235.45
Total Fringe Benefits	9,356.31	15,188.55
Insurance		
Building	5,854.00	3,961.16
Liability	3,572.58	4,014.83
Workers Compensation	942.05	943.25
Total Insurance	10,368.63	8,919.24
Payroll Expenses		
Salary	96,781.94	74,627.62
Total Payroll Expenses	96,781.94	74,627.62
Postage and Delivery	191.94	193.67
Printing and Reproduction	427.61	204.66
Professional Fees		
Accounting		1,000.00
Cleaning	2,021.00	2,041.00
Consulting	522.98	485.51
Payroll	888.32	1,472.74
Total Professional Fees	3,432.30	4,999.25
Repairs and Maintenance		
Building	1,535.97	1,283.25
Equipment	43.67	43.67
Total Repairs and Maintenance	1,579.64	1,326.92
Staff Awards/Gifts	205.00	479.57

Van Go Inc

Profit and Loss

January - June, 2024

	TOTAL	
	JAN - JUN, 2024	JAN - JUN, 2023 (PY)
Supplies/Equipment		
Building	1,455.52	1,788.76
Office	3,330.29	991.52
Total Supplies/Equipment	4,785.81	2,780.28
Travel & Training		
Staff Development	60.00	335.00
Travel		32.25
Total Travel & Training	60.00	367.25
Utilities		
Gas and Electric	5,503.90	7,579.52
Internet Access	730.01	572.34
Telephone	3,098.05	3,724.14
Water/Trash	1,124.78	1,025.85
Total Utilities	10,456.74	12,901.85
Total Supporting Services	157,086.57	142,033.57
Total Expenses	\$533,056.99	\$452,566.13
NET OPERATING INCOME	\$ -222,454.04	\$ -49,817.00
Other Income		
Endowment Campaign	1,000.00	5,550.00
Investment Income	34,827.59	46,108.65
Beneficial interest	42,122.52	58,684.32
Total Investment Income	76,950.11	104,792.97
Total Other Income	\$77,950.11	\$110,342.97
Other Expenses		
Non-Recurring Expenses	44,195.81	43,470.00
Total Other Expenses	\$44,195.81	\$43,470.00
NET OTHER INCOME	\$33,754.30	\$66,872.97
NET INCOME	\$ -188,699.74	\$17,055.97

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Building Event Revenue	725.00	15,000.00	-14,275.00	4.83 %
Commissioned Sales	5,775.00	12,000.00	-6,225.00	48.13 %
Benchmark	8,437.00	30,000.00	-21,563.00	28.12 %
Total Commissioned Sales	14,212.00	42,000.00	-27,788.00	33.84 %
Contributions Income	46,832.13	225,000.00	-178,167.87	20.81 %
Corporate Sponsors	15,000.00		15,000.00	
Foundations	54,499.91	175,000.00	-120,500.09	31.14 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
Total Foundations	54,499.91	178,000.00	-123,500.09	30.62 %
Total Contributions Income	116,332.04	403,000.00	-286,667.96	28.87 %
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event		145,000.00	-145,000.00	
Spring Event		25,000.00	-25,000.00	
Total Fundraiser		170,000.00	-170,000.00	
Gallery Sales	1,216.80	5,000.00	-3,783.20	24.34 %
Adornment		30,000.00	-30,000.00	
Total Gallery Sales	1,216.80	35,000.00	-33,783.20	3.48 %
Grants		10,000.00	-10,000.00	
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	157,443.42	300,000.00	-142,556.58	52.48 %
