



Van Go Agenda
March 20, 2024

I. Call to Order: Happy Spring!

II. Consent Agenda

- Approval of the Agenda
- Approval of the Minutes

III. Circle Up Van Go Style: Introductions & Jenga with Lori McSorley, the new ED

IV. Financial Report (Chris)

V. Organization Updates

- a. Program Report (Katie)
- b. Operations Report (Sarah)
- c. Development Report (Paige & Katie)
 - a. Grants: WIOA, Kriz, etc
 - b. Trainings w/Eliza
 - c. Corporate Sponsorships
 - d. Events
 - e. Development Work Group

5:00ish BREAK

VI. Executive Session:

- a. General Discussion & Questions re: ED, the Process, Candidates, etc
- b. How to Announce Lori to the Community (& Begin Introductions)
- c. On Boarding Ideas & Tips
- d. Concrete Ways to Help

5:30 Wrap it Up

Van Go Board of Directors Annual Meeting
Monday, January 29, 2024

Present: David Moore, Justin Cordova, Rachel Rademacher, Kaylin Dillon, Meghan Bardwell, Sarah Mahoney, Taylor Overton, Jennifer Carttar, Curtis Marsh, Ellen Chindamo, Charlie Sedlock, Kevin Kelley, Steve Kelly, Joe Sears, Katie Winter, Jennifer Roth, Steve Kelly

Also present: Sarah Humber, Chris Kohart, Paige Robinson, Alize Tyler, Emma Givens

The meeting began with a social hour with board and staff. Everyone was given the opportunity to view the resumes and cover letters of applicants for the Executive Director position and make notes for the hiring committee to review.

Call to Order

Board President Katie Winter called the meeting to order at 5:14PM.

Consent Agenda

Katie proposed a consent agenda for the meeting to include approval of the meeting agenda and the board minutes from December's meeting. A motion to approve was made by David Moore and seconded by Curtis Marsh. All approved.

Welcome

Katie proposed the question "What makes Van Go relevant?" and asked each board and staff member to answer.

Jen Roth said we were doing this work of training young people and helping them move into the workforce long before it was cool, so the fact that we have that much experience makes us relevant and a model to others getting into this work.

Joe Sears had a personal reason: Van Go was relevant for his son. He was diagnosed with ADHD very young and it was hard for him to do anything conventional. He met some industrial design artists at Van Go which put him on the trajectory he's on now. He found a great mingling of his technical and creative mind. Van Go lit that spark under him and does that for all the youth that come through here. It sends youth out into the community with a fire under them.

Kevin Kelley said the relevance of programs for people who are going to be taking care of us and running our world—the way it's done through work and art is a unique collaboration and combination that makes it very relevant.

Charlie Sedlock shared that in what he's seen in the year he's been on the board it's very relevant from the employer/business side of things. Having people happy with themselves and productive is really needed.

Ellen Chindamo can't remember a time Van Go didn't feel relevant. The way it blends art, youth, and social service together makes it relevant. There's nothing like it. It speaks a little differently to every single person. Van Go is relevant not only in our community but in the world as youth head out into it.

Curtis Marsh said the fact that this organization builds a deep love for art in youth is a wonderful element.

Jennifer Carttar shared that her son was in The Arts Train as an unconventional kid. He didn't fit the conventional mode of education. They kept trying as parents to find ways to reach him. Van Go was the best place for him. Some kids won't respond to a regular education setting but are at risk. There's a way to reach them here. Now he's almost 30 and still remembers lessons he learned at Van Go.

Paige Robinson said Van Go makes our community more vibrant and beautiful.

Emma Givens shared that Van Go is relevant because the more people she talks to, the more she hears, "I wish I had Van Go when I was growing up/I wish I had known about Van Go."

Alexis Whipple said we're working to address an active need and gap in service for the people we serve.

Alize Tyler said we're all working toward the same passion and purpose for our youth and beautifying our community.

Rick Wright feels Van Go is relevant for our youth because it gives them a chance they wouldn't normally have to step up and be an active part of the community. It's also relevant to all of us because it puts us in better touch with the upcoming generation.

Taylor Overton feels Van Go is relevant because of the accessibility of resources.

