



Van Go, Inc. Board Meeting Agenda

July 20, 2022

Time: 4:00-5:30 pm

Location: Van Go

- I. Call to Order
- II. Approval of the Agenda
- III. Approval of the Minutes
- IV. Reports
 - A. Co-Executive Directors
 1. GO Van GO!
 2. Agency Update
 3. Development Update
 4. Programs Update
 - B. Committees
 1. Development Committee: Avant Garde(n) Party debrief
 2. Nominating Committee (Jen)
 - C. Board President (Jen)
 1. Strategic Planning Update
 2. Engagement calendar
 - D. Finance (Chris)
 1. Financial Statements
- V. New Business
- VI. Old Business
- VII. Comments and Announcements
- VIII. Adjournment

Next meeting date: September 21, 2022

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VAN-GO.ORG



Van Go Full Board Meeting Minutes
Wednesday, May 18, 2022

Present: Ellen Chindamo, Justin Cordova, Jennifer Carttar, Kevin Kelley, Michel Loomis, Jennifer Roth, Beth Easter, Sandy Praeger, John Bullock (remotely), Paige Robinson, Becki Dick (remotely), Kris Matthews

Also present: Eliza Darmon, Kristin Malloy, Sarah Humbert, Chris Kohart

Call to Order

Board president Jennifer Roth called the meeting to order at 4:05pm.

Approval of the Agenda

Sandy Praeger moved and Michel Loomis seconded the motion to approve the agenda as written. All approved.

Approval of the Minutes

Jen asked for any changes or additions to the minutes from the March meeting. Justin Cordova moved to approve. Kevin Kelley seconded the motion. All approved.

Reports – Co-Executive Directors

Kristen Malloy kicked it off with a “Go Van Go!” We seize any opportunity to brag about our youth. Kristen passed around a photo of Jafiya with Paige Robinson’s mother and sister. Jafiya has been in JAMS since he was 14 years old. He started with us as a freshman and came with a poverty qualifier and a need to be set up with mental health services. At the time he felt he was more of a “sports guy” than an artist. His sister had been here and loved it. He came and was quickly met with success. Art Director Rick helped give him platforms to evolve his art style. His attendance and punctuality was amazing. He moved into being a member of our leadership team. He has been a staple in our programs as a part of the leadership team and as a mentor for new youth in the program.

A year ago Jafiya began working with our staff to plan his future. He decided to give college a try. We helped with his college and FAFSA applications, and also scholarship applications. This spring, Jafiya was accepted to KU and was awarded the Hixson Scholarship. He is now a part of the Hixson Scholars program which offers renewable funds, tutoring, mentorship, and community service opportunities. He’ll be well supported. He is finishing his final session doing one last bench this summer before he heads to KU.

Ellen Chindamo explained a little about who Christina Hixson is and the funds she provides around the country. Hickson Scholars are those who would not otherwise be able to attend college and have had significant personal barriers.

Kristen then moved into a program update. The spring JAMS session wrapped up with a beautiful mural. The ribbon cutting is fast approaching. Our Bert Nash Mural Unveiling will be

next Thursday, May 26, at 5:00pm. It is on the east side of the Bert Nash building in their small courtyard. There will be a big celebration. This mural will not disappoint. This is an amazing collaborative partnership that we've had with Bert Nash this spring. We want to thank them. There will be a short program at 5:15, and the celebration is from 5-6pm. The name of the mural will be revealed, the youth will be honored and awarded for attendance and punctuality, etc. The rain plan is to move it inside.

Summer JAMS is scheduled to begin on Monday, June 6. We're excited to get back to full capacity with 20 youth and 20 benches. That's the first time we've been able to do that since the pandemic. We'll still have health and safety protocols in place and masking for those who are unvaccinated, mainly because we're decreasing the physical distancing due to the increased numbers. LMH Internal Medicine, Ad Astra Eye, Tenants to Homeowners, Pretzels Inc., J. Wilson's Restaurant, Raven Bookstore, and Neu Physical Therapy are some of the clients this summer. There's a long list of great benches to come!

One thing we've historically done in the summer pre-covid was give everyone an opportunity to invite guests to see our programming in action as a part of our summer lunch program. We're still going to be eating outside and picnicking on our neighbor Marty Kennedy's lawn. We're offering 5 dates for you and a guest to come join us for a picnic lunch. You'd arrive at 11:15 and see Go Healthy in action, receive a tour from one of our team leaders, and then sit down (on the lawn) for a picnic lunch by Raven!

Also mark your calendars for the Benchmark Unveiling on Friday, July 29. We aren't sure if it will be indoors or outdoors at this point, but it will also be a great opportunity to bring people and see Van Go in action. Typically it starts around 5:00 but if we're outside we may push it a little later so it's not quite so hot.

The Arts Train ended their session in Mid-May and moved into summer placements. These summer opportunities are individualized. A couple of youth are taking a class at JCCC to see if they're interested. We have a couple who will be working with Summer JAMS supporting the art floor and also with summer lunches. We also have Owen placed at the Spencer Museum. Someone is at the Phoenix Gallery, someone at the Arts Center, and a couple are working with Jeff on shadowing opportunities before they go into college in the fall.

It's also time to start recruiting for fall, so if you know anyone ages 18-24 please send them our way!

We have job positions open. We're currently interviewing for the Support Services Specialist/Social Work position. Competition in the job market is very hard. Everyone is struggling to find employees. If you have ideas of places to post let us know. We've done a lot of interviews, but we're struggling to match salaries with larger organizations and the school district.

The WIOA budget for the upcoming grant year was due on May 9. The WIOA federal grant is dollars that typically go to support the programs with youth wages, staff wages for program staff. We requested \$310,726. We're hoping to leverage this full amount. It's a 6.7% increase over our current allocation (\$289,988). The primary focus of the increase is asking WIOA and Heartland Works to join us in increasing youth wages for both JAMS and Arts Train. We also asked for additional support for pay raises for staff. We're not always able to give raises, or we're not always able to incorporate the raises we give into the federal budget. We tried to be strategic since we lost our city funding. The Heartland Works staff will make a recommendation to the full board (which Kristin is a member of), and it will be voted on in June. The grant year begins July 1.

Justin Cordova clarified that this is 30% of our budget. Kristen confirmed this, and added that we have a great relationship with them, but sometimes federal budget cuts trickle down to the agencies. In the past sometimes we've seen cuts as much as 20%. Next year they will put it out for an RFP which will be a bigger process with more competition. They like to see 80% of the allocation going toward out-of-school youth (TAT).

Kris Matthews asked if the program assistant and the social worker position are both listed on the website. Kristen said the program assistant isn't posted yet since the role will be modified based on the skills of the Support Services Specialist/Social Worker hired.

Eliza gave a Development update. We were notified today that we've been funded through KCAIC to do a project with Baker Wetlands. They want both a public work of art and help to engage youth in the wetlands and nature in general. They have a new education coordinator that we will work with. We received a full \$20k to do this project next spring.

As you all know, our city funding was cut and we've been hanging out thinking we'd get an update, but we haven't. The Special Alcohol Tax Fund Advisory Board, chaired by our own Chris Kohart, put together an annual report that matches well with our feelings. It's listed on their website. Jen Roth reiterated that in the meeting with Craig Owen, the new City Manager, he told us to go the county for funds instead. Kristen reported that we had a meeting with the county about funding, and put a request together based on the fact that we're one of the lowest-funded nonprofits by the county. We've not asked for an increase in the years we've received funding from them. Kristen and Chris had a meeting with Sarah Plinsky at the county. Our request was not well received. She indicated that it is not the county's responsibility to absorb the decisions the city makes with their budget. Ultimately, the request that we made was a significant one for them to absorb. It was a hard situation as we spoke with them about what we were trying to do in terms of getting local investment to help us leverage federal dollars. If we have to explain to federal funders why we are no longer getting city dollars, having an increased request from the county would help us. It was pretty clear that the county did not feel it was their responsibility to absorb those shortfalls. The county has been sitting and watching nonprofits get cut and thought it wasn't a big deal because there was not a big stink from the nonprofits. There was an awkward situation of nonprofits not wanting to make a

big stink because the city was dangling carrots for potential funding, which kept nonprofits quiet about the way they were being treated.