Total Grants	167,443.42	330,000.00	-162,556.58	50.74 %
Interest Income	10,673.69	5,000.00	5,673.69	213.47 %
Total Income	\$310,602.95	\$1,050,000.00	\$ -739,397.05	29.58 %
GROSS PROFIT	\$310,602.95	\$1,050,000.00	\$ -739,397.05	29.58 %
Expenses				
Development				
Advertising and Marketing	289.34	1,722.29	-1,432.95	16.80 %
Contracted Employees				
Grant Writer	14,231.46	28,462.92	-14,231.46	50.00 %
Marketing and Events		7,670.40	-7,670.40	
Total Contracted Employees	14,231.46	36,133.32	-21,901.86	39.39 %
Donation Processing Fees	722.02	7,955.00	-7,232.98	9.08 %
Dues, Licenses and Subscriptions	2,719.85	5,600.00	-2,880.15	48.57 %
Equipment Rental		12,539.49	-12,539.49	
Food and Beverage				
Development	409.00	1,241.13	-832.13	32.95 %
Events		25,796.81	-25,796.81	
Total Food and Beverage	409.00	27,037.94	-26,628.94	1.51 %
Fringe Benefits				

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
FICA Expenses	1,713.39	5,302.90	-3,589.51	32.31 %
Health/Dental Insurance	2,526.02		2,526.02	
Retirement Plan Expense	410.28	2,079.57	-1,669.29	19.73 %
SUTA Expenses		53.23	-53.23	
Total Fringe Benefits	4,649.69	7,435.70	-2,786.01	62.53 %
Payroll Expenses				
Salary	35,332.45	69,318.89	-33,986.44	50.97 %
Total Payroll Expenses	35,332.45	69,318.89	-33,986.44	50.97 %
Postage and Delivery	24.75	2,885.65	-2,860.90	0.86 %
Printing and Reproduction	1,265.27	3,763.05	-2,497.78	33.62 %
Professional Fees				
Events		7,896.00	-7,896.00	
Photography		1,500.00	-1,500.00	
Total Professional Fees		9,396.00	-9,396.00	
Supplies/Equipment				
Agency Development	93.93	3,550.95	-3,457.02	2.65 %
Total Supplies/Equipment	93.93	3,550.95	-3,457.02	2.65 %
Supplies/Equipment - Product				
Merchandise	106.63	4,498.78	-4,392.15	2.37 %
Total Supplies/Equipment - Product	106.63	4,498.78	-4,392.15	2.37 %
Travel & Training				
Staff Development	180.00	700.00	-520.00	25.71 %
Travel	35.31	250.00	-214.69	14.12 %
Total Travel & Training	215.31	950.00	-734.69	22.66 %
Total Development	60,059.70	192,787.06	-132,727.36	31.15 %
Program Services				
Advertising and Marketing		400.00	-400.00	
Awards/Gifts	1,072.22	2,899.40	-1,827.18	36.98 %
Contracted Employees				
Contract Artists/JAMS	990.00	0.00	990.00	
Contract Teaching Artists	4,896.25	9,836.00	-4,939.75	49.78 %
Healthy Chef	2,210.00	5,600.00	-3,390.00	39.46 %
Total Contracted Employees	8,096.25	15,436.00	-7,339.75	52.45 %
Dues, Licenses and Subscriptions	924.00	4,224.00	-3,300.00	21.88 %
Equipment Purchases	-49.00	1,500.00	-1,549.00	-3.27 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	345.72	1,250.00	-904.28	27.66 %
Snacks	1,898.78	4,548.00	-2,649.22	41.75 %
Summer Lunch	2,291.28	3,840.00	-1,548.72	59.67 %
Total Food and Beverage	4,535.78	9,638.00	-5,102.22	47.06 %
Fringe Benefits				