Sarah Mahoney said because youth are interested in it! We can provide all kinds of opportunities and have things planned for youth, but if they don't see it as interesting or relevant they won't engage. For the PEPP youth felt it was a good bridge program—a soft landing.

Meghan Bardwell thinks Van Go is relevant because of the connections youth can make to community resources as well as finding their space. Unconventional kids can find their space and find their voice and be with other kids like them.

Kaylin Dillon said Van Go has known deeply from day 1 that to take advantage of the program, you need support in all areas – and Van Go provides that support.

Rachel Rademacher said the relevance is that every person needs a creative outlet of some sort. This is an introduction for some kids who have never had exposure to that.

Justin Cordova feels Van Go is relevant because of work. If you can help a young person find something they love and ignite that flame, that's special.

David Moore said Central National Bank has been connected to Van Go from day 1 because of the passion and energy of the staff. It's a great opportunity to make those connections.

Chris Kohart said what's always made Van Go relevant is their focus on making an impact. In a place where funding is pushing toward numbers, Van Go has held fast to depth of programming.

Sarah Humbert shared that Van Go is a safe space and that once you are part of the Van Go family, you're always a part of the family. Grads can come back to Van Go years later and still receive support and services.

Katie Winter believes Van Go is a community in every sense. Everyone looks to Van Go and expects it to be a creative leader. We have such a focus on the youth and such great staff.

Check your board packet—the board agreement on top needs to be returned.

Organization Update – Program

Employment Services Director Emma Givens shared that Van Go paid \$144, 658 in youth wages 2023. The total unique participants served was 99 across all 3 programs and returning youth. There were 121 total work opportunities provided. Van Go facilitated 6 paid internships and helped 6 youth find full time steady employment that they are passionate about.

We're currently finishing up our PEPP program. Several board members came last week to help us with mock interviews. This program serves 14-15 year olds. It started in COVID and has expanded. We have 18 youth enrolled this session. The youth also got individual custom resumes to take with them to use in the future. For this year's PEPP program we had a record number of applications—double what we could accept.

JAMS applications for spring went out and we just finished hiring. We'll be doing another community mural project. We also got double the amount of applications, which was great

as we navigated the challenge of snow days and inclement weather during the application period.

We have increased and strengthened relationships with some referral partners--- Veritas, Baldwin, and Eudora. They are helping with early release and transportation so their youth can participate.

We are entertaining expanding our reach outside of Douglas County. We'd love to explore that more with our 18-24 year old Arts Train program. We are also currently seeking more applicants for that program. Out of School Youth (OSY) are the hardest to reach. We've looked at expanding into Jefferson County (Perry/Lecompton) to help expand applications for The Arts Train.

Development & Operations Update

Sarah Humbert reported that in December we were awarded 3 grants. Kriz Foundation for a new ADA lift and tables and chairs; Rice Foundation for youth wages, and Winter Family Fund for PEPP.

We wrapped 2023 with \$255,698 in individual contributions—our goal was \$150k. This can be attributed to a few things. Generally we set the budget goal conservatively. We had some generous gifts and a few people committed to multi-year larger gifts. Overall this is amazing news.

Adornment wrapped with \$30,541 in sales, plus the silent auction of giant nutcrackers brought in \$4,200. Thank you to everyone who attended opening night, shopped, or brought friends.

Our 25 year photo tribute was sent out as a year-end appeal to the Avant Garde. We do have a sample to pass around. It's got photo collages for every year of Van Go's history along with tributes to people and events through the years. It's worth checking out. Those are still on sale for \$40.

For our summer Benchmark program we've committed about half of our benches. Our goal each summer is 20 benches. Clients can be other businesses, individuals, or nonprofits. If your doctor's office, dentist, hairdresser needs a bench, spread the word. You can also sponsor one to be placed at another nonprofit or agency. Benches are \$1500 and a \$100 deposit is needed to secure your place.

On the operations side, we received the Kriz grants which will help fund a new ADA lift. Our current lift is not reliable and is 15 years old. The lift should be replaced in the second half of May. We also got funding for some different tables and chairs for the gallery space that match what we have on the art floor. This will allow us to get rid of the clunkier, small tables currently in the gallery, and give us some more flexible, nicer furniture as we rent out the gallery space.

