

Van Go Board of Directors Meeting

November 11, 2020

4:00 p.m. via Zoom

AGENDA

General Meeting – Board members + Kristen, Eliza, Sarah, and Chris

Welcome and approval of minutes (John)

Financial Report (Chris)

Fundraising, Development, and Grants Report (Eliza)

Program Report (Kristen)

Update on staff leadership (John)

New business?

Executive Session – Board members only

Update on Carol Kobza separation from employment (John, et al.)

Van Go Board Meeting  
Wednesday, October 21, 2020

Present: Anthea Scouffas, Ralph Gage, Michel Loomis, Jennifer Roth, Becki Dick, Stan Ricketts, Amy Shumaker, Andrew Hansen, John Bullock, Kris Matthews, Judy Wright, Sandy Praeger, Justin Anderson

Also Present: Kristen Malloy, Eliza Darmon, Sarah Humbert, Chris Kohart

### **Welcome and Approval of Minutes**

John Bullock called the meeting to order at 4:03pm. Michel moved to approve last month's minutes, and Andrew Hansen seconded. All approved.

### **Program Report**

Kristen stated that we are pleased that the past month has been filled with programming. For the first time since March of last year, we started days with The Arts Train and ended the day with JAMS. It felt good to have everyone back working in person. We also already kicked off our Fall JAMS program and wrapped it up last week. We capitalized on turning programming around quickly after Summer JAMS and getting a 6-week Fall JAMS session in while school was remote. The session was uninterrupted and we did not have to move off-site or to remote programming.

The other interesting thing about our Fall JAMS session was returning to our *Van Go Mobile Arts* roots, by going out into the community to work on the mural commissioned by the Douglas County Commission. We took our health and safety protocols on the road too, even getting our own porta potty with a lock on it. This session taught our kids the important job skill of multi-tasking. They not only created beautiful trays for Dinner on the Curve, but also completed artwork for Adornment and work on the mural. For the final 3 weeks the kids and staff were split into 2 groups and all the kids got 2 days at the mural site and 2 days at Van Go each week. The mural is 90% done. Rick is hard at work putting finishing touches on the mural so we can present it to the Douglas County Commissioners at a small, invitation-only event on November 2. Even though we can't invite everyone to be there as we would love to do, we will take lots of pictures, and the mural is out there for anyone to visit whenever they would like. We're happy to share directions or a map if anyone needs help finding it. The mural is located in the underpass below 31<sup>st</sup> Street at Louisiana Street. You can park at Broken Arrow Park off of Louisiana Street and follow the walking path to the mural.

Our impressive attendance, punctuality, and program completion rates are something to be proud of. With everything going on in the world it's really amazing and emphasizes the importance of our work—the kids are here, they show up.

We are normally accustomed to serving 20 youth in our JAMS programs, but with the health and safety protocols we've only been serving 12, plus staff. No volunteers have been used in order to preserve our bubble. One of the things we're excited about is a pilot program to

expand our programming to more kids. Codi and Simon Bates at the Cider Gallery are allowing us to use their space. Van Go Pre Employment Prep Program (PEPP) will have a small art component, job skill and life skill training components. We're targeting a group of youth who are staying in remote learning to give them some social interactions and a sense of community in this difficult time. We're going to try it for four weeks and see how it goes. Our social work team is working hard to pull that together. Stan Ricketts asked how this program is being funded, and Kristen noted that we have funds from a Rice Foundation grant that is helping to pay for this. Having the PPP funding freed up these Rice funds.

The Arts Train is also back in session, and utilizing our satellite location at the White Schoolhouse (thanks, Jen Roth!). Now that JAMS has wrapped up we're working to transition the employees from that remote site back to the building so they can all work as one cohesive group. They are getting the opportunity to do blacksmithing, culinary arts, screen printing, and more.

In addition, we are working hard to engage youth remotely and also provide support for program graduates who have been hit hard by COVID. We are doing a variety of different services for some of our graduates, ranging from helping with unemployment and housing to rent and food, finding new employment, and more.

### **Fundraising, Development, and Grants Report**

Eliza said everyone should take the opportunity to go see the mural because it's beautiful. Dinner on the Curve has come and gone. We had a major learning curve in a lot of good ways. The food pickup and everything went pretty smoothly. We grossed around \$66,000 for that and our expenses will be under 20% which is pretty standard. The fund-a-need fell pretty flat. We are sending a similar request to the Winter Family Foundation. We only raised about \$3,000 for it. Some things just aren't the same as in-person. The goal was somewhere between \$55k and \$75k so we landed right in that range.

Judy Wright said her husband came to pick up food was amazed at how well organized and coordinated things were. Anthea Scouffas agreed that everyone worked as a great team, working together to greet people. Eliza stated that having the staff there helping was intentional, as we wanted people to see the staff and make those connections. Eliza was really pleased with the video and letting people hear from the kids via the Zoom call, in a way that's not possible with an in-person event. Sandy Praeger noted that people could have learned a lot about Van Go with the video. It might be nice to have a video like that even at in-person events. Kris Matthews noted the food was amazing. Eliza praised TK & Emily Peterson's generosity in helping us stay under 20% expenses. Merchants is going to utilize Van Go's space and parking lot for their Thanksgiving food pickup since it worked so well. John felt the ticket prices were just right—low enough to not drive people away from the virtual event, but high enough to generate a little revenue. Eliza is looking for ways to make future events more accessible for families.

We have about \$40k to go in fundraising. We're planning to do some actual one-on-one (Zoom or coffee or whatever) asks with key donors. Based on who we haven't heard from yet this year, Eliza feels confident that we will meet our goal. Eliza is excited to have the Development committee to help with that effort.

Eliza noted that we received a grant from the Douglas County Community Foundation after the board packet went out on Monday. This grant will allow us to purchase some staff iPads as well as projectors.

Adornment season is upon us. We had a planning meeting yesterday. There will be an online store as well as some in-person shopping (hours TBD.) There will be delivery around town. Some people have volunteered already to be delivery drivers. Once the information is finalized we'll need board help to share the information. We may book some private shopping hours. There will probably be a sign-up genius coming out where we ask for volunteers to help with pricing or staffing shopping hours. Eliza hopes to get that sign up out in the next few weeks so there's plenty of time to plan ahead. The online store is supposed to launch on November 13 with most of the items available, but some will be available on November 28 so we'll be teasing those items in the days leading up to it.

