

Van Go, Inc. Board Meeting Agenda  
June 16, 2021  
Time: 4:00-5:30 pm  
Location: ZOOM LINK: <https://zoom.us/j/5369995320>

- I. Call to Order
- II. Approval of the Agenda
- III. Approval of the Minutes
- IV. Reports
  - A. Co-Executive Directors
    - 1. Development Update (Eliza)
    - 2. Program Update (Kristen)
  - B. Finance (Chris)
    - 1. VG Finances Overview
    - 2. Financial Statements
  - C. Board President (Jen)
  - D. Committees
    - 1. Development Committee (Eliza)
- V. Old Business
  - A. Strategic Planning Update (Jen)
- VI. New Business
- VII. Comments and Announcements
- VIII. Adjournment
- IX. Executive Session

Next meeting date Wednesday, July 21, 2021 4:00-5:30 pm

Van Go Full Board Meeting Minutes  
Wednesday, May 19, 2021

Present: Jennifer Roth, Jackie Berra, Sandy Praeger, Amy Shumaker, Stan Ricketts, Anthea Scouffas, Myrone Grady, Katie Winter, Beth Easter, Ellen Chindamo, Dr. Anthony Lewis, Michel Loomis, Becki Dick, Kris Matthews, John Bullock

Also Present: Eliza Darmon, Kristen Malloy, Sarah Humbert, Chris Kohart

**Call to Order**

Board president Jen Roth called the meeting to order at 4:02.

**Approval of the Agenda**

Anthea Scouffas moved to approve the agenda, and Ellen Chindamo seconded. All approved.

**Approval of the Minutes**

Stan Ricketts moved to approve the minutes from April's meeting, and Beth Easter seconded. All approved.

**Reports – Co-Executive Directors**

**Development and Operations**

Eliza Darmon welcomed everyone. May Day Hey Day was a wonderful event and we are very pleased with the outcomes. The post-event survey was overwhelmingly positive. The most important number to share is that we got 59 new donors with May Day Hey Day. We might not normally get 59 new donors in a whole year. This was in great part due to the teams that fundraised and the different ways this event fanned out in the community. We reached \$22,500 out of our \$25k goal. We exceeded our individual ticket sales goal by about \$1000. We are looking at ways to grow the event next year. One way would be boosting the "team" plan and getting people on board to be team captains. Now that we know the ropes we can really push that for 2022. We'll also work to clarify the message. Next year without Covid that will make things easier.

Michel Loomis noted that if every board member (17) would get together a team and each team raised their \$1000, next year we could raise \$21,000 just from the board teams. Something to keep in mind.

Mark your calendars! Dinner on the Curve had the first planning meeting last week. TK & Emily Peterson from Merchants and Codi and Simon from Bates Co. will be collaborating for that event, which will be on October 2. We are planning for an in-person event. We may make it a bit more casual—still have the tents but do the auction outside, have fire pits outside, etc. We will tweak it but keep it close to what people have come to expect.

We are in the midst of several grants. We are waiting to hear back from 3 applied for and we have several in the works as well. We used grant funding to fix all the lighting around the outside of our building so come by some evening to check out the shining, fixed bollards.

We are going to have a new AmeriCorps VISTA, Chloe Hough, who will help us with marketing, digital storytelling, and the online store. Her term is for one year. VISTAs have the option to re-up their term for up to 3 years but that is rare since the stipend is pretty low. Chloe is an artist who is getting a graphic design degree at Johnson County and she has lots of writing experience.

### **Programs & HR**

Kristen Malloy said the Arts Train wrapped up the spring session at the tail end of last week. Some of the participants have been with us 9 months and some started in January. We wrapped up with a day of evaluations and feedback. We also had Raven cook a celebratory lunch and we recognized attendance and punctuality. Now they are transitioning into the internship section. Some are engaged in community internships and some will be doing on-site internships at Van Go. Two of the on-site interns will do benches and one will be Raven's assistant for summer lunches. In the community we have TAT youth at Skin Illustrations Tattoo, two at The Merc, and one at Bowersock Mills and Power Co. A couple are also looking into education and training opportunities. One of the youth is trying a college class and will take a class at Johnson County. Another will do training in welding at Peaslee Tech. All of these internships are subsidized through WIOA.

We've already started recruiting for the fall TAT group, which is our largest hiring group. Anyone you know ages 18-24 who might benefit from our program—let us know! The session will start in September.

JAMS concluded the spring session in April. We ended with an overall attendance rate of 98% and punctuality of 95%, with a 100% completion rate. We've finished our hiring process and are moving into Summer Benchmark. It will start June 7 and run through July 29. We have 12 JAMS apprentice artists so we can still have our physically distanced workspaces. We'll do 14 total benches since our 2 Arts Train interns will each do a bench. Friday, July 30 will be the Benchmark unveiling so mark your calendar. We're excited to dive back into benches for this summer.

