



Van Go Annual Meeting Agenda

Monday, January 30, 2023

4:00-7:00 pm

Van Go Gallery

- I. Approval of the Agenda
- II. Approval of the Minutes
- III. Board Meeting Business / Reports
 - A. Welcome Activity & Introductions
 - B. Co-Executive Director Report
 - C. Review / Approve December Minutes
 - D. Board Notebook Review
 - E. 'Van Go Financials 101' Presentation
 - F. Review / Approve December Financials
 - G. Old Business
 1. 2023 Budget Discussion
 - H. New Business
- IV. Keynote & Workshop: Nancy Jackson of Generous Change
- V. Comments and Announcements
- VI. Adjournment

Next Board Meeting Date: March 22, 2023, 4-6 PM, Van Go

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VAN-GO.ORG

A large, intricate black and white mandala graphic is positioned in the bottom right corner of the page. It features a complex, circular design with various geometric patterns, floral motifs, and a central archway-like structure. The design is highly detailed and occupies a significant portion of the lower right area.

Van Go Full Board Meeting
Wednesday, December 7, 2022

Present: David Moore, Mona Cliff, John Bullock, Ellen Chindamo, Katie Winter, Kevin Kelley, Myrone Grady, Jennifer Carttar, Kris Matthews, Justin Cordova, Michel Loomis, Becki Dick, Beth Easter, Sandy Praeger, Jennifer Roth

Also Present: Eliza Darmon, Kristen Malloy, Sarah Humbert, Chris Kohart

Call to Order

Board President Jen Roth called the meeting to order at 5:15pm.

Approval of the Agenda

Jen requested to move up the financial report and presentation/approval of 2023 budget to just after the nominating committee.

Approval of the Minutes

David Moore moved to approve the September board minutes. Sandy Praeger seconded the motion, and all approved the minutes.

Reports – Committees

Jen presented for the nominating committee. A sheet was circulated showing the proposed terms:

Members nominated to serve an additional terms: Becki Dick (1 year), Myrone Grady (1 year), Kevin Kelley (2 years), Michel Loomis (2 years), Sandy Praeger (1 year), Jennifer Roth (2 years)

New nominees: Kaylin Dillon, Steve Kelly, Curtis Marsh, Joe Sears, Charlie Sedlock

Rolling off: Jackie Berra, John Bullock, Beth Easter, Kris Matthews, Dr. Lewis

Executive committee slate:

- President – Jen Roth
- Past-President – Leaving open and proposing two (2) Members-at-Large
- Secretary – Katie Winter
- Treasurer – David Moore
- Member-at-Large –Justin Cordova
- Member-at-Large – Paige Robinson

At one point the board authorized the nominating committee to recruit 6 new people. Only 5 have been selected at this point. The committee would like to hold that spot open in case someone who comes who would be a good fit.

Jen moved on behalf of the Nominating Committee, and John Bullock seconded the motion to approve the proposed board slate for 2023. The slate was unanimously approved.

Reports—Finance

Chris Kohart presented the financials. As of November we had \$353k between the checking account, money market, PayPal, and our new 6 month CD with Central National Bank. This is a new 6 month rotating CD with about \$125k that was sitting in our money market account. It'll earn us a couple of thousand dollars per year. This time last year we had about \$200k in cash.

YTD income is \$750k, and budget was \$800k. We're pacing to finish \$70-80k below budget for the year—in part due to being understaffed at the start of the year. Currently we have a loss of \$56,500. We're pretty comparable to last year with a different mix of reasons. Chris' expectation is that we will still get to \$850k in income for the year. Our current ratio is 99:1. Last year it was 9:1. Our target is 2. Days cash on hand is 135, last year was 89, target is no less than 30. This is all part of why we did the CD. We collect so much cash in the last quarter of the year that our numbers spike at the end of the year. Chris feels we'll break even or come out positive for the year.

The profit/loss combined says a loss of \$309k. We're showing a loss of \$50k on the cover. The \$309k includes loss on the Endowment fund. We also have some non-reoccurring expenses (Capital Expenditures). We keep those separate so they don't skew the operating fund. You'll see next month that any reimbursements (i.e. KCAIC funds for our new film) will also be held out in a separate line item, again to not skew things.

Jen thanked David Moore for suggesting the CD as a way to make some money on our cash.

Sandy Praeger moved to approve the financials, and Beth Easter seconded the motion. All approved.

The meeting then moved into an Executive Session to review the 2023 budget.