We've reported before that we hired on M Cubed as our new IT company. In December they transitioned us from Google to Microsoft. The process was not without its hiccups, which Katie will discuss later. Overall the move to Microsoft gives us a structured shared drive, which aligns with our strategic goal to strengthen stability. It will improve our file system for the future so files are not tied to individuals and will have longevity through staff transitions. It also makes our file storage cloud-based, safeguarding against any hardware failures.

Financial

Chris Kohart gave a short presentation on "Finances 101" – those slides will be on the online board notebook for future reference.

David moved to approve financial report, and Justin seconded. All approved.

We did end up with a positive net operating income in 2023 of just under \$50k.

Looking at the 2024 budget: currently we are proposing a 9.3% increase in expenses from previous budget. This is mostly from staff wages due to staff changes and our continued progress toward providing a living wage to the youth. We had a 30-35% increase in wages to the youth in 2023. Everything else is just inflationary increases.

Jen Roth asked if the proposed budget includes continued increases to youth wages. It does. We got the \$50k from Rice Foundation to help with youth wages. The current budget doesn't include that increase from Rice.

Katie clarified that we're really voting on the expenses—the proposed income is all pretty conservative. There's always a gap of "to be found" money on the income budget.

Emma noted TAT starts at \$9.50/hr and can increase to \$10/\$10.50. JAMS is \$8.50 and can be \$9 with leadership role. PEPP is a little higher through stipend. We are hoping we can increase TAT wage by \$1/hr to be more competitive.

Katie asked what's our competition? Where are they working if not here? For many this is their first job for a number of reasons. Emma said it varies. Some have lots of different jobs. A prevailing wage would be \$12/hr. WIOA wants us to stay under that. Our goal for JAMS is also an increase of \$1.

Kaylin asked how the ED salary factors in. The top end of the range is budgeted. Jen Carttar moved to approve the budget, and Steve Kelly seconded the motion. All approved.

Executive Committee Update

Paige Robinson has been hired as our new Director of Community Engagement. We'll have conversations about how to get Paige introduced to key stakeholders. We'd love to get the Development Committee rolling again to help with that transition.

Since Paige is rolling off the board for this reason, we've asked Jen Carttar to be the Secretary on the Executive Committee. Katie made a motion to approve this change to the Executive Committee. Jennifer Roth seconded motion. All approved.

We had a lot of issues with the M Cubed transition particularly with Kristen's files. Eliza was able to negotiate 6 months of free service to compensate us for the time lost in the snafu.

Eliza is contracted through the end of January and we'll revisit that. She's going to train Paige as she comes on board.

Kristen is also contracted to continue providing support for the current WIOA grant as well as other duties that will be flexible over time as we get a new ED, etc. Both contracts are flexible and will be revisited on a monthly basis.

The WIOA grant RFP process is happening and due at the end of February. Kristin is assisting with that. Coneflower Consulting/Sarah Bishop are helping to write that proposal. We feel pretty confident about our chances for renewal. As a federal grant, it's very black and white. One big thing is the service area—we get extra points if we can serve other counties. This is where being inclusive of Jefferson County would be very helpful, especially with OSY. In the next year we might be looking at actively pursuing some referrals and relationships with partners further afield.

David pointed out the work that Katie and Jennifer Roth have been doing. Katie has jumped into the Interim ED role. She's on site at Van Go multiple days a week. Jen also gave kudos to Katie.

ED Update: We said we want applications by January 31. Katie printed some resumes/cover letters to look at. We're expecting a couple more, but if you know anyone we really believe in the power of networking.

The interview committee will be Katie, Jen, Kevin Kelley, and Taylor Overton. Second round will include more staff and youth. We had a nice conversation at The Burger Stand about the job description and started a shared doc with questions we want to ask in the interview process. One question to keep in mind is what we want to do if nobody we interview is a great fit. If you have comments on any resumes feel free to write them directly on the resumes or email Katie at directors@van-go.org or her personal email.

Charlie said given the financial situation of the organization, we really want to make the right hire. On the private side it's taking double the time to find the right person. It's very expensive to make the wrong hire.

Jennifer Carttar mentioned she'd love to have something portable to carry around and hand out about The Arts Train – an elevator pitch piece, QR code and website. Emma said she can make that happen.

Curtis moved to adjourn the meeting, and Kaylin seconded. Meeting adjourned at 6:58.