### **Board Member Nominating Committee**

John stated that according to the bylaws, the executive committee is responsible for recruiting new board members. Sandy mentioned that Eliza and Kristen are pulling together a spreadsheet showing the demographics of our board so we can make sure we're filling the right holes. Sandy, Anthea, and Judy are on the committee and Myrone Grady has also agreed to join. They will collect names, vet them, take them to the executive committee and then bring them back to the board. There are 4-5 people rolling off the board at this point. We may not fill all of the slots—that remains to be seen. Our initial goal is to discuss the demographics and find strategic ways to fill those holes with people who can help expand the mission and information about Van Go to the greater community. The goal is to have this list back to the full board by the November meeting.

John asked what people should do if they have suggestions. Sandy said send them to her and she will share with the other members of the selection committee. Also suggestions of segments of the community we should look to representing would also be welcome.

### **Financial Report**

Chris Kohart noted that as of September 30 we had \$62k in cash—slightly less than last year. That's not a surprise based on how Dinner on the Curve changed from last year. He's not concerned about that. The total debt is \$106,100 – the PPP loan. We haven't actually had it forgiven yet, but he has accepted it as revenue since we've utilized it all.

As of September 30 we are at a loss of \$44k in accruals, a total budget loss of \$22k. Our loss last year vs. this year is within \$500 of each other which is pretty impressive. We've utilized all the PPP money and KCAIC COVID relief funds, which gave us some other opportunities with the

Rice funds, as Kristen noted. Chris is working with the outside company to do our compilation report so we should have that and the 990 by the end of this week. We've been carrying the Endowment pledge number on the balance sheet this year. What Chris usually does is an annual reconciliation of the Endowment pledges. He needs to touch base with Eliza to figure out exactly where we are.

Stan asked what needs to happen to get the PPP loan forgiveness. Chris said he was hoping to get some clarification but it's really a matter of just filling out the application and documentation. Stan said he'd reach out to the bank and inquire. Chris said he's had about 3 banks in the last week reach out and say they are ready for those forgiveness applications.

Chris showed some projections for the rest of the year. He thinks we'll get to about \$804,000 in revenue. He hasn't projected anything yet for Adornment. Our budget was \$855k. It's not surprising in a year of COVID. He thinks we'll spend about \$206k in the last 3 months of the year, whereas last year we spent \$229k. Some of that is Dinner on the Curve (no equipment rentals) as well as no executive director salary. He thinks we'll spend about \$787k. If we hit our revenue numbers for individual giving, grants, and corporations, we should be in good shape from a bottom line perspective—positive about \$16k for this year, without counting any revenue for Adornment. We need to raise \$154k which is in the same ballpark as where we were last year. We're in pretty good shape.

John asked if there is anything the full board or other board members can do to help raise funds. Eliza said now that we have these numbers and are building a plan, her thought is to reach out to individuals on the board who might have relationships with key donors. Also let Eliza know if you know someone who might be interested in hearing from us. Eliza counts on the board to mine for new donors and send names of people who might be interested. Eliza feels confident in reaching our goal. She anticipates we will raise \$15k-\$20k at Adornment, which was not included in Chris' numbers.

Ralph Gage asked if we've budgeted for the anticipated shortfall in the City's Alcohol Fund. Eliza said that we don't know for sure if they will cut our funding, but if they do it would be to the tune of \$3,500. Stan asked when we start budgeting for next year. The pandemic isn't going away and we won't have PPP funds next year. Eliza and Chris said typically right now, so that's something we'll need to start addressing soon.

Judy says the board loves Van Go and believes in Van Go, so getting to ask people for donations is a privilege. John says ideally next year we would not dip into our Endowment to smooth our cash flow, but it's going to be a challenge to maintain our programming and staffing with the budget challenges ahead.

Anthea asked if we have a strategy for when we're asking these high level donors. Eliza said this is the time of year they are accustomed to being asked and we withheld on asking the Avant Garde until now. She's thought about asking some of these donors for a 3-year pledge to secure some funding for 2021 and 2022.

Chris reminded everyone that there is \$94k in funds sitting at Endowment, our earnings that we have not touched, that are operating funds. We don't necessarily want to be using that money but we do have it.

#### **Update on Future Staff Leadership**

John said that at the last meeting the board discussed exploring a co-leadership between Kristen and Eliza. Kristen and Eliza have drafted a document laying out roles and expectations. The executive committee plans to circulate a version of that document that's been reviewed by the Exec Committee outlining a co-executive directorship at least 2 weeks before the November board meeting. Then it could be discussed at the November meeting. Ideally we'd have a light agenda to leave lots of time for that discussion. Then we could fully explore what we want to do. We want to ensure broad board enthusiasm for whatever direction we move forward. A decision could be made then, but would not have to be made then if the board is not ready.

#### **New business?**

No other business was raised.

At 5:11 Anthea moved and Ralph seconded a motion to adjourn the regular board meeting. All approved. The meeting adjourned to an executive session.

▪ **Cash**

\$99,829	Operations (CNB checking & Prestige MM)
\$604	Petty Cash
<b>\$100,433</b>	<b>Total Cash</b>

▪ **Total Assets    \$2,684,874**

▪ **Total Debt    \$106,100**

▪ **Income and Expenses (Operations)**

**Accrual Basis, As of 10/31/20**

	Actual YTD	Annual Budget	\$ Over Under (-) Budget
Total Income	\$633,026	\$855,610	-\$222,584
Total Expenses	\$645,360	\$877,940	-\$232,580
Net Ordinary Income	-\$12,334	-\$22,330	\$9,996

▪ **Financial Developments**

- Van Go's current ratio for 2020 is 13.08. At this time last year Van Go's current ratio was 7.17.
- Van Go's number of days on cash hand for 2020 is 41.50. At this time last year Van Go's number of days on hand was 48.21.
- Net ordinary income for FY20 (-\$12,334) is a 76.06% change from net ordinary income for FY19 (-\$51,524).