Reports –Co-Executive Directors

Eliza Darmon kicked off the report with a "Go Van Go!" We had our 25th reunion on Sunday, November 27 (the day after the Adornment opening.) 49 grads attended, and 84 people filled out the alumni survey. Chef Raven made a brunch, there was a photo booth, and our founder Lynne Green came and made some remarks. We chose that day because we were able to capitalize on people being in town for Thanksgiving. The Beach Family Foundation and Tequa Creek sponsored the event. The survey is a longitudinal survey we do every 5 years to gather info on "where are they now?"

Kristen Malloy said that it's amazing to see the connections and re-connections between grads. There was warmth and tears and babies and spouses and it was a very special event! Katie Winter said she was bawling when everyone got up to speak at the open mic.

Eliza gave an agency update. We are going to be purchasing a used Ford Transit XLT from Laird Noller. It's got about 30k miles on it. It was funded through the Kriz Foundation and DCCF. We will be returning one minivan to Jen Roth who graciously allowed us to use it for the last few years. We also hope to purchase another new van down the line to add to the fleet.

Kristen noted that Van Go will be closed on the 15th for the staff holiday party. There are also some days at the end of the year to help compensate staff for days worked in the Adornment and Dinner on the Curve – so the office will be closed December 26 – 28.

John Bullock asked if the staff knows how deeply the board appreciates their work. Kristen said they always communicate that, but everyone is always encouraged to speak to the staff at any point and share their appreciation. John suggested some sort of formalized recognition of the staff. Something is in the works. Kris Matthews agreed—this is a place where you're always "ON" so it can be exhausting. Jen will email everyone about plans.

Eliza mentioned that we've been trying all year to get an audit set up. Eliza is onto the third auditor she's attempted to hire. Hopefully in early 2023 we'll have an audit done. Beth has some ideas of potential people to do it, if needed. Chris noted we have not had an audit in 7-ish years. We don't have any grant funding that requires an audit—we used to be obligated as a United Way funded organization, but when that relationship ended we stopped having that requirement. We've tried to do it every 5 years, but with leadership transitions in the last few years, it's been hard to find the right time to do it. Now seems like a good time as we move into the RFP process for our WIOA grant. We plan to do an audit of 2022.

Eliza noted that we have not met since Dinner on the Curve. Thank you all for your contributions. It was a record breaking year. We raised \$150k. Our budget goal was \$110k, with a stretch goal of \$120k. Merchants is signed on for next year and we've set the date for September 23, 2023. A lot of our increase was the Raise a Paddle goal of \$40k, which we met.

Our annual appeal was sent out in the first part of November. It centered around our film and the youth that were in it. Response has been slower than in years past, partly due to being right after Dinner on the Curve, among other reasons. We hope with year-end giving that we'll turn up some people who haven't given yet.

On the programming side, Kristen and Emma went to the National Association of Workforce Development Professionals conference, subsidized by WIOA. This was their youth symposium. They got to interact with people who do the type of work we do across the nation and hear about best practices, research, and trends—they learned a lot! They also learned that what we do is pretty amazing. A lot of people presented on brand new initiatives that are things we've been doing for a long time. We're ahead of the games in some ways. Our goal is to present next time! We haven't been to this conference in 8 or 9 years. Having WIOA invest in our attendance was really positive.

We are in the hiring season. We're hiring for PEPP (Pre-Employment Preparation Program) for 4 weeks in January- February. Applications are due the 15th of December. If you know anyone 14-15 years old with no/limited work history, this is the program to send them to. We're actively hiring and enrolling for The Arts Train (ages 18-24). We have 4 spots opening. That session will start January 9. There's no due date on those applications. We do a rolling application process with The Arts Train so we always have applications available. Even though our largest hiring session is in the fall and then another push in the spring, we're always taking applications. Spring JAMS will be February 20 – April 20, and applications will go out the first week of January. Kids will be back in the building as of January 9.

Reports – Board President

Jen reminded that if anyone has an open board pledge, please fulfill it before the end of the year. Also, please shop Adornment! This weekend is LOLA, and on the 17th is pictures with Santa. Shop in person before Sunday, December 18. It's a great way to get things checked off your list and introduce people to Van Go!

Old Business

Jen wants everyone to know the Strategic Plan will be revisited at the January board meeting. Please vote for the meeting date that works best for you if you have not yet.