▪ **Cash**

	\$323,273	Operations (CNB checking, Sweep MM, CD & Paypal)
	\$984	Petty Cash
	\$324,257	Total Cash

▪ **Total Assets \$3,181,194**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 02/29/2024

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$90,870	\$1,050,000	-\$959,130
Total Expenses	\$169,114	\$1,092,659	\$923,545
Net Operating Income	-\$78,244	-\$42,659	-\$35,585

▪ **Financial Developments**

- Van Go’s current ratio for 2024 is 48.99. At this time last year Van Go’s current ratio was 16.08. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2024 is 107.99. At this time last year Van Go’s number of days of cash on hand was 157.08. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY24 (\$79,822) is a (60.66%) change from net operating income for FY23 (\$49,685)

Van Go Inc
Balance Sheet
As of February 29, 2024

	TOTAL	
	AS OF FEB 29, 2024	AS OF FEB 28, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	15,337.75	10,152.59
Central National Sweep MM	182,356.58	293,990.55
CNB 6 Month CD	125,400.00	125,400.00
PayPal	179.14	317.83
Petty Cash	983.53	239.29
Total Bank Accounts	\$324,257.00	\$430,100.26
Accounts Receivable		
Accounts Receivable	0.00	0.00
Grants Receivable	31,696.98	22,149.56
Merchandise Sales	0.00	-100.00
Pledges Receivable	0.00	75.00
Total Accounts Receivable	31,696.98	22,124.56
Total Accounts Receivable	\$31,696.98	\$22,124.56
Other Current Assets		
Undeposited Funds	2,709.03	695.54
Total Other Current Assets	\$2,709.03	\$695.54
Total Current Assets	\$358,663.01	\$452,920.36
Fixed Assets		
Building		
Accumulated Depreciation	-773,609.78	-773,609.78
Cost	1,642,865.56	1,642,865.56
Total Building	869,255.78	869,255.78
Equipment/Furnishings		
Accumulated Depreciation	-190,004.91	-190,004.91
Cost	315,398.05	259,774.05
Total Equipment/Furnishings	125,393.14	69,769.14
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$1,039,925.92	\$984,301.92
Other Assets		
Beneficial interest held - DCCF	975,492.38	849,066.28
LeCompete Funds held at DCCF	532,085.26	472,485.78
Operating Funds held at DCCF	275,027.72	250,008.25
Total Other Assets	\$1,782,605.36	\$1,571,560.31
TOTAL ASSETS	\$3,181,194.29	\$3,008,782.59

Van Go Inc
Balance Sheet
As of February 29, 2024

	TOTAL	
	AS OF FEB 29, 2024	AS OF FEB 28, 2023 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	2,587.27	2,773.23
Total Accounts Payable	\$2,587.27	\$2,773.23
Credit Cards		
Charity Charge	1,646.58	22,393.53
Home Depot	60.60	160.81
Total Credit Cards	\$1,707.18	\$22,554.34
Other Current Liabilities		
*Payroll Liabilities	1,612.22	2,715.40
FICA & Federal Withholding Tax	105.27	111.79
Ks Withholding Tax	0.73	2.14
Retirement Plan Payable	1,308.41	3.16
Total *Payroll Liabilities	3,026.63	2,832.49
Sales Tax Payable	11,581.32	9,067.38
Total Other Current Liabilities	\$14,607.95	\$11,899.87
Total Current Liabilities	\$18,902.40	\$37,227.44
Total Liabilities	\$18,902.40	\$37,227.44
Equity		
Retained Earnings	3,260,139.08	3,039,612.67
Net Income	-97,847.19	-68,057.52
Total Equity	\$3,162,291.89	\$2,971,555.15
TOTAL LIABILITIES AND EQUITY	\$3,181,194.29	\$3,008,782.59