Sandy wondered if we should reach out to some of the city commissioners, such as Brad Finkeldei or Bart Littlejohn. She thinks they would be amenable. The city manager works for the city commission. Jen Roth said she ran into Pat Watkins, and it sounds like the preservation alliance may be getting their money because they have been a “squeaky wheel”. Kevin Kelley thought we should look at the economic impact Van Go has on the community. There are 2 parts of the city’s strategic plan that might fit – entrepreneurship, and economic impact. Maybe approaching from an economic development focus might move us into getting money from a different branch of the city. Maybe look at if the people who go through Van Go programs stay in the community vs. university people who leave. Things are very transactional right now with the city government.

Eliza reiterated that we haven’t wanted to burn bridges in case there is money through the LCAC or other areas. One good start would be to invite the city commissioners to the mural unveiling at Bert Nash, or inviting them to lunch to see Van Go in action. Jen suggested that if any of the board know any commissioners, having conversations and fostering those relationships is important.

Eliza also noted that an email went out from the city with a random survey that will be sent out to some people. If you receive it, the piece of the survey about the city’s communication would be a good place to leave feedback about the whole process, which has been very foggy and contradictory. Kevin noted there’s also a survey online about the form of government.

Chris Kohart noted that we didn’t ask the county to cover 100% of what we lost from the city.

Eliza continued that we were hoping to supplant the loss of the city funding through WIOA, the County, and individual giving. We’re raising the membership amount for Avant Garde, our giving club, from \$500 to \$1000. It hasn’t changed since its inception 9+ years ago, and we’ve had a lot of feedback that we should raise it.

May Day Hey Day was great. Thanks to CEK for sponsoring, Paige Robinson for recruiting the band The Flash Floods, those who put together teams & those who volunteered. Eliza sent out the numbers. We didn’t quite hit the mark financially. The place we have opportunities to grow is the teams. It fell a little flat this year. We’re committed to May Day Hey Day. It brought in 40 brand new donors to Van Go which is awesome. It’s a great avenue for meeting our strategic planning goal of opening up to new audiences. This is a new population and different from Dinner on the Curve.

Jennifer Carrtar mentioned doing a walk-a-thon as a kid and getting pledges. Eliza said the pledge system is a little hard to administer, but we were trying to get people to crowdsource some funding with the teams. Paige said she feels all the ideas are good, but it was just a little confusing as an outsider coming in. It’s hard to figure out how to deliver the message clearly.

Eliza said one idea was to recruit team captains and have some sort of kick-off breakfast and talk to them face-to-face—maybe in February, so there's time leading up. Kevin Kelley suggested soliciting the businesses along the route that could sponsor and put up a banner. Ellen agreed that tapping into businesses would be a good key to building better word of mouth, with lower dollar donation amounts (\$100/\$200/\$500). Kevin thought you could get teams from companies.

Eliza said save the date for Dinner on the Curve – October 8. We'd love you to sell 8 tickets (a table). Our top sponsor is Rademacher Financial, with a secondary sponsor of Scott Temperature.

Reports—Committees

The Development Committee is putting together an Avant Garde(n) party at Jill Kleinberg's house. Catering will be by Evan Williams. It's a thank you event and a recruitment event. Attendees are encouraged to invite someone to come with them who they think could join the Avant Garde. The event will be June 23 and we'll be sending an invite out. It's a very cool house with a beautiful garden.

Reports—Board President

Jen wants everyone to think about building engagement around fundraising events. We have our two major fundraising events each year. We've discussed May Day Hey Day, and Eliza just set out the expectations for Dinner on the Curve. We love that everyone participates in all different ways. If you have ideas as you think about our events for how you could be engaged, how to reduce barriers to board member participation, fundraising ideas—we'd love to hear them.

The strategic planning update is that—everything we've talked about today fits within our goals! It's obvious that Kristen and Eliza are making decisions and thinking about things through the lens of the strategic plan. If you need additional copies of anything we can get them to you.

There hasn't been time to finalize the mission and vision statements yet but hope to have an update at the next meeting. We also haven't convened some of our new smaller committees yet but we haven't lost track of them. As individuals there are ways to engage. Jen wore a Van Go shirt out today and had a great interaction with someone about Van Go. Jen volunteered to send invitations to city and county commissioners to the mural unveiling. Kevin asked if we engage the city commissioners of other Douglas County towns.

Reports—Finance

Chris reported that we still have a little over \$300k in cash. Our operating income is pacing very comparable to last year. Expenses are a little higher but we budgeted for that. June and July tend to go a little heavier on expenses because the kids are here longer hours. We are pacing well on expenditures. Our current ratio is 30.62, cash on hand is 122 days, net operating income is pacing well with last year. The loss of the city was budgeted but we've got the funds to make

good decisions and not make desperate moves. There's also \$194k in operating funds at DCCF that we could utilize for whatever we need in addition to the \$300k in our checking account.

The poor market is reflected in our numbers, but hopefully that rebounds soon.

Jen asked if some of the cushion funds we have in our accounts should be invested in increasing salaries to be competitive as we try to hire. E & K said it's a conversation we've been having.

Kevin said there has been an effort by many Chambers of Commerce for Nonprofits in Kansas to form a consortium for insurance. It's important to be in their census when they do it in August. It's called "ChamberBlue". You can call the chamber to make sure to get on their list.

Sandy moved to approve the minutes. Jennifer C seconded. All approved.

New Business

No new business.

Old Business

We've already talked about a lot of the old business!

Comments and Announcements

Eliza mentioned that board member Katie Winter's new Winter School House in Lecompton has a lot of great events happening. Check it out.

Adjournment

The meeting adjourned at 5:36pm.

▪ **Cash**

	\$301,515	Operations (CNB checking, Prestige MM & Paypal)
	\$857	Petty Cash
	\$302,372	Total Cash

▪ **Total Assets \$3,047,547**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 05/31/22

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$276,504	\$800,619	-\$524,115
Total Expenses	\$331,040	\$950,650	-\$618,610
Net Operating Income	-\$54,536	-\$149,031	\$94,495

▪ **Financial Developments**

- Van Go’s current ratio for 2022 is 32.18. At this time last year Van Go’s current ratio was 8.92. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2022 is 117.93. At this time last year Van Go’s number of days of cash on hand was 87.03. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY22 (\$54,536) is a 29.57% change from net operating income for FY21 (\$77,428).