Kristen noted that work has been ongoing on our strategic planning goals. One goal was outcomes and evaluations. After meeting with a couple of groups, they settled on work with KUCPPR to help with the first phase—a data audit analysis and report. There's a contract in place through January 31. They'll audit our historical and current data and data collection processes. They'll provide recommendations to make sure we're measuring what matters. They'll also give a menu of selections to help streamline our data collection processes. They'll help us to be more efficient. One other thing they will do is analyze the impact of Van Go's services over the last 25 years using the reunion survey data we've collected over the years. They'll give a report covering the past and present, and give a roadmap of recommendations for the future. We're hopeful that we may have something to present at the annual meeting in January.

Comments or Announcements

John Bullock noted that Jen Roth has done an extraordinary job as president. He admires the energy and passion she brings to the role. Jen said it's her honor.

Adjournment

Katie moved to adjourn the meeting, and Beth seconded. The meeting adjourned at 6:20pm.

▪ **Cash**

	\$449,508	Operations (CNB checking, Prestige MM, CD & Paypal)
	\$700	Petty Cash
	\$450,208	Total Cash

▪ **Total Assets \$2,947,145**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 12/31/22

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$998,154	\$800,619	\$197,535
Total Expenses	\$893,425	\$949,650	-\$56,225
Net Operating Income	\$104,729	-\$149,031	\$253,760

▪ **Financial Developments**

- Van Go’s current ratio for 2022 is 34.90. At this time last year Van Go’s current ratio was 20.78. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2022 is 172.77. At this time last year Van Go’s number of days of cash on hand was 99.83. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY22 \$104,729 is a (9.89%) change from net operating income for FY21 \$116,226

Van Go Inc

Balance Sheet

As of December 31, 2022

	TOTAL	
	AS OF DEC 31, 2022	AS OF DEC 31, 2021 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	295,328.51	203,821.59
Central National Prestige MM	28,448.82	36,906.13
CNB 6 Month CD	125,400.00	
PayPal	330.38	0.00
Petty Cash	699.80	77.86
Total Bank Accounts	\$450,207.51	\$240,805.58
Accounts Receivable		
Accounts Receivable	0.00	0.00
Endowment Pledges Receivable	0.00	11,750.00
Grants Receivable	26,063.17	59,276.71
Merchandise Sales	-550.00	-550.00
Pledges Receivable	75.00	75.00
Total Accounts Receivable	25,588.17	70,551.71
Total Accounts Receivable	\$25,588.17	\$70,551.71
Other Current Assets		
Prepaid Expenses	4,691.00	0.00
Undeposited Funds	27,469.99	124,966.84
Total Other Current Assets	\$32,160.99	\$124,966.84
Total Current Assets	\$507,956.67	\$436,324.13
Fixed Assets		
Building		
Accumulated Depreciation	-773,609.78	-773,609.78
Cost	1,642,865.56	1,642,865.56
Total Building	869,255.78	869,255.78
Equipment/Furnishings		
Accumulated Depreciation	-190,004.91	-190,004.91
Cost	168,115.59	168,115.59
Total Equipment/Furnishings	69,769.14	12,371.14
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$984,301.92	\$926,903.92
Other Assets		
Beneficial interest held - DCCF	778,936.40	1,025,184.89
LeCompete Funds held at DCCF	438,776.24	533,932.14
Operating Funds held at DCCF	237,173.97	202,426.92
Total Other Assets	\$1,454,886.61	\$1,761,543.95
TOTAL ASSETS	\$2,947,145.20	\$3,124,772.00

Van Go Inc

Balance Sheet

As of December 31, 2022

	TOTAL	
	AS OF DEC 31, 2022	AS OF DEC 31, 2021 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	3,576.56	4,248.53
Total Accounts Payable	\$3,576.56	\$4,248.53
Credit Cards		
Charity Charge	6,880.50	10,670.71
Chase Card	0.00	1,274.60
Home Depot	111.63	515.16
Total Credit Cards	\$6,992.13	\$12,460.47
Other Current Liabilities		
*Payroll Liabilities	2,675.92	2,394.93
FICA & Federal Withholding Tax	95.64	95.64
Ks Withholding Tax	2.14	2.14
Retirement Plan Payable	1,212.27	1,231.84
Total *Payroll Liabilities	3,985.97	3,724.55
Sales Tax Payable	9,004.05	3,848.02
Total Other Current Liabilities	\$12,990.02	\$7,572.57
Total Current Liabilities	\$23,558.71	\$24,281.57
Total Liabilities	\$23,558.71	\$24,281.57
Equity		
Retained Earnings	3,100,490.43	2,815,937.61
Net Income	-176,903.94	284,552.82
Total Equity	\$2,923,586.49	\$3,100,490.43
TOTAL LIABILITIES AND EQUITY	\$2,947,145.20	\$3,124,772.00