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
FICA Expenses	16,707.98	35,696.70	-18,988.72	46.81 %
Health/Dental Insurance	16,196.04	20,551.55	-4,355.51	78.81 %
Retirement Plan Expense	4,745.24	9,064.91	-4,319.67	52.35 %
SUTA Expenses	330.00	406.45	-76.45	81.19 %
Total Fringe Benefits	37,979.26	65,719.61	-27,740.35	57.79 %
Insurance				
Automobile	4,682.24	7,167.38	-2,485.14	65.33 %
Total Insurance	4,682.24	7,167.38	-2,485.14	65.33 %
Miscellaneous				
Background checks	20.50	200.00	-179.50	10.25 %
Total Miscellaneous	20.50	200.00	-179.50	10.25 %
Participant Assistance	1,056.38	7,000.00	-5,943.62	15.09 %
Futures Fund	106.90		106.90	
Total Participant Assistance	1,163.28	7,000.00	-5,836.72	16.62 %
Payroll Expenses				
Arts Train Wages	49,625.16	94,680.00	-45,054.84	52.41 %
Jams Wages	27,247.83	69,780.00	-42,532.17	39.05 %
Salary	151,271.67	302,163.55	-150,891.88	50.06 %
Total Payroll Expenses	228,144.66	466,623.55	-238,478.89	48.89 %
Professional Fees				
Payroll	4,272.32	9,343.35	-5,071.03	45.73 %
Total Professional Fees	4,272.32	9,343.35	-5,071.03	45.73 %
Repairs and Maintenance				
Vehicle	1,321.80	3,500.00	-2,178.20	37.77 %
Total Repairs and Maintenance	1,321.80	3,500.00	-2,178.20	37.77 %
Supplies/Equipment				
Program Supplies	206.43	3,500.00	-3,293.57	5.90 %
Total Supplies/Equipment	206.43	3,500.00	-3,293.57	5.90 %
Supplies/Equipment - Product				
Art	17,879.62	32,711.98	-14,832.36	54.66 %
Woodshop	4,085.65	5,480.42	-1,394.77	74.55 %
Total Supplies/Equipment - Product	21,965.27	38,192.40	-16,227.13	57.51 %
Travel & Training				
Staff Development	1,284.27	1,400.00	-115.73	91.73 %
Travel	291.44	1,500.00	-1,208.56	19.43 %
Total Travel & Training	1,575.71	2,900.00	-1,324.29	54.33 %
Total Program Services	315,910.72	639,243.69	-323,332.97	49.42 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	476.21	200.00	276.21	238.11 %
Contracted Employees				
Accountant	13,999.50	28,090.80	-14,091.30	49.84 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Contracted Employees	13,999.50	28,090.80	-14,091.30	49.84 %
Dues, Licenses and Subscriptions	3,204.26	3,478.76	-274.50	92.11 %
Equipment Purchases		1,500.00	-1,500.00	
Equipment Rental	952.20	2,527.14	-1,574.94	37.68 %
Food and Beverage				
Board of Directors		550.57	-550.57	
Staff	808.48	3,432.85	-2,624.37	23.55 %
Total Food and Beverage	808.48	3,983.42	-3,174.94	20.30 %
Fringe Benefits				
FICA Expenses	3,754.78	9,179.67	-5,424.89	40.90 %
Health/Dental Insurance	4,249.39	19,157.46	-14,908.07	22.18 %
Retirement Plan Expense	1,357.12	3,599.87	-2,242.75	37.70 %
SUTA Expenses	-4.98	62.32	-67.30	-7.99 %
Total Fringe Benefits	9,356.31	31,999.32	-22,643.01	29.24 %
Insurance				
Building	5,854.00	5,854.00	0.00	100.00 %
D & O		1,928.85	-1,928.85	
Liability	3,572.58	7,917.81	-4,345.23	45.12 %