# Van Go Inc

## BALANCE SHEET

As of October 31, 2020

	TOTAL	
	AS OF OCT 31, 2020	AS OF OCT 31, 2019 (PY)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
Central National Bank Checking	49,646.89	46,996.97
Central National Prestige MM	36,876.20	
Petty Cash	603.98	419.55
<b>Total Bank Accounts</b>	<b>\$87,127.07</b>	<b>\$47,416.52</b>
Accounts Receivable		
Accounts Receivable	0.00	0.00
Endowment Pledges Receivable	61,975.00	124,744.43
Grants Receivable	63,201.51	26,030.00
Merchandise Sales	-550.00	-450.00
Pledges Receivable	75.00	525.00
<b>Total Accounts Receivable</b>	<b>124,701.51</b>	<b>150,849.43</b>
<b>Total Accounts Receivable</b>	<b>\$124,701.51</b>	<b>\$150,849.43</b>
Other Current Assets		
Prepaid Expenses	0.00	371.29
Undeposited Funds	13,306.13	71,012.17
<b>Total Other Current Assets</b>	<b>\$13,306.13</b>	<b>\$71,383.46</b>
<b>Total Current Assets</b>	<b>\$225,134.71</b>	<b>\$269,649.41</b>
Fixed Assets		
Building		
Accumulated Depreciation	-661,383.74	-605,908.22
Cost	1,633,865.56	1,633,865.56
<b>Total Building</b>	<b>972,481.82</b>	<b>1,027,957.34</b>
Equipment/Furnishings		
Equipment/Furnishings	27,943.66	15,660.00
Accumulated Depreciation	-179,915.47	-174,179.15
Cost	168,115.59	168,115.59
<b>Total Equipment/Furnishings</b>	<b>16,143.78</b>	<b>9,596.44</b>
Land and Land Improvements	45,277.00	45,277.00
<b>Total Fixed Assets</b>	<b>\$1,033,902.60</b>	<b>\$1,082,830.78</b>
Other Assets		
Beneficial interest held - DCCF	887,284.84	892,422.04
LeCompete Funds held at DCCF	440,063.91	435,685.50
Operating Funds held at DCCF	98,487.67	35,701.90
<b>Total Other Assets</b>	<b>\$1,425,836.42</b>	<b>\$1,363,809.44</b>
<b>TOTAL ASSETS</b>	<b>\$2,684,873.73</b>	<b>\$2,716,289.63</b>

# Van Go Inc

## BALANCE SHEET

As of October 31, 2020

	TOTAL	
	AS OF OCT 31, 2020	AS OF OCT 31, 2019 (PY)
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	1,535.16	7,441.11
<b>Total Accounts Payable</b>	<b>\$1,535.16</b>	<b>\$7,441.11</b>
Credit Cards		
Chase Card	9,085.43	11,792.30
Home Depot	45.36	0.00
<b>Total Credit Cards</b>	<b>\$9,130.79</b>	<b>\$11,792.30</b>
Other Current Liabilities		
*Payroll Liabilities	1,706.88	300.81
FICA & Federal Withholding Tax	95.64	0.00
Ks Withholding Tax	2.14	0.00
Retirement Plan Payable	0.00	677.42
<b>Total *Payroll Liabilities</b>	<b>1,804.66</b>	<b>978.23</b>
<b>Total Other Current Liabilities</b>	<b>\$1,804.66</b>	<b>\$978.23</b>
<b>Total Current Liabilities</b>	<b>\$12,470.61</b>	<b>\$20,211.64</b>
Long-Term Liabilities		
Building Loan	0.00	210,398.72
<b>Total Long-Term Liabilities</b>	<b>\$0.00</b>	<b>\$210,398.72</b>
<b>Total Liabilities</b>	<b>\$12,470.61</b>	<b>\$230,610.36</b>
Equity		
Retained Earnings	2,511,838.74	2,039,041.83
Net Income	160,564.38	446,637.44
<b>Total Equity</b>	<b>\$2,672,403.12</b>	<b>\$2,485,679.27</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$2,684,873.73</b>	<b>\$2,716,289.63</b>

# Van Go Inc

## PROFIT AND LOSS

January - October, 2020

	TOTAL	
	JAN - OCT, 2020	JAN - OCT, 2019 (PY)
<b>Income</b>		
Building Event Revenue		8,700.00
Commissioned Sales	2,590.00	11,400.00
Benchmark	4,000.00	25,145.00
<b>Total Commissioned Sales</b>	<b>6,590.00</b>	<b>36,545.00</b>
Contributions Income	67,699.18	48,327.78
Corporate Sponsors	5,000.00	9,500.00
Foundations	50,853.00	24,180.66
KS Health Fdn.	25,000.00	25,000.00
Shumaker Family Fdn	15,000.00	15,000.00
<b>Total Foundations</b>	<b>90,853.00</b>	<b>64,180.66</b>
Windfall	1,955.30	
<b>Total Contributions Income</b>	<b>165,507.48</b>	<b>122,008.44</b>
Fundraiser	7,593.45	
Annual Event	66,168.81	107,904.38
Culinary Hearts	721.00	47,939.92
<b>Total Fundraiser</b>	<b>74,483.26</b>	<b>155,844.30</b>
Gallery Sales	3,173.28	2,500.08
Adornment 2012		4,000.00
<b>Total Gallery Sales</b>	<b>3,173.28</b>	<b>6,500.08</b>
Grants	106,100.00	3,750.00
City Alcohol Tax	30,000.00	31,000.00
City of Lawrence	24,000.00	30,000.00
Douglas County	22,010.00	20,000.00
Heartland Works (WIA)	174,118.07	233,210.04
KS Arts Commission AIE	27,000.00	22,466.00
<b>Total Grants</b>	<b>383,228.07</b>	<b>340,426.04</b>
Interest Income	43.53	
<b>Total Income</b>	<b>\$633,025.62</b>	<b>\$670,023.86</b>
<b>GROSS PROFIT</b>	<b>\$633,025.62</b>	<b>\$670,023.86</b>
<b>Expenses</b>		
**Payroll Wages		0.00
Arts Train Wages	41,528.26	49,990.90
Jams Wages	43,669.34	42,075.91
Salary	281,361.63	301,545.55
<b>Total **Payroll Wages</b>	<b>366,559.23</b>	<b>393,612.36</b>