Van Go Inc
Profit and Loss
January - February, 2024

	TOTAL	
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)
Income		
Commissioned Sales		
Benchmark	1,806.00	206.00
Total Commissioned Sales	1,806.00	206.00
Contributions Income	7,481.97	34,253.38
Foundations	-0.09	
Total Contributions Income	7,481.88	34,253.38
Fundraiser		
Annual Event		5,000.00
Total Fundraiser		5,000.00
Gallery Sales	614.80	710.50
Grants		
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	58,598.39	46,427.58
Total Grants	68,598.39	56,427.58
Interest Income	1,800.82	936.77
Total Income	\$80,301.89	\$97,534.23
GROSS PROFIT	\$80,301.89	\$97,534.23
Expenses		
Development		
Advertising and Marketing	225.00	
Contracted Employees		
Grant Writer	4,743.82	4,743.82
Total Contracted Employees	4,743.82	4,743.82
Donation Processing Fees	261.65	595.49
Dues, Licenses and Subscriptions	1,074.92	866.07
Food and Beverage		
Development	146.46	294.49
Total Food and Beverage	146.46	294.49
Fringe Benefits		
FICA Expenses	55.91	354.44
Retirement Plan Expense	85.28	199.62
Total Fringe Benefits	141.19	554.06
Payroll Expenses		
Salary	3,160.77	4,633.00
Total Payroll Expenses	3,160.77	4,633.00
Postage and Delivery		85.30
Printing and Reproduction	6.00	90.00

Van Go Inc
Profit and Loss
January - February, 2024

	TOTAL	
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)
Professional Fees		
Events		200.00
Total Professional Fees		200.00
Supplies/Equipment		
Agency Development	11.99	341.97
Total Supplies/Equipment	11.99	341.97
Supplies/Equipment - Product		
Merchandise		460.61
Total Supplies/Equipment - Product		460.61
Travel & Training		
Staff Development		69.00
Total Travel & Training		69.00
Total Development	9,771.80	12,933.81
Program Services		
Awards/Gifts	375.00	360.00
Contracted Employees		
Contract Teaching Artists	945.00	903.00
Total Contracted Employees	945.00	903.00
Dues, Licenses and Subscriptions	119.40	638.60
Equipment Purchases	-320.00	0.00
Food and Beverage		
Program Based Events	0.00	19.00
Snacks	431.20	590.38
Total Food and Beverage	431.20	609.38
Fringe Benefits		
FICA Expenses	5,243.14	4,338.32
Health/Dental Insurance	6,113.04	3,217.60
Retirement Plan Expense	1,982.29	1,757.22
SUTA Expenses	137.46	34.20
Total Fringe Benefits	13,475.93	9,347.34
Insurance		
Automobile	1,674.58	1,216.10
Total Insurance	1,674.58	1,216.10
Participant Assistance	422.00	635.00
Payroll Expenses		
Arts Train Wages	13,730.04	12,623.01
Jams Wages	7,036.66	4,426.95
Salary	53,003.10	39,614.99
Total Payroll Expenses	73,769.80	56,664.95

Van Go Inc
Profit and Loss
January - February, 2024

	TOTAL	
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)
Professional Fees		
Payroll	1,204.65	1,407.98
Total Professional Fees	1,204.65	1,407.98
Repairs and Maintenance		
Vehicle		458.37
Total Repairs and Maintenance		458.37
Supplies/Equipment		
Program Supplies	3.99	973.89
Total Supplies/Equipment	3.99	973.89
Supplies/Equipment - Product		
Art	5,707.01	11,879.22
Woodshop	638.10	114.73
Total Supplies/Equipment - Product	6,345.11	11,993.95
Travel & Training		
Staff Development	578.56	
Travel	57.84	47.81
Total Travel & Training	636.40	47.81
Total Program Services	99,083.06	85,256.37
Supporting Services		
Bank Service Fees (CNB/Insurance)	70.74	49.77
Contracted Employees		
Accountant	2,295.00	4,590.00
Total Contracted Employees	2,295.00	4,590.00
Dues, Licenses and Subscriptions	1,345.83	635.47
Equipment Purchases		17.99
Equipment Rental	317.40	496.64
Food and Beverage		
Board of Directors		267.49
Staff	166.73	485.79
Total Food and Beverage	166.73	753.28
Fringe Benefits		
FICA Expenses	1,014.88	1,546.78
Health/Dental Insurance	-512.31	2,541.02
Retirement Plan Expense	510.17	906.55
SUTA Expenses	-4.98	128.75
Total Fringe Benefits	1,007.76	5,123.10

