



Van Go, Inc.
Board Meeting Agenda
May 18, 2022
Time: 4:00-5:30 pm
Location: Van Go

- I. Call to Order
- II. Approval of the Agenda
- III. Approval of the Minutes
- IV. Reports
 - A. Co-Executive Directors
 - 1. GO Van GO!
 - 2. Program Update
 - 3. Development Update
 - B. Committees
 - 1. Development: Avant Garde(n) Party
 - C. Board President (Jen)
 - 1. Strategic Planning Update
 - 2. Board Participation in Fundraising Events
 - 3. Engagement Calendar
 - D. Finance (Chris)
 - 1. Financial Statements
- V. New Business
- VI. Old Business
- VII. Comments and Announcements
- VIII. Adjournment

715 NEW JERSEY
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LAWRENCE, KS 66044
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VAN-GO.ORG

A large, intricate black and white line drawing of a mandala or floral pattern, partially overlapping the bottom right corner of the page.

Van Go Board Annual Meeting
Wednesday, March 23, 2022
Cider Gallery

Present: Jeninfer Roth, Sandy Praeger, Justin Cordova, Kevin Kelley, David Moore, Jennifer Carttar, Jackie Berra, Paige Robinson, Beth Easter, Myrone Grady, Michel Loomis, Mona Cliff

Also present: Kristen Malloy, Eliza Darmon, Chris Kohart, Sarah Humbert

At 5:00, Board President Jen Roth called the annual meeting to order.

Review/Approve Minutes

Michel Loomis made a motion to approve the minutes of the January meeting and David Moore seconded the motion. All approved.

Financials Review/Approval

Chris Kohart gave a quick rundown of the current financials. Cash is \$337k, with \$85k in revenue collected and \$127k in expenses. Both revenue and expenses are pretty consistent with where we were last year, so we are pacing well. The revenue is impressive for early months. We thought the higher individual contributions in early 2021 were a fluke, but we've been comparable this year with individual contributions. Most of this cash is in our checking account. We may move some of the money to our money market account at Central National Bank to keep it liquid.

The current ratio is 21 vs. last year at this time at 16.72; the target is 2. Days cash on hand is 138.38, vs. 115 last year, and we don't want any less than 30 days.

Liabilities are very current, just regular rolling AP/credit card balances to pay off.

On profit and loss, Chris wanted to point out that we made a significant change to chart of accounts so comparative profit/loss is going to be wonky comparing to previous years. The total expense line item is correct but it may look weird when comparing. On the budget vs. actual page, we have 3 different "budgets" (Development, Supporting Services, Program Services). For this year, the Budget vs. Actual page is going to be more relevant than the comparative profit/loss due to the revamp of accounts. Overall we're pacing well. Chris is going to try to make this report a little more readable for future meetings as currently the 3 "budgets" all sort of run together.

Kristen noted the new format allows staff to have a better handle on their own budget areas and expenditures and gives much more clarity on what things cost on a day-to-day basis, and clarifies areas of need for grant requests. It's been impactful on the program side to help narrow down what we're paying in youth wages. Separating out the youth wages line item from other payroll helps to tell the story that it's a piece of our programming budget. It was great to see that number through the pandemic.

Sandy Praeger said she loved what Van Go did during COVID—not just paying youth but developing inventive ways of supporting youth and keeping them employed. Kristen noted that we’ve also been able to see how COVID and our health and safety protocols impacted our budget with things like individual art supplies vs communal supplies.

Chris pointed out for the new board members that a significant part of our revenue is generated in the last quarter of the year. If we see expenditures outstripping income, that’s to be expected, and part of what makes having the cash on hand that we do so helpful. Don’t be shocked that we carry some losses for the first half or ¾ of the year.

Sandy moved to approve the financial reports, and Beth Easter seconded. All approved the financials.

New BOD Notebook Docs

A stack of updated documents was distributed to update everyone’s board notebooks. Eliza noted that one strategic planning objective was clearer communication. Some of these new documents reflect our work toward better language and communication. The staff directory doesn’t reflect all the new staff we will be adding yet, but the updated organization chart does. There is a new board directory and a “pretty” at-a-glance budget. All of these documents can also be found online at the site listed on the front page of the packet just distributed. There is an updated password for the site—**VG715**. The updated 990, meeting agendas & minutes, and reference materials like board and staff rosters are all available online. We’re over \$32k in board pledges which is a great head start.

Engagement Calendar

Kristen pointed everyone’s attention to the green sheet in the packet, which is the board engagement calendar. This year we’ve transitioned from full board meetings every month to an every-other month structure. We wanted to make sure in the “off” months that the board are still engaging. One of your key roles as a VG board member is to be an ambassador and champion of what we do. The idea behind this sheet is a reference calendar to keep throughout the year. In the left-hand column is a calendar of board meetings and special events we want on your calendars. The middle column is engagement opportunities. The Executive Committee is meeting every month. There are also going to be activities around Strategic Planning. This allows time to do that work without overwhelming your calendars. There are other things we’d like you to think about doing—inviting friends to events, volunteering, etc.