In other unveiling news: our Spring JAMS 2020 mural was a mural for Just Food, commissioned by Codi and Simon Bates, to go on their Cruising Cupboard. That mural got interrupted by Covid but we managed to finish it and turn it over to them to be digitized and wrapped around the Cruising Cupboard. Friday, May 28 at Bon Bon! there will be an unveiling of the Cruising Cupboard as well as the food barrels The Arts Train completed this spring. Please feel free to stop by and explore the area for Final Fridays.

We also wrapped our Pre Employment Prep Program last week. Every participant got a stipend for participating and left with an individualized resume and cover letter and mock interview

experience. The program has had a great response with 2.5x the applications as the spots. PEPP targets the middle school 14-15 year old population.

We just submitted our program year 2021 budget request to WIOA. It was due a little earlier than normal. We asked for \$289,988 which is an 11% increase over our current Program Year 20 allocation. We've averaged somewhere between at 15-16% increase each year. It will be interesting to see what Heartland Works comes back to us with. They will review it along with all the other youth provider budget requests and then they'll put together a recommendation for the board to vote on in June. Kristen is on the board and while she won't be able to vote, she'll be there during that process. This grant goes to staff wages and youth wages. We're trying to support more youth and continue to make sure staff are able to do the work we do.

Kris Matthews asked about eligibility for The Arts Train vs. JAMS. Kristen said we've found over the years that the eligibility criteria for TAT is broad enough (there are 14 criteria) that even youth who don't think they'll qualify often times do. The list includes poor or sporadic work history, homelessness, having lived in foster care or independent living. Send anyone you think would be interested to us and we'll evaluate them. It is a "fall through the cracks" population so there's a lot of eligibility criteria. They do not have to have any art experience, just a willingness to show up and give their best effort.

Jen Roth asked about the contribution Van Go made to the Monarch Village. We contributed wood panels to cover the electrical panel in each tiny home and also serve as some art. Our art director Rick laser engraved zentangle designs on them and they were installed to be art with a purpose in those tiny homes.

Eliza shared an image with everyone with important dates to remember—the Just Food Mural/ Barrel Unveiling, Benchmark Unveiling, Strategic Planning Retreat, and Dinner on the Curve—that will be shared with the board as a follow up to this meeting.

### **Reports – Finance**

Chris Kohart reported that as of April our checking account is at \$225k, about \$50k more than where we were this time last year. Our profit/loss summary shows an operating loss of about \$30k but we're still early in the year. Our ratio is 11.34: well above our target of 2 but lower than last year. We have 109 days cash on hand. Our net operating income is a \$30k loss this year vs a \$90k loss last year.

Nothing really stands out on the balance sheet. Our DCCF money has been updated with statements from March 31. The Operating Funds held at DCCF are \$174k. Overall \$1.662M is sitting at DCCF. Our accounts payable seems a little high but again, that's the installments for the KU group for Strategic Planning.

Our income statement shows the big jump in our contributions income. We'll reclassify the

“Annual Event” line item to “May Day Hey Day” since that event is here to stay. We’re pacing well.

Stan asked about a negative showing under the Endowment and the \$77k beneficial interest. The negative is a check that someone wrote to us that was then split between annual contributions and the Endowment fund, so we had to write a check to ourselves for half. The other is unrealized dividend income for the first quarter of 2021.

Stan also mentioned Round 2 PPP. We do anticipate it being forgiven and recognized as income in 2021. We will probably utilize it for more than just wages but also for health insurance and utilities to make sure we use all of it.

Chris did caution that even though our cash position looks good, we need to be wary of unforeseen challenges and not let up on our momentum with fundraising and events.

Michel Loomis moved to approve the financial report and Stan Ricketts seconded. All approved.

### **Reports – Board President**

Jen thanked everyone for listening to her talk about May Day Hey Day last month. She thought it turned out great. She loved that it involved people of all ages. Thanks to everyone who stepped up—volunteering, making teams, fundraising. Thanks to everyone who came and walked and brought friends and family. Jen is excited that next year there will be only one after party so she can see everyone. If there are people who meant to donate, or you know someone who wanted to, you still can.