Van Go Inc

Balance Sheet As of May 31, 2022

	TOTAL	
	AS OF MAY 31, 2022	AS OF MAY 31, 2021 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	264,487.62	160,464.96
Central National Prestige MM	36,916.81	36,890.98
PayPal	110.44	2,280.25
Petty Cash	857.21	437.60
Total Bank Accounts	\$302,372.08	\$200,073.79
Accounts Receivable		
Accounts Receivable	0.00	0.00
Endowment Pledges Receivable	5,750.00	24,500.00
Grants Receivable	53,222.79	48,944.06
Merchandise Sales	-550.00	-550.00
Pledges Receivable	75.00	75.00
Total Accounts Receivable	58,497.79	72,969.06
Total Accounts Receivable	\$58,497.79	\$72,969.06
Other Current Assets		
Employee Advances	0.00	92.38
Undeposited Funds	5,300.75	10,222.00
Total Other Current Assets	\$5,300.75	\$10,314.38
Total Current Assets	\$366,170.62	\$283,357.23
Fixed Assets		
Building		
Accumulated Depreciation	-717,234.26	-717,234.26
Cost	1,642,865.56	1,642,865.56
Total Building	925,631.30	925,631.30
Equipment/Furnishings		
Accumulated Depreciation	-184,433.78	-184,433.78
Cost	168,115.59	168,115.59
Total Equipment/Furnishings	17,942.27	17,942.27
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$988,850.57	\$988,850.57
Other Assets		
Beneficial interest held - DCCF	986,702.19	981,957.83
LeCompete Funds held at DCCF	511,196.63	506,100.06
Operating Funds held at DCCF	194,627.04	174,333.88
Total Other Assets	\$1,692,525.86	\$1,662,391.77
TOTAL ASSETS	\$3,047,547.05	\$2,934,599.57

Van Go Inc

Balance Sheet As of May 31, 2022

	TOTAL	
	AS OF MAY 31, 2022	AS OF MAY 31, 2021 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	2,235.16	13,283.44
Total Accounts Payable	\$2,235.16	\$13,283.44
Credit Cards		
Charity Charge	4,630.72	
Chase Card	0.00	11,951.67
Home Depot	302.65	0.00
Total Credit Cards	\$4,933.37	\$11,951.67
Other Current Liabilities		
*Payroll Liabilities	2,531.18	2,602.35
FICA & Federal Withholding Tax	359.44	95.64
Ks Withholding Tax	26.37	2.14
Retirement Plan Payable	1,116.19	1,077.51
Total *Payroll Liabilities	4,033.18	3,777.64
Sales Tax Payable	3,987.36	0.00
Total Other Current Liabilities	\$8,020.54	\$3,777.64
Total Current Liabilities	\$15,189.07	\$29,012.75
Long-Term Liabilities		
PPP Loan - CNB (deleted)	0.00	99,830.00
Total Long-Term Liabilities	\$0.00	\$99,830.00
Total Liabilities	\$15,189.07	\$128,842.75
Equity		
Retained Earnings	3,162,437.08	2,815,937.61
Net Income	-130,079.10	-10,180.79
Total Equity	\$3,032,357.98	\$2,805,756.82
TOTAL LIABILITIES AND EQUITY	\$3,047,547.05	\$2,934,599.57

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Income		
Commissioned Sales		2,221.79
Benchmark	3,048.50	1,559.00
Total Commissioned Sales	3,048.50	3,780.79
Contributions Income	61,352.19	57,487.44
Corporate Sponsors		200.00
Foundations	42,000.00	10,165.00
Total Contributions Income	103,352.19	67,852.44
Fundraiser		22,186.75
Annual Event	16,250.00	13,725.00
Spring Event	18,690.30	
Total Fundraiser	34,940.30	35,911.75
Gallery Sales	1,728.30	3,216.23
Adornment	2,500.00	88.00
Total Gallery Sales	4,228.30	3,304.23
Grants		
City Alcohol Tax		14,325.00
City of Lawrence		10,000.00
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	120,923.61	104,306.47
Total Grants	130,923.61	138,631.47
Interest Income	10.68	10.68
Total Income	\$276,503.58	\$249,491.36
GROSS PROFIT	\$276,503.58	\$249,491.36
Expenses		
**Payroll Wages		
Arts Train Wages		24,568.94
Jams Wages		8,256.32
Salary		154,933.09
Total **Payroll Wages		187,758.35
*Payroll Expenses		
FICA Expenses		14,424.18
Health/Dental Insurance (deleted)		13,626.01
Retirement plan expense		3,522.91
SUTA Expense		275.56
Workers Compensation (deleted)		544.50
Total *Payroll Expenses		32,393.16

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Development		
Advertising and Marketing	2,643.99	
Contracted Employees		
Grant Writer	11,554.20	11,483.97
Total Contracted Employees	11,554.20	11,483.97
Donation Processing Fees	1,398.89	
Dues, Licenses and Subscriptions	1,886.80	
Food and Beverage	115.75	
Development	209.24	
Events	890.93	
Total Food and Beverage	1,215.92	
Fringe Benefits		
FICA Expenses	965.66	
Retirement Plan Expense	440.95	
Total Fringe Benefits	1,406.61	
Payroll Expenses		
Salary	11,049.08	
Total Payroll Expenses	11,049.08	
Postage and Delivery	651.95	
Printing and Reproduction	1,439.84	
Professional Fees		
Events	300.00	
Photography	471.99	
Total Professional Fees	771.99	
Supplies/Equipment	8.99	
Agency Development	481.87	947.15
Total Supplies/Equipment	490.86	947.15
Supplies/Equipment - Product		
Merchandise	-160.71	613.12
Total Supplies/Equipment - Product	-160.71	613.12
Travel & Training	111.12	
Staff Development	115.14	
Total Travel & Training	226.26	
Total Development	34,575.68	13,044.24
Dues and Subscriptions (deleted)		1,434.15
Equipment Purchases		8,708.91
Equipment Rental (deleted)		1,071.35

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Food and Beverage		
Development (deleted-1)		985.91
JAMS		3,009.52
Staff	0.00	354.93
Total Food and Beverage	0.00	4,350.36
Fundraising (deleted)		
Advertising & Marketing (deleted)		837.00
Total Fundraising (deleted)		837.00
Insurance (deleted)		
Liability Insurance (deleted)		2,381.48
Total Insurance (deleted)		2,381.48
Licenses and Permits (deleted)		2,624.20
Miscellaneous		50.00
Participant Assistance		43.93
Photography		16.00
Postage and Delivery		762.85
Printing and Reproduction		505.72
Professional Fees	250.00	5,461.64
Cleaning (deleted)		675.00
Total Professional Fees	250.00	6,136.64
Program Services		
Advertising and Marketing	475.00	
Awards/Gifts	890.00	205.00
Contracted Employees		
Contract Artists/JAMS	2,811.25	
Contract Teaching Artists	3,031.25	6,350.00
Healthy Chef	0.00	500.00
Total Contracted Employees	5,842.50	6,850.00
Dues, Licenses and Subscriptions	1,184.89	
Food and Beverage	75.81	
Program Based Events	366.02	
Snacks	1,507.26	
Total Food and Beverage	1,949.09	
Fringe Benefits		
FICA Expenses	9,721.90	
Health/Dental Insurance	13,910.56	
Retirement Plan Expense	2,731.39	
SUTA Expenses	78.13	
Total Fringe Benefits	26,441.98	

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Insurance		
Automobile	1,847.15	2,449.64
Total Insurance	1,847.15	2,449.64
Miscellaneous		
Background checks		10.25
Other	225.00	
Total Miscellaneous	225.00	10.25
Participant Assistance	327.15	
Futures Fund	90.00	964.50
Total Participant Assistance	417.15	964.50
Payroll Expenses		
Arts Train Wages	30,137.56	
Jams Wages	11,071.06	
Salary	87,606.80	
Total Payroll Expenses	128,815.42	
Professional Fees		
Payroll	2,095.72	
Total Professional Fees	2,095.72	
Repairs and Maintenance		
Vehicle	139.33	134.55
Total Repairs and Maintenance	139.33	134.55
Supplies/Equipment	75.50	
Program Supplies	242.69	413.09
Total Supplies/Equipment	318.19	413.09
Supplies/Equipment - Product		
Art	13,594.78	10,930.60
Woodshop	3,351.64	506.94
Total Supplies/Equipment - Product	16,946.42	11,437.54
Travel & Training	134.86	
Staff Development	8.25	
Total Travel & Training	143.11	
Total Program Services	187,730.95	22,464.57
Supporting Services		
Bank Service Fees (CNB/Insurance)	40.00	1,126.62
Contracted Employees		
Accountant	4,500.00	10,668.00
Total Contracted Employees	4,500.00	10,668.00
Dues, Licenses and Subscriptions	134.70	