Van Go Inc
Profit and Loss
January - February, 2024

	TOTAL	
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)
Insurance		
Building	5,854.00	3,961.16
Liability	1,190.86	1,149.38
Workers Compensation	379.50	-45.00
Total Insurance	7,424.36	5,065.54
Payroll Expenses		
Salary	30,568.89	24,043.22
Total Payroll Expenses	30,568.89	24,043.22
Postage and Delivery	135.59	128.45
Printing and Reproduction	327.61	
Professional Fees		
Cleaning	672.00	672.00
Consulting	522.98	
Payroll	346.99	1,017.62
Total Professional Fees	1,541.97	1,689.62
Repairs and Maintenance		
Building	285.00	253.68
Total Repairs and Maintenance	285.00	253.68
Staff Awards/Gifts	55.00	
Supplies/Equipment		
Building	501.25	280.26
Office	484.17	607.53
Total Supplies/Equipment	985.42	887.79
Travel & Training		
Staff Development	60.00	245.00
Travel		32.25
Total Travel & Training	60.00	277.25
Utilities		
Gas and Electric	3,093.70	3,331.38
Internet Access	238.45	150.78
Telephone	1,009.88	1,244.72
Water/Trash	339.89	290.66
Total Utilities	4,681.92	5,017.54
Total Supporting Services	51,269.22	49,029.34
Total Expenses	\$160,124.08	\$147,219.52
NET OPERATING INCOME	\$ -79,822.19	\$ -49,685.29

Van Go Inc

Profit and Loss

January - February, 2024

	TOTAL	
	JAN - FEB, 2024	JAN - FEB, 2023 (PY)
Other Expenses		
Non-Recurring Expenses	18,025.00	18,372.23
Total Other Expenses	\$18,025.00	\$18,372.23
NET OTHER INCOME	\$ -18,025.00	\$ -18,372.23
NET INCOME	\$ -97,847.19	\$ -68,057.52