# Van Go Inc

## PROFIT AND LOSS

January - October, 2020

	TOTAL	
	JAN - OCT, 2020	JAN - OCT, 2019 (PY)
<b>*Payroll Expenses</b>		
FICA Expenses	27,886.87	30,081.12
Health/Dental Insurance	25,025.22	24,603.65
Retirement plan expense	8,682.17	7,383.48
SUTA Expense	0.00	-82.44
Workers Compensation	1,500.15	1,700.50
<b>Total *Payroll Expenses</b>	<b>63,094.41</b>	<b>63,686.31</b>
Advertising & Marketing	1,425.50	3,045.82
Bank Service Charges	1,524.09	4,371.23
Contracted employees		
Contract Artists/JAMS	780.75	
Contract Artists/TAT	7,250.00	14,425.00
Event Coordinator	3,100.00	4,550.00
Financial Director	18,900.00	20,000.00
Grant Writer	22,829.96	22,430.90
Lunch Program Coordinator	3,270.00	3,960.00
VISTA	4,500.00	
<b>Total Contracted employees</b>	<b>60,630.71</b>	<b>65,365.90</b>
Dues and Subscriptions	1,329.86	2,741.30
Equipment Purchases	12,462.81	928.23
Equipment Rental	3,463.10	22,021.57
Food and Beverage		
Board of Directors	386.54	457.84
Development	5,995.41	11,754.99
JAMS	4,634.44	9,198.16
Staff	417.50	1,736.22
<b>Total Food and Beverage</b>	<b>11,433.89</b>	<b>23,147.21</b>
Insurance		
Automobile Insurance	6,235.82	3,990.07
Building Insurance	6,363.40	6,039.20
Liability Insurance	4,764.39	5,031.84
<b>Total Insurance</b>	<b>17,363.61</b>	<b>15,061.11</b>
Interest Expense	-209.78	8,916.32
Licenses and Permits	5,649.25	5,283.06
Miscellaneous		
Background checks	103.85	297.55
<b>Total Miscellaneous</b>	<b>103.85</b>	<b>297.55</b>
Participant Assistance	3,629.44	1,822.72
Photography	160.00	563.64
Postage and Delivery	2,291.76	3,200.42
Printing and Reproduction	6,083.34	7,370.18

# Van Go Inc

## PROFIT AND LOSS

January - October, 2020

	TOTAL	
	JAN - OCT, 2020	JAN - OCT, 2019 (PY)
Professional Fees	12,938.52	11,119.60
Accounting		765.00
Cleaning	920.00	1,424.00
<b>Total Professional Fees</b>	<b>13,858.52</b>	<b>13,308.60</b>
Repairs and Maintenance		
Building Repairs	21,109.67	15,565.81
Equipment		597.11
<b>Total Repairs and Maintenance</b>	<b>21,109.67</b>	<b>16,162.92</b>
Supplies/Equipment - Other		
Agency Development	675.91	2,838.26
Building	1,570.47	829.25
Office Supplies/Equipment	2,255.09	4,439.47
<b>Total Supplies/Equipment - Other</b>	<b>4,501.47</b>	<b>8,106.98</b>
Supplies/Equipment - Product		
Art	25,841.55	30,325.53
Merchandise	1,142.81	2,143.90
Woodshop	6,068.12	5,661.02
<b>Total Supplies/Equipment - Product</b>	<b>33,052.48</b>	<b>38,130.45</b>
Telephone	3,594.42	3,492.41
Internet Access	759.55	737.49
Security system	449.00	449.00
<b>Total Telephone</b>	<b>4,802.97</b>	<b>4,678.90</b>
Travel & Training		315.00
JAMS	377.46	1,028.51
Staff	290.31	2,740.30
<b>Total Travel &amp; Training</b>	<b>667.77</b>	<b>4,083.81</b>
Utilities		
Gas and Electric	8,910.66	12,499.53
Water/Trash	951.71	1,587.65
<b>Total Utilities</b>	<b>9,862.37</b>	<b>14,087.18</b>
Vehicle Repairs/Maintenance	509.40	1,554.27
<b>Total Expenses</b>	<b>\$645,359.72</b>	<b>\$721,548.04</b>
NET OPERATING INCOME	<b>\$ -12,334.10</b>	<b>\$ -51,524.18</b>
Other Income		
Endowment Campaign	218,617.63	5,275.00
Investment Income	-12,018.60	8,390.03
Beneficial interest	-22,600.25	484,147.59
<b>Total Investment Income</b>	<b>-34,618.85</b>	<b>492,537.62</b>
<b>Total Other Income</b>	<b>\$183,998.78</b>	<b>\$497,812.62</b>

# Van Go Inc

## PROFIT AND LOSS

January - October, 2020

	TOTAL	
	JAN - OCT, 2020	JAN - OCT, 2019 (PY)
Other Expenses		
Futures Fund	156.00	
Non-Recurring Expenses		
Professional Fees	10,944.30	
<b>Total Non-Recurring Expenses</b>	<b>10,944.30</b>	
Other Expenses		-349.00
<b>Total Other Expenses</b>	<b>\$11,100.30</b>	<b>\$ -349.00</b>
NET OTHER INCOME	<b>\$172,898.48</b>	<b>\$498,161.62</b>
NET INCOME	<b>\$160,564.38</b>	<b>\$446,637.44</b>

# Van Go Inc

## BUDGET VS. ACTUALS: FY\_2020 - FY20 P&L

January - October, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Building Event Revenue		5,000.00	-5,000.00	
Commissioned Sales	2,590.00	5,000.00	-2,410.00	51.80 %
Benchmark	4,000.00	25,000.00	-21,000.00	16.00 %
<b>Total Commissioned Sales</b>	<b>6,590.00</b>	<b>30,000.00</b>	<b>-23,410.00</b>	<b>21.97 %</b>
Contributions Income	67,699.18	130,000.00	-62,300.82	52.08 %
Corporate Sponsors	5,000.00	35,000.00	-30,000.00	14.29 %
Foundations	50,853.00	130,000.00	-79,147.00	39.12 %
KS Health Fdn.	25,000.00		25,000.00	
Shumaker Family Fdn	15,000.00		15,000.00	
<b>Total Foundations</b>	<b>90,853.00</b>	<b>130,000.00</b>	<b>-39,147.00</b>	<b>69.89 %</b>
Windfall	1,955.30		1,955.30	
<b>Total Contributions Income</b>	<b>165,507.48</b>	<b>295,000.00</b>	<b>-129,492.52</b>	<b>56.10 %</b>
Endowment Earnings		56,520.00	-56,520.00	
Fundraiser	7,593.45		7,593.45	
Annual Event	66,168.81	105,000.00	-38,831.19	63.02 %
Culinary Hearts	721.00	30,000.00	-29,279.00	2.40 %
<b>Total Fundraiser</b>	<b>74,483.26</b>	<b>135,000.00</b>	<b>-60,516.74</b>	<b>55.17 %</b>
Gallery Sales	3,173.28	3,000.00	173.28	105.78 %
Adornment 2012		20,000.00	-20,000.00	
<b>Total Gallery Sales</b>	<b>3,173.28</b>	<b>23,000.00</b>	<b>-19,826.72</b>	<b>13.80 %</b>
Grants	106,100.00		106,100.00	
City Alcohol Tax	30,000.00	24,000.00	6,000.00	125.00 %
City of Lawrence	24,000.00	30,000.00	-6,000.00	80.00 %
Douglas County	22,010.00	20,000.00	2,010.00	110.05 %
Heartland Works (WIA)	174,118.07	237,090.00	-62,971.93	73.44 %
KS Arts Commission AIE	27,000.00		27,000.00	
<b>Total Grants</b>	<b>383,228.07</b>	<b>311,090.00</b>	<b>72,138.07</b>	<b>123.19 %</b>
Interest Income	43.53		43.53	
<b>Total Income</b>	<b>\$633,025.62</b>	<b>\$855,610.00</b>	<b>\$ -222,584.38</b>	<b>73.99 %</b>
<b>GROSS PROFIT</b>	<b>\$633,025.62</b>	<b>\$855,610.00</b>	<b>\$ -222,584.38</b>	<b>73.99 %</b>
<b>Expenses</b>				
<b>**Payroll Wages</b>				
Arts Train Wages	41,528.26	51,639.00	-10,110.74	80.42 %
Jams Wages	43,669.34	48,720.00	-5,050.66	89.63 %
Salary	281,361.63	389,563.00	-108,201.37	72.22 %
<b>Total **Payroll Wages</b>	<b>366,559.23</b>	<b>489,922.00</b>	<b>-123,362.77</b>	<b>74.82 %</b>
<b>*Payroll Expenses</b>				
FICA Expenses	27,886.87	37,479.00	-9,592.13	74.41 %
Health/Dental Insurance	25,025.22	32,806.00	-7,780.78	76.28 %
Retirement plan expense	8,682.17	11,687.00	-3,004.83	74.29 %