### **Reports – Committees**

#### **Development Committee**

Beth Easter reported for the development committee. Our idea that you may be familiar with is to have Patio Parties where board members can invite friends—either familiar or not so familiar with Van Go—to introduce them to the organization. The Co-ED’s will come to talk. Last year Beth invited some supporters of Van Go to lunch to give them some ideas about what was going on and get feedback on events. It was a very successful lunch. Beth is going to go back to that group and ask each of them to bring one friend or coworker and then gather at her house for snacks and drinks. It’ll be pretty casual. It can be as casual or fancy as you want to make it! It’s a soft, warm opening for Eliza and Kristen. There will not be a big push for donations, just an introduction to Van Go. Beth said she’s thinking 12-15 people but she’s pretty comfortable with gatherings. It would not need to be that large. Michel said she’s hoping to invite 4-5 couples who don’t know anything about Van Go.

Eliza noted that a follow-up email will go out to everyone after this meeting with a Sign Up Genius link for the patio parties. It shows all the available Tuesday/Thursday dates available for the summer, so you pick the date and then we’ll set the time that works best. Again, it’s not a fundraising event, just an invitation to engage with Van Go. Van Go can also help you

brainstorm who to invite to your party!

### **Old Business**

Jen gave a brief strategic planning update. Last month there was an email update. The survey that Christina Holt and Eliza and Kristen put together is live and they will share that link. If you can think of people who would be interested in filling out that survey, forward it on! We want to gather as much data as we can from as many people as possible. In addition to emailing this to lists, we also encourage posting on social media, newsletters, etc. The results of those surveys, the focus groups, and the interviews will be presented at the retreat in August. We want you to share this survey far and wide.

7 of the interviews have been completed and they're working hard to make sure they hear from as many people through the focus groups and interviews as possible.

Sandy Praeger announced that David Moore has enthusiastically agreed to come onto the board to fill the empty spot left by Ralph Gage, with the understanding that he would be willing to be the treasurer/finance person after Stan rolls off the board at the end of the year. He's hoping to join by the July meeting but will definitely participate in the August retreat.

### **New Business**

Jen asked for everyone's thoughts on gathering in person again. We really want the August retreat to be in person but are open to the idea of meeting in person in July. There is always the Zoom option for anyone who is not comfortable gathering in person.

Ellen mentioned it is easier to join on Zoom. She feels it makes sense to do the August retreat in person but maybe keep it to Zoom for the summer with traveling and people getting back "into the groove". We're all sort of one-foot-in right now and everyone is acclimating to the new normal.

Sandy agreed with Ellen. Summer is always hard if people are traveling. Sandy continued that it's an easy sell to say Strategic Planning should be in person, in August. Then we can get a sense for how people feel about getting back in person.

Kris Matthews, Anthea, and Jackie all said waiting until August to begin in-person would be their vote.

### **Comments and Announcements**

Jen opened the floor for comments and announcements. No one had any input.

### **Adjournment**

Sandy moved to adjourn the meeting and Becki Dick seconded. The regular board meeting adjourned at 5:04 and moved into an executive session.

Co-Executive Directors Board Report  
June 16, 2021

Development and Operations (Eliza)

- Events/Fundraising Update:
  - Dinner on the Curve: Oct 2, 2021. Music, Auctioneer and Rentals secured, Billy to design Save the Date
  - Patio Party Sign-Up
  - Annual Appeal theme and calendar set
- Grants Update:
  - Building Futures II: Now that we have a more global view of the organization we can see where all the needs are and have started to map out funding requests into 2022.
  - Waiting to hear: Sprouts, BCBS (new), Downing Family Foundation (new)
  - In the works: Capitol Federal Foundation
  - Awarded: Topeka Community Foundation, Evergy
- Operations/Admin:
  - Proposal submitted to LCAC for approval of our mural on US Bank

Program Administration and Human Resources (Kristen)

- The Arts Train (TAT)
  - Summer Internships: The Community Mercantile (2), The Bowersock Mills and Power Company, Lawrence Tattoo Co., VG Benchmark (2), VG Summer Lunch
  - Now recruiting/interviewing applicants for Fall 2021 session
- JAMS
  - Summer Benchmark 2021 – Session dates: June 7<sup>th</sup> – July 29<sup>th</sup>, 2021
  - Twelve (12) JAMS Apprentice Artists/Two (2) TAT Apprentice Artists creating benches
  - Orientation last week and First Client Meetings this week!
  - Benchmark Unveiling Date: Friday, July 30<sup>th</sup> at 5:00 pm
- WIOA Update
  - Full PY21 Budget Request recommended by HWI
  - Total PY21 Request: \$289,988
  - 11% Increase over PY20 allocation
  - Final PY21 Budget Approval at HWI Board Meeting on 6/23/21





# Save The Date

## October 2, 2021

Delight your senses with an evening of art, food, and music to benefit **Van Go's** holistic job-training programs for Douglas County youth. Learn more at [www.van-go.org](http://www.van-go.org)