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Equipment Rental	1,184.03	
Food and Beverage	68.02	
Board of Directors	95.14	
Staff	1,107.11	
Total Food and Beverage	1,270.27	
Fringe Benefits		
FICA Expenses	4,358.39	
Health/Dental Insurance	1,633.99	
Retirement Plan Expense	1,617.71	
SUTA Expenses	196.78	
Total Fringe Benefits	7,806.87	
Insurance		
Building	5,034.05	3,076.12
Workers Compensation	1,136.50	
Total Insurance	6,170.55	3,076.12
Interest Expense		180.79
Finance Charge (deleted)	198.18	
Total Interest Expense	198.18	180.79
Payroll Expenses		
Salary	56,864.56	
Total Payroll Expenses	56,864.56	
Postage and Delivery	126.85	
Printing and Reproduction	703.66	
Professional Fees	310.00	
Accounting	6,750.00	
Cleaning	2,016.00	
Payroll	1,510.73	
Total Professional Fees	10,586.73	
Repairs and Maintenance	131.07	
Building	7,746.88	13,763.74
Equipment	53.56	
Total Repairs and Maintenance	7,931.51	13,763.74
Staff Awards/Gifts	169.95	
Supplies/Equipment	66.91	
Building	210.79	890.18
Office	1,511.66	1,294.38
Total Supplies/Equipment	1,789.36	2,184.56
Travel & Training	52.14	

Van Go Inc

Profit and Loss

January - May, 2022

	TOTAL	
	JAN - MAY, 2022	JAN - MAY, 2021 (PY)
Utilities		
Gas and Electric	5,092.59	6,880.72
Internet Access	376.56	385.00
Security system	248.24	66.38
Telephone	2,683.79	3,094.69
Water/Trash	549.20	711.17
Total Utilities	8,950.38	11,137.96
Total Supporting Services	108,479.74	42,137.79
Travel & Training		
JAMS	3.25	65.30
Staff		133.48
Total Travel & Training	3.25	198.78
Total Expenses	\$331,039.62	\$326,919.48
NET OPERATING INCOME	\$ -54,536.04	\$ -77,428.12
Other Income		
Endowment Campaign	75.00	625.00
Investment Income		
Beneficial interest	-75,093.09	77,872.33
Total Investment Income	-75,093.09	77,872.33
Total Other Income	\$ -75,018.09	\$78,497.33
Other Expenses		
Capital Campaign expense	524.97	
Non-Recurring Expenses		
Professional Fees		11,250.00
Total Non-Recurring Expenses		11,250.00
Total Other Expenses	\$524.97	\$11,250.00
NET OTHER INCOME	\$ -75,543.06	\$67,247.33
NET INCOME	\$ -130,079.10	\$ -10,180.79

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - May, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Commissioned Sales		7,500.00	-7,500.00	
Benchmark	3,048.50	25,000.00	-21,951.50	12.19 %
Total Commissioned Sales	3,048.50	32,500.00	-29,451.50	9.38 %
Contributions Income	61,352.19	140,000.00	-78,647.81	43.82 %
Foundations	42,000.00	115,000.00	-73,000.00	36.52 %
Total Contributions Income	103,352.19	255,000.00	-151,647.81	40.53 %
Endowment Earnings		70,119.00	-70,119.00	
Fundraiser				
Annual Event	16,250.00	110,000.00	-93,750.00	14.77 %
Spring Event	18,690.30	30,000.00	-11,309.70	62.30 %
Total Fundraiser	34,940.30	140,000.00	-105,059.70	24.96 %
Gallery Sales	1,728.30	8,000.00	-6,271.70	21.60 %
Adornment	2,500.00	25,000.00	-22,500.00	10.00 %
Total Gallery Sales	4,228.30	33,000.00	-28,771.70	12.81 %
Grants				
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	120,923.61	250,000.00	-129,076.39	48.37 %
Total Grants	130,923.61	270,000.00	-139,076.39	48.49 %
Interest Income	10.68		10.68	
Total Income	\$276,503.58	\$800,619.00	\$ -524,115.42	34.54 %
GROSS PROFIT	\$276,503.58	\$800,619.00	\$ -524,115.42	34.54 %
Expenses				
Development				
Advertising and Marketing	2,643.99	2,500.00	143.99	105.76 %
Contracted Employees				
Grant Writer	11,554.20	28,462.92	-16,908.72	40.59 %
Total Contracted Employees	11,554.20	28,462.92	-16,908.72	40.59 %
Donation Processing Fees	1,398.89	4,695.00	-3,296.11	29.80 %
Dues, Licenses and Subscriptions	1,886.80	5,188.00	-3,301.20	36.37 %
Equipment Purchases		500.00	-500.00	
Equipment Rental		15,000.00	-15,000.00	
Food and Beverage	115.75		115.75	
Development	209.24	1,500.00	-1,290.76	13.95 %
Events	890.93	15,000.00	-14,109.07	5.94 %
Total Food and Beverage	1,215.92	16,500.00	-15,284.08	7.37 %
Fringe Benefits				
FICA Expenses	965.66	3,766.23	-2,800.57	25.64 %
Health/Dental Insurance		1,882.37	-1,882.37	
Retirement Plan Expense	440.95	1,476.95	-1,036.00	29.86 %
SUTA Expenses		11.54	-11.54	