# Van Go Inc

## BUDGET VS. ACTUALS: FY\_2020 - FY20 P&L

January - October, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Workers Compensation	1,500.15	2,629.00	-1,128.85	57.06 %
<b>Total *Payroll Expenses</b>	<b>63,094.41</b>	<b>84,601.00</b>	<b>-21,506.59</b>	<b>74.58 %</b>
Advertising & Marketing	1,425.50	4,000.00	-2,574.50	35.64 %
Awards/Gifts		510.00	-510.00	
Bank Service Charges	1,524.09	5,211.00	-3,686.91	29.25 %
Contracted employees				
Contract Artists/JAMS	780.75	3,840.00	-3,059.25	20.33 %
Contract Artists/TAT	7,250.00	12,875.00	-5,625.00	56.31 %
Event Coordinator	3,100.00	3,539.00	-439.00	87.60 %
Financial Director	18,900.00	25,200.00	-6,300.00	75.00 %
Grant Writer	22,829.96	27,186.00	-4,356.04	83.98 %
Lunch Program Coordinator	3,270.00	4,920.00	-1,650.00	66.46 %
VISTA	4,500.00	4,000.00	500.00	112.50 %
<b>Total Contracted employees</b>	<b>60,630.71</b>	<b>81,560.00</b>	<b>-20,929.29</b>	<b>74.34 %</b>
Dues and Subscriptions	1,329.86	2,505.00	-1,175.14	53.09 %
Equipment Purchases	12,462.81	4,550.00	7,912.81	273.91 %
Equipment Rental	3,463.10	18,200.00	-14,736.90	19.03 %
Food and Beverage				
Board of Directors	386.54		386.54	
Development	5,995.41	16,000.00	-10,004.59	37.47 %
JAMS	4,634.44	10,692.00	-6,057.56	43.34 %
Staff	417.50	1,360.00	-942.50	30.70 %
<b>Total Food and Beverage</b>	<b>11,433.89</b>	<b>28,052.00</b>	<b>-16,618.11</b>	<b>40.76 %</b>
Insurance				
Automobile Insurance	6,235.82	3,270.00	2,965.82	190.70 %
Building Insurance	6,363.40	7,542.00	-1,178.60	84.37 %
D&O Insurance		1,690.00	-1,690.00	
Liability Insurance	4,764.39	6,673.00	-1,908.61	71.40 %
<b>Total Insurance</b>	<b>17,363.61</b>	<b>19,175.00</b>	<b>-1,811.39</b>	<b>90.55 %</b>
Interest Expense	-209.78		-209.78	
Licenses and Permits	5,649.25	5,400.00	249.25	104.62 %
Miscellaneous		750.00	-750.00	
Background checks	103.85		103.85	
<b>Total Miscellaneous</b>	<b>103.85</b>	<b>750.00</b>	<b>-646.15</b>	<b>13.85 %</b>
Participant Assistance	3,629.44	2,250.00	1,379.44	161.31 %
Photography	160.00	510.00	-350.00	31.37 %
Postage and Delivery	2,291.76	5,760.00	-3,468.24	39.79 %
Printing and Reproduction	6,083.34	8,000.00	-1,916.66	76.04 %
Professional Fees	12,938.52	15,850.00	-2,911.48	81.63 %
Accounting		8,500.00	-8,500.00	
Cleaning	920.00	1,360.00	-440.00	67.65 %
<b>Total Professional Fees</b>	<b>13,858.52</b>	<b>25,710.00</b>	<b>-11,851.48</b>	<b>53.90 %</b>