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Income		
Commissioned Sales	17,094.00	2,221.79
Benchmark	20,516.50	19,299.00
Total Commissioned Sales	37,610.50	21,520.79
Contributions Income	213,262.48	241,026.89
Corporate Sponsors	2,500.00	5,200.00
Foundations	146,251.00	143,982.46
Total Contributions Income	362,013.48	390,209.35
Endowment Earnings	70,119.00	27,506.00
Fundraiser		22,186.75
Annual Event	158,883.06	110,182.13
Spring Event	18,690.30	
Total Fundraiser	177,573.36	132,368.88
Gallery Sales	4,994.07	10,566.09
Adornment	31,324.86	29,468.24
Total Gallery Sales	36,318.93	40,034.33
Grants		
City Alcohol Tax		28,650.00
City of Lawrence		20,000.00
Douglas County	20,000.00	20,000.00
Heartland Works (WIA)	286,915.55	269,760.75
KS Arts Commission OS	7,500.00	21,432.84
Total Grants	314,415.55	359,843.59
Interest Income	103.48	25.82
Total Income	\$998,154.30	\$971,508.76
GROSS PROFIT	\$998,154.30	\$971,508.76
Expenses		
**Payroll Wages		
Arts Train Wages		58,001.06
Jams Wages		34,725.41
Salary		390,631.62
Total **Payroll Wages		483,358.09
*Payroll Expenses		
Bonus (deleted-1)		5,403.25
FICA Expenses		37,263.33
Health/Dental Insurance (deleted)		31,909.01

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Retirement plan expense		10,311.50
SUTA Expense		424.43
Workers Compensation (deleted)		2,148.50
Total *Payroll Expenses		87,460.02
Development		
Advertising and Marketing	1,092.40	
Contracted Employees		
Grant Writer	28,462.92	27,659.85
Marketing and Events	6,725.00	
VISTA		3,000.00
Total Contracted Employees	35,187.92	30,659.85
Donation Processing Fees	5,293.36	1,575.16
Dues, Licenses and Subscriptions	6,369.89	
Equipment Rental	15,973.60	
Food and Beverage		
Development	708.60	
Events	22,473.40	
Total Food and Beverage	23,182.00	
Fringe Benefits		
FICA Expenses	2,125.81	
Retirement Plan Expense	902.11	
Total Fringe Benefits	3,027.92	
Payroll Expenses		
Salary	27,001.09	
Total Payroll Expenses	27,001.09	
Postage and Delivery	6,153.06	
Printing and Reproduction	2,867.37	
Professional Fees		
Events	4,559.25	
Photography	1,100.00	
Total Professional Fees	5,659.25	
Supplies/Equipment		
Agency Development	3,788.97	1,793.60
Total Supplies/Equipment	3,788.97	1,793.60
Supplies/Equipment - Product		22.00
Merchandise	3,589.93	5,713.10
Total Supplies/Equipment - Product	3,589.93	5,735.10

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Travel & Training		
Staff Development	1,553.24	
Travel	1,003.41	
Total Travel & Training	2,556.65	
Total Development	141,743.41	39,763.71
Dues and Subscriptions (deleted)		3,083.97
Equipment Purchases		9,940.90
Equipment Rental (deleted)		8,801.79
Food and Beverage		
Board of Directors (deleted-1)		625.99
Development (deleted-1)		2,276.25
JAMS		8,219.45
Staff		1,635.92
Total Food and Beverage		12,757.61
Fundraising (deleted)		
Advertising & Marketing (deleted)		2,120.68
Total Fundraising (deleted)		2,120.68
Insurance (deleted)		
D&O Insurance (deleted)		1,677.00
Liability Insurance (deleted)		5,086.59
Total Insurance (deleted)		6,763.59
Licenses and Permits (deleted)		6,584.50
Miscellaneous		800.00
Participant Assistance		3,099.82
Photography		466.00
Postage and Delivery		1,628.05
Printing and Reproduction		5,734.94
Professional Fees		14,172.24
Accounting (deleted-1)		1,600.00
Cleaning (deleted)		3,546.00
Total Professional Fees		19,318.24
Program Services		
Advertising and Marketing	595.00	
Awards/Gifts	2,410.19	670.00
Contracted Employees		
Contract Artists/JAMS	3,546.00	5,454.00
Contract Teaching Artists	15,310.88	10,955.00
Healthy Chef	5,190.00	5,100.00
Total Contracted Employees	24,046.88	21,509.00
Dues, Licenses and Subscriptions	3,248.98	