Workers Compensation	942.05	2,200.00	-1,257.95	42.82 %
Total Insurance	10,368.63	17,900.66	-7,532.03	57.92 %
Payroll Expenses				
Salary	96,781.94	119,995.73	-23,213.79	80.65 %
Total Payroll Expenses	96,781.94	119,995.73	-23,213.79	80.65 %
Postage and Delivery	191.94	726.03	-534.09	26.44 %
Printing and Reproduction	427.61	1,351.50	-923.89	31.64 %
Professional Fees				
Accounting		1,916.25	-1,916.25	
Cleaning	2,021.00	4,200.00	-2,179.00	48.12 %
Consulting	522.98	6,000.00	-5,477.02	8.72 %
Payroll	888.32	3,065.74	-2,177.42	28.98 %
Total Professional Fees	3,432.30	15,181.99	-11,749.69	22.61 %
Repairs and Maintenance				
Building	1,535.97	2,000.00	-464.03	76.80 %
Equipment	43.67	500.00	-456.33	8.73 %
Total Repairs and Maintenance	1,579.64	2,500.00	-920.36	63.19 %
Staff Awards/Gifts	205.00		205.00	
Supplies/Equipment				
Building	1,455.52	1,911.70	-456.18	76.14 %
Office	3,330.29	2,715.10	615.19	122.66 %
Total Supplies/Equipment	4,785.81	4,626.80	159.01	103.44 %
Travel & Training				
Staff Development	60.00	1,050.00	-990.00	5.71 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - June, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Travel		250.00	-250.00	
Total Travel & Training	60.00	1,300.00	-1,240.00	4.62 %
Utilities				
Gas and Electric	5,503.90	13,181.05	-7,677.15	41.76 %
Internet Access	730.01	1,264.91	-534.90	57.71 %
Security system		723.45	-723.45	
Telephone	3,098.05	7,827.08	-4,729.03	39.58 %
Water/Trash	1,124.78	2,269.52	-1,144.74	49.56 %
Total Utilities	10,456.74	25,266.01	-14,809.27	41.39 %
Total Supporting Services	157,086.57	260,628.16	-103,541.59	60.27 %
Total Expenses	\$533,056.99	\$1,092,658.91	\$ -559,601.92	48.79 %
NET OPERATING INCOME	\$ -222,454.04	\$ -42,658.91	\$ -179,795.13	521.47 %
Other Income				
Endowment Campaign	1,000.00		1,000.00	
Investment Income	34,827.59		34,827.59	
Beneficial interest	42,122.52		42,122.52	
Total Investment Income	76,950.11		76,950.11	
Total Other Income	\$77,950.11	\$0.00	\$77,950.11	0.00%
Other Expenses				
Non-Recurring Expenses	44,195.81		44,195.81	
Total Other Expenses	\$44,195.81	\$0.00	\$44,195.81	0.00%
NET OTHER INCOME	\$33,754.30	\$0.00	\$33,754.30	0.00%
NET INCOME	\$ -188,699.74	\$ -42,658.91	\$ -146,040.83	442.35 %

Van Go Inc
Budget vs. Projections: FY_2024 - FY24 P&L
January - June, 2024

	Totals					
	January - June 2024	Projected July - December 2024	Projected 2024 Totals	Budget	over Budget	% of Budget
Income						
Building Event Revenue	725.00	5,000.00	5,725.00	15,000.00	(9,275.00)	38.17%
Commissioned Sales	5,775.00	5,000.00	10,775.00	12,000.00	(1,225.00)	89.79%
Benchmark	8,437.00	21,563.00	30,000.00	30,000.00	-	100.00%
Total Commissioned Sales	\$ 14,212.00	\$ 26,563.00	\$ 40,775.00	\$ 42,000.00	\$ (1,225.00)	97.08%