# Van Go Inc

## BUDGET VS. ACTUALS: FY\_2020 - FY20 P&L

January - October, 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Repairs and Maintenance				
Building Repairs	21,109.67	5,170.00	15,939.67	408.31 %
Equipment		2,500.00	-2,500.00	
<b>Total Repairs and Maintenance</b>	<b>21,109.67</b>	<b>7,670.00</b>	<b>13,439.67</b>	<b>275.22 %</b>
Supplies/Equipment - Other				
Agency Development	675.91	3,000.00	-2,324.09	22.53 %
Building	1,570.47	2,940.00	-1,369.53	53.42 %
Office Supplies/Equipment	2,255.09	5,735.00	-3,479.91	39.32 %
<b>Total Supplies/Equipment - Other</b>	<b>4,501.47</b>	<b>11,675.00</b>	<b>-7,173.53</b>	<b>38.56 %</b>
Supplies/Equipment - Product				
Art	25,841.55	22,547.00	3,294.55	114.61 %
Merchandise	1,142.81	3,150.00	-2,007.19	36.28 %
Woodshop	6,068.12	15,500.00	-9,431.88	39.15 %
<b>Total Supplies/Equipment - Product</b>	<b>33,052.48</b>	<b>41,197.00</b>	<b>-8,144.52</b>	<b>80.23 %</b>
Telephone	3,594.42	5,220.00	-1,625.58	68.86 %
Internet Access	759.55	1,236.00	-476.45	61.45 %
Security system	449.00		449.00	
<b>Total Telephone</b>	<b>4,802.97</b>	<b>6,456.00</b>	<b>-1,653.03</b>	<b>74.40 %</b>
Travel & Training		2,800.00	-2,800.00	
JAMS	377.46	750.00	-372.54	50.33 %
Staff	290.31	1,750.00	-1,459.69	16.59 %
<b>Total Travel &amp; Training</b>	<b>667.77</b>	<b>5,300.00</b>	<b>-4,632.23</b>	<b>12.60 %</b>
Utilities				
Gas and Electric	8,910.66	14,647.00	-5,736.34	60.84 %
Water/Trash	951.71	2,379.00	-1,427.29	40.00 %
<b>Total Utilities</b>	<b>9,862.37</b>	<b>17,026.00</b>	<b>-7,163.63</b>	<b>57.93 %</b>
Vehicle Repairs/Maintenance	509.40	1,950.00	-1,440.60	26.12 %
<b>Total Expenses</b>	<b>\$645,359.72</b>	<b>\$877,940.00</b>	<b>\$ -232,580.28</b>	<b>73.51 %</b>
NET OPERATING INCOME	<b>\$ -12,334.10</b>	<b>\$ -22,330.00</b>	<b>\$9,995.90</b>	<b>55.24 %</b>
Other Income				
Endowment Campaign	218,617.63		218,617.63	
Investment Income	-12,018.60		-12,018.60	
Beneficial interest	-22,600.25		-22,600.25	
<b>Total Investment Income</b>	<b>-34,618.85</b>		<b>-34,618.85</b>	
<b>Total Other Income</b>	<b>\$183,998.78</b>	<b>\$0.00</b>	<b>\$183,998.78</b>	<b>0.00%</b>
Other Expenses				
Futures Fund	156.00		156.00	
Non-Recurring Expenses				
Professional Fees	10,944.30		10,944.30	
<b>Total Non-Recurring Expenses</b>	<b>10,944.30</b>		<b>10,944.30</b>	

# Van Go Inc

## BUDGET VS. ACTUALS: FY\_2020 - FY20 P&L

January - October, 2020

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Other Expenses</b>	<b>\$11,100.30</b>	<b>\$0.00</b>	<b>\$11,100.30</b>	<b>0.00%</b>
NET OTHER INCOME	\$172,898.48	\$0.00	\$172,898.48	0.00%
NET INCOME	\$160,564.38	\$ -22,330.00	\$182,894.38	-719.05 %

**Van Go Inc**  
**Profit and Loss**  
 January - October 2020

	January - October 2020 Actuals	November - December, 2020 Projections	Total							
<b>Income</b>										
Commissioned Sales	6,590.00	15,600.00	22,190.00		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Average</u>
Contributions Income	69,654.48	58,000.00	127,654.48		68,610	51,346	71,173	78,121	57,248	65,300
Corporate Sponsors	5,000.00		5,000.00							
Foundations	50,853.00	43,500.00	94,353.00		33,500	45,000	50,000	74,750	43,500	49,350
KS Health Fdn.	25,000.00		25,000.00							
Shumaker Family Fdn	15,000.00		15,000.00							
<b>Total Foundations</b>	<b>\$ 90,853.00</b>	<b>\$ 43,500.00</b>	<b>\$ 134,353.00</b>							
<b>Total Contributions Income</b>	<b>\$ 165,507.48</b>	<b>\$ 101,500.00</b>	<b>\$ 267,007.48</b>							
Endowment Earnings	0.00		0.00							
Fundraiser	7,593.45		7,593.45							
Annual Event	66,168.81		66,168.81							
Adornment	0.00	15,000.00	15,000.00							
Culinary Hearts	721.00		721.00							
<b>Total Fundraiser</b>	<b>\$ 74,483.26</b>	<b>\$ 15,000.00</b>	<b>\$ 89,483.26</b>							
Gallery Sales	3,173.28	1,295.79	4,469.07							
<b>Grants</b>										
City Alcohol Tax	30,000.00		30,000.00							
City of Lawrence	24,000.00		24,000.00							
Douglas County	22,010.00		22,010.00							
Heartland Works (WIA)	174,118.07	26,600.00	200,718.07							
KCAIC	27,000.00		27,000.00							
PPP	106,100.00		106,100.00							
<b>Total Grants</b>	<b>\$ 383,228.07</b>	<b>\$ 26,600.00</b>	<b>\$ 409,828.07</b>							
Interest Income	43.53		43.53							
<b>Total Income</b>	<b>\$ 633,025.62</b>	<b>\$ 159,995.79</b>	<b>\$ 793,021.41</b>							
<b>Gross Profit</b>	<b>\$ 633,025.62</b>	<b>\$ 159,995.79</b>	<b>\$ 793,021.41</b>							
<b>Expenses</b>										
<b>**Payroll Wages</b>										
Arts Train Wages	41,528.26	7,500.00	49,028.26							
Jams Wages	43,669.34	7,275.00	50,944.34							
Salary	281,361.63	58,069.88	339,431.51							
<b>Total **Payroll Wages</b>	<b>\$ 366,559.23</b>	<b>\$ 72,844.88</b>	<b>\$ 439,404.11</b>							
<b>*Payroll Expenses</b>										