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Building Event Revenue		15,000.00	-15,000.00	
Commissioned Sales		12,000.00	-12,000.00	
Benchmark	1,806.00	30,000.00	-28,194.00	6.02 %
Total Commissioned Sales	1,806.00	42,000.00	-40,194.00	4.30 %
Contributions Income	18,011.81	225,000.00	-206,988.19	8.01 %
Foundations	-0.09	175,000.00	-175,000.09	-0.00 %
Douglas Co Comm Foundation		3,000.00	-3,000.00	
Total Foundations	-0.09	178,000.00	-178,000.09	-0.00 %
Total Contributions Income	18,011.72	403,000.00	-384,988.28	4.47 %
Endowment Earnings		50,000.00	-50,000.00	
Fundraiser				
Annual Event		145,000.00	-145,000.00	
Spring Event		25,000.00	-25,000.00	
Total Fundraiser		170,000.00	-170,000.00	
Gallery Sales	652.80	5,000.00	-4,347.20	13.06 %
Adornment		30,000.00	-30,000.00	
Total Gallery Sales	652.80	35,000.00	-34,347.20	1.87 %
Grants		10,000.00	-10,000.00	
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	58,598.39	300,000.00	-241,401.61	19.53 %
Total Grants	68,598.39	330,000.00	-261,401.61	20.79 %
Interest Income	1,800.82	5,000.00	-3,199.18	36.02 %
Total Income	\$90,869.73	\$1,050,000.00	\$ -959,130.27	8.65 %
GROSS PROFIT	\$90,869.73	\$1,050,000.00	\$ -959,130.27	8.65 %
Expenses				
Development				
Advertising and Marketing	225.00	1,722.29	-1,497.29	13.06 %
Contracted Employees				
Grant Writer	4,743.82	28,462.92	-23,719.10	16.67 %
Marketing and Events		7,670.40	-7,670.40	
Total Contracted Employees	4,743.82	36,133.32	-31,389.50	13.13 %
Donation Processing Fees	333.56	7,955.00	-7,621.44	4.19 %
Dues, Licenses and Subscriptions	1,074.92	5,600.00	-4,525.08	19.20 %
Equipment Rental		12,539.49	-12,539.49	
Food and Beverage				
Development	146.46	1,241.13	-1,094.67	11.80 %
Events		25,796.81	-25,796.81	
Total Food and Beverage	146.46	27,037.94	-26,891.48	0.54 %
Fringe Benefits				
FICA Expenses	55.91	5,302.90	-5,246.99	1.05 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Retirement Plan Expense	85.28	2,079.57	-1,994.29	4.10 %
SUTA Expenses		53.23	-53.23	
Total Fringe Benefits	141.19	7,435.70	-7,294.51	1.90 %
Payroll Expenses				
Salary	9,660.77	69,318.89	-59,658.12	13.94 %
Total Payroll Expenses	9,660.77	69,318.89	-59,658.12	13.94 %
Postage and Delivery		2,885.65	-2,885.65	
Printing and Reproduction	6.00	3,763.14	-3,757.14	0.16 %
Professional Fees				
Events		7,896.00	-7,896.00	
Photography		1,500.00	-1,500.00	
Total Professional Fees		9,396.00	-9,396.00	
Supplies/Equipment				
Agency Development	11.99	3,550.95	-3,538.96	0.34 %
Total Supplies/Equipment	11.99	3,550.95	-3,538.96	0.34 %
Supplies/Equipment - Product				
Merchandise		4,498.78	-4,498.78	
Total Supplies/Equipment - Product		4,498.78	-4,498.78	
Travel & Training				
Staff Development		700.00	-700.00	
Travel		250.00	-250.00	
Total Travel & Training		950.00	-950.00	
Total Development	16,343.71	192,787.15	-176,443.44	8.48 %
Program Services				
Advertising and Marketing		400.00	-400.00	
Awards/Gifts	375.00	2,899.40	-2,524.40	12.93 %
Contracted Employees				
Contract Teaching Artists	945.00	9,836.00	-8,891.00	9.61 %
Healthy Chef	0.00	5,600.00	-5,600.00	0.00 %
Total Contracted Employees	945.00	15,436.00	-14,491.00	6.12 %
Dues, Licenses and Subscriptions	119.40	4,224.00	-4,104.60	2.83 %
Equipment Purchases	-320.00	1,500.00	-1,820.00	-21.33 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	0.00	1,250.00	-1,250.00	0.00 %
Snacks	431.20	4,548.00	-4,116.80	9.48 %
Summer Lunch		3,840.00	-3,840.00	
Total Food and Beverage	431.20	9,638.00	-9,206.80	4.47 %
Fringe Benefits				
FICA Expenses	5,243.14	35,696.70	-30,453.56	14.69 %
Health/Dental Insurance	6,113.04	20,551.55	-14,438.51	29.74 %
Retirement Plan Expense	2,638.88	9,064.91	-6,426.03	29.11 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
SUTA Expenses	137.46	406.45	-268.99	33.82 %
Total Fringe Benefits	14,132.52	65,719.61	-51,587.09	21.50 %
Insurance				
Automobile	1,674.58	7,167.38	-5,492.80	23.36 %
Total Insurance	1,674.58	7,167.38	-5,492.80	23.36 %
Miscellaneous				
Background checks	10.25	200.00	-189.75	5.13 %
Total Miscellaneous	10.25	200.00	-189.75	5.13 %
Participant Assistance	422.00	7,000.00	-6,578.00	6.03 %
Payroll Expenses				
Arts Train Wages	13,730.04	94,680.00	-80,949.96	14.50 %
Jams Wages	7,036.66	69,780.00	-62,743.34	10.08 %
Salary	53,003.10	302,163.55	-249,160.45	17.54 %
Total Payroll Expenses	73,769.80	466,623.55	-392,853.75	15.81 %
Professional Fees				
Payroll	2,085.10	9,343.35	-7,258.25	22.32 %
Total Professional Fees	2,085.10	9,343.35	-7,258.25	22.32 %
Repairs and Maintenance				
Vehicle		3,500.00	-3,500.00	
Total Repairs and Maintenance		3,500.00	-3,500.00	
Supplies/Equipment				
Program Supplies	3.99	3,500.00	-3,496.01	0.11 %
Total Supplies/Equipment	3.99	3,500.00	-3,496.01	0.11 %
Supplies/Equipment - Product				
Art	5,887.97	32,711.98	-26,824.01	18.00 %
Woodshop	638.10	5,480.42	-4,842.32	11.64 %
Total Supplies/Equipment - Product	6,526.07	38,192.40	-31,666.33	17.09 %
Travel & Training				
Staff Development	578.56	1,400.00	-821.44	41.33 %
Travel	57.84	1,500.00	-1,442.16	3.86 %
Total Travel & Training	636.40	2,900.00	-2,263.60	21.94 %
Total Program Services	100,811.31	639,243.69	-538,432.38	15.77 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	70.74	200.00	-129.26	35.37 %
Contracted Employees				
Accountant	2,295.00	28,090.80	-25,795.80	8.17 %
Total Contracted Employees	2,295.00	28,090.80	-25,795.80	8.17 %
Dues, Licenses and Subscriptions	1,355.78	3,478.76	-2,122.98	38.97 %
Equipment Purchases		1,500.00	-1,500.00	
Equipment Rental	317.40	2,527.14	-2,209.74	12.56 %
Food and Beverage				