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Equipment Purchases	-185.00	
Food and Beverage		32.54
Program Based Events	1,592.95	
Snacks	3,201.49	66.29
Summer Lunch	3,138.24	
Total Food and Beverage	7,932.68	98.83
Fringe Benefits		
FICA Expenses	26,589.83	
Health/Dental Insurance	19,211.68	
Retirement Plan Expense	6,460.53	
SUTA Expenses	249.69	
Total Fringe Benefits	52,511.73	
Insurance		
Automobile	4,644.56	5,726.27
Total Insurance	4,644.56	5,726.27
Miscellaneous		
Background checks	10.25	30.75
Total Miscellaneous	10.25	30.75
Participant Assistance	1,847.89	304.00
Futures Fund	90.00	2,010.75
Total Participant Assistance	1,937.89	2,314.75
Payroll Expenses		
Arts Train Wages	60,638.09	
Jams Wages	53,347.35	
Salary	221,721.84	
Total Payroll Expenses	335,707.28	
Professional Fees	0.00	
Payroll	5,648.21	
Total Professional Fees	5,648.21	
Repairs and Maintenance		
Vehicle	1,698.93	538.82
Total Repairs and Maintenance	1,698.93	538.82
Supplies/Equipment		
Program Supplies	2,421.61	1,128.44
Total Supplies/Equipment	2,421.61	1,128.44
Supplies/Equipment - Product		0.00
Art	37,619.34	32,748.65
Woodshop	4,628.96	566.50
Total Supplies/Equipment - Product	42,248.30	33,315.15

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Travel & Training		
Staff Development	1,771.56	
Travel	459.92	
Total Travel & Training	2,231.48	
Total Program Services	487,108.97	65,332.01
Supporting Services		
Bank Service Fees (CNB/Insurance)	296.18	3,714.71
Contracted Employees		
Accountant	27,000.00	25,662.00
Total Contracted Employees	27,000.00	25,662.00
Dues, Licenses and Subscriptions	2,437.45	
Equipment Purchases	1,349.00	1,971.00
Equipment Rental	2,715.10	
Food and Beverage		
Board of Directors	453.84	
Staff	3,125.38	1,004.17
Total Food and Beverage	3,579.22	1,004.17
Fringe Benefits		
FICA Expenses	9,761.60	
Health/Dental Insurance	15,562.12	
Retirement Plan Expense	3,678.19	
SUTA Expenses	223.11	
Total Fringe Benefits	29,225.02	
Insurance		
Building	6,901.59	7,760.77
D & O	1,771.00	
Liability	6,158.39	
Workers Compensation	3,385.80	
Total Insurance	18,216.78	7,760.77
Interest Expense		214.57
Finance Charge (deleted)		110.88
Total Interest Expense		325.45
Payroll Expenses		
Salary	140,329.61	
Total Payroll Expenses	140,329.61	
Postage and Delivery	670.90	
Printing and Reproduction	1,140.38	

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Professional Fees		
Accounting	825.00	
Cleaning	4,465.00	
Payroll	2,797.80	
Total Professional Fees	8,087.80	
Repairs and Maintenance		
Building	2,858.58	22,813.74
Equipment	129.56	
Total Repairs and Maintenance	2,988.14	22,813.74
Staff Awards/Gifts	190.00	31.07
Supplies/Equipment		
Building	1,524.18	3,922.00
Office	3,285.77	5,712.33
Total Supplies/Equipment	4,809.95	9,634.33
Travel & Training		
Staff Development	321.94	
Travel	70.95	
Total Travel & Training	392.89	
Utilities		
Gas and Electric	10,618.45	12,187.41
Internet Access	904.29	920.00
Security system	937.24	755.38
Telephone	6,963.65	7,427.80
Water/Trash	1,608.63	2,016.07
Total Utilities	21,032.26	23,306.66
Total Supporting Services	264,460.68	96,223.90
Travel & Training		
JAMS		1,622.45
Staff		422.53
Total Travel & Training		2,044.98
Uncategorized Expense	112.12	
Total Expenses	\$893,425.18	\$855,282.80
NET OPERATING INCOME	\$104,729.12	\$116,225.96
Other Income		
Endowment Campaign	425.00	4,505.44
Investment Income		
Beneficial interest	-385,201.34	141,888.07
Total Investment Income	-385,201.34	141,888.07
Other Income	91,439.21	99,830.00