FICA Expenses	27,886.87	5,572.63	33,459.50
Health/Dental Insurance	25,025.22	4,869.30	29,894.52
Retirement plan expense	8,682.17	1,791.90	10,474.07
SUTA Expense	0.00	0.00	0.00
Workers Compensation	1,500.15	300.03	1,800.18
<b>Total *Payroll Expenses</b>	<b>\$ 63,094.41</b>	<b>\$ 12,533.87</b>	<b>\$ 75,628.28</b>
Advertising & Marketing	1,425.50	285.10	1,710.60
Bank Service Charges	1,524.09	1,000.00	2,524.09
<b>Contracted employees</b>			
Contract Artists/JAMS	780.75	0.00	780.75
Contract Artists/TAT	7,250.00	2,500.00	9,750.00
Event Coordinator	3,100.00	0.00	3,100.00
Financial Director	18,900.00	6,300.00	25,200.00
Grant Writer	22,829.96	4,565.99	27,395.95
Lunch Program Coordinator	3,270.00	0.00	3,270.00
VISTA	4,500.00	0.00	4,500.00
<b>Total Contracted employees</b>	<b>\$ 60,630.71</b>	<b>\$ 13,365.99</b>	<b>\$ 73,996.70</b>
Dues and Subscriptions	1,329.86	265.97	1,595.83
Equipment Purchases	12,462.81	3,500.00	15,962.81
Equipment Rental	3,463.10	600.00	4,063.10
<b>Food and Beverage</b>			
Board of Directors	386.54	77.31	463.85
Development	5,995.41	1,199.08	7,194.49
JAMS	4,634.44	2,000.00	6,634.44
Staff	417.50	83.50	501.00
<b>Total Food and Beverage</b>	<b>\$ 11,433.89</b>	<b>\$ 3,359.89</b>	<b>\$ 14,793.78</b>
<b>Insurance</b>			
Automobile Insurance	6,235.82	1,247.16	7,482.98
Building Insurance	6,363.40	1,272.68	7,636.08
D&O Insurance	0.00	1,500.00	1,500.00
Liability Insurance	4,764.39	1,057.00	5,821.39
<b>Total Insurance</b>	<b>\$ 17,363.61</b>	<b>\$ 5,076.84</b>	<b>\$ 22,440.45</b>
Interest Expense	-209.78	50.00	-159.78
Licenses and Permits	5,649.25	992.00	6,641.25
<b>Miscellaneous</b>			
Background checks	103.85	100.00	203.85
<b>Total Miscellaneous</b>	<b>\$ 103.85</b>	<b>\$ 100.00</b>	<b>\$ 203.85</b>
Participant Assistance	3,629.44	500.00	4,129.44
Photography	160.00	300.00	460.00
Postage and Delivery	2,291.76	250.00	2,541.76
Printing and Reproduction	6,083.34	500.00	6,583.34
Professional Fees	12,938.52	2,150.00	15,088.52

Cleaning	920.00	250.00	1,170.00
<b>Total Professional Fees</b>	<b>\$ 13,858.52</b>	<b>\$ 2,400.00</b>	<b>\$ 16,258.52</b>
<b>Repairs and Maintenance</b>			
Building Repairs	21,109.67	1,200.00	22,309.67
<b>Total Repairs and Maintenance</b>	<b>\$ 21,109.67</b>	<b>\$ 1,200.00</b>	<b>\$ 22,309.67</b>
<b>Supplies/Equipment - Other</b>			
Agency Development	675.91	500.00	1,175.91
Building	1,570.47	250.00	1,820.47
Office Supplies/Equipment	2,255.09	1,500.00	3,755.09
<b>Total Supplies/Equipment - Other</b>	<b>\$ 4,501.47</b>	<b>\$ 2,250.00</b>	<b>\$ 6,751.47</b>
<b>Supplies/Equipment - Product</b>			
Art	25,841.55	2,500.00	28,341.55
Merchandise	1,142.81	1,300.00	2,442.81
Woodshop	6,068.12	700.00	6,768.12
<b>Total Supplies/Equipment - Product</b>	<b>\$ 33,052.48</b>	<b>\$ 4,500.00</b>	<b>\$ 37,552.48</b>
<b>Telephone</b>	3,594.42	875.00	4,469.42
Internet Access	1,208.55	150.00	1,358.55
<b>Total Telephone</b>	<b>\$ 4,802.97</b>	<b>\$ 1,025.00</b>	<b>\$ 5,827.97</b>
<b>Travel &amp; Training</b>			
JAMS	377.46	100.00	477.46
Staff	290.31		290.31
<b>Total Travel &amp; Training</b>	<b>\$ 667.77</b>	<b>\$ 100.00</b>	<b>\$ 767.77</b>
<b>Utilities</b>			
Gas and Electric	8,910.66	1,400.00	10,310.66
Water/Trash	951.71	265.00	1,216.71
<b>Total Utilities</b>	<b>\$ 9,862.37</b>	<b>\$ 1,665.00</b>	<b>\$ 11,527.37</b>
<b>Vehicle Repairs/Maintenance</b>	509.40	150.00	659.40
<b>Total Expenses</b>	<b>\$ 645,359.72</b>	<b>\$ 128,814.54</b>	<b>\$ 774,174.26</b>
<b>Net Operating Income</b>	<b>-\$ 12,334.10</b>	<b>\$ 31,181.25</b>	<b>\$ 18,847.15</b>

*Projected net profit(loss)*

**\$ 18,847.15**



# VAN GO DEVELOPMENT STATUS REPORT

## VAN GO DEVELOPMENT

REPORT DATE	REPORT NAME	PREPARED BY
11/11/20	Development Update	Eliza Darmon

## SUMMARY

Dinner on the Curve wrap-up is complete! Thank you notes written, numbers tallied, and auction items picked up. The Development team's focus for the remainder of the year is: Avant Garde/year-End Giving and Adornment. We said goodbye to our Ameri-Corps VISTA, Tay, who exited early due to health factors. We are grateful for their support in getting our online store up and running

## FUNDRAISING/EVENTS/PR

### **Development/Fundraising:**

To date we've raised \$67,800 toward Individual Contributions. We have \$24,500 in board pledges to collect before the end of the year, leaving \$37,800 left to raise to meet budget. The Development Committee is in the process of reaching out to 25-30 folks to set up appointments to make personal requests. In addition, a request letter to the Avant Garde members we've yet to hear from in 2020 will be mailed next week. (Typically mailed December 1)

### **Adornment:**

Our online shop is under way, and is set to launch this Friday, November 13. This jump-start will allow for a couple extra weeks of Adornment shopping. The online shop requires more steps on the front end and we continue to refine our system. Artwork will continue to be added as it is finished, with all artwork completed and on website by November 28. November 28 is our first day of in-person shopping. We are working closely with Dr. Bill to finalize the in-person shopping schedule. We are looking at 10-5, Mon-Saturday. 1-5 on Sundays, and open late until 7 on Thursdays. Mondays and Tuesdays will be reserved for vulnerable shoppers who book with us ahead of time, and our 'Book Your Bubble' shopping events where for a small fee, groups of 4 can reserve a 1.5 hour block in the gallery. We will be looking for volunteers to assist in the gallery in 4 hour shifts—so look for Sign-Up Genius in the next week.