Contributions Income	46,832.13	163,836.00	210,668.13	225,000.00	(14,331.87)	93.63%
Corporate Sponsors	15,000.00	11,500.00	26,500.00		26,500.00	
Foundations	54,499.91	120,000.00	174,499.91	175,000.00	(500.09)	99.71%
Douglas Co Comm Foundation		3,000.00	3,000.00	3,000.00	-	100.00%
Total Foundations	\$ 54,499.91	\$ 123,000.00	\$ 177,499.91	\$ 178,000.00	\$ (500.09)	99.72%
Total Contributions Income	\$ 116,332.04	\$ 298,336.00	\$ 414,668.04	\$ 403,000.00	\$ 11,668.04	102.90%
Endowment Earnings	0.00	50,000.00	50,000.00	50,000.00	-	100.00%
Fundraiser						
Annual Event	0.00	145,000.00	145,000.00	145,000.00	-	100.00%
Spring Event	0.00	0.00	0.00	25,000.00	(25,000.00)	0.00%
Total Fundraiser	\$ -	\$ 145,000.00	\$ 145,000.00	\$ 170,000.00	\$ (25,000.00)	85.29%
Gallery Sales	1,216.80	1,500.00	2,716.80	5,000.00	(2,283.20)	54.34%
Adornment	0.00	25,000.00	25,000.00	30,000.00	(5,000.00)	83.33%
Total Gallery Sales	\$ 1,216.80	\$ 26,500.00	\$ 27,716.80	\$ 35,000.00	\$ (7,283.20)	79.19%
Grants	0.00	20,000.00	20,000.00	10,000.00	10,000.00	200.00%
Douglas County	10,000.00	10,000.00	20,000.00	20,000.00	-	100.00%
Heartland Works (WIA)	157,443.42	162,273.00	319,716.42	300,000.00	19,716.42	106.57%
Total Grants	\$ 167,443.42	\$ 192,273.00	\$ 359,716.42	\$ 330,000.00	\$ 29,716.42	109.00%
Interest Income	10,673.69	7,500.00	18,173.69	5,000.00	13,173.69	363.47%
Total Income	\$ 310,602.95	\$ 751,172.00	\$ 1,061,774.95	\$ 1,050,000.00	\$ 11,774.95	101.12%
Gross Profit	\$ 310,602.95	\$ 751,172.00	\$ 1,061,774.95	\$ 1,050,000.00	\$ 11,774.95	101.12%
Expenses						
Development					0.00	
Advertising and Marketing	289.34	1,000.00	1,289.34	1,722.29	(432.95)	74.86%
Contracted Employees						
Grant Writer	14,231.46	14,231.46	28,462.92	28,462.92	-	100.00%
Marketing and Events	0.00	5,000.00	5,000.00	7,670.40	(2,670.40)	65.19%
Total Contracted Employees	\$ 14,231.46	\$ 19,231.46	\$ 33,462.92	\$ 36,133.32	\$ (2,670.40)	92.61%
Donation Processing Fees	722.02	5,500.00	6,222.02	7,955.00	(1,732.98)	78.22%
Dues, Licenses and Subscriptions	2,719.85	2,500.00	5,219.85	5,600.00	(380.15)	93.21%
Equipment Rental	0.00	12,500.00	12,500.00	12,539.49	(39.49)	99.69%
Food and Beverage						
Development	409.00	750.00	1,159.00	1,241.13	(82.13)	93.38%
Events		25,000.00	25,000.00	25,796.81	(796.81)	96.91%
Total Food and Beverage	\$ 409.00	\$ 25,750.00	\$ 26,159.00	\$ 27,037.94	\$ (878.94)	96.75%
Fringe Benefits						
FICA Expenses	1,713.39	3,312.23	5,025.62	5,302.90	(277.28)	94.77%
Health/Dental Insurance	2,526.02	2,930.04	5,456.06	0.00	5,456.06	
Retirement Plan Expense	410.28	1,298.91	1,709.19	2,079.57	(370.38)	82.19%
SUTA Expenses			0.00	53.23	(53.23)	0.00%
Total Fringe Benefits	\$ 4,649.69	\$ 7,541.18	\$ 12,190.87	\$ 7,435.70	\$ 4,755.17	163.95%
Payroll Expenses						