Van Go Inc

Profit and Loss

January - December 2022

	TOTAL	
	JAN - DEC 2022	JAN - DEC 2021 (PY)
Special Projects	46,875.00	
Total Other Income	\$ -246,462.13	\$246,223.51
Other Expenses		
Depreciation Expense		61,946.65
Non-Recurring Expenses	34,820.93	
Professional Fees	350.00	15,950.00
Total Non-Recurring Expenses	35,170.93	15,950.00
Total Other Expenses	\$35,170.93	\$77,896.65
NET OTHER INCOME	\$ -281,633.06	\$168,326.86
NET INCOME	\$ -176,903.94	\$284,552.82

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Commissioned Sales	17,094.00	7,500.00	9,594.00	227.92 %
Benchmark	20,516.50	25,000.00	-4,483.50	82.07 %
Total Commissioned Sales	37,610.50	32,500.00	5,110.50	115.72 %
Contributions Income	213,262.48	140,000.00	73,262.48	152.33 %
Corporate Sponsors	2,500.00		2,500.00	
Foundations	146,251.00	115,000.00	31,251.00	127.17 %
Total Contributions Income	362,013.48	255,000.00	107,013.48	141.97 %
Endowment Earnings	70,119.00	70,119.00	0.00	100.00 %
Fundraiser				
Annual Event	158,883.06	110,000.00	48,883.06	144.44 %
Spring Event	18,690.30	30,000.00	-11,309.70	62.30 %
Total Fundraiser	177,573.36	140,000.00	37,573.36	126.84 %
Gallery Sales	4,994.07	8,000.00	-3,005.93	62.43 %
Adornment	31,324.86	25,000.00	6,324.86	125.30 %
Total Gallery Sales	36,318.93	33,000.00	3,318.93	110.06 %
Grants				
Douglas County	20,000.00	20,000.00	0.00	100.00 %
Heartland Works (WIA)	286,915.55	250,000.00	36,915.55	114.77 %
KS Arts Commission OS	7,500.00		7,500.00	
Total Grants	314,415.55	270,000.00	44,415.55	116.45 %
Interest Income	103.48		103.48	
Total Income	\$998,154.30	\$800,619.00	\$197,535.30	124.67 %
GROSS PROFIT	\$998,154.30	\$800,619.00	\$197,535.30	124.67 %
Expenses				
Development				
Advertising and Marketing	1,092.40	2,500.00	-1,407.60	43.70 %
Contracted Employees				
Grant Writer	28,462.92	28,462.92	0.00	100.00 %
Marketing and Events	6,725.00		6,725.00	
Total Contracted Employees	35,187.92	28,462.92	6,725.00	123.63 %
Donation Processing Fees	5,293.36	4,695.00	598.36	112.74 %
Dues, Licenses and Subscriptions	6,369.89	5,188.00	1,181.89	122.78 %
Equipment Purchases		500.00	-500.00	
Equipment Rental	15,973.60	15,000.00	973.60	106.49 %
Food and Beverage				
Development	708.60	1,500.00	-791.40	47.24 %
Events	22,473.40	15,000.00	7,473.40	149.82 %
Food/Beverage - Contributed	0.00		0.00	
Total Food and Beverage	23,182.00	16,500.00	6,682.00	140.50 %
Fringe Benefits				