## GRANTS

This past month, we received the DCCF grant which will allow us to purchase more iPads and 2 projectors. Rice Foundation (youth wages), Kriz Foundation (capital improvements), Winter Family Foundation (youth wages+ admin) and Beach Foundation (Adornment 2021) are outstanding. We are currently writing the City of Lawrence requests for General Fund and Special Alcohol Tax funding.

<b>Awarded Federal/Government</b>	<b>Use of Funds</b>	<b>Amt recd</b>	<b>ck received</b>	<b>Notes</b>
KCAIC FY20 Strategic Investments	leadership consultant	\$7,500	reimbursement	
KCAIC	COVID: utilities and gen op	\$20,000	reimbursement	
WIOA - FY21	youth, staff wages	\$261,345	reimbursement	
DG Cty CARES	PPE for fall programming	\$6,700	reimbursement	requested \$27,400
KCAIC - FY21 Innovative Parntership	Spring 2021 Mural	\$16,000	reimbursement	
<b>Total Govt Grants</b>		<b>\$311,545</b>		
<b>Awarded: Foundations</b>	<b>Use of Funds</b>	<b>Amt recd</b>	<b>ck received</b>	<b>Notes</b>
KHF	COVID: safety net & social workers	\$25,000		
Shumaker Family Foundation	general operating	\$15,000		
DCCF COVID fund	youth ipads, housing	\$5,000		
Evergy Foundation	adornment	\$4,000		
Topeka Community Foundation	Go Healthy: mental health	\$5,600		requested \$10,000
Sprouts Neighborhood Grant	Go Healthy	\$5,000		
Opus Foundation	gen op	\$5,000		
DCCF Community grant	ipads & projectors	\$3,753		
<b>Total Foundations</b>		<b>\$68,353</b>		
<b>Awarded: Corporate / Business</b>	<b>Use of Funds</b>	<b>Amt recd</b>		<b>Notes</b>
Hills Pet Foods	general operating	\$5,000		
Midco	gen operating	\$1,000		
<b>Total Corporate/Business</b>		<b>\$6,000</b>		
<b>Pending</b>	<b>Use of Funds</b>	<b>Amt req</b>		<b>Notification</b>
Douglas County	mental health	\$20,000		
LCAC	art supplies	\$5,000		
Beach Family Foundation	Adornment 2021	\$20,000		
Rice Family Foundation	youth wages	\$25,000		
Kriz Foundation	capital improvements	\$20,000		*2021expenses will need to be budgeted
Winter Family Fund	youth wages	\$16,500		
<b>Total Pending</b>		<b>\$106,500</b>		
<b>In the Works/Coming Soon</b>	<b>Use of Funds</b>	<b>Amount</b>		<b>Deadline Notes</b>
City of Lawrence, social service & alcohol tax	gen op and drug/alcohol prevention	\$60,000		
<b>Total</b>		<b>\$60,000</b>		
<b>Denied/Declined</b>				
SPARK: state small biz working grant	wages, gen op	\$20,000		state covid funding
DCCF Momentum	Go Healthy	\$6,000		
Evergy Hometown Econ Recovery Grant	spring 2021 programming	\$25,000		
<b>Total Declined</b>		<b>\$51,000</b>		

## HOW YOU CAN HELP

Do you know anyone who could become a new Van Go donor? I'd love to meet them!

Sign-up to help with Adornment if you are able!

SHARE our posts of Facebook, Instagram + forward our newsletters to your friends. So many people are connecting in this way right now, please share the love!

Would you like to submit a board highlight? Please send it to [us@van-go.org](mailto:us@van-go.org).

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# VAN GO PROGRAMS STATUS REPORT

## VAN GO PROGRAMS: THE ARTS TRAIN & JAMS

REPORT DATE	REPORT NAME	PREPARED BY
11/09/20	Program Report to the Board	Kristen Malloy, Director of Programs

## VAN GO PROGRAMS STATUS SUMMARY

Over the past few weeks, we wrapped up our Fall JAMS 2020 Session and celebrated the efforts of the youth with a mural ribbon cutting celebration to officially present the completed mural to the Douglas County Commissioners and Administrators in early November. Our 4-week pilot Pre-Employment Prep Program (PEPP) kicked off at the end of the month of October and has been met with great success! Eight (8) youth, ages 14-18, have been in full attendance at the Cider Gallery benefitting from job and life skills trainings, as well as some time to create and enjoy social interactions. Onsite work experience also continued in our TAT program with the entire group being able to commence working on the physically distanced, large art floor spaces with the advent of the end of Fall JAMS.

## THE ARTS TRAIN OVERVIEW

- Our TAT session continued over the month onsite at Van Go, and a portion of our group wrapped up working at the Little White Schoolhouse due to the Fall JAMS ending in mid-October.
- At the end of the month, we moved the full TAT group into the physically distanced workspaces on the larger art floor. This transition also allowed us to shift our Teaching Artists and projects for the balance of the fall semester (see below).
- Fall TAT Teaching Artist Rotations (scheduled to begin in November): Rick Wright (*pantries & products for Adornment*); Caleb Clipsham (*woodworking*); Raven Naramore (*textiles*); Alicia Kelly (*screen printing*)
- Staff has begun working with our TAT who were with us this past spring, to identify and secure potential WIOA subsidized internship sites to begin in December/January as they transition out of the TAT program.

## JAMS OVERVIEW

- The Fall JAMS 2020 Mural Unveiling took place on Monday, November 2<sup>nd</sup> with the JAMS youth, family members, Van Go staff, and members of the Douglas County Commission and administrative staff in attendance (see “Go Van Go” for pictures of the Mural Unveiling courtesy of Earl Richardson).
- A physically distanced ceremony featured remarks by Van Go staff and JAMS Apprentice Artist, Neka Hall, as well as a mural statement plaque presentation to Douglas County Commissioner Nancy Thellman.
- A small number of JAMS Apprentice Artist are working onsite finishing artwork and helping staff prepare for our upcoming Adornment Show.
- **Van Go Pre-Employment Prep Program (PEPP)** – We are now half way through our new 4-week pilot extension of our JAMS program. The eight (8) selected youth have participated in-person and have benefitted from job skills training and life skills sessions on positivity, dependability in the workplace, and effective communication, as well as enjoying creative activities, all while earning a stipend for their 5-6 hours of participation in the PEPP. The Cider Gallery continues to be a great partner in this engagement opportunity!

"GO VAN GO!"

Great pics from the Fall JAMS 2020 Mural Unveiling!  
Thank you, Earl Richardson 😊!



Fall JAMS 2020 Mural Title:  
*"Restoration"*