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Board of Directors		550.57	-550.57	
Staff	166.73	3,432.85	-3,266.12	4.86 %
Total Food and Beverage	166.73	3,983.42	-3,816.69	4.19 %
Fringe Benefits				
FICA Expenses	1,014.88	9,179.67	-8,164.79	11.06 %
Health/Dental Insurance	-465.53	19,157.46	-19,622.99	-2.43 %
Retirement Plan Expense	644.24	3,599.87	-2,955.63	17.90 %
SUTA Expenses	-4.98	62.32	-67.30	-7.99 %
Total Fringe Benefits	1,188.61	31,999.32	-30,810.71	3.71 %
Insurance				
Building	5,854.00	5,854.00	0.00	100.00 %
D & O		1,928.85	-1,928.85	
Liability	1,190.86	7,917.81	-6,726.95	15.04 %
Workers Compensation	379.50	2,200.00	-1,820.50	17.25 %
Total Insurance	7,424.36	17,900.66	-10,476.30	41.48 %
Payroll Expenses				
Salary	30,568.89	119,995.73	-89,426.84	25.47 %
Total Payroll Expenses	30,568.89	119,995.73	-89,426.84	25.47 %
Postage and Delivery	135.59	726.03	-590.44	18.68 %
Printing and Reproduction	327.61	1,351.50	-1,023.89	24.24 %
Professional Fees				
Accounting		1,916.25	-1,916.25	
Cleaning	1,013.00	4,200.00	-3,187.00	24.12 %
Consulting	522.98	6,000.00	-5,477.02	8.72 %
Payroll	502.36	3,065.74	-2,563.38	16.39 %
Total Professional Fees	2,038.34	15,181.99	-13,143.65	13.43 %
Repairs and Maintenance				
Building	285.00	2,000.00	-1,715.00	14.25 %
Equipment		500.00	-500.00	
Total Repairs and Maintenance	285.00	2,500.00	-2,215.00	11.40 %
Staff Awards/Gifts	55.00		55.00	
Supplies/Equipment				
Building	503.50	1,911.70	-1,408.20	26.34 %
Office	484.17	2,715.10	-2,230.93	17.83 %
Total Supplies/Equipment	987.67	4,626.80	-3,639.13	21.35 %
Travel & Training				
Staff Development	60.00	1,050.00	-990.00	5.71 %
Travel		250.00	-250.00	
Total Travel & Training	60.00	1,300.00	-1,240.00	4.62 %
Utilities				
Gas and Electric	3,093.70	13,181.05	-10,087.35	23.47 %
Internet Access	238.45	1,264.91	-1,026.46	18.85 %

Van Go Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Security system		723.45	-723.45	
Telephone	1,009.88	7,827.08	-6,817.20	12.90 %
Water/Trash	339.89	2,269.52	-1,929.63	14.98 %
Total Utilities	4,681.92	25,266.01	-20,584.09	18.53 %
Total Supporting Services	51,958.64	260,628.16	-208,669.52	19.94 %
Total Expenses	\$169,113.66	\$1,092,659.00	\$ -923,545.34	15.48 %
NET OPERATING INCOME	\$ -78,243.93	\$ -42,659.00	\$ -35,584.93	183.42 %
Other Expenses				
Non-Recurring Expenses	18,352.43		18,352.43	
Total Other Expenses	\$18,352.43	\$0.00	\$18,352.43	0.00%
NET OTHER INCOME	\$ -18,352.43	\$0.00	\$ -18,352.43	0.00%
NET INCOME	\$ -96,596.36	\$ -42,659.00	\$ -53,937.36	226.44 %