Salary	35,332.45	43,297.06	78,629.51	69,318.89	9,310.62	113.43%
Total Payroll Expenses	\$ 35,332.45	\$ 43,297.06	\$ 78,629.51	\$ 69,318.89	\$ 9,310.62	113.43%
Postage and Delivery	24.75	1,200.00	1,224.75	2,885.65	(1,660.90)	42.44%

Printing and Reproduction	1,265.27	3,000.00	4,265.27	3,763.05	502.22	113.35%
Professional Fees						
Events		6,000.00	6,000.00	7,896.00	(1,896.00)	75.99%
Photography		1,200.00	1,200.00	1,500.00	(300.00)	80.00%
Total Professional Fees	\$ -	\$ 7,200.00	\$ 7,200.00	\$ 9,396.00	\$ (2,196.00)	76.63%
Supplies/Equipment						
Agency Development	93.93	2,000.00	2,093.93	3,550.95	(1,457.02)	58.97%
Total Supplies/Equipment	\$ 93.93	\$ 2,000.00	\$ 2,093.93	\$ 3,550.95	\$ (1,457.02)	58.97%
Supplies/Equipment - Product						
Merchandise	106.63	3,000.00	3,106.63	4,498.78	(1,392.15)	69.05%
Total Supplies/Equipment - Product	\$ 106.63	\$ 3,000.00	\$ 3,106.63	\$ 4,498.78	\$ (1,392.15)	69.05%
Travel & Training						
Staff Development	180.00	250.00	430.00	700.00	(270.00)	61.43%
Travel	35.31	100.00	135.31	250.00	(114.69)	54.12%
Total Travel & Training	\$ 215.31	\$ 350.00	\$ 565.31	\$ 950.00	\$ (384.69)	59.51%
Total Development	\$ 60,059.70	\$ 134,069.70	\$ 194,129.40	\$ 192,787.06	\$ 1,342.34	100.70%
Program Services						
Advertising and Marketing	0.00	300.00	300.00	400.00	(100.00)	75.00%
Awards/Gifts	1,072.22	2,000.00	3,072.22	2,899.40	172.82	105.96%
Contracted Employees						
Contract Artists/JAMS	990.00	2,970.00	3,960.00	0.00	3,960.00	
Contract Teaching Artists	4,896.25	4,000.00	8,896.25	9,836.00	(939.75)	90.45%
Healthy Chef	2,210.00	3,000.00	5,210.00	5,600.00	(390.00)	93.04%
Total Contracted Employees	\$ 8,096.25	\$ 9,970.00	\$ 18,066.25	\$ 15,436.00	\$ 2,630.25	117.04%
Dues, Licenses and Subscriptions	924.00	2,000.00	2,924.00	4,224.00	(1,300.00)	69.22%
Equipment Purchases	-49.00	1,000.00	951.00	1,500.00	(549.00)	63.40%
Equipment Rental	0.00	1,000.00	1,000.00	1,000.00	-	100.00%
Food and Beverage						
Program Based Events	345.72	600.00	945.72	1,250.00	(304.28)	75.66%
Snacks	1,898.78	2,000.00	3,898.78	4,548.00	(649.22)	85.73%
Summer Lunch	2,291.28	1,800.00	4,091.28	3,840.00	251.28	106.54%
Total Food and Beverage	\$ 4,535.78	\$ 4,400.00	\$ 8,935.78	\$ 9,638.00	\$ (702.22)	92.71%
Fringe Benefits						
FICA Expenses	16,707.98	15,980.24	32,688.22	35,696.70	(3,008.48)	91.57%
Health/Dental Insurance	16,196.04	17,580.24	33,776.28	20,551.55	13,224.73	164.35%
Retirement Plan Expense	4,745.24	3,962.85	8,708.09	9,064.91	(356.82)	96.06%
SUTA Expenses	330.00	417.78	747.78	406.45	341.33	183.98%
Total Fringe Benefits	\$ 37,979.26	\$ 37,941.12	\$ 75,920.38	\$ 65,719.61	\$ 10,200.77	115.52%
Insurance						
Automobile	4,682.24	4,682.24	9,364.48	7,167.38	2,197.10	130.65%