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - May, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Fringe Benefits	1,406.61	7,137.09	-5,730.48	19.71 %
Payroll Expenses				
Salary	11,049.08	49,231.73	-38,182.65	22.44 %
Total Payroll Expenses	11,049.08	49,231.73	-38,182.65	22.44 %
Postage and Delivery	651.95	2,357.38	-1,705.43	27.66 %
Printing and Reproduction	1,439.84	4,952.32	-3,512.48	29.07 %
Professional Fees				
Events	300.00	4,758.14	-4,458.14	6.30 %
Photography	471.99	600.00	-128.01	78.67 %
Total Professional Fees	771.99	5,358.14	-4,586.15	14.41 %
Supplies/Equipment	8.99		8.99	
Agency Development	481.87	2,000.00	-1,518.13	24.09 %
Total Supplies/Equipment	490.86	2,000.00	-1,509.14	24.54 %
Supplies/Equipment - Product				
Merchandise	-160.71	3,080.76	-3,241.47	-5.22 %
Total Supplies/Equipment - Product	-160.71	3,080.76	-3,241.47	-5.22 %
Travel & Training	111.12		111.12	
Staff Development	115.14	400.00	-284.86	28.79 %
Travel		250.00	-250.00	
Total Travel & Training	226.26	650.00	-423.74	34.81 %
Total Development	34,575.68	147,613.34	-113,037.66	23.42 %
Professional Fees	250.00		250.00	
Program Services				
Advertising and Marketing	475.00	200.00	275.00	237.50 %
Awards/Gifts	890.00	1,039.50	-149.50	85.62 %
Contracted Employees				
Contract Artists/JAMS	2,811.25		2,811.25	
Contract Teaching Artists	3,031.25	9,040.00	-6,008.75	33.53 %
Healthy Chef	0.00	5,340.00	-5,340.00	0.00 %
Total Contracted Employees	5,842.50	14,380.00	-8,537.50	40.63 %
Dues, Licenses and Subscriptions	1,184.89	3,647.88	-2,462.99	32.48 %
Equipment Purchases		1,500.00	-1,500.00	
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage	75.81		75.81	
Program Based Events	366.02	875.00	-508.98	41.83 %
Snacks	1,507.26	4,461.50	-2,954.24	33.78 %
Summer Lunch		3,000.00	-3,000.00	
Total Food and Beverage	1,949.09	8,336.50	-6,387.41	23.38 %
Fringe Benefits				
FICA Expenses	9,721.90	30,197.54	-20,475.64	32.19 %
Health/Dental Insurance	13,910.56	20,439.86	-6,529.30	68.06 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - May, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Retirement Plan Expense	2,731.39	7,780.47	-5,049.08	35.11 %
SUTA Expenses	78.13	111.71	-33.58	69.94 %
Total Fringe Benefits	26,441.98	58,529.58	-32,087.60	45.18 %
Insurance				
Automobile	1,847.15	6,031.15	-4,184.00	30.63 %
Total Insurance	1,847.15	6,031.15	-4,184.00	30.63 %
Miscellaneous				
Background checks		150.00	-150.00	
Other	225.00		225.00	
Total Miscellaneous	225.00	150.00	75.00	150.00 %
Participant Assistance	327.15	4,440.15	-4,113.00	7.37 %
Futures Fund	90.00		90.00	
Total Participant Assistance	417.15	4,440.15	-4,023.00	9.39 %
Payroll Expenses				
Arts Train Wages	30,137.56	78,240.00	-48,102.44	38.52 %
Jams Wages	11,071.06	57,150.00	-46,078.94	19.37 %
Salary	87,606.80	259,349.03	-171,742.23	33.78 %
Total Payroll Expenses	128,815.42	394,739.03	-265,923.61	32.63 %
Professional Fees				
Payroll	2,095.72	10,417.97	-8,322.25	20.12 %
Total Professional Fees	2,095.72	10,417.97	-8,322.25	20.12 %
Repairs and Maintenance				
Vehicle	139.33	991.67	-852.34	14.05 %
Total Repairs and Maintenance	139.33	991.67	-852.34	14.05 %
Supplies/Equipment	75.50		75.50	
Program Supplies	242.69	3,500.00	-3,257.31	6.93 %
Total Supplies/Equipment	318.19	3,500.00	-3,181.81	9.09 %
Supplies/Equipment - Product				
Art	13,594.78	32,500.00	-18,905.22	41.83 %
Woodshop	3,351.64	6,000.00	-2,648.36	55.86 %
Total Supplies/Equipment - Product	16,946.42	38,500.00	-21,553.58	44.02 %
Travel & Training	138.11		138.11	
Staff Development	8.25	1,600.00	-1,591.75	0.52 %
Travel		1,033.74	-1,033.74	
Total Travel & Training	146.36	2,633.74	-2,487.38	5.56 %
Total Program Services	187,734.20	550,037.17	-362,302.97	34.13 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	40.00	373.68	-333.68	10.70 %
Contracted Employees				
Accountant	4,500.00	26,175.24	-21,675.24	17.19 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - May, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Contracted Employees	4,500.00	26,175.24	-21,675.24	17.19 %
Dues, Licenses and Subscriptions	134.70	339.84	-205.14	39.64 %
Equipment Purchases		2,000.00	-2,000.00	
Equipment Rental	1,184.03	1,720.45	-536.42	68.82 %
Food and Beverage	68.02		68.02	
Board of Directors	95.14	400.00	-304.86	23.79 %
Staff	1,107.11	1,200.00	-92.89	92.26 %
Total Food and Beverage	1,270.27	1,600.00	-329.73	79.39 %
Fringe Benefits				
FICA Expenses	4,358.39	10,320.40	-5,962.01	42.23 %
Health/Dental Insurance	1,633.99	9,525.89	-7,891.90	17.15 %
Retirement Plan Expense	1,617.71	4,047.21	-2,429.50	39.97 %
SUTA Expenses	196.78	47.21	149.57	416.82 %
Total Fringe Benefits	7,806.87	23,940.71	-16,133.84	32.61 %
Insurance				
Building	5,034.05	6,914.11	-1,880.06	72.81 %
D & O		1,680.00	-1,680.00	
Liability		6,491.40	-6,491.40	
Workers Compensation	1,136.50	2,255.93	-1,119.43	50.38 %
Total Insurance	6,170.55	17,341.44	-11,170.89	35.58 %
Interest Expense				
Finance Charge (deleted)	198.18		198.18	
Total Interest Expense	198.18		198.18	
Payroll Expenses				
Salary	56,864.56	134,907.15	-78,042.59	42.15 %
Total Payroll Expenses	56,864.56	134,907.15	-78,042.59	42.15 %
Postage and Delivery	126.85	785.79	-658.94	16.14 %
Printing and Reproduction	703.66	1,650.77	-947.11	42.63 %
Professional Fees	310.00		310.00	
Accounting	6,750.00	1,680.00	5,070.00	401.79 %
Cleaning	2,016.00	3,465.00	-1,449.00	58.18 %
Payroll	1,510.73	2,198.55	-687.82	68.71 %
Total Professional Fees	10,586.73	7,343.55	3,243.18	144.16 %
Repairs and Maintenance	131.07		131.07	
Building	7,746.88	2,000.00	5,746.88	387.34 %
Equipment	53.56	500.00	-446.44	10.71 %
Total Repairs and Maintenance	7,931.51	2,500.00	5,431.51	317.26 %
Staff Awards/Gifts	169.95		169.95	
Supplies/Equipment	66.91		66.91	
Building	210.79	2,745.87	-2,535.08	7.68 %
Office	1,511.66	4,636.43	-3,124.77	32.60 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - May, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Supplies/Equipment	1,789.36	7,382.30	-5,592.94	24.24 %
Travel & Training	52.14		52.14	
Staff Development		1,200.00	-1,200.00	
Travel		250.00	-250.00	
Total Travel & Training	52.14	1,450.00	-1,397.86	3.60 %
Utilities				
Gas and Electric	5,092.59	11,751.29	-6,658.70	43.34 %
Internet Access	376.56	966.00	-589.44	38.98 %
Security system	248.24	793.15	-544.91	31.30 %
Telephone	2,683.79	6,910.67	-4,226.88	38.84 %
Water/Trash	549.20	2,067.20	-1,518.00	26.57 %
Total Utilities	8,950.38	22,488.31	-13,537.93	39.80 %
Total Supporting Services	108,479.74	251,999.23	-143,519.49	43.05 %
Total Expenses	\$331,039.62	\$949,649.74	\$ -618,610.12	34.86 %
NET OPERATING INCOME	\$ -54,536.04	\$ -149,030.74	\$94,494.70	36.59 %
Other Income				
Endowment Campaign	75.00		75.00	
Investment Income				
Beneficial interest	-75,093.09		-75,093.09	
Total Investment Income	-75,093.09		-75,093.09	
Other Income		149,031.00	-149,031.00	
Total Other Income	\$ -75,018.09	\$149,031.00	\$ -224,049.09	-50.34 %
Other Expenses				
Capital Campaign expense	524.97		524.97	
Total Other Expenses	\$524.97	\$0.00	\$524.97	0.00%
NET OTHER INCOME	\$ -75,543.06	\$149,031.00	\$ -224,574.06	-50.69 %
NET INCOME	\$ -130,079.10	\$0.26	\$ -130,079.36	-50,030,423.08 %

▪ **Cash**

\$405,925	Operations (CNB checking, Prestige MM & Paypal)
\$857	Petty Cash
\$406,782	Total Cash

▪ **Total Assets \$3,120,563**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 06/30/22

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$417,046	\$800,619	-\$383,573
Total Expenses	\$393,385	\$950,650	-\$556,265
Net Operating Income	\$23,661	-\$149,031	\$172,692

▪ **Financial Developments**

- Van Go’s current ratio for 2022 is 35.72. At this time last year Van Go’s current ratio was 6.41. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2022 is 156.06. At this time last year Van Go’s number of days of cash on hand was 75.72. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY22 \$23,661 is a 121.66% change from net operating income for FY21 (\$149,031).