The third column is “on your own”— there are some suggested items like sending a Van Go card to a friend. One of our past board members, Shade, would buy 20 Van Go pins at a time and wear them everywhere he went. If someone asked about it, he’d tell them about Van Go and give them the pin to keep. You could wear a Van Go t-shirt out and about and tell people about it or take pictures of Van Go benches and items you see out and about and share them on social media, tagging Van Go. There are lots of little ways to work engagement into your regular life. Beth Easter suggested stocking the Van Go needs pantries.

There was interest in a social media “cheat sheet” session, which Mona Cliff would be a great person to help lead. Jackie Berra suggested that Van Go put together social media “kits” with images/language/etc. to share out to help keep branding/messaging consistent.

May Day Hey Day hype!

Eliza reminded everyone that May Day Hey Day is right around the corner on April 30. We used to have a spring fundraiser called Culinary Hearts which was a sit-down fancy dinner. We realized both of our fundraisers were sit-down fancy dinners, and when COVID hit we took the opportunity to change to something more family friendly, outdoor, and sustainable with an affordable \$25 ticket price and the opportunity to reach out to audiences we might not reach otherwise. CEK Insurance is being the sole supporter for this event.

Guests are encouraged to walk, run, ride, or roll along the Lawrence Loop, which altogether is about 22 miles long. We promote 3 access points as suggested smaller chunks: 1) Our mural at 31st and Louisiana, about 5 miles from Van Go, 2) 29th and Haskell (after the Baker Wetlands, entering the Haskell Rail Trail), about 3 miles from Van Go, and 3) Burroughs Creek Park, about 1.25 miles away. The goal is to end up in the parking lot at Van Go between 10am and Noon for a fun gathering featuring live music, mimosas, art, etc.

We need your help in a few ways. Help sell tickets and build teams. The biggest income generator is the teams—put together a team of 10 people for \$250 (\$25/person) and then fundraise for Van Go with a goal of raising \$1,000 per team. Several board members put together teams last year. The team that fundraises the most wins an art experience for 10 at Van Go. Individual tickets are \$25 if you don't want to do a team. We'd love for you to put a team together or sell tickets. If you can sell ten tickets, that would be awesome. Also, volunteering for the event is very helpful.

Michel said she put a team together last year and they had a great time. Everyone really enjoyed it and wants to do it again this year! She wants to encourage her teammates to invite friends to build teams and participate. The \$25 amount was super easy to get people to join. Dinner on the Curve is a lot more money and it's harder to get people to commit. This is an easy ask. Also, she thinks it would be fun to ask the families in her neighborhood who are always out rollerblading to put together a team.

Kristen said think of this like putting together a table for a dinner, but instead it's a Go Healthy activity.

The funds raised for MDHD all go to Go Healthy which includes our social work support, healthy activities, nutritious snacks and summer lunches, and more.

Strategic Planning

Jen gave a quick recap of the strategic planning process. The culmination is the list of goals (which was then distributed around the meeting in a spreadsheet format.) All the items on the

list are goals and tasks identified and grouped together. Kristen and Eliza worked to make this a useful, interactive document. The other two major components are the mission and vision statements. Those statements were workshopped during the last strategic planning retreat, and now we're in the process of refining them with the assistance of a professional advertising agency to get to finalized versions that we'll reveal at the May board meeting.

Eliza noted that there are 7 goals that were identified.

- Strengthen stability
- Program Evaluation
- Expand DEIA
- Enhance Communications
- Plan for Sustainability
- Grow Collaborations
- Extend Reach

It was encouraging to see that many of the strategies are things already in progress. The 2022 Priorities are things that will be touched on in some way this year.

Kristen said as they worked to prioritize this list, 4 major categories surfaced. The idea is to have workgroups alongside those 4 categories. One is a Programs/Services workgroup. Another is a Development workgroup. We also have talked about a DEIA workgroup in prior years and that's something we want to prioritize. A 4th group is the Executive Committee/Special Projects group. These groups will help to strategize and implement strategies alongside staff. The duties and responsibilities of the workgroups will evolve as we work through these strategies. These workgroups may be a way to engage other community members who are not on the board.

The meeting then broke into smaller groups to try using the action template to work on select, highlighted goals from the spreadsheet as an intro to what the workgroup process might be like. These small groups lasted until the close of the annual meeting.













▪ **Cash**

| | |
|------------------|---|
| \$318,326 | Operations (CNB checking, Prestige MM & Paypal) |
| \$857 | Petty Cash |
| \$319,183 | Total Cash |

▪ **Total Assets \$3,065,508**

▪ **Total Debt \$0**

▪ **Income and Expenses (Operations)**
Accrual Basis, as of 04/30/22

| | Actual YTD | Annual Budget | \$ Over Under (-) Budget |
|-----------------------------|-----------------------|--------------------------|-------------------------------------|
| Total Income | \$222,062 | \$800,619 | -\$578,557 |
| Total Expenses | \$259,401 | \$950,650 | -\$690,249 |
| Net Operating Income | -\$37,339 | -\$149,031 | \$111,692 |

▪ **Financial Developments**

- Van Go's current ratio for 2022 is 30.62. At this time last year Van Go's current ratio was 9.50. Target current ratio is 2.00.
- Van Go's number of days of cash on hand for 2022 is 122.79. At this time last year Van Go's number of days of cash on hand was 108.85. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY22 (\$37,339) is a 5.05% change from net operating income for FY21 (\$35,544).