▪ **Cash**

\$199,634	Operations (CNB checking, Prestige MM & Paypal)
\$735	Petty Cash
<b>\$200,369</b>	<b>Total Cash</b>

▪ **Total Assets    \$3,002,312**

▪ **Total Debt    \$99,830(PPP2)**

▪ **Income and Expenses (Operations)**  
**Accrual Basis, As of 5/31/21**

	<b>Actual YTD</b>	<b>Annual Budget</b>	<b>\$ Over Under (-) Budget</b>
<b>Total Income</b>	<b>\$259,974</b>	<b>\$855,851</b>	<b>-\$595,877</b>
<b>Total Expenses</b>	<b>\$323,331</b>	<b>\$880,146</b>	<b>-\$556,815</b>
<b>Net Operating Income</b>	<b>-\$63,357</b>	<b>-\$24,295</b>	<b>-\$39,062</b>

▪ **Financial Developments**

- Van Go’s current ratio for 2021 is 10.13. At this time last year Van Go’s current ratio was 11.54. Target current ratio is 2.00.
- Van Go’s number of days of cash on hand for 2021 is 87.33. At this time last year Van Go’s number of days of cash on hand was 70.14. Target number of days of cash on hand is no less than 30 days.
- Net operating income for FY21 (\$63,357) is a 31.23% change from net operating income for FY20 (\$92,123)

# Van Go Inc

## Balance Sheet As of May 31, 2021

	TOTAL	
	AS OF MAY 31, 2021	AS OF MAY 31, 2020 (PY)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
Central National Bank Checking	160,464.96	131,963.19
Central National Prestige MM	36,889.00	36,865.24
PayPal	2,280.25	0.00
Petty Cash	735.22	-111.50
<b>Total Bank Accounts</b>	<b>\$200,369.43</b>	<b>\$168,716.93</b>
Accounts Receivable		
Accounts Receivable	0.00	0.00
Endowment Pledges Receivable	34,475.00	74,975.00
Grants Receivable	59,428.96	29,033.42
Merchandise Sales	-550.00	-550.00
Pledges Receivable	75.00	75.00
<b>Total Accounts Receivable</b>	<b>93,428.96</b>	<b>103,533.42</b>
<b>Total Accounts Receivable</b>	<b>\$93,428.96</b>	<b>\$103,533.42</b>
Other Current Assets		
Employee Advances	92.38	0.00
Prepaid Expenses	1,904.87	0.00
Undeposited Funds	10,222.00	0.00
<b>Total Other Current Assets</b>	<b>\$12,219.25</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$306,017.64</b>	<b>\$272,250.35</b>
Fixed Assets		
Building		
Accumulated Depreciation	-661,383.74	-661,383.74
Cost	1,633,865.56	1,633,865.56
<b>Total Building</b>	<b>972,481.82</b>	<b>972,481.82</b>
Equipment/Furnishings		
Accumulated Depreciation	-179,915.47	-179,915.47
Cost	168,115.59	168,115.59
<b>Total Equipment/Furnishings</b>	<b>16,143.78</b>	<b>16,143.78</b>
Land and Land Improvements	45,277.00	45,277.00
<b>Total Fixed Assets</b>	<b>\$1,033,902.60</b>	<b>\$1,033,902.60</b>
Other Assets		
Beneficial interest held - DCCF	981,957.83	744,321.03
LeCompete Funds held at DCCF	506,100.06	191,189.61
Operating Funds held at DCCF	174,333.88	83,815.57
<b>Total Other Assets</b>	<b>\$1,662,391.77</b>	<b>\$1,019,326.21</b>
<b>TOTAL ASSETS</b>	<b>\$3,002,312.01</b>	<b>\$2,325,479.16</b>

# Van Go Inc

## Balance Sheet As of May 31, 2021

	TOTAL	
	AS OF MAY 31, 2021	AS OF MAY 31, 2020 (PY)
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	10,680.12	6,178.53
<b>Total Accounts Payable</b>	<b>\$10,680.12</b>	<b>\$6,178.53</b>
Credit Cards		
Chase Card	12,338.21	7,270.93
<b>Total Credit Cards</b>	<b>\$12,338.21</b>	<b>\$7,270.93</b>
Other Current Liabilities		
*Payroll Liabilities	2,602.35	1,316.26
FICA & Federal Withholding Tax	95.64	0.00
Ks Withholding Tax	2.14	0.00
Retirement Plan Payable	1,077.51	1,899.49
<b>Total *Payroll Liabilities</b>	<b>3,777.64</b>	<b>3,215.75</b>
<b>Total Other Current Liabilities</b>	<b>\$3,777.64</b>	<b>\$3,215.75</b>
<b>Total Current Liabilities</b>	<b>\$26,795.97</b>	<b>\$16,665.21</b>
Long-Term Liabilities		
PPP Loan - CNB	99,830.00	106,100.00
<b>Total Long-Term Liabilities</b>	<b>\$99,830.00</b>	<b>\$106,100.00</b>
<b>Total Liabilities</b>	<b>\$126,625.97</b>	<b>\$122,765.21</b>
Equity		
Retained Earnings	2,883,369.51	2,511,838.74
Net Income	-7,683.47	-309,124.79
<b>Total Equity</b>	<b>\$2,875,686.04</b>	<b>\$2,202,713.95</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$3,002,312.01</b>	<b>\$2,325,479.16</b>