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
FICA Expenses	2,125.81	3,766.23	-1,640.42	56.44 %
Health/Dental Insurance		1,882.37	-1,882.37	
Retirement Plan Expense	902.11	1,476.95	-574.84	61.08 %
SUTA Expenses		11.54	-11.54	
Total Fringe Benefits	3,027.92	7,137.09	-4,109.17	42.43 %
Payroll Expenses				
Salary	27,001.09	49,231.73	-22,230.64	54.84 %
Total Payroll Expenses	27,001.09	49,231.73	-22,230.64	54.84 %
Postage and Delivery	6,153.06	2,357.38	3,795.68	261.01 %
Printing and Reproduction	2,867.37	4,952.32	-2,084.95	57.90 %
Professional Fees				
Events	4,559.25	4,758.14	-198.89	95.82 %
Photography	1,100.00	600.00	500.00	183.33 %
Total Professional Fees	5,659.25	5,358.14	301.11	105.62 %
Supplies/Equipment				
Agency Development	3,788.97	2,000.00	1,788.97	189.45 %
Total Supplies/Equipment	3,788.97	2,000.00	1,788.97	189.45 %
Supplies/Equipment - Product				
Merchandise	3,589.93	3,080.76	509.17	116.53 %
Total Supplies/Equipment - Product	3,589.93	3,080.76	509.17	116.53 %
Travel & Training				
Staff Development	1,553.24	400.00	1,153.24	388.31 %
Travel	1,003.41	250.00	753.41	401.36 %
Total Travel & Training	2,556.65	650.00	1,906.65	393.33 %
Total Development	141,743.41	147,613.34	-5,869.93	96.02 %
Program Services				
Advertising and Marketing	595.00	200.00	395.00	297.50 %
Awards/Gifts	2,410.19	1,039.50	1,370.69	231.86 %
Contracted Employees				
Contract Artists/JAMS	3,546.00		3,546.00	
Contract Teaching Artists	15,310.88	9,040.00	6,270.88	169.37 %
Healthy Chef	5,190.00	5,340.00	-150.00	97.19 %
Total Contracted Employees	24,046.88	14,380.00	9,666.88	167.22 %
Dues, Licenses and Subscriptions	3,248.98	3,647.88	-398.90	89.06 %
Equipment Purchases	-185.00	1,500.00	-1,685.00	-12.33 %
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage				
Program Based Events	1,592.95	875.00	717.95	182.05 %
Snacks	3,201.49	4,461.50	-1,260.01	71.76 %
Summer Lunch	3,138.24	3,000.00	138.24	104.61 %
Total Food and Beverage	7,932.68	8,336.50	-403.82	95.16 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Fringe Benefits				
FICA Expenses	26,589.83	30,197.54	-3,607.71	88.05 %
Health/Dental Insurance	19,211.68	20,439.86	-1,228.18	93.99 %
Retirement Plan Expense	6,460.53	7,780.47	-1,319.94	83.04 %
SUTA Expenses	249.69	111.71	137.98	223.52 %
Total Fringe Benefits	52,511.73	58,529.58	-6,017.85	89.72 %
Insurance				
Automobile	4,644.56	6,031.15	-1,386.59	77.01 %
Total Insurance	4,644.56	6,031.15	-1,386.59	77.01 %
Miscellaneous				
Background checks	10.25	150.00	-139.75	6.83 %
Total Miscellaneous	10.25	150.00	-139.75	6.83 %
Participant Assistance	1,847.89	4,440.15	-2,592.26	41.62 %
Futures Fund	90.00		90.00	
Total Participant Assistance	1,937.89	4,440.15	-2,502.26	43.64 %
Payroll Expenses				
Arts Train Wages	60,638.09	78,240.00	-17,601.91	77.50 %
Jams Wages	53,347.35	57,150.00	-3,802.65	93.35 %
Salary	221,721.84	259,349.03	-37,627.19	85.49 %
Total Payroll Expenses	335,707.28	394,739.03	-59,031.75	85.05 %
Professional Fees	0.00		0.00	
Payroll	5,648.21	10,417.97	-4,769.76	54.22 %
Total Professional Fees	5,648.21	10,417.97	-4,769.76	54.22 %
Repairs and Maintenance				
Vehicle	1,698.93	991.67	707.26	171.32 %
Total Repairs and Maintenance	1,698.93	991.67	707.26	171.32 %
Supplies/Equipment				
Program Supplies	2,421.61	3,500.00	-1,078.39	69.19 %
Total Supplies/Equipment	2,421.61	3,500.00	-1,078.39	69.19 %
Supplies/Equipment - Product				
Art	37,619.34	32,500.00	5,119.34	115.75 %
Woodshop	4,628.96	6,000.00	-1,371.04	77.15 %
Total Supplies/Equipment - Product	42,248.30	38,500.00	3,748.30	109.74 %
Travel & Training				
Staff Development	1,771.56	1,600.00	171.56	110.72 %
Travel	459.92	1,033.74	-573.82	44.49 %
Total Travel & Training	2,231.48	2,633.74	-402.26	84.73 %
Total Program Services	487,108.97	550,037.17	-62,928.20	88.56 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	296.18	373.68	-77.50	79.26 %
Contracted Employees				