Van Go Inc

Balance Sheet As of April 30, 2022

| | TOTAL | |
|------------------------------------|-----------------------|-------------------------|
| | AS OF APR 30, 2022 | AS OF APR 30, 2021 (PY) |
| ASSETS | | |
| Current Assets | | |
| Bank Accounts | | |
| Central National Bank Checking | 281,300.89 | 186,273.57 |
| Central National Prestige MM | 36,914.76 | 36,889.00 |
| PayPal | 110.44 | 2,617.63 |
| Petty Cash | 857.21 | 209.60 |
| Total Bank Accounts | \$319,183.30 | \$225,989.80 |
| Accounts Receivable | | |
| Accounts Receivable | 0.00 | 0.00 |
| Endowment Pledges Receivable | 5,750.00 | 24,500.00 |
| Grants Receivable | 58,537.07 | 40,905.32 |
| Merchandise Sales | -550.00 | -550.00 |
| Pledges Receivable | 75.00 | 75.00 |
| Total Accounts Receivable | 63,812.07 | 64,930.32 |
| Total Accounts Receivable | \$63,812.07 | \$64,930.32 |
| Other Current Assets | | |
| Undeposited Funds | 1,136.45 | 36,690.68 |
| Total Other Current Assets | \$1,136.45 | \$36,690.68 |
| Total Current Assets | \$384,131.82 | \$327,610.80 |
| Fixed Assets | | |
| Building | | |
| Accumulated Depreciation | -717,234.26 | -717,234.26 |
| Cost | 1,642,865.56 | 1,642,865.56 |
| Total Building | 925,631.30 | 925,631.30 |
| Equipment/Furnishings | | |
| Equipment/Furnishings | 34,260.46 | 34,260.46 |
| Accumulated Depreciation | -184,433.78 | -184,433.78 |
| Cost | 168,115.59 | 168,115.59 |
| Total Equipment/Furnishings | 17,942.27 | 17,942.27 |
| Land and Land Improvements | 45,277.00 | 45,277.00 |
| Total Fixed Assets | \$988,850.57 | \$988,850.57 |
| Other Assets | | |
| Beneficial interest held - DCCF | 986,702.19 | 981,957.83 |
| LeCompete Funds held at DCCF | 511,196.63 | 506,100.06 |
| Operating Funds held at DCCF | 194,627.04 | 174,333.88 |
| Total Other Assets | \$1,692,525.86 | \$1,662,391.77 |
| TOTAL ASSETS | \$3,065,508.25 | \$2,978,853.14 |