# Van Go Inc

Budget vs. Actuals: FY\_2021 - FY21 P&L

January - May, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Building Event Revenue		5,000.00	-5,000.00	
Commissioned Sales	2,221.79	10,000.00	-7,778.21	22.22 %
Benchmark	1,559.00	25,000.00	-23,441.00	6.24 %
<b>Total Commissioned Sales</b>	<b>3,780.79</b>	<b>35,000.00</b>	<b>-31,219.21</b>	<b>10.80 %</b>
Contributions Income	57,487.44	130,000.00	-72,512.56	44.22 %
Corporate Sponsors	2,700.00	35,000.00	-32,300.00	7.71 %
Foundations	20,165.00	130,000.00	-109,835.00	15.51 %
<b>Total Contributions Income</b>	<b>80,352.44</b>	<b>295,000.00</b>	<b>-214,647.56</b>	<b>27.24 %</b>
Endowment Earnings		27,506.00	-27,506.00	
Fundraiser	20,874.75		20,874.75	
Annual Event	12,537.00	105,000.00	-92,463.00	11.94 %
Culinary Hearts		30,000.00	-30,000.00	
<b>Total Fundraiser</b>	<b>33,411.75</b>	<b>135,000.00</b>	<b>-101,588.25</b>	<b>24.75 %</b>
Gallery Sales	3,216.23	3,000.00	216.23	107.21 %
Adornment	88.00	20,000.00	-19,912.00	0.44 %
<b>Total Gallery Sales</b>	<b>3,304.23</b>	<b>23,000.00</b>	<b>-19,695.77</b>	<b>14.37 %</b>
<b>Grants</b>				
City Alcohol Tax	14,325.00	24,000.00	-9,675.00	59.69 %
City of Lawrence	10,000.00	30,000.00	-20,000.00	33.33 %
Douglas County	10,000.00	20,000.00	-10,000.00	50.00 %
Heartland Works (WIA)	104,791.37	261,345.00	-156,553.63	40.10 %
<b>Total Grants</b>	<b>139,116.37</b>	<b>335,345.00</b>	<b>-196,228.63</b>	<b>41.48 %</b>
Interest Income	8.70		8.70	
<b>Total Income</b>	<b>\$259,974.28</b>	<b>\$855,851.00</b>	<b>\$ -595,876.72</b>	<b>30.38 %</b>
<b>GROSS PROFIT</b>	<b>\$259,974.28</b>	<b>\$855,851.00</b>	<b>\$ -595,876.72</b>	<b>30.38 %</b>
<b>Expenses</b>				
<b>**Payroll Wages</b>				
Arts Train Wages	24,568.94	53,253.00	-28,684.06	46.14 %
Jams Wages	8,256.32	48,720.00	-40,463.68	16.95 %
Salary	154,933.09	390,411.00	-235,477.91	39.68 %
<b>Total **Payroll Wages</b>	<b>187,758.35</b>	<b>492,384.00</b>	<b>-304,625.65</b>	<b>38.13 %</b>
<b>*Payroll Expenses</b>				
FICA Expenses	14,424.18	37,667.00	-23,242.82	38.29 %
Health/Dental Insurance	13,626.01	36,399.00	-22,772.99	37.44 %
Retirement plan expense	3,522.91	11,712.00	-8,189.09	30.08 %
SUTA Expense	275.56		275.56	
Workers Compensation	544.50	2,426.00	-1,881.50	22.44 %
<b>Total *Payroll Expenses</b>	<b>32,393.16</b>	<b>88,204.00</b>	<b>-55,810.84</b>	<b>36.73 %</b>
Advertising & Marketing	757.00	4,000.00	-3,243.00	18.93 %
Awards/Gifts		3,569.00	-3,569.00	