Van Go Inc

Balance Sheet

As of June 30, 2022

	TOTAL	
	AS OF JUN 30, 2022	AS OF JUN 30, 2021 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Central National Bank Checking	277,455.89	143,296.66
Central National Prestige MM	128,358.22	36,893.18
PayPal	110.44	2,326.44
Petty Cash	857.21	649.46
Total Bank Accounts	\$406,781.76	\$183,165.74
Accounts Receivable		
Accounts Receivable	0.00	0.00
Endowment Pledges Receivable	5,750.00	20,500.00
Grants Receivable	24,747.26	56,591.65
Merchandise Sales	-550.00	-550.00
Pledges Receivable	75.00	75.00
Total Accounts Receivable	30,022.26	76,616.65
Total Accounts Receivable	\$30,022.26	\$76,616.65
Other Current Assets		
Employee Advances	2,282.87	0.00
Undeposited Funds	100.00	75.00
Total Other Current Assets	\$2,382.87	\$75.00
Total Current Assets	\$439,186.89	\$259,857.39
Fixed Assets		
Building		
Accumulated Depreciation	-717,234.26	-717,234.26
Cost	1,642,865.56	1,642,865.56
Total Building	925,631.30	925,631.30
Equipment/Furnishings		
Equipment/Furnishings	34,260.46	34,260.46
Accumulated Depreciation	-184,433.78	-184,433.78
Cost	168,115.59	168,115.59
Total Equipment/Furnishings	17,942.27	17,942.27
Land and Land Improvements	45,277.00	45,277.00
Total Fixed Assets	\$988,850.57	\$988,850.57
Other Assets		
Beneficial interest held - DCCF	986,702.19	992,679.69
LeCompete Funds held at DCCF	511,196.63	511,473.22
Operating Funds held at DCCF	194,627.04	176,184.57
Total Other Assets	\$1,692,525.86	\$1,680,337.48
TOTAL ASSETS	\$3,120,563.32	\$2,929,045.44

Van Go Inc

Balance Sheet

As of June 30, 2022

	TOTAL	
	AS OF JUN 30, 2022	AS OF JUN 30, 2021 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	880.30	20,927.37
Total Accounts Payable	\$880.30	\$20,927.37
Credit Cards		
Chase Card	0.00	12,440.21
Home Depot	0.00	-1.00
Total Credit Cards	\$0.00	\$12,439.21
Other Current Liabilities		
*Payroll Liabilities	2,531.18	2,602.35
FICA & Federal Withholding Tax	359.44	95.64
Ks Withholding Tax	26.37	2.14
Retirement Plan Payable	2,206.79	1,256.53
Total *Payroll Liabilities	5,123.78	3,956.66
Sales Tax Payable	4,004.57	0.00
Total Other Current Liabilities	\$9,128.35	\$3,956.66
Total Current Liabilities	\$10,008.65	\$37,323.24
Long-Term Liabilities		
PPP Loan - CNB (deleted)	0.00	99,830.00
Total Long-Term Liabilities	\$0.00	\$99,830.00
Total Liabilities	\$10,008.65	\$137,153.24
Equity		
Retained Earnings	3,162,437.08	2,815,937.61
Net Income	-51,882.41	-24,045.41
Total Equity	\$3,110,554.67	\$2,791,892.20
TOTAL LIABILITIES AND EQUITY	\$3,120,563.32	\$2,929,045.44

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Income		
Commissioned Sales	17,094.00	2,221.79
Benchmark	3,048.50	1,559.00
Total Commissioned Sales	20,142.50	3,780.79
Contributions Income	68,426.52	63,753.45
Corporate Sponsors		200.00
Foundations	42,000.00	20,165.00
Total Contributions Income	110,426.52	84,118.45
Fundraiser		22,186.75
Annual Event	16,250.00	18,725.00
Spring Event	18,690.30	
Total Fundraiser	34,940.30	40,911.75
Gallery Sales	1,913.30	3,889.29
Adornment	2,500.00	88.00
Total Gallery Sales	4,413.30	3,977.29
Grants		
City Alcohol Tax		14,325.00
City of Lawrence		10,000.00
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	145,670.87	135,859.38
Total Grants	155,670.87	170,184.38
Interest Income	12.88	12.88
Miscellaneous Income	91,439.21	
Total Income	\$417,045.58	\$302,985.54
GROSS PROFIT	\$417,045.58	\$302,985.54
Expenses		
**Payroll Wages		
Arts Train Wages		32,159.84
Jams Wages		14,046.16
Salary		188,110.24
Total **Payroll Wages		234,316.24
*Payroll Expenses		
FICA Expenses		17,973.35
Health/Dental Insurance (deleted)		15,137.33
Retirement plan expense		4,405.87
SUTA Expense		313.92
Workers Compensation (deleted)		967.50
Total *Payroll Expenses		38,797.97

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Development		
Advertising and Marketing	2,643.99	
Contracted Employees		
Grant Writer	13,865.04	13,794.81
Total Contracted Employees	13,865.04	13,794.81
Donation Processing Fees	1,443.02	
Dues, Licenses and Subscriptions	1,936.80	
Equipment Rental	53.00	
Food and Beverage	115.75	
Development	209.24	
Events	890.93	
Total Food and Beverage	1,215.92	
Fringe Benefits		
FICA Expenses	1,133.66	
Retirement Plan Expense	440.95	
Total Fringe Benefits	1,574.61	
Payroll Expenses		
Salary	13,245.10	
Total Payroll Expenses	13,245.10	
Postage and Delivery	651.95	
Printing and Reproduction	1,439.84	
Professional Fees		
Events	2,950.00	
Photography	471.99	
Total Professional Fees	3,421.99	
Supplies/Equipment	8.99	
Agency Development	481.87	991.31
Total Supplies/Equipment	490.86	991.31
Supplies/Equipment - Product		
Merchandise	-160.71	973.12
Total Supplies/Equipment - Product	-160.71	973.12
Travel & Training	111.12	
Staff Development	115.14	
Total Travel & Training	226.26	
Total Development	42,047.67	15,759.24
Dues and Subscriptions (deleted)		1,924.41
Equipment Purchases		8,708.91
Equipment Rental (deleted)		14,434.95

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Food and Beverage		
Development (deleted-1)		985.91
JAMS		4,376.23
Staff	0.00	395.83
Total Food and Beverage	0.00	5,757.97
Fundraising (deleted)		
Advertising & Marketing (deleted)		909.74
Total Fundraising (deleted)		909.74
Insurance (deleted)		
Liability Insurance (deleted)		2,914.35
Total Insurance (deleted)		2,914.35
Licenses and Permits (deleted)		3,539.40
Miscellaneous		50.00
Participant Assistance		2,412.92
Photography		16.00
Postage and Delivery		772.35
Printing and Reproduction		517.58
Professional Fees	250.00	6,408.09
Cleaning (deleted)		837.50
Total Professional Fees	250.00	7,245.59
Program Services		
Advertising and Marketing	475.00	
Awards/Gifts	890.00	215.00
Contracted Employees		
Contract Artists/JAMS	4,581.25	1,350.00
Contract Teaching Artists	3,031.25	6,350.00
Healthy Chef	1,665.00	2,000.00
Total Contracted Employees	9,277.50	9,700.00
Dues, Licenses and Subscriptions	1,184.89	
Food and Beverage	75.81	
Program Based Events	366.02	
Snacks	1,585.28	
Summer Lunch	1,391.40	
Total Food and Beverage	3,418.51	
Fringe Benefits		
FICA Expenses	12,031.15	
Health/Dental Insurance	16,287.83	
Retirement Plan Expense	2,731.39	
SUTA Expenses	107.80	
Total Fringe Benefits	31,158.17	