Total Insurance	\$ 4,682.24	\$ 4,682.24	\$ 9,364.48	\$ 7,167.38	\$ 2,197.10	130.65%
Miscellaneous						
Background checks	20.50	100.00	120.50	200.00	(79.50)	60.25%
Total Miscellaneous	\$ 20.50	\$ 100.00	\$ 120.50	\$ 200.00	\$ (79.50)	60.25%
Participant Assistance						
Futures Fund	106.90	0.00	106.90		106.90	
Total Participant Assistance	\$ 1,163.28	\$ 3,500.00	\$ 4,663.28	\$ 7,000.00	\$ (2,336.72)	66.62%
Payroll Expenses						
Arts Train Wages	49,625.16	42,360.00	91,985.16	94,680.00	(2,694.84)	97.15%
Jams Wages	27,247.83	34,437.00	61,684.83	69,780.00	(8,095.17)	88.40%
Salary	151,271.67	132,095.04	283,366.71	302,163.55	(18,796.84)	93.78%
Total Payroll Expenses	\$ 228,144.66	\$ 208,892.04	\$ 437,036.70	\$ 466,623.55	\$ (29,586.85)	93.66%
Professional Fees						
Payroll	4,272.32	4,272.32	8,544.64	9,343.35	(798.71)	91.45%
Total Professional Fees	\$ 4,272.32	\$ 4,272.32	\$ 8,544.64	\$ 9,343.35	\$ (798.71)	91.45%
Repairs and Maintenance						
Vehicle	1,321.80	1,500.00	2,821.80	3,500.00	(678.20)	80.62%
Total Repairs and Maintenance	\$ 1,321.80	\$ 1,500.00	\$ 2,821.80	\$ 3,500.00	\$ (678.20)	80.62%

Supplies/Equipment						
Program Supplies	206.43	2,500.00	2,706.43	3,500.00	(793.57)	77.33%
Total Supplies/Equipment	\$ 206.43	\$ 2,500.00	\$ 2,706.43	\$ 3,500.00	\$ (793.57)	77.33%
Supplies/Equipment - Product						
Art	17,879.62	13,000.00	30,879.62	32,711.98	(1,832.36)	94.40%
Woodshop	4,085.65	2,000.00	6,085.65	5,480.42	605.23	111.04%
Total Supplies/Equipment - Product	\$ 21,965.27	\$ 15,000.00	\$ 36,965.27	\$ 38,192.40	\$ (1,227.13)	96.79%
Travel & Training						
Staff Development	1,284.27	500.00	1,784.27	1,400.00	384.27	127.45%
Travel	291.44	500.00	791.44	1,500.00	(708.56)	52.76%
Total Travel & Training	\$ 1,575.71	\$ 1,000.00	\$ 2,575.71	\$ 2,900.00	\$ (324.29)	88.82%
Total Program Services	\$ 315,910.72	\$ 300,057.72	\$ 615,968.44	\$ 639,243.69	\$ (23,275.25)	96.36%
Supporting Services						
Bank Service Fees (CNB/Insurance)	476.21	476.21	952.42	200.00	752.42	476.21%
Contracted Employees						
Accountant	13,999.50	14,045.40	28,044.90	28,090.80	(45.90)	99.84%
Total Contracted Employees	\$ 13,999.50	\$ 14,045.40	\$ 28,044.90	\$ 28,090.80	\$ (45.90)	99.84%
Dues, Licenses and Subscriptions	3,204.26	900.00	4,104.26	3,478.76	625.50	117.98%
Equipment Purchases	0.00	1,500.00	1,500.00	1,500.00	-	100.00%
Equipment Rental	952.20	1,200.00	2,152.20	2,527.14	(374.94)	85.16%
Food and Beverage						
Board of Directors	0.00	500.00	500.00	550.57	(50.57)	90.81%
Staff	808.48	3,000.00	3,808.48	3,432.85	375.63	110.94%
Total Food and Beverage	\$ 808.48	\$ 3,500.00	\$ 4,308.48	\$ 3,983.42	\$ 325.06	108.16%
Fringe Benefits						
FICA Expenses	3,754.78	5,532.10	9,286.88	9,179.67	107.21	101.17%
Health/Dental Insurance	4,249.39	5,860.08	10,109.47	19,157.46	(9,047.99)	52.77%