Van Go Inc

Balance Sheet As of April 30, 2022

| | TOTAL | |
|--|-----------------------|-------------------------|
| | AS OF APR 30, 2022 | AS OF APR 30, 2021 (PY) |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | | |
| Accounts Payable | 737.45 | 21,357.06 |
| Total Accounts Payable | \$737.45 | \$21,357.06 |
| Credit Cards | | |
| Charity Charge | 6,070.24 | |
| Chase Card | 0.00 | 6,788.30 |
| Total Credit Cards | \$6,070.24 | \$6,788.30 |
| Other Current Liabilities | | |
| *Payroll Liabilities | 2,531.18 | 2,602.35 |
| FICA & Federal Withholding Tax | 350.03 | 95.64 |
| Ks Withholding Tax | 26.37 | 2.14 |
| Retirement Plan Payable | 2,402.96 | 1,072.33 |
| Total *Payroll Liabilities | 5,310.54 | 3,772.46 |
| Sales Tax Payable | 3,924.09 | 0.00 |
| Total Other Current Liabilities | \$9,234.63 | \$3,772.46 |
| Total Current Liabilities | \$16,042.32 | \$31,917.82 |
| Long-Term Liabilities | | |
| PPP Loan - CNB (deleted) | 0.00 | 99,830.00 |
| Total Long-Term Liabilities | \$0.00 | \$99,830.00 |
| Total Liabilities | \$16,042.32 | \$131,747.82 |
| Equity | | |
| Retained Earnings | 3,162,437.08 | 2,815,937.61 |
| Net Income | -112,971.15 | 31,167.71 |
| Total Equity | \$3,049,465.93 | \$2,847,105.32 |
| TOTAL LIABILITIES AND EQUITY | \$3,065,508.25 | \$2,978,853.14 |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|-----------------------------------|---------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Income | | |
| Commissioned Sales | | 2,221.79 |
| Benchmark | 548.50 | 309.00 |
| Total Commissioned Sales | 548.50 | 2,530.79 |
| Contributions Income | 49,419.93 | 55,749.66 |
| Corporate Sponsors | 19,250.00 | |
| Foundations | 35,000.00 | 10,165.00 |
| Total Contributions Income | 103,669.93 | 65,914.66 |
| Fundraiser | | 20,668.75 |
| Annual Event | | 3,500.00 |
| Spring Event | 7,386.10 | |
| Total Fundraiser | 7,386.10 | 24,168.75 |
| Gallery Sales | 1,648.30 | 2,722.23 |
| Adornment | 2,500.00 | 88.00 |
| Total Gallery Sales | 4,148.30 | 2,810.23 |
| Grants | | |
| City Alcohol Tax | | 14,325.00 |
| City of Lawrence | | 10,000.00 |
| Douglas County | 10,000.00 | 10,000.00 |
| Heartland Works (WIA) | 96,301.00 | 86,267.73 |
| Total Grants | 106,301.00 | 120,592.73 |
| Interest Income | 8.63 | 8.70 |
| Total Income | \$222,062.46 | \$216,025.86 |
| GROSS PROFIT | \$222,062.46 | \$216,025.86 |
| Expenses | | |
| **Payroll Wages | | |
| Arts Train Wages | | 18,293.93 |
| Jams Wages | | 6,381.32 |
| Salary | | 122,167.44 |
| Total **Payroll Wages | | 146,842.69 |
| *Payroll Expenses | | |
| FICA Expenses | | 11,280.38 |
| Health/Dental Insurance (deleted) | | 10,703.73 |
| Retirement plan expense | | 2,645.13 |
| SUTA Expense | | 247.82 |
| Workers Compensation (deleted) | | 544.50 |
| Total *Payroll Expenses | | 25,421.56 |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|---|------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Development | | |
| Advertising and Marketing | 2,500.00 | |
| Contracted Employees | | |
| Grant Writer | 9,243.36 | 9,173.13 |
| Total Contracted Employees | 9,243.36 | 9,173.13 |
| Donation Processing Fees | 754.77 | |
| Dues, Licenses and Subscriptions | 1,489.85 | |
| Food and Beverage | 115.75 | |
| Development | 147.47 | |
| Events | 127.31 | |
| Total Food and Beverage | 390.53 | |
| Fringe Benefits | | |
| FICA Expenses | 797.66 | |
| Retirement Plan Expense | 309.19 | |
| Total Fringe Benefits | 1,106.85 | |
| Payroll Expenses | | |
| Salary | 8,853.06 | |
| Total Payroll Expenses | 8,853.06 | |
| Postage and Delivery | 651.95 | |
| Printing and Reproduction | 877.34 | |
| Professional Fees | | |
| Photography | 471.99 | |
| Total Professional Fees | 471.99 | |
| Supplies/Equipment | | |
| Agency Development | 208.83 | 787.52 |
| Total Supplies/Equipment | 208.83 | 787.52 |
| Supplies/Equipment - Product | | |
| Merchandise | -160.71 | 363.12 |
| Total Supplies/Equipment - Product | -160.71 | 363.12 |
| Travel & Training | 111.12 | |
| Staff Development | 250.00 | |
| Total Travel & Training | 361.12 | |
| Total Development | 26,748.94 | 10,323.77 |
| Dues and Subscriptions (deleted) | | 1,294.28 |
| Equipment Purchases | | 4,758.91 |
| Equipment Rental (deleted) | | 916.07 |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|------------------------------------|------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Food and Beverage | | |
| Development (deleted-1) | | 720.92 |
| JAMS | | 2,607.28 |
| Staff | 25.74 | 287.52 |
| Total Food and Beverage | 25.74 | 3,615.72 |
| Fundraising (deleted) | | |
| Advertising & Marketing (deleted) | | 825.58 |
| Total Fundraising (deleted) | | 825.58 |
| Insurance (deleted) | | |
| Liability Insurance (deleted) | | 1,848.61 |
| Total Insurance (deleted) | | 1,848.61 |
| Licenses and Permits (deleted) | | 2,005.44 |
| Miscellaneous | | 50.00 |
| Participant Assistance | | 10.93 |
| Photography | | 16.00 |
| Postage and Delivery | | 559.90 |
| Printing and Reproduction | | 457.35 |
| Professional Fees | 250.00 | 4,584.18 |
| Cleaning (deleted) | | 525.00 |
| Total Professional Fees | 250.00 | 5,109.18 |
| Program Services | | |
| Advertising and Marketing | 140.00 | |
| Awards/Gifts | 300.00 | 185.00 |
| Contracted Employees | | |
| Contract Artists/JAMS | 337.50 | |
| Contract Teaching Artists | 3,031.25 | 5,105.00 |
| Healthy Chef | 0.00 | 250.00 |
| Total Contracted Employees | 3,368.75 | 5,355.00 |
| Dues, Licenses and Subscriptions | 867.50 | |
| Food and Beverage | | |
| Program Based Events | 366.02 | |
| Snacks | 1,343.25 | |
| Total Food and Beverage | 1,709.27 | |
| Fringe Benefits | | |
| FICA Expenses | 7,872.27 | |
| Health/Dental Insurance | 11,228.23 | |
| Retirement Plan Expense | 1,664.33 | |
| SUTA Expenses | 62.38 | |
| Total Fringe Benefits | 20,827.21 | |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|---|-------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Insurance | | |
| Automobile | 1,477.72 | 1,893.84 |
| Total Insurance | 1,477.72 | 1,893.84 |
| Miscellaneous | | |
| Background checks | | 10.25 |
| Other | 225.00 | |
| Total Miscellaneous | 225.00 | 10.25 |
| Participant Assistance | 327.15 | |
| Payroll Expenses | | |
| Arts Train Wages | 23,837.40 | |
| Jams Wages | 9,400.54 | |
| Salary | 72,665.48 | |
| Total Payroll Expenses | 105,903.42 | |
| Professional Fees | | |
| Payroll | 1,657.57 | |
| Total Professional Fees | 1,657.57 | |
| Repairs and Maintenance | | |
| Vehicle | 139.33 | 134.55 |
| Total Repairs and Maintenance | 139.33 | 134.55 |
| Supplies/Equipment | 75.50 | |
| Program Supplies | 222.74 | 227.55 |
| Total Supplies/Equipment | 298.24 | 227.55 |
| Supplies/Equipment - Product | | |
| Art | 11,705.37 | 9,521.54 |
| Woodshop | 3,048.99 | 442.54 |
| Total Supplies/Equipment - Product | 14,754.36 | 9,964.08 |
| Travel & Training | 134.86 | |
| Total Program Services | 152,130.38 | 17,770.27 |
| Supporting Services | | |
| Bank Service Fees (CNB/Insurance) | 30.00 | 688.89 |
| Contracted Employees | | |
| Accountant | 4,500.00 | 8,526.00 |
| Total Contracted Employees | 4,500.00 | 8,526.00 |
| Dues, Licenses and Subscriptions | 122.76 | |
| Equipment Rental | 494.73 | |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|--------------------------------------|------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Food and Beverage | | |
| Board of Directors | 95.14 | |
| Staff | 832.82 | |
| Total Food and Beverage | 927.96 | |
| Fringe Benefits | | |
| FICA Expenses | 3,593.48 | |
| Health/Dental Insurance | 1,207.41 | |
| Retirement Plan Expense | 943.21 | |
| SUTA Expenses | 196.11 | |
| Total Fringe Benefits | 5,940.21 | |
| Insurance | | |
| Building | 3,912.85 | 2,574.87 |
| Workers Compensation | 1,136.50 | |
| Total Insurance | 5,049.35 | 2,574.87 |
| Interest Expense | | 180.79 |
| Finance Charge (deleted) | 198.18 | |
| Total Interest Expense | 198.18 | 180.79 |
| Payroll Expenses | | |
| Salary | 45,622.61 | |
| Total Payroll Expenses | 45,622.61 | |
| Postage and Delivery | 45.65 | |
| Printing and Reproduction | 703.66 | |
| Professional Fees | 310.00 | |
| Accounting | 2,250.00 | |
| Cleaning | 1,680.00 | |
| Payroll | 1,448.77 | |
| Total Professional Fees | 5,688.77 | |
| Repairs and Maintenance | 131.07 | |
| Building | 1,371.70 | 6,265.17 |
| Equipment | 53.56 | |
| Total Repairs and Maintenance | 1,556.33 | 6,265.17 |
| Staff Awards/Gifts | 69.95 | |
| Supplies/Equipment | 66.91 | |
| Building | 193.48 | 735.01 |
| Office | 1,445.69 | 765.36 |
| Total Supplies/Equipment | 1,706.08 | 1,500.37 |
| Travel & Training | 52.14 | |