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Insurance		
Automobile	2,216.58	2,964.27
Total Insurance	2,216.58	2,964.27
Miscellaneous		
Background checks		10.25
Other	225.00	
Total Miscellaneous	225.00	10.25
Participant Assistance	327.15	
Futures Fund	90.00	1,050.00
Total Participant Assistance	417.15	1,050.00
Payroll Expenses		
Arts Train Wages	34,595.48	
Jams Wages	21,468.82	
Salary	101,695.21	
Total Payroll Expenses	157,759.51	
Professional Fees		
Payroll	2,707.13	
Total Professional Fees	2,707.13	
Repairs and Maintenance		
Vehicle	139.33	134.55
Total Repairs and Maintenance	139.33	134.55
Supplies/Equipment	75.50	
Program Supplies	242.69	670.24
Total Supplies/Equipment	318.19	670.24
Supplies/Equipment - Product		
Art	13,309.78	11,498.48
Woodshop	3,351.64	506.94
Total Supplies/Equipment - Product	16,661.42	12,005.42
Travel & Training	138.11	
Staff Development	8.25	
Total Travel & Training	146.36	
Total Program Services	226,994.74	26,749.73
Supporting Services		
Bank Service Fees (CNB/Insurance)	50.00	1,505.03
Contracted Employees		
Accountant	4,500.00	12,810.00
Total Contracted Employees	4,500.00	12,810.00
Dues, Licenses and Subscriptions	134.70	

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Equipment Rental	1,460.23	
Food and Beverage	68.02	
Board of Directors	95.14	
Staff	1,202.95	
Total Food and Beverage	1,366.11	
Fringe Benefits		
FICA Expenses	5,123.30	
Health/Dental Insurance	2,060.57	
Retirement Plan Expense	1,617.71	
SUTA Expenses	196.78	
Total Fringe Benefits	8,998.36	
Insurance		
Building	6,155.25	3,577.37
Workers Compensation	1,591.80	
Total Insurance	7,747.05	3,577.37
Interest Expense		179.79
Finance Charge (deleted)	198.18	
Total Interest Expense	198.18	179.79
Payroll Expenses		
Salary	68,106.51	
Total Payroll Expenses	68,106.51	
Postage and Delivery	126.85	
Printing and Reproduction	703.66	
Professional Fees	310.00	
Accounting	6,750.00	
Cleaning	2,352.00	
Payroll	1,510.73	
Total Professional Fees	10,922.73	
Repairs and Maintenance	131.07	
Building	7,746.88	13,763.74
Equipment	53.56	
Total Repairs and Maintenance	7,931.51	13,763.74
Staff Awards/Gifts	169.95	
Supplies/Equipment	66.91	
Building	210.79	1,114.30
Office	1,511.66	1,397.06
Total Supplies/Equipment	1,789.36	2,511.36
Travel & Training	52.14	

Van Go Inc

Profit and Loss

January - June, 2022

	TOTAL	
	JAN - JUN, 2022	JAN - JUN, 2021 (PY)
Utilities		
Gas and Electric	5,495.41	7,573.92
Internet Access	451.95	470.00
Security system	248.24	66.38
Telephone	2,933.79	3,714.90
Water/Trash	705.79	861.72
Total Utilities	9,835.18	12,686.92
Total Supporting Services	124,092.52	47,034.21
Travel & Training		
JAMS		104.95
Staff		257.48
Total Travel & Training		362.43
Total Expenses	\$393,384.93	\$412,223.99
NET OPERATING INCOME	\$23,660.65	\$ -109,238.45
Other Income		
Endowment Campaign	75.00	900.00
Investment Income		
Beneficial interest	-75,093.09	95,543.04
Total Investment Income	-75,093.09	95,543.04
Total Other Income	\$ -75,018.09	\$96,443.04
Other Expenses		
Capital Campaign expense	524.97	
Non-Recurring Expenses		
Professional Fees		11,250.00
Total Non-Recurring Expenses		11,250.00
Total Other Expenses	\$524.97	\$11,250.00
NET OTHER INCOME	\$ -75,543.06	\$85,193.04
NET INCOME	\$ -51,882.41	\$ -24,045.41