# Van Go Inc

## Budget vs. Actuals: FY\_2021 - FY21 P&L

January - May, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Bank Service Charges	1,126.62	3,672.00	-2,545.38	30.68 %
Contracted employees				
Americorp		4,800.00	-4,800.00	
Contract Artists/JAMS		3,840.00	-3,840.00	
Contract Artists/TAT	6,350.00	12,875.00	-6,525.00	49.32 %
Financial Director	8,526.00	25,704.00	-17,178.00	33.17 %
Grant Writer	11,483.97	27,730.00	-16,246.03	41.41 %
Lunch Program Coordinator	500.00	4,920.00	-4,420.00	10.16 %
VISTA		4,000.00	-4,000.00	
<b>Total Contracted employees</b>	<b>26,859.97</b>	<b>83,869.00</b>	<b>-57,009.03</b>	<b>32.03 %</b>
Dues and Subscriptions	996.22	964.00	32.22	103.34 %
Equipment Purchases	8,060.91	4,641.00	3,419.91	173.69 %
Equipment Rental	1,071.35	18,800.00	-17,728.65	5.70 %
Food and Beverage				
Development	978.15	16,000.00	-15,021.85	6.11 %
JAMS	2,958.35	11,421.00	-8,462.65	25.90 %
Staff	347.52	1,387.00	-1,039.48	25.06 %
<b>Total Food and Beverage</b>	<b>4,284.02</b>	<b>28,808.00</b>	<b>-24,523.98</b>	<b>14.87 %</b>
Insurance				
Automobile Insurance	2,449.64	6,000.00	-3,550.36	40.83 %
Building Insurance	3,076.12	7,694.00	-4,617.88	39.98 %
D&O Insurance		1,723.00	-1,723.00	
Liability Insurance	2,381.48	6,806.00	-4,424.52	34.99 %
<b>Total Insurance</b>	<b>7,907.24</b>	<b>22,223.00</b>	<b>-14,315.76</b>	<b>35.58 %</b>
Interest Expense	180.79		180.79	
Licenses and Permits	2,005.44	5,400.00	-3,394.56	37.14 %
Miscellaneous	50.00	765.00	-715.00	6.54 %
Background checks	10.25		10.25	
<b>Total Miscellaneous</b>	<b>60.25</b>	<b>765.00</b>	<b>-704.75</b>	<b>7.88 %</b>
Participant Assistance	43.93	2,000.00	-1,956.07	2.20 %
Photography	16.00	1,200.00	-1,184.00	1.33 %
Postage and Delivery	762.85	4,080.00	-3,317.15	18.70 %
Printing and Reproduction	505.72	7,000.00	-6,494.28	7.22 %
Professional Fees	5,461.64	13,750.00	-8,288.36	39.72 %
Accounting		800.00	-800.00	
Cleaning	675.00	1,600.00	-925.00	42.19 %
<b>Total Professional Fees</b>	<b>6,136.64</b>	<b>16,150.00</b>	<b>-10,013.36</b>	<b>38.00 %</b>
Repairs and Maintenance	550.00		550.00	
Building Repairs	13,213.74	5,429.00	7,784.74	243.39 %
Equipment		2,625.00	-2,625.00	
<b>Total Repairs and Maintenance</b>	<b>13,763.74</b>	<b>8,054.00</b>	<b>5,709.74</b>	<b>170.89 %</b>
Supplies/Equipment - Other				