Van Go Inc

Profit and Loss

January - April, 2022

| | TOTAL | |
|-------------------------------------|-----------------------|----------------------|
| | JAN - APR, 2022 | JAN - APR, 2021 (PY) |
| Utilities | | |
| Gas and Electric | 4,488.57 | 6,487.21 |
| Internet Access | 301.17 | 315.00 |
| Security system | 248.24 | |
| Telephone | 2,075.32 | 2,474.48 |
| Water/Trash | 423.81 | 562.16 |
| Total Utilities | 7,537.11 | 9,838.85 |
| Total Supporting Services | 80,245.49 | 29,574.94 |
| Travel & Training | | |
| JAMS | | 35.30 |
| Staff | | 133.48 |
| Total Travel & Training | | 168.78 |
| Total Expenses | \$259,400.55 | \$251,569.98 |
| NET OPERATING INCOME | \$ -37,338.09 | \$ -35,544.12 |
| Other Income | | |
| Endowment Campaign | 75.00 | 625.00 |
| Investment Income | | |
| Beneficial interest | -75,093.09 | 77,872.33 |
| Total Investment Income | -75,093.09 | 77,872.33 |
| Total Other Income | \$ -75,018.09 | \$78,497.33 |
| Other Expenses | | |
| Capital Campaign expense | 524.97 | |
| Futures Fund | 90.00 | 535.50 |
| Non-Recurring Expenses | | |
| Professional Fees | | 11,250.00 |
| Total Non-Recurring Expenses | | 11,250.00 |
| Total Other Expenses | \$614.97 | \$11,785.50 |
| NET OTHER INCOME | \$ -75,633.06 | \$66,711.83 |
| NET INCOME | \$ -112,971.15 | \$31,167.71 |