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Accountant	27,000.00	26,175.24	824.76	103.15 %
Total Contracted Employees	27,000.00	26,175.24	824.76	103.15 %
Dues, Licenses and Subscriptions	2,437.45	339.84	2,097.61	717.23 %
Equipment Purchases	1,349.00	2,000.00	-651.00	67.45 %
Equipment Rental	2,715.10	1,720.45	994.65	157.81 %
Food and Beverage				
Board of Directors	453.84	400.00	53.84	113.46 %
Staff	3,125.38	1,200.00	1,925.38	260.45 %
Total Food and Beverage	3,579.22	1,600.00	1,979.22	223.70 %
Fringe Benefits				
FICA Expenses	9,761.60	10,320.40	-558.80	94.59 %
Health/Dental Insurance	15,562.12	9,525.89	6,036.23	163.37 %
Retirement Plan Expense	3,678.19	4,047.21	-369.02	90.88 %
SUTA Expenses	223.11	47.21	175.90	472.59 %
Total Fringe Benefits	29,225.02	23,940.71	5,284.31	122.07 %
Insurance				
Building	6,901.59	6,914.11	-12.52	99.82 %
D & O	1,771.00	1,680.00	91.00	105.42 %
Liability	6,158.39	6,491.40	-333.01	94.87 %
Workers Compensation	3,385.80	2,255.93	1,129.87	150.08 %
Total Insurance	18,216.78	17,341.44	875.34	105.05 %
Payroll Expenses				
Salary	140,329.61	134,907.15	5,422.46	104.02 %
Total Payroll Expenses	140,329.61	134,907.15	5,422.46	104.02 %
Postage and Delivery	670.90	785.79	-114.89	85.38 %
Printing and Reproduction	1,140.38	1,650.77	-510.39	69.08 %
Professional Fees				
Accounting	825.00	1,680.00	-855.00	49.11 %
Cleaning	4,465.00	3,465.00	1,000.00	128.86 %
Payroll	2,797.80	2,198.55	599.25	127.26 %
Total Professional Fees	8,087.80	7,343.55	744.25	110.13 %
Repairs and Maintenance				
Building	2,858.58	2,000.00	858.58	142.93 %
Equipment	129.56	500.00	-370.44	25.91 %
Total Repairs and Maintenance	2,988.14	2,500.00	488.14	119.53 %
Staff Awards/Gifts	190.00		190.00	
Supplies/Equipment				
Building	1,524.18	2,745.87	-1,221.69	55.51 %
Office	3,285.77	4,636.43	-1,350.66	70.87 %
Total Supplies/Equipment	4,809.95	7,382.30	-2,572.35	65.16 %
Travel & Training				

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Staff Development	321.94	1,200.00	-878.06	26.83 %
Travel	70.95	250.00	-179.05	28.38 %
Total Travel & Training	392.89	1,450.00	-1,057.11	27.10 %
Utilities				
Gas and Electric	10,618.45	11,751.29	-1,132.84	90.36 %
Internet Access	904.29	966.00	-61.71	93.61 %
Security system	937.24	793.15	144.09	118.17 %
Telephone	6,963.65	6,910.67	52.98	100.77 %
Water/Trash	1,608.63	2,067.20	-458.57	77.82 %
Total Utilities	21,032.26	22,488.31	-1,456.05	93.53 %
Total Supporting Services	264,460.68	251,999.23	12,461.45	104.95 %
Uncategorized Expense	112.12		112.12	
Total Expenses	\$893,425.18	\$949,649.74	\$ -56,224.56	94.08 %
NET OPERATING INCOME	\$104,729.12	\$ -149,030.74	\$253,759.86	-70.27 %
Other Income				
Endowment Campaign	425.00		425.00	
Investment Income				
Beneficial interest	-385,201.34		-385,201.34	
Total Investment Income	-385,201.34		-385,201.34	
Other Income	91,439.21	149,031.00	-57,591.79	61.36 %
Special Projects	46,875.00		46,875.00	
Total Other Income	\$ -246,462.13	\$149,031.00	\$ -395,493.13	-165.38 %
Other Expenses				
Non-Recurring Expenses	34,820.93		34,820.93	
Professional Fees	350.00		350.00	
Total Non-Recurring Expenses	35,170.93		35,170.93	
Total Other Expenses	\$35,170.93	\$0.00	\$35,170.93	0.00%
NET OTHER INCOME	\$ -281,633.06	\$149,031.00	\$ -430,664.06	-188.98 %
NET INCOME	\$ -176,903.94	\$0.26	\$ -176,904.20	-68,039,976.92 %