# Van Go Inc

Budget vs. Actuals: FY\_2021 - FY21 P&L

January - May, 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Agency Development	930.96	3,060.00	-2,129.04	30.42 %
Building	895.43	2,999.00	-2,103.57	29.86 %
Office Supplies/Equipment	1,244.38	5,879.00	-4,634.62	21.17 %
Program Supplies	530.70		530.70	
<b>Total Supplies/Equipment - Other</b>	<b>3,601.47</b>	<b>11,938.00</b>	<b>-8,336.53</b>	<b>30.17 %</b>
Supplies/Equipment - Product				
Art	12,884.15	22,999.00	-10,114.85	56.02 %
Merchandise	613.12	3,213.00	-2,599.88	19.08 %
Woodshop	506.94	15,810.00	-15,303.06	3.21 %
<b>Total Supplies/Equipment - Product</b>	<b>14,004.21</b>	<b>42,022.00</b>	<b>-28,017.79</b>	<b>33.33 %</b>
Telephone	2,724.48	5,306.00	-2,581.52	51.35 %
Internet Access	385.00	1,410.00	-1,025.00	27.30 %
<b>Total Telephone</b>	<b>3,109.48</b>	<b>6,716.00</b>	<b>-3,606.52</b>	<b>46.30 %</b>
Travel & Training		2,800.00	-2,800.00	
JAMS	65.30	765.00	-699.70	8.54 %
Staff	133.48	1,785.00	-1,651.52	7.48 %
<b>Total Travel &amp; Training</b>	<b>198.78</b>	<b>5,350.00</b>	<b>-5,151.22</b>	<b>3.72 %</b>
Utilities				
Gas and Electric	6,880.72	14,207.00	-7,326.28	48.43 %
Water/Trash	711.17	2,141.00	-1,429.83	33.22 %
<b>Total Utilities</b>	<b>7,591.89</b>	<b>16,348.00</b>	<b>-8,756.11</b>	<b>46.44 %</b>
Vehicle Repairs/Maintenance	134.55	1,989.00	-1,854.45	6.76 %
<b>Total Expenses</b>	<b>\$323,330.58</b>	<b>\$880,146.00</b>	<b>\$ -556,815.42</b>	<b>36.74 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -63,356.30</b>	<b>\$ -24,295.00</b>	<b>\$ -39,061.30</b>	<b>260.78 %</b>
Other Income				
Endowment Campaign	-9,875.00		-9,875.00	
Investment Income				
Beneficial interest	77,872.33		77,872.33	
<b>Total Investment Income</b>	<b>77,872.33</b>		<b>77,872.33</b>	
<b>Total Other Income</b>	<b>\$67,997.33</b>	<b>\$0.00</b>	<b>\$67,997.33</b>	<b>0.00%</b>
Other Expenses				
Futures Fund	1,074.50		1,074.50	
Non-Recurring Expenses				
Professional Fees	11,250.00		11,250.00	
<b>Total Non-Recurring Expenses</b>	<b>11,250.00</b>		<b>11,250.00</b>	
<b>Total Other Expenses</b>	<b>\$12,324.50</b>	<b>\$0.00</b>	<b>\$12,324.50</b>	<b>0.00%</b>
<b>NET OTHER INCOME</b>	<b>\$55,672.83</b>	<b>\$0.00</b>	<b>\$55,672.83</b>	<b>0.00%</b>
<b>NET INCOME</b>	<b>\$ -7,683.47</b>	<b>\$ -24,295.00</b>	<b>\$16,611.53</b>	<b>31.63 %</b>

# Van Go Inc

## Profit and Loss

January - May, 2021

	TOTAL	
	JAN - MAY, 2021	JAN - MAY, 2020 (PY)
<b>Income</b>		
Commissioned Sales	2,221.79	2,590.00
Benchmark	1,559.00	
<b>Total Commissioned Sales</b>	<b>3,780.79</b>	<b>2,590.00</b>
Contributions Income	57,487.44	17,579.62
Corporate Sponsors	2,700.00	5,000.00
Foundations	20,165.00	5,000.00
KS Health Fdn.		25,000.00
Shumaker Family Fdn		15,000.00
<b>Total Foundations</b>	<b>20,165.00</b>	<b>45,000.00</b>
<b>Total Contributions Income</b>	<b>80,352.44</b>	<b>67,579.62</b>
Fundraiser	20,874.75	6,493.45
Annual Event	12,537.00	6,750.00
Culinary Hearts		721.00
<b>Total Fundraiser</b>	<b>33,411.75</b>	<b>13,964.45</b>
Gallery Sales	3,216.23	865.49
Adornment	88.00	
<b>Total Gallery Sales</b>	<b>3,304.23</b>	<b>865.49</b>
Grants		
City Alcohol Tax	14,325.00	15,000.00
City of Lawrence	10,000.00	12,000.00
Douglas County	10,000.00	10,000.00
Heartland Works (WIA)	104,791.37	95,335.15
<b>Total Grants</b>	<b>139,116.37</b>	<b>132,335.15</b>
Interest Income	8.70	32.57
<b>Total Income</b>	<b>\$259,974.28</b>	<b>\$217,367.28</b>
<b>GROSS PROFIT</b>	<b>\$259,974.28</b>	<b>\$217,367.28</b>
<b>Expenses</b>		
<b>**Payroll Wages</b>		
Arts Train Wages	24,568.94	28,122.26
Jams Wages	8,256.32	23,772.81
Salary	154,933.09	138,872.62
<b>Total **Payroll Wages</b>	<b>187,758.35</b>	<b>190,767.69</b>
<b>*Payroll Expenses</b>		
FICA Expenses	14,424.18	14,541.87
Health/Dental Insurance	13,626.01	12,932.05
Retirement plan expense	3,522.91	2,922.21
SUTA Expense	275.56	0.00