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - April, 2022

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|-----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Commissioned Sales | | 7,500.00 | -7,500.00 | |
| Benchmark | 548.50 | 25,000.00 | -24,451.50 | 2.19 % |
| Total Commissioned Sales | 548.50 | 32,500.00 | -31,951.50 | 1.69 % |
| Contributions Income | 49,419.93 | 140,000.00 | -90,580.07 | 35.30 % |
| Corporate Sponsors | 19,250.00 | | 19,250.00 | |
| Foundations | 35,000.00 | 115,000.00 | -80,000.00 | 30.43 % |
| Total Contributions Income | 103,669.93 | 255,000.00 | -151,330.07 | 40.65 % |
| Endowment Earnings | | 70,119.00 | -70,119.00 | |
| Fundraiser | | | | |
| Annual Event | | 110,000.00 | -110,000.00 | |
| Spring Event | 7,386.10 | 30,000.00 | -22,613.90 | 24.62 % |
| Total Fundraiser | 7,386.10 | 140,000.00 | -132,613.90 | 5.28 % |
| Gallery Sales | 1,648.30 | 8,000.00 | -6,351.70 | 20.60 % |
| Adornment | 2,500.00 | 25,000.00 | -22,500.00 | 10.00 % |
| Total Gallery Sales | 4,148.30 | 33,000.00 | -28,851.70 | 12.57 % |
| Grants | | | | |
| Douglas County | 10,000.00 | 20,000.00 | -10,000.00 | 50.00 % |
| Heartland Works (WIA) | 96,301.00 | 250,000.00 | -153,699.00 | 38.52 % |
| Total Grants | 106,301.00 | 270,000.00 | -163,699.00 | 39.37 % |
| Interest Income | 8.63 | | 8.63 | |
| Total Income | \$222,062.46 | \$800,619.00 | \$ -578,556.54 | 27.74 % |
| GROSS PROFIT | \$222,062.46 | \$800,619.00 | \$ -578,556.54 | 27.74 % |
| Expenses | | | | |
| Development | | | | |
| Advertising and Marketing | 2,500.00 | 2,500.00 | 0.00 | 100.00 % |
| Contracted Employees | | | | |
| Grant Writer | 9,243.36 | 28,462.92 | -19,219.56 | 32.48 % |
| Total Contracted Employees | 9,243.36 | 28,462.92 | -19,219.56 | 32.48 % |
| Donation Processing Fees | 754.77 | 4,695.00 | -3,940.23 | 16.08 % |
| Dues, Licenses and Subscriptions | 1,489.85 | 5,188.00 | -3,698.15 | 28.72 % |
| Equipment Purchases | | 500.00 | -500.00 | |
| Equipment Rental | | 15,000.00 | -15,000.00 | |
| Food and Beverage | 115.75 | | 115.75 | |
| Development | 147.47 | 1,500.00 | -1,352.53 | 9.83 % |
| Events | 127.31 | 15,000.00 | -14,872.69 | 0.85 % |
| Total Food and Beverage | 390.53 | 16,500.00 | -16,109.47 | 2.37 % |
| Fringe Benefits | | | | |
| FICA Expenses | 797.66 | 3,766.23 | -2,968.57 | 21.18 % |
| Health/Dental Insurance | | 1,882.37 | -1,882.37 | |
| Retirement Plan Expense | 309.19 | 1,476.95 | -1,167.76 | 20.93 % |

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - April, 2022

| | TOTAL | | | |
|---|------------------|-------------------|--------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| SUTA Expenses | | 11.54 | -11.54 | |
| Total Fringe Benefits | 1,106.85 | 7,137.09 | -6,030.24 | 15.51 % |
| Payroll Expenses | | | | |
| Salary | 8,853.06 | 49,231.73 | -40,378.67 | 17.98 % |
| Total Payroll Expenses | 8,853.06 | 49,231.73 | -40,378.67 | 17.98 % |
| Postage and Delivery | 651.95 | 2,357.38 | -1,705.43 | 27.66 % |
| Printing and Reproduction | 877.34 | 4,952.32 | -4,074.98 | 17.72 % |
| Professional Fees | | | | |
| Events | | 4,758.14 | -4,758.14 | |
| Photography | 471.99 | 600.00 | -128.01 | 78.67 % |
| Total Professional Fees | 471.99 | 5,358.14 | -4,886.15 | 8.81 % |
| Supplies/Equipment | | | | |
| Agency Development | 208.83 | 2,000.00 | -1,791.17 | 10.44 % |
| Total Supplies/Equipment | 208.83 | 2,000.00 | -1,791.17 | 10.44 % |
| Supplies/Equipment - Product | | | | |
| Merchandise | -160.71 | 3,080.76 | -3,241.47 | -5.22 % |
| Total Supplies/Equipment - Product | -160.71 | 3,080.76 | -3,241.47 | -5.22 % |
| Travel & Training | 111.12 | | 111.12 | |
| Staff Development | 250.00 | 400.00 | -150.00 | 62.50 % |
| Travel | | 250.00 | -250.00 | |
| Total Travel & Training | 361.12 | 650.00 | -288.88 | 55.56 % |
| Total Development | 26,748.94 | 147,613.34 | -120,864.40 | 18.12 % |
| Food and Beverage | | | | |
| Staff | 25.74 | | 25.74 | |
| Total Food and Beverage | 25.74 | | 25.74 | |
| Professional Fees | 250.00 | | 250.00 | |
| Program Services | | | | |
| Advertising and Marketing | 140.00 | 200.00 | -60.00 | 70.00 % |
| Awards/Gifts | 300.00 | 1,039.50 | -739.50 | 28.86 % |
| Contracted Employees | | | | |
| Contract Artists/JAMS | 337.50 | | 337.50 | |
| Contract Teaching Artists | 3,031.25 | 9,040.00 | -6,008.75 | 33.53 % |
| Healthy Chef | 0.00 | 5,340.00 | -5,340.00 | 0.00 % |
| Total Contracted Employees | 3,368.75 | 14,380.00 | -11,011.25 | 23.43 % |
| Dues, Licenses and Subscriptions | 867.50 | 3,647.88 | -2,780.38 | 23.78 % |
| Equipment Purchases | | 1,500.00 | -1,500.00 | |
| Equipment Rental | | 1,000.00 | -1,000.00 | |
| Food and Beverage | | | | |
| Program Based Events | 366.02 | 875.00 | -508.98 | 41.83 % |
| Snacks | 1,343.25 | 4,461.50 | -3,118.25 | 30.11 % |
| Summer Lunch | | 3,000.00 | -3,000.00 | |