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - June, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Commissioned Sales	17,094.00	7,500.00	9,594.00	227.92 %
Benchmark	3,048.50	25,000.00	-21,951.50	12.19 %
Total Commissioned Sales	20,142.50	32,500.00	-12,357.50	61.98 %
Contributions Income	68,426.52	140,000.00	-71,573.48	48.88 %
Foundations	42,000.00	115,000.00	-73,000.00	36.52 %
Total Contributions Income	110,426.52	255,000.00	-144,573.48	43.30 %
Endowment Earnings		70,119.00	-70,119.00	
Fundraiser				
Annual Event	16,250.00	110,000.00	-93,750.00	14.77 %
Spring Event	18,690.30	30,000.00	-11,309.70	62.30 %
Total Fundraiser	34,940.30	140,000.00	-105,059.70	24.96 %
Gallery Sales	1,913.30	8,000.00	-6,086.70	23.92 %
Adornment	2,500.00	25,000.00	-22,500.00	10.00 %
Total Gallery Sales	4,413.30	33,000.00	-28,586.70	13.37 %
Grants				
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	145,670.87	250,000.00	-104,329.13	58.27 %
Total Grants	155,670.87	270,000.00	-114,329.13	57.66 %
Interest Income	12.88		12.88	
Miscellaneous Income	91,439.21		91,439.21	
Total Income	\$417,045.58	\$800,619.00	\$ -383,573.42	52.09 %
GROSS PROFIT	\$417,045.58	\$800,619.00	\$ -383,573.42	52.09 %
Expenses				
Development				
Advertising and Marketing	2,643.99	2,500.00	143.99	105.76 %
Contracted Employees				
Grant Writer	13,865.04	28,462.92	-14,597.88	48.71 %
Total Contracted Employees	13,865.04	28,462.92	-14,597.88	48.71 %
Donation Processing Fees	1,443.02	4,695.00	-3,251.98	30.74 %
Dues, Licenses and Subscriptions	1,936.80	5,188.00	-3,251.20	37.33 %
Equipment Purchases		500.00	-500.00	
Equipment Rental	53.00	15,000.00	-14,947.00	0.35 %
Food and Beverage	115.75		115.75	
Development	209.24	1,500.00	-1,290.76	13.95 %
Events	890.93	15,000.00	-14,109.07	5.94 %
Total Food and Beverage	1,215.92	16,500.00	-15,284.08	7.37 %
Fringe Benefits				
FICA Expenses	1,133.66	3,766.23	-2,632.57	30.10 %
Health/Dental Insurance		1,882.37	-1,882.37	
Retirement Plan Expense	440.95	1,476.95	-1,036.00	29.86 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - June, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
SUTA Expenses		11.54	-11.54	
Total Fringe Benefits	1,574.61	7,137.09	-5,562.48	22.06 %
Payroll Expenses				
Salary	13,245.10	49,231.73	-35,986.63	26.90 %
Total Payroll Expenses	13,245.10	49,231.73	-35,986.63	26.90 %
Postage and Delivery	651.95	2,357.38	-1,705.43	27.66 %
Printing and Reproduction	1,439.84	4,952.32	-3,512.48	29.07 %
Professional Fees				
Events	2,950.00	4,758.14	-1,808.14	62.00 %
Photography	471.99	600.00	-128.01	78.67 %
Total Professional Fees	3,421.99	5,358.14	-1,936.15	63.87 %
Supplies/Equipment	8.99		8.99	
Agency Development	481.87	2,000.00	-1,518.13	24.09 %
Total Supplies/Equipment	490.86	2,000.00	-1,509.14	24.54 %
Supplies/Equipment - Product				
Merchandise	-160.71	3,080.76	-3,241.47	-5.22 %
Total Supplies/Equipment - Product	-160.71	3,080.76	-3,241.47	-5.22 %
Travel & Training	111.12		111.12	
Staff Development	115.14	400.00	-284.86	28.79 %
Travel		250.00	-250.00	
Total Travel & Training	226.26	650.00	-423.74	34.81 %
Total Development	42,047.67	147,613.34	-105,565.67	28.49 %
Professional Fees	250.00		250.00	
Program Services				
Advertising and Marketing	475.00	200.00	275.00	237.50 %
Awards/Gifts	890.00	1,039.50	-149.50	85.62 %
Contracted Employees				
Contract Artists/JAMS	4,581.25		4,581.25	
Contract Teaching Artists	3,031.25	9,040.00	-6,008.75	33.53 %
Healthy Chef	1,665.00	5,340.00	-3,675.00	31.18 %
Total Contracted Employees	9,277.50	14,380.00	-5,102.50	64.52 %
Dues, Licenses and Subscriptions	1,184.89	3,647.88	-2,462.99	32.48 %
Equipment Purchases		1,500.00	-1,500.00	
Equipment Rental		1,000.00	-1,000.00	
Food and Beverage	75.81		75.81	
Program Based Events	366.02	875.00	-508.98	41.83 %
Snacks	1,585.28	4,461.50	-2,876.22	35.53 %
Summer Lunch	1,391.40	3,000.00	-1,608.60	46.38 %
Total Food and Beverage	3,418.51	8,336.50	-4,917.99	41.01 %
Fringe Benefits				
FICA Expenses	12,031.15	30,197.54	-18,166.39	39.84 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - June, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Health/Dental Insurance	16,287.83	20,439.86	-4,152.03	79.69 %
Retirement Plan Expense	2,731.39	7,780.47	-5,049.08	35.11 %
SUTA Expenses	107.80	111.71	-3.91	96.50 %
Total Fringe Benefits	31,158.17	58,529.58	-27,371.41	53.23 %
Insurance				
Automobile	2,216.58	6,031.15	-3,814.57	36.75 %
Total Insurance	2,216.58	6,031.15	-3,814.57	36.75 %
Miscellaneous				
Background checks		150.00	-150.00	
Other	225.00		225.00	
Total Miscellaneous	225.00	150.00	75.00	150.00 %
Participant Assistance	327.15	4,440.15	-4,113.00	7.37 %
Futures Fund	90.00		90.00	
Total Participant Assistance	417.15	4,440.15	-4,023.00	9.39 %
Payroll Expenses				
Arts Train Wages	34,595.48	78,240.00	-43,644.52	44.22 %
Jams Wages	21,468.82	57,150.00	-35,681.18	37.57 %
Salary	101,695.21	259,349.03	-157,653.82	39.21 %
Total Payroll Expenses	157,759.51	394,739.03	-236,979.52	39.97 %
Professional Fees				
Payroll	2,707.13	10,417.97	-7,710.84	25.99 %
Total Professional Fees	2,707.13	10,417.97	-7,710.84	25.99 %
Repairs and Maintenance				
Vehicle	139.33	991.67	-852.34	14.05 %
Total Repairs and Maintenance	139.33	991.67	-852.34	14.05 %
Supplies/Equipment	75.50		75.50	
Program Supplies	242.69	3,500.00	-3,257.31	6.93 %
Total Supplies/Equipment	318.19	3,500.00	-3,181.81	9.09 %
Supplies/Equipment - Product				
Art	13,309.78	32,500.00	-19,190.22	40.95 %
Woodshop	3,351.64	6,000.00	-2,648.36	55.86 %
Total Supplies/Equipment - Product	16,661.42	38,500.00	-21,838.58	43.28 %
Travel & Training	138.11		138.11	
Staff Development	8.25	1,600.00	-1,591.75	0.52 %
Travel		1,033.74	-1,033.74	
Total Travel & Training	146.36	2,633.74	-2,487.38	5.56 %
Total Program Services	226,994.74	550,037.17	-323,042.43	41.27 %
Supporting Services				
Bank Service Fees (CNB/Insurance)	50.00	373.68	-323.68	13.38 %
Contracted Employees				
Accountant	4,500.00	26,175.24	-21,675.24	17.19 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - June, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Contracted Employees	4,500.00	26,175.24	-21,675.24	17.19 %
Dues, Licenses and Subscriptions	134.70	339.84	-205.14	39.64 %
Equipment Purchases		2,000.00	-2,000.00	
Equipment Rental	1,460.23	1,720.45	-260.22	84.87 %
Food and Beverage	68.02		68.02	
Board of Directors	95.14	400.00	-304.86	23.79 %
Staff	1,202.95	1,200.00	2.95	100.25 %
Total Food and Beverage	1,366.11	1,600.00	-233.89	85.38 %
Fringe Benefits				
FICA Expenses	5,123.30	10,320.40	-5,197.10	49.64 %
Health/Dental Insurance	2,060.57	9,525.89	-7,465.32	21.63 %
Retirement Plan Expense	1,617.71	4,047.21	-2,429.50	39.97 %
SUTA Expenses	196.78	47.21	149.57	416.82 %
Total Fringe Benefits	8,998.36	23,940.71	-14,942.35	37.59 %
Insurance				
Building	6,155.25	6,914.11	-758.86	89.02 %
D & O		1,680.00	-1,680.00	
Liability		6,491.40	-6,491.40	
Workers Compensation	1,591.80	2,255.93	-664.13	70.56 %
Total Insurance	7,747.05	17,341.44	-9,594.39	44.67 %
Interest Expense				
Finance Charge (deleted)	198.18		198.18	
Total Interest Expense	198.18		198.18	
Payroll Expenses				
Salary	68,106.51	134,907.15	-66,800.64	50.48 %
Total Payroll Expenses	68,106.51	134,907.15	-66,800.64	50.48 %
Postage and Delivery	126.85	785.79	-658.94	16.14 %
Printing and Reproduction	703.66	1,650.77	-947.11	42.63 %
Professional Fees	310.00		310.00	
Accounting	6,750.00	1,680.00	5,070.00	401.79 %
Cleaning	2,352.00	3,465.00	-1,113.00	67.88 %
Payroll	1,510.73	2,198.55	-687.82	68.71 %
Total Professional Fees	10,922.73	7,343.55	3,579.18	148.74 %
Repairs and Maintenance	131.07		131.07	
Building	7,746.88	2,000.00	5,746.88	387.34 %
Equipment	53.56	500.00	-446.44	10.71 %
Total Repairs and Maintenance	7,931.51	2,500.00	5,431.51	317.26 %
Staff Awards/Gifts	169.95		169.95	
Supplies/Equipment	66.91		66.91	
Building	210.79	2,745.87	-2,535.08	7.68 %
Office	1,511.66	4,636.43	-3,124.77	32.60 %

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - June, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Supplies/Equipment	1,789.36	7,382.30	-5,592.94	24.24 %
Travel & Training	52.14		52.14	
Staff Development		1,200.00	-1,200.00	
Travel		250.00	-250.00	
Total Travel & Training	52.14	1,450.00	-1,397.86	3.60 %
Utilities				
Gas and Electric	5,495.41	11,751.29	-6,255.88	46.76 %
Internet Access	451.95	966.00	-514.05	46.79 %
Security system	248.24	793.15	-544.91	31.30 %
Telephone	2,933.79	6,910.67	-3,976.88	42.45 %
Water/Trash	705.79	2,067.20	-1,361.41	34.14 %
Total Utilities	9,835.18	22,488.31	-12,653.13	43.73 %
Total Supporting Services	124,092.52	251,999.23	-127,906.71	49.24 %
Total Expenses	\$393,384.93	\$949,649.74	\$ -556,264.81	41.42 %
NET OPERATING INCOME	\$23,660.65	\$ -149,030.74	\$172,691.39	-15.88 %
Other Income				
Endowment Campaign	75.00		75.00	
Investment Income				
Beneficial interest	-75,093.09		-75,093.09	
Total Investment Income	-75,093.09		-75,093.09	
Other Income		149,031.00	-149,031.00	
Total Other Income	\$ -75,018.09	\$149,031.00	\$ -224,049.09	-50.34 %
Other Expenses				
Non-Recurring Expenses	524.97		524.97	
Total Other Expenses	\$524.97	\$0.00	\$524.97	0.00%
NET OTHER INCOME	\$ -75,543.06	\$149,031.00	\$ -224,574.06	-50.69 %
NET INCOME	\$ -51,882.41	\$0.26	\$ -51,882.67	-19,954,773.08 %