Retirement Plan Expense	1,357.12	2,169.45	3,526.57	3,599.87	(73.30)	97.96%
SUTA Expenses	-4.98	144.63	139.65	62.32	77.33	224.09%
Total Fringe Benefits	\$ 9,356.31	\$ 13,706.26	\$ 23,062.57	\$ 31,999.32	\$ (8,936.75)	72.07%
Insurance						
Building	5,854.00	0.00	5,854.00	5,854.00	-	100.00%
D & O	0.00	1,900.00	1,900.00	1,928.85	(28.85)	98.50%
Liability	3,572.58	3,572.58	7,145.16	7,917.81	(772.65)	90.24%
Workers Compensation	942.05	942.05	1,884.10	2,200.00	(315.90)	85.64%
Total Insurance	\$ 10,368.63	\$ 6,414.63	\$ 16,783.26	\$ 17,900.66	\$ (1,117.40)	93.76%
Payroll Expenses						
Salary	96,781.94	72,315.00	169,096.94	119,995.73	49,101.21	140.92%
Total Payroll Expenses	\$ 96,781.94	\$ 72,315.00	\$ 169,096.94	\$ 119,995.73	\$ 49,101.21	140.92%
Postage and Delivery	191.94	500.00	691.94	726.03	(34.09)	95.30%
Printing and Reproduction	427.61	1,200.00	1,627.61	1,351.50	276.11	120.43%
Professional Fees						
Accounting	0.00	0.00	0.00	1,916.25	(1,916.25)	0.00%
Cleaning	2,021.00	1,980.00	4,001.00	4,200.00	(199.00)	95.26%
Consulting	522.98	0.00	522.98	6,000.00	(5,477.02)	8.72%
Payroll	888.32	888.32	1,776.64	3,065.74	(1,289.10)	57.95%
Total Professional Fees	\$ 3,432.30	\$ 2,868.32	\$ 6,300.62	\$ 15,181.99	\$ (8,881.37)	41.50%
Repairs and Maintenance						
Building	1,535.97	250.00	1,785.97	2,000.00	(214.03)	89.30%
Equipment	43.67	100.00	143.67	500.00	(356.33)	28.73%
Total Repairs and Maintenance	\$ 1,579.64	\$ 350.00	\$ 1,929.64	\$ 2,500.00	\$ (570.36)	77.19%
Staff Awards/Gifts	205.00	205.00	205.00	0.00	205.00	
Supplies/Equipment						
Building	1,455.52	500.00	1,955.52	1,911.70	43.82	102.29%
Office	3,330.29	1,300.00	4,630.29	2,715.10	1,915.19	170.54%
Total Supplies/Equipment	\$ 4,785.81	\$ 1,800.00	\$ 6,585.81	\$ 4,626.80	\$ 1,959.01	142.34%
Travel & Training						
Staff Development	60.00	500.00	560.00	1,050.00	(490.00)	53.33%

Travel	0.00	100.00	100.00	250.00	(150.00)	40.00%
Total Travel & Training	\$ 60.00	\$ 600.00	\$ 660.00	\$ 1,300.00	\$ (640.00)	50.77%
Utilities						
Gas and Electric	5,503.90	5,250.00	10,753.90	13,181.05	(2,427.15)	81.59%
Internet Access	730.01	730.01	1,460.02	1,264.91	195.11	115.42%
Security system	0.00	723.45	723.45	723.45	-	100.00%
Telephone	3,098.05	3,700.00	6,798.05	7,827.08	(1,029.03)	86.85%
Water/Trash	1,124.78	1,181.02	2,305.80	2,269.52	36.28	101.60%
Total Utilities	\$ 10,456.74	\$ 11,584.48	\$ 22,041.22	\$ 25,266.01	\$ (3,224.79)	87.24%
Total Supporting Services	\$ 157,086.57	\$ 133,165.30	\$ 290,046.87	\$ 260,628.16	\$ 29,418.71	111.29%
Total Expenses	\$ 533,056.99	\$ 567,292.71	\$ 1,100,144.70	\$ 1,092,658.91	\$ 7,485.79	100.69%
Net Operating Income	\$ (222,454.04)	\$ 183,879.29	\$ (38,369.75)	\$ (42,658.91)	\$ 4,289.16	89.95%

Monday, Jul 15, 2024 08:37:07 AM GMT-7 - Accrual Basis