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - April, 2022

| | TOTAL | | | |
|---|-------------------|-------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Food and Beverage | 1,709.27 | 8,336.50 | -6,627.23 | 20.50 % |
| Fringe Benefits | | | | |
| FICA Expenses | 7,872.27 | 30,197.54 | -22,325.27 | 26.07 % |
| Health/Dental Insurance | 11,228.23 | 20,439.86 | -9,211.63 | 54.93 % |
| Retirement Plan Expense | 1,664.33 | 7,780.47 | -6,116.14 | 21.39 % |
| SUTA Expenses | 62.38 | 111.71 | -49.33 | 55.84 % |
| Total Fringe Benefits | 20,827.21 | 58,529.58 | -37,702.37 | 35.58 % |
| Insurance | | | | |
| Automobile | 1,477.72 | 6,031.15 | -4,553.43 | 24.50 % |
| Total Insurance | 1,477.72 | 6,031.15 | -4,553.43 | 24.50 % |
| Miscellaneous | | | | |
| Background checks | | 150.00 | -150.00 | |
| Other | 225.00 | | 225.00 | |
| Total Miscellaneous | 225.00 | 150.00 | 75.00 | 150.00 % |
| Participant Assistance | 327.15 | 4,440.15 | -4,113.00 | 7.37 % |
| Payroll Expenses | | | | |
| Arts Train Wages | 23,837.40 | 78,240.00 | -54,402.60 | 30.47 % |
| Jams Wages | 9,400.54 | 57,150.00 | -47,749.46 | 16.45 % |
| Salary | 72,665.48 | 259,349.03 | -186,683.55 | 28.02 % |
| Total Payroll Expenses | 105,903.42 | 394,739.03 | -288,835.61 | 26.83 % |
| Professional Fees | | | | |
| Payroll | 1,657.57 | 10,417.97 | -8,760.40 | 15.91 % |
| Total Professional Fees | 1,657.57 | 10,417.97 | -8,760.40 | 15.91 % |
| Repairs and Maintenance | | | | |
| Vehicle | 139.33 | 991.67 | -852.34 | 14.05 % |
| Total Repairs and Maintenance | 139.33 | 991.67 | -852.34 | 14.05 % |
| Supplies/Equipment | | | | |
| Program Supplies | 222.74 | 3,500.00 | -3,277.26 | 6.36 % |
| Total Supplies/Equipment | 298.24 | 3,500.00 | -3,201.76 | 8.52 % |
| Supplies/Equipment - Product | | | | |
| Art | 11,705.37 | 32,500.00 | -20,794.63 | 36.02 % |
| Woodshop | 3,048.99 | 6,000.00 | -2,951.01 | 50.82 % |
| Total Supplies/Equipment - Product | 14,754.36 | 38,500.00 | -23,745.64 | 38.32 % |
| Travel & Training | | | | |
| Staff Development | | 1,600.00 | -1,600.00 | |
| Travel | 134.86 | 1,033.74 | -1,033.74 | |
| Total Travel & Training | 134.86 | 2,633.74 | -2,498.88 | 5.12 % |
| Total Program Services | 152,130.38 | 550,037.17 | -397,906.79 | 27.66 % |
| Supporting Services | | | | |
| Bank Service Fees (CNB/Insurance) | 30.00 | 373.68 | -343.68 | 8.03 % |
| Contracted Employees | | | | |