# Van Go Inc

## Profit and Loss

January - May, 2021

	TOTAL	
	JAN - MAY, 2021	JAN - MAY, 2020 (PY)
Workers Compensation	544.50	544.50
<b>Total *Payroll Expenses</b>	<b>32,393.16</b>	<b>30,940.63</b>
Advertising & Marketing	757.00	1,395.50
Awards/Gifts		220.00
Bank Service Charges	1,126.62	657.00
Contracted employees		
Contract Artists/JAMS		195.75
Contract Artists/TAT	6,350.00	4,200.00
Event Coordinator		3,100.00
Financial Director	8,526.00	10,500.00
Grant Writer	11,483.97	11,392.81
Lunch Program Coordinator	500.00	120.00
<b>Total Contracted employees</b>	<b>26,859.97</b>	<b>29,508.56</b>
Dues and Subscriptions	996.22	414.53
Equipment Purchases	8,060.91	560.94
Equipment Rental	1,071.35	1,546.50
Food and Beverage		
Board of Directors		229.99
Development	978.15	881.89
JAMS	2,958.35	1,867.54
Staff	347.52	245.31
<b>Total Food and Beverage</b>	<b>4,284.02</b>	<b>3,224.73</b>
Insurance		
Automobile Insurance	2,449.64	3,100.40
Building Insurance	3,076.12	3,181.70
Liability Insurance	2,381.48	2,643.10
<b>Total Insurance</b>	<b>7,907.24</b>	<b>8,925.20</b>
Interest Expense	180.79	-17.84
Licenses and Permits	2,005.44	2,868.61
Miscellaneous	50.00	
Background checks	10.25	93.60
<b>Total Miscellaneous</b>	<b>60.25</b>	<b>93.60</b>
Participant Assistance	43.93	558.44
Photography	16.00	96.00
Postage and Delivery	762.85	987.80
Printing and Reproduction	505.72	366.95
Professional Fees	5,461.64	4,875.24
Cleaning	675.00	60.00
<b>Total Professional Fees</b>	<b>6,136.64</b>	<b>4,935.24</b>

# Van Go Inc

## Profit and Loss

January - May, 2021

	TOTAL	
	JAN - MAY, 2021	JAN - MAY, 2020 (PY)
Repairs and Maintenance	550.00	
Building Repairs	13,213.74	3,269.01
<b>Total Repairs and Maintenance</b>	<b>13,763.74</b>	<b>3,269.01</b>
Supplies/Equipment - Other		
Agency Development	930.96	51.09
Building	895.43	162.06
Office Supplies/Equipment	1,244.38	763.25
Program Supplies	530.70	
<b>Total Supplies/Equipment - Other</b>	<b>3,601.47</b>	<b>976.40</b>
Supplies/Equipment - Product		
Art	12,884.15	10,737.74
Merchandise	613.12	1,125.47
Woodshop	506.94	5,295.78
<b>Total Supplies/Equipment - Product</b>	<b>14,004.21</b>	<b>17,158.99</b>
Telephone	2,724.48	2,159.64
Internet Access	385.00	379.75
Security system		90.00
<b>Total Telephone</b>	<b>3,109.48</b>	<b>2,629.39</b>
Travel & Training		
JAMS	65.30	219.43
Staff	133.48	126.31
<b>Total Travel &amp; Training</b>	<b>198.78</b>	<b>345.74</b>
Utilities		
Gas and Electric	6,880.72	6,081.20
Water/Trash	711.17	529.53
<b>Total Utilities</b>	<b>7,591.89</b>	<b>6,610.73</b>
Vehicle Repairs/Maintenance	134.55	450.00
<b>Total Expenses</b>	<b>\$323,330.58</b>	<b>\$309,490.34</b>
NET OPERATING INCOME	<b>\$ -63,356.30</b>	<b>\$ -92,123.06</b>
Other Income		
Endowment Campaign	-9,875.00	75.00
Investment Income		-57,272.37
Beneficial interest	77,872.33	-152,314.06
<b>Total Investment Income</b>	<b>77,872.33</b>	<b>-209,586.43</b>
<b>Total Other Income</b>	<b>\$67,997.33</b>	<b>\$ -209,511.43</b>
Other Expenses		
Futures Fund	1,074.50	46.00

# Van Go Inc

## Profit and Loss

January - May, 2021

	TOTAL	
	JAN - MAY, 2021	JAN - MAY, 2020 (PY)
Non-Recurring Expenses		
Professional Fees	11,250.00	7,444.30
<b>Total Non-Recurring Expenses</b>	<b>11,250.00</b>	<b>7,444.30</b>
<b>Total Other Expenses</b>	<b>\$12,324.50</b>	<b>\$7,490.30</b>
NET OTHER INCOME	<b>\$55,672.83</b>	<b>\$ -217,001.73</b>
NET INCOME	<b>\$ -7,683.47</b>	<b>\$ -309,124.79</b>