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - April, 2022

| | TOTAL | | | |
|--------------------------------------|------------------|-------------------|-------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Accountant | 4,500.00 | 26,175.24 | -21,675.24 | 17.19 % |
| Total Contracted Employees | 4,500.00 | 26,175.24 | -21,675.24 | 17.19 % |
| Dues, Licenses and Subscriptions | 122.76 | 339.84 | -217.08 | 36.12 % |
| Equipment Purchases | | 2,000.00 | -2,000.00 | |
| Equipment Rental | 494.73 | 1,720.45 | -1,225.72 | 28.76 % |
| Food and Beverage | | | | |
| Board of Directors | 95.14 | 400.00 | -304.86 | 23.79 % |
| Staff | 832.82 | 1,200.00 | -367.18 | 69.40 % |
| Total Food and Beverage | 927.96 | 1,600.00 | -672.04 | 58.00 % |
| Fringe Benefits | | | | |
| FICA Expenses | 3,593.48 | 10,320.40 | -6,726.92 | 34.82 % |
| Health/Dental Insurance | 1,207.41 | 9,525.89 | -8,318.48 | 12.68 % |
| Retirement Plan Expense | 943.21 | 4,047.21 | -3,104.00 | 23.31 % |
| SUTA Expenses | 196.11 | 47.21 | 148.90 | 415.40 % |
| Total Fringe Benefits | 5,940.21 | 23,940.71 | -18,000.50 | 24.81 % |
| Insurance | | | | |
| Building | 3,912.85 | 6,914.11 | -3,001.26 | 56.59 % |
| D & O | | 1,680.00 | -1,680.00 | |
| Liability | | 6,491.40 | -6,491.40 | |
| Workers Compensation | 1,136.50 | 2,255.93 | -1,119.43 | 50.38 % |
| Total Insurance | 5,049.35 | 17,341.44 | -12,292.09 | 29.12 % |
| Interest Expense | | | | |
| Finance Charge (deleted) | 198.18 | | 198.18 | |
| Total Interest Expense | 198.18 | | 198.18 | |
| Payroll Expenses | | | | |
| Salary | 45,622.61 | 134,907.15 | -89,284.54 | 33.82 % |
| Total Payroll Expenses | 45,622.61 | 134,907.15 | -89,284.54 | 33.82 % |
| Postage and Delivery | 45.65 | 785.79 | -740.14 | 5.81 % |
| Printing and Reproduction | 703.66 | 1,650.77 | -947.11 | 42.63 % |
| Professional Fees | 310.00 | | 310.00 | |
| Accounting | 2,250.00 | 1,680.00 | 570.00 | 133.93 % |
| Cleaning | 1,680.00 | 3,465.00 | -1,785.00 | 48.48 % |
| Payroll | 1,448.77 | 2,198.55 | -749.78 | 65.90 % |
| Total Professional Fees | 5,688.77 | 7,343.55 | -1,654.78 | 77.47 % |
| Repairs and Maintenance | 131.07 | | 131.07 | |
| Building | 1,371.70 | 2,000.00 | -628.30 | 68.59 % |
| Equipment | 53.56 | 500.00 | -446.44 | 10.71 % |
| Total Repairs and Maintenance | 1,556.33 | 2,500.00 | -943.67 | 62.25 % |
| Staff Awards/Gifts | 69.95 | | 69.95 | |
| Supplies/Equipment | 66.91 | | 66.91 | |
| Building | 193.48 | 2,745.87 | -2,552.39 | 7.05 % |

Van Go Inc

Budget vs. Actuals: FY_2022 - FY22 P&L

January - April, 2022

| | TOTAL | | | |
|------------------------------------|-----------------------|-----------------------|-----------------------|-------------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Office | 1,445.69 | 4,636.43 | -3,190.74 | 31.18 % |
| Total Supplies/Equipment | 1,706.08 | 7,382.30 | -5,676.22 | 23.11 % |
| Travel & Training | 52.14 | | 52.14 | |
| Staff Development | | 1,200.00 | -1,200.00 | |
| Travel | | 250.00 | -250.00 | |
| Total Travel & Training | 52.14 | 1,450.00 | -1,397.86 | 3.60 % |
| Utilities | | | | |
| Gas and Electric | 4,488.57 | 11,751.29 | -7,262.72 | 38.20 % |
| Internet Access | 301.17 | 966.00 | -664.83 | 31.18 % |
| Security system | 248.24 | 793.15 | -544.91 | 31.30 % |
| Telephone | 2,075.32 | 6,910.67 | -4,835.35 | 30.03 % |
| Water/Trash | 423.81 | 2,067.20 | -1,643.39 | 20.50 % |
| Total Utilities | 7,537.11 | 22,488.31 | -14,951.20 | 33.52 % |
| Total Supporting Services | 80,245.49 | 251,999.23 | -171,753.74 | 31.84 % |
| Total Expenses | \$259,400.55 | \$949,649.74 | \$ -690,249.19 | 27.32 % |
| NET OPERATING INCOME | \$ -37,338.09 | \$ -149,030.74 | \$111,692.65 | 25.05 % |
| Other Income | | | | |
| Endowment Campaign | 75.00 | | 75.00 | |
| Investment Income | | | | |
| Beneficial interest | -75,093.09 | | -75,093.09 | |
| Total Investment Income | -75,093.09 | | -75,093.09 | |
| Other Income | | 149,031.00 | -149,031.00 | |
| Total Other Income | \$ -75,018.09 | \$149,031.00 | \$ -224,049.09 | -50.34 % |
| Other Expenses | | | | |
| Capital Campaign expense | 524.97 | | 524.97 | |
| Futures Fund | 90.00 | | 90.00 | |
| Total Other Expenses | \$614.97 | \$0.00 | \$614.97 | 0.00% |
| NET OTHER INCOME | \$ -75,633.06 | \$149,031.00 | \$ -224,664.06 | -50.75 % |
| NET INCOME | \$ -112,971.15 | \$0.26 | \$ -112,971.41 | -43,450,442